



Commonwealth of Virginia
Virginia Information Technologies Agency

VaPP ENTERPRISE STORAGE DEVICES

Date: July 26, 2006

Contract #: VA-040330-VION

Authorized User: State Agencies, Institutions and Other Public Bodies

Contractor: ViON Corporation
1055 Thomas Jefferson Street, NW
Suite 406
Washington, DC 20007

FIN: 52-1167763

Contact Person: See Attached

Contract Price List: See Attachment C

Term: June 1, 2006 – May 31, 2007

Delivery: 21 Days ARO

Shipping: FOB Destination

Payment: Net 30 days

For Additional Information, Please Contact:

John Tackley
IT Acquisition Manager
Phone: 804-371-5930
E-Mail: john.tackley@vita.virginia.gov
Fax: 804-371-5969

NOTES: Individual Commonwealth of Virginia employees are not authorized to purchase equipment or services for their personal use from this Contract.

For updates, please visit our Website at <http://www.vita.virginia.gov/procurement/procurement.cfm>

VITA POINTS OF CONTACT

Contract Administration/Compliance

Contracts Administrator
Virginia Information Technologies Agency
110 South 7th Street, East Lobby
Richmond, VA 23219-3931
Phone: 804-371-5900
Fax: 804-371-5969
Email: contracts@vita.state.gov
Website: <http://www.asd.virginia.gov>

Contract Information

John Tackley, VCO
IT Acquisition Manager
Virginia Information Technologies Agency
110 South 7th Street, East Lobby
Richmond, VA 23219-3931
Phone: 804-371-5930
Fax: 804-371-5969
Email: john.tackley@vita.virginia.gov

VION POINTS-OF-CONTACT

Sales Information/Customer Service

Phil Kruse
Public Sector Sales Manager
ViON Corporation
1055 Thomas Jefferson Street, NW
Suite 406
Washington, DC 20007
Phone: 202-467-5500 ext. 221
Email: phil.kruse@vion.com
Website: <http://www.vion.com>

Billing/Contracts Administration

Kelly Nelson
ViON Corporation
1055 Thomas Jefferson Street, NW
Suite 406
Washington, DC 20007
Phone: 202-467-5500 ext. 245
Fax: 202-342-1404
Kelly.nelson@vion.com
Website: <http://www.vion.com>

Warranty or Maintenance Calls

HDS - 800-446-0744

IBM – 800-426-7378 (800-IBM-SERV)

CONTRACT #VA-040330-VION

CONTRACT CHANGE LOG

[illegible]

VITA: Prior review and approval by the Virginia Information Technologies Agency (VITA) is required for purchases in excess of \$100,000.00 for State Agencies and Institutions only.



COMMONWEALTH *of* VIRGINIA

CIO of the Commonwealth
Email: lem.stewart@vita.virginia.gov
Lemuel C. Stewart, Jr.

VIRGINIA INFORMATION TECHNOLOGIES AGENCY
110 S. Seventh Street
Richmond, Virginia 23219
(804) 371-5000

TDD VOICE -TEL. NO.
711

April 10, 2006

VIA EMAIL

TO: ViON Corporation

RE: VA-040330-VION

Please consider this correspondence your notification of the Commonwealth's extension of the above referenced contract, in accordance with the Terms of the agreement.

The expiration of the agreement is now extended to May 31, 2007.

Regards,



Digitally signed by John Tackley
DN: cn=John Tackley, c=US, o=Supply Chain Management,
ou=Virginia Information Technologies Agency, email=john.
tackley@vita.virginia.gov
Reason: On behalf of the Commonwealth of Virginia
Location: Richmond, VA
Date: 2006.04.10 10:30:39 -04'00'

John Tackley

Supply Chain Management



SUPPLY CHAIN MANAGEMENT (SCM)

COMMONWEALTH of VIRGINIA

VIRGINIA INFORMATION TECHNOLOGIES AGENCY
 SUPPLY CHAIN MANAGEMENT
 110 SOUTH 7TH STREET
 RICHMOND, VIRGINIA 23219

VITA STATEWIDE TERM CONTRACT: [VA-040330-VION](#)

CONTRACTOR / PARTNER

COMPANY NAME:	<u>ViON Corporation</u>	SALES CONTACT:	<u>Phil Kruse</u>
ADDRESS:	<u>1055 Thomas Jefferson St. NW</u>	TITLE:	<u>Senior Account Executive</u>
	<u>Suite 406</u>	PHONE NO:	<u>(202) 467-5500 x 221</u>
CITY/STATE/ZIP:	<u>Washington, DC 20007</u>	FAX NO:	<u>(202) 342-1404</u>
FEIN:	<u>521167763</u>	E-MAIL ADDRESS:	<u>phil.kruse@vion.com</u>
WEBSITE URL:	<u>http://www.vion.com</u>		

[The following information is for VITA internal use only.]

Products/Services:	<u>Enterprise Storage Device Categories:</u> SAN/NAS/DASD/TAPE
	<u>Brands:</u> Hitachi Data Systems (HDS) and IBM
Authorized Contract Users:	VA Agencies, Institutions and other public bodies
Contract Term:	Two (2) years, with three optional one (1) year renewals
Pricing (Not-to-Exceed):	Standard order process for Products/Services in "Attachment C" and Services in "Attachment D"
Additional Discounts:	None
RFQ Process:	Available for large or non-standard order purchases
RFQ Categories:	SAN/NAS/DASD/TAPE
RFQ Brands:	HDS and IBM
Delivery:	21 days After Receipt of Order (ARO)
Shipping Costs:	FOB Destination
Installation Services:	Optional, Available
Warranty:	Greater of one year, or manufacturer's standard warranty, with various Service Level Agreements (SLA) available
Maintenance:	Post-Warranty Maintenance w/various SLAs are available

VITA SCM Contacts:	<u>Contract Information</u>	<u>Contract Administration/Compliance</u>
	<i>John J. Tackley, VCO</i>	<i>SCM Contracts Administration</i>
	<i>Voice: (804) 371-5930</i>	<i>(804) 371-5900</i>
	<i>Fax: (804) 371-5969</i>	<i>(804) 371-5969</i>
	<i>E-mail Address john.tackley@vita.virginia.gov</i>	<i>contracts@vita.virginia.gov</i>

[The above information is for VITA internal use only.]

**MASTER CONTRACT
VA-040330-VION
BETWEEN
THE COMMONWEALTH OF VIRGINIA
AND
ViON CORPORATION**

1. SCOPE OF AGREEMENT

This is an agreement (the "Contract" or "Agreement") between the Commonwealth of Virginia ("Commonwealth", "State" or "Virginia Information Technologies Agency" ("VITA")) and ViON CORPORATION (the "Contractor"), FEIN # 52-1167763, having its principal place of business at 1055 Thomas Jefferson Street NW, Suite 406, Washington, DC 20007 for the purchase of Enterprise Storage Devices (the "Product", "Products", or Equipment), along with any required support services (the "Services") pursuant to the Commonwealth's Request For Proposal #2004-12, dated October 23, 2003 (the "RFP") and the Contractor's proposal, dated November 13, 2003 in response thereto. This Agreement establishes a Master Contract for the use by State Agencies, Institutions, and other public bodies as defined in §2.2-4301 of the Virginia Public Procurement Act (VPPA), and hereinafter referred to as "Authorized Users".

All Products are delivered and accepted with any integral software and firmware necessary for the complete operation of the Products. All software and firmware are considered to be perpetual and are not sold as discrete individual items. All Products are bought and sold on a Performance Basis.

2. INTERPRETATION OF AGREEMENT

Headings are for reference purposes only and shall not be considered in construing this Agreement.

The documents comprising this Agreement, and their order of precedence in case of conflict, are: (1) this document's pages 1 through 18; (2) Attachment A, entitled CERTIFICATION REGARDING LOBBYING; (3) Attachment B, entitled LISTING OF PRODUCTS & SERVICES, PRICING & CONTRACT USAGE INSTRUCTIONS; (4) Attachment C, entitled PRICING; (5) Attachment D, entitled ADDITIONAL SERVICES and (6) all future executed Orders referencing this Agreement. The foregoing documents represent the complete and final agreement of the parties with respect to the subject matter of this Agreement.

If any term or condition of this Agreement is found to be illegal or unenforceable, it shall be severed, and the validity of the remaining terms and conditions shall not be affected.

Nothing in this Agreement shall be construed as an express or implied waiver of the Commonwealth's sovereign or Eleventh Amendment immunity, or as a pledge of its full faith and credit.

3. INCURRED EXPENSES

Neither the Commonwealth of Virginia nor the Authorized Users are responsible for expenses incurred by your company to develop and submit your Proposal. Any costs incurred for site visits for discussions or negotiations are also entirely your responsibility.

4. OWNERSHIP OF OFFEROR DATA

Ownership of all data, materials, and documentation originated and prepared for the Commonwealth pursuant to the RFP shall belong exclusively to the Commonwealth and be subject to public inspection in accordance with the Virginia Freedom of Information Act. Trade secrets or proprietary information submitted by an offeror shall not be subject to public disclosure under the Virginia Freedom of Information Act; however, the offeror must

invoke the protections of § 2.2-4342F of the Code of Virginia, in writing, either before or at the time the data or other material is submitted. The written notice must specifically identify the data or materials to be protected and state the reasons why protection is necessary. The proprietary or trade secret material submitted must be identified by some distinct method such as highlighting or underlining and must indicate only the specific words, figures, or paragraphs that constitute trade secret or proprietary information. The classification of an entire proposal document, line item prices, and/or total proposal prices as proprietary or trade secrets is not acceptable and will result in rejection of the proposal. In the event that an offeror does identify some materials to be protected, that offeror should supply 2 redacted versions of the response, with all proprietary information removed.

5. DURATION AND AVAILABILITY OF PRICES

The prices, terms and conditions that you specify in your proposal must be valid for 120 days after you submit your proposal. Should any contract be signed, pricing, pricing structure and pricing escalation/de-escalation will be governed by the terms and conditions contained in this RFP.

6. APPLICABLE LAWS AND COURTS

This solicitation and any resulting Contract shall be governed in all respects by the laws of the Commonwealth of Virginia and any litigation with respect thereto shall be brought in the courts of the Commonwealth. The Contractor shall comply with all applicable federal, state and local laws, rules and regulations.

7. ANTI-DISCRIMINATION

By submitting their bids, Offerors certify to the Commonwealth that they will conform to the provisions of the Federal Civil Rights Act of 1964, as amended, as well as the Virginia Fair Employment Contracting Act of 1975, as amended, where applicable, the Virginians With Disabilities Act, the Americans With Disabilities Act and §2.2-4311 of the Virginia Public Procurement Act. If the award is made to a faith-based organization, the organization shall not discriminate against any recipient of goods, services, or disbursements made pursuant to the Contract on the basis of the recipient's religion, religious belief, refusal to participate in a religious practice, or on the basis of race, age, color, gender or national origin and shall be subject to the same rules as other organizations that Contract with public bodies to account for the use of the funds provided; however, if the faith-based organization segregates public funds into separate accounts, only the accounts and programs funded with public funds shall be subject to audit by the public body. (Code of Virginia, § 2.2-4343.1E).

In every Contract over \$10,000 the provisions in A. and B. below apply:

A. During the performance of this Contract, the Contractor agrees as follows:

- 1) The Contractor will not discriminate against any employee or applicant for employment because of race, religion, color, sex, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment, except there is a bona fide occupational qualification reasonably necessary to the normal operation of the Contractor. The Contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices setting forth the provisions of this nondiscrimination clause.
- 2) The Contractor, in all solicitations or advertisements for employees placed by or on behalf of the Contractor, will state that such Contractor is an equal opportunity employer.
- 3) Notices, advertisements and solicitations placed in accordance with federal law, rule or regulation shall be deemed sufficient for the purpose of meeting these requirements.

B. The Contractor will include the provisions of A. above in every subcontract or purchase order over \$10,000, so that the provisions will be binding upon each subcontractor or vendor.

8. ETHICS IN PUBLIC CONTRACTING

By submitting their proposals, Offerors certify that their proposals are made without collusion or fraud and that they have not offered or received any kickbacks or inducements from any other offeror, supplier, manufacturer or subcontractor in connection with their proposal, and that they have not conferred on any public employee having official responsibility for this procurement transaction any payment, loan, subscription, advance, deposit of money, services or anything of more than nominal value, present or promised, unless consideration of substantially equal or greater value was exchanged.

9. IMMIGRATION REFORM AND CONTROL ACT OF 1986

By submitting their proposals, Offerors certify that they do not and will not during the performance of this Contract employ illegal alien workers or otherwise violate the provisions of the federal Immigration Reform and Control Act of 1986.

10. DEBARMENT STATUS

By submitting their proposals, Offerors certify that they are not currently debarred by the Commonwealth of Virginia from submitting bids or proposals on Contracts for the type of goods and/or services covered by this solicitation, nor are they an agent of any person or entity that is currently so debarred.

11. USE OF BRAND NAMES

Unless otherwise provided in this solicitation, the name of a certain brand, make or manufacturer does not restrict Offerors to the specific brand, make or manufacturer named, but conveys the general style, type, character, and quality of the article desired. Any article which the public body, in its sole discretion, determines to be the equal of that specified, considering quality, workmanship, economy of operation, and suitability for the purpose intended, shall be accepted. The Offeror is responsible to clearly and specifically identify the product being offered and to provide sufficient descriptive literature, catalog cuts and technical detail to enable the Commonwealth to determine if the product offered meets the requirements of the solicitation. This is required even if offering the exact brand, make or manufacturer specified. Normally in competitive sealed bidding only the information furnished with the bid will be considered in the evaluation. Failure to furnish adequate data for evaluation purposes may result in a proposal being eliminated from further consideration. Unless the Offeror clearly indicates in its proposal that the product offered is an equal product, such proposal will be considered to offer the brand name product referenced in the solicitation.

12. INSURANCE

By signing and submitting a proposal under this solicitation, the Offeror certifies that if awarded the Contract, it will have the following insurance coverages at the time the Contract is awarded. The Offeror further certifies that the Contractor and any subcontractors will maintain these insurance coverages during the entire term of the Contract and that all insurance coverages will be provided by insurance companies authorized to sell insurance in Virginia by the Virginia State Corporation Commission.

Insurance Coverages And Limits Required:

1. Worker's Compensation - Statutory requirements and benefits.
2. Employers Liability - \$100,000.

3. Commercial General Liability - \$500,000 combined single limit. Commercial General Liability is to include Premises/Operations Liability, Products and Completed Operations Coverage, and Independent Contractor's Liability or Owner's and Contractor's Protective Liability. The Commonwealth of Virginia must be named as an additional insured when requiring a Contractor to obtain Commercial General Liability coverage.

13. ANNOUNCEMENT OF AWARD

Upon the award or the announcement of the decision to award a contract over \$30,000, as a result of this solicitation, the purchasing agency will publicly post such notice on the VITA website (www.asd.virginia.gov) and eVA web site (www.eva.state.va.us) for a minimum of 10 days.

14. APPLICABLE LAWS AND COURTS

Any resulting Contract shall be governed in all respects by the laws of the Commonwealth of Virginia and any litigation with respect thereto shall be brought in the courts of the Commonwealth. The Contractor shall comply with all applicable federal, state and local laws, rules and regulations.

15. ANTI-DISCRIMINATION

Contractor, during the term of the Contract, will conform to the provisions of the Federal Civil Rights Act of 1964, as amended, as well as the Virginia Fair Employment Contracting Act of 1975, as amended, where applicable, the Virginians With Disabilities Act, the Americans With Disabilities Act and §2.2-4311 of the Virginia Public Procurement Act. If the award is made to a faith-based organization, the organization shall not discriminate against any recipient of goods, services, or disbursements made pursuant to the Contract on the basis of the recipient's religion, religious belief, refusal to participate in a religious practice, or on the basis of race, age, color, gender or national origin and shall be subject to the same rules as other organizations that Contract with public bodies to account for the use of the funds provided; however, if the faith-based organization segregates public funds into separate accounts, only the accounts and programs funded with public funds shall be subject to audit by the public body. (Code of Virginia, § 2.2-4343.1E).

In every Contract over \$10,000 the provisions in A. and B. below apply:

A. During the performance of this Contract, the Contractor agrees as follows:

- 1) The Contractor will not discriminate against any employee or applicant for employment because of race, religion, color, sex, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment, except there is a bona fide occupational qualification reasonably necessary to the normal operation of the Contractor. The Contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices setting forth the provisions of this nondiscrimination clause.
- 2) The Contractor, in all solicitations or advertisements for employees placed by or on behalf of the Contractor, will state that such Contractor is an equal opportunity employer.
- 3) Notices, advertisements and solicitations placed in accordance with federal law, rule or regulation shall be deemed sufficient for the purpose of meeting these requirements.

B. The Contractor will include the provisions of A. above in every subcontract or purchase order over \$10,000, so that the provisions will be binding upon each subcontractor or vendor.

16. ETHICS IN PUBLIC CONTRACTING

Contractor certifies that its proposal and any performance hereunder are made without collusion or fraud and that it has not offered or received any kickbacks or inducements from any other offeror, supplier, manufacturer or subcontractor in connection with their proposal or the performance of this Contract, and that they have not conferred on any public employee having official responsibility for this procurement transaction any payment, loan, subscription, advance, deposit of money, services or anything of more than nominal value, present or promised, unless consideration of substantially equal or greater value was exchanged.

17. IMMIGRATION REFORM AND CONTROL ACT OF 1986

Contractor will not during the performance of this Contract employ illegal alien workers or otherwise violate the provisions of the federal Immigration Reform and Control Act of 1986.

18. ANTITRUST

By entering into a Contract, the Contractor conveys, sells, assigns, and transfers to the Commonwealth of Virginia all rights, title and interest in and to all causes of action it may now have or hereafter acquire under the antitrust laws of the United States and the Commonwealth of Virginia, relating to the particular goods or services purchased or acquired by the Commonwealth of Virginia under said Contract.

19. PAYMENT

A. To Prime Contractor:

- 1) Invoices for items ordered, delivered and accepted shall be submitted by the Contractor directly to the payment address shown on the purchase order/Contract. All invoices shall show the state Contract number and/or purchase order number; social security number (for individual Contractors) or the federal employer identification number (for proprietorships, partnerships, and corporations).
- 2) Any payment terms requiring payment in less than 30 days will be regarded as requiring payment 30 days after invoice or acceptance, whichever occurs last. This shall not affect offers of discounts for payment in less than 30 days, however.
- 3) All goods or services provided under this Contract or purchase order, that are to be paid for with public funds, shall be billed by the Contractor at the Contract price, regardless of which public agency is being billed.
- 4) The following shall be deemed to be the date of payment: the date of postmark in all cases where payment is made by mail, or the date of offset when offset proceedings have been instituted as authorized under the Virginia Debt Collection Act.
- 5) **Unreasonable Charges.** Under certain emergency procurements and for most time and material purchases, final job costs cannot be accurately determined at the time orders are placed. In such cases, Contractors should be put on notice that final payment in full is contingent on a determination of reasonableness with respect to all invoiced charges. Charges that appear to be unreasonable will be researched and challenged, and that portion of the invoice held in abeyance until a settlement can be reached. Upon determining that invoiced charges are not reasonable, the Commonwealth shall promptly notify the Contractor, in writing, as to those charges which it considers unreasonable and the basis for the determination. A Contractor may not institute legal action unless a settlement cannot be reached within thirty (30) days of notification. The provisions of this section do not relieve an agency of its prompt payment obligations with respect to those charges that are not in dispute (Code of Virginia, § 2.2-4363).

B. To Subcontractors:

- 1) A Contractor awarded a Contract under this solicitation is hereby obligated:

- (a) To pay the subcontractor(s) within seven (7) days of the Contractor's receipt of payment from the Commonwealth for the proportionate share of the payment received for work performed by the subcontractor(s) under the Contract; or
- (b) To notify the agency and the subcontractor(s), in writing, of the Contractor's intention to withhold payment and the reason.
- (c) The Contractor is obligated to pay the subcontractor(s) interest at the rate of one percent per month (unless otherwise provided under the terms of the Contract) on all amounts owed by the Contractor that remain unpaid seven (7) days following receipt of payment from the Commonwealth, except for amounts withheld as stated in (b) above. The date of mailing of any payment by U. S. Mail is deemed to be payment to the addressee. These provisions apply to each sub-tier Contractor performing under the primary Contract. A Contractor's obligation to pay an interest charge to a subcontractor may not be construed to be an obligation of the Commonwealth.

20. ASSIGNMENT OF CONTRACT

To the fullest extent permitted by law, the parties agree that Contractor's rights under this Contract shall not be assignable, in whole or in part, to any other party without the Virginia Information Technologies Agency's (VITA's) written consent, and that any purported assignment or transfer without such consent shall be null and void. If any law limits the right of the parties to prohibit assignment or nonconsensual assignments, the effective date of the assignment shall be as follows. The Contractor shall give the VITA purchasing office prompt written notice of the assignment, signed by authorized representatives of both the Contractor and the assignee. This written notice shall be on VITA's "Assignment Notice / Payment Instruction" form and shall provide all information requested on that form. Copies of the form may be obtained from the Contracts Manager VITA. Upon VITA's acknowledgment of receipt of the properly executed form, the Assignee shall notify the Controller, VITA of the assignment and shall supply the Controller, with a copy of the properly executed form. Any payments made prior to receipt of such notification and form shall not be covered by this assignment.

In the event VITA receives any notice from a third party claiming to be an assignee of any rights of the Contractor under this Contract, Contractor agrees that payment or other performance in respect of those rights shall not be due until at least thirty days after VITA's receipt of the notice required by the above paragraph or receipt of a similarly executed notice confirming the absence or revocation of the purported assignment. Supply Chain Management shall promptly notify the Contractor of any assignment notice it receives.

21. MODIFICATIONS

This contract may be modified in accordance with §2.2-4309 of the Code of Virginia. Such modifications may only be made by the representatives authorized to do so. No modifications to this contract shall be effective unless it is in writing and signed by the duly authorized representative of both parties. No term or provision hereof shall be deemed waived and no breach excused unless such waiver or consent to breach is in writing. Any contract issued on a firm fixed price basis may not be increased more than twenty five percent (25%) or \$50,000.00 whichever is greater, without the approval of the Governor of the Commonwealth of Virginia or his authorized designee.

22. DEFAULT

In case of failure to deliver goods or services in accordance with the Contract terms and conditions, the Commonwealth, after due oral or written notice, may procure them from other sources and hold the Contractor responsible for any resulting additional purchase and administrative costs. This remedy shall be in addition to any other remedies which the Commonwealth may have.

23. TAXES

Sales to the Commonwealth of Virginia are normally exempt from State sales tax. State sales and use tax certificates of exemption, Form ST-12, will be issued upon request, and can be obtained online at <http://www.tax.state.va.us/>. Deliveries against this Contract shall usually be free of Federal excise and transportation taxes. The Commonwealth's excise tax exemption registration number is 54-73-0076K.

24. INSURANCE

By signing and submitting a proposal, the Contractor has certified that if awarded the Contract, it will have the following insurance coverages at the time the Contract is awarded. For construction Contracts, if any subcontractors are involved, the subcontractor will have workers' compensation insurance in accordance with §§ 2.2-4332 and 65.2-800 et seq. of the Code of Virginia. The bidder or offeror further certifies that the Contractor and any subcontractors will maintain these insurance coverages during the entire term of the Contract and that all insurance coverages will be provided by insurance companies authorized to sell insurance in Virginia by the Virginia State Corporation Commission.

INSURANCE COVERAGES AND LIMITS REQUIRED:

- a. Worker's Compensation - Statutory requirements and benefits.
2. Employers Liability - \$100,000.
3. Commercial General Liability - \$500,000 combined single limit. Commercial General Liability is to include Premises/Operations Liability, Products and Completed Operations Coverage, and Independent Contractor's Liability or Owner's and Contractor's Protective Liability. The Commonwealth of Virginia must be named as an additional insured when requiring a Contractor to obtain Commercial General Liability coverage.

25. DRUG-FREE WORKPLACE

During the performance of this Contract, the Contractor agrees to (i) provide a drug-free workplace for the Contractor's employees; (ii) post in conspicuous places, available to employees and applicants for employment, a statement notifying employees that the unlawful manufacture, sale, distribution, dispensation, possession, or use of a controlled substance or marijuana is prohibited in the Contractor's workplace and specifying the actions that will be taken against employees for violations of such prohibition; (iii) state in all solicitations or advertisements for employees placed by or on behalf of the Contractor that the Contractor maintains a drug-free workplace; and (iv) include the provisions of the foregoing clauses in every subcontract or purchase order of over \$10,000, so that the provisions will be binding upon each subcontractor or vendor.

For the purposes of this section, "drug-free workplace" means a site for the performance of work done in connection with a specific Contract awarded to a Contractor, the employees of whom are prohibited from engaging in the unlawful manufacture, sale, distribution, dispensation, possession or use of any controlled substance or marijuana during the performance of the Contract.

26. NONDISCRIMINATION OF CONTRACTORS

A Contractor shall not be discriminated against in the solicitation or award of this Contract because of race, religion, color, sex, national origin, age, or disability or against faith-based organizations. If the award of this Contract is made to a faith-based organization and an individual, who applies for or receives goods, services, or disbursements provided pursuant to this Contract objects to the religious character of the faith-based organization from which the individual receives or would receive the goods, services, or disbursements, the public body shall offer the individual, within a reasonable period of time

after the date of his objection, access to equivalent goods, services, or disbursements from an alternative provider.

27. ORDERS

Authorized Users of this Contract may order Products and Software from this Contract by one of the following Order methods:

- A. Purchase Order: An official Purchase Order form issued by an Authorized User.
- B. Delivery Order (DO): A DO issued by the Supply Chain Management, VITA.
- C. EVA: eVA is the Commonwealth's total e-procurement solution. Contractor shall accept any and all orders issued through eVA.
- D. Charge/Credit Card:
 - 1) Any order/payment transaction processed through the Commonwealth's contract with American Express (AMEX). Each order must not exceed \$5,000, or the then current charge card limit. Payment will be made by AMEX to Contractor within three (3) business days.
 - 2) Any other order/payment charge or credit card process, such as AMEX, MASTERCARD, or VISA under contract for use by an Authorized User.

This ordering authority is limited to issuing orders for the Products/Software available under this Agreement. Under no circumstances shall any Authorized User of the Commonwealth have the authority to modify this Agreement.

Contractor acknowledges that the forgoing is not limited to preclude the Commonwealth from issuing Orders against subject Contract as it so chooses.

28. DELIVERY DATE

The Contractor shall deliver the Equipment, ready for testing, within twenty-one (21) days ARO. If delivery of all Products is not completed within twenty-one (21) days after receipt of order by the contractor or Contractor has a history of late deliveries beyond the requirement of twenty-one days, the Commonwealth may, at its sole discretion, cancel the Agreement without further obligation and or the Authorized User may cancel the individual Order. The Commonwealth may postpone any delivery date by notifying the Contractor at least three (3) days prior to the delivery date. However, the delivery date shall not be postponed more than a total of thirty (30) days.

29. RISK OF LOSS

The Contractor shall have the risk of loss or damage to all equipment until clear and unrestricted title to such equipment is transferred to the Commonwealth.

30. TITLE TO EQUIPMENT

Clear and unrestricted title to all equipment purchased under this Agreement shall pass to the Commonwealth upon payment of the purchase price.

31. OPERATIONAL RESTRICTIONS

Contractor warrants that, except as specifically agreed in writing, all Products may be operated at any time for the convenience of the Commonwealth (exclusive of time required for preventive maintenance, remedial maintenance and approved engineering changes). Without limiting the foregoing, Contractor warrants that there are no restrictions as to consecutive hours or length of personnel shifts. The Commonwealth may make the Products available to any Commonwealth agency or any other users under conditions where such use is supervised by the Commonwealth.

32. INSTALLATION RESPONSIBILITY

Except where otherwise expressly provided, "delivery" does not include installation. If installation is required, delivery shall not be complete until the Contractor completes installation of all Products including, without limitation, shipping FOB destination, all unpacking, positioning and connection of such Products with internal utility services, ready for acceptance testing. All equipment installations shall comply with building and facilities standards established by the Commonwealth.

33. COMMENCEMENT OF ACCEPTANCE TESTING

The Products shall be considered ready for testing when the Contractor completes a successful delivery. The Authorized User shall have 15 days to test the Products beginning on the date of successful delivery. All Products shall meet or exceed all conditions as delineated in this Agreement, and meet or exceed any published specifications provided by the Contractor or manufacturer including, but not limited to, physical characteristics, operating characteristics, space requirements, power requirements, and warranty.

34. ACCEPTANCE

The Products shall be deemed accepted on the first day after successful completion of the acceptance period. The Warranty Period shall begin upon successful completion of the acceptance period. Upon request, the Commonwealth shall provide written confirmation of acceptance. If the standard of performance has not been met after ninety (90) calendar days have elapsed from the start of the acceptance period, the Commonwealth may require a replacement to be provided or may avail itself of the remedies for breach

35. SUPPLIES

Authorized charges do not include operational supplies (e.g. paper, tape, etc.) unless such supplies are specifically identified in the Schedule. All supplies used by the State shall conform to the Contractor's published specifications provided to State at time of equipment installation. The State reserves the right to acquire such supplies from any Contractor of its choice.

36. CONTRACTOR'S WARRANTY POINT-OF-CONTACT

The Contractor shall provide the Commonwealth with designated points-of-contact and make arrangements to enable its warranty representative to receive such notification or other continuous telephone coverage to permit the Commonwealth to make such contact.

37. MANUALS

Contractor shall supply an operations manual for each Product

38. eVA BUSINESS-TO-GOVERNMENT PROGRAM

A. VENDOR REGISTRATION

The eVA Internet electronic procurement solution, web site portal www.eva.state.va.us, streamlines and automates government purchasing activities in the Commonwealth. The portal is the gateway for vendors to conduct business with state agencies and public bodies.

All vendors desiring to provide goods and/or services to the Commonwealth shall participate in the eVA Internet e-procurement solution either through the eVA Basic Vendor Registration Service or eVA Premium Vendor Registration Service, and complete the Ariba Commerce Services Network registration.

Vendors are strongly encouraged to register prior to submitting a bid or offer. Failure to register will result in the bid being found non-responsive and rejected. All vendors must register in both the eVA and the Ariba Commerce Services Network Vendor Registration Systems.

a. eVA Basic Vendor Registration Service: \$25 Annual Fee plus a Transaction Fee of 1% per order received. The maximum transaction fee is \$500 per order. eVA Basic Vendor Registration Service includes electronic order receipt, vendor catalog posting, on-line registration, and electronic bidding, as they become available.

b. eVA Premium Vendor Registration Service: \$200 Annual Fee plus a Transaction Fee of 1% per order received. The maximum transaction fee is \$500 per order. eVA Premium Vendor Registration Service includes all benefits of the eVA Basic Vendor Registration Service plus automatic email or fax notification of solicitations and amendments, and ability to research historical procurement data, as they become available.

c. Ariba Commerce Services Network Registration. The Ariba Commerce Services Network (ACSN) registration is required and provides the tool used to transmit information electronically between state agencies and vendors. There is no additional fee for this service.

B. eVA BUSINESS-TO-GOVERNMENT CONTRACTS

The eVA Internet electronic procurement solution, web site portal www.eva.state.va.us, streamlines and automates government purchasing activities in the Commonwealth. The portal is the gateway for vendors to conduct business with state agencies and public bodies.

Failure to comply with the requirements in a. and b. below will be just cause for the Commonwealth to reject your bid/offer or terminate this contract for default.

Vendors desiring to provide goods and/or services to the Commonwealth shall participate in the eVA Internet e-procurement solution and agree to comply with the following:

a. Submit a fully executed American Management Systems, Inc., (AMS) Trading Partner Agreement, a copy of which can be accessed and downloaded from <http://learnabouteva.dgs.state.va.us/Supplier/files/TPA110402.pdf>. AMS is the Commonwealth's service provider to implement and host the eVA e-procurement solution.

b. Provide an electronic catalog (price list) for items awarded under a term contract. The format of this electronic catalog shall conform to the eVA Catalog Interchange Format (CIF) Specification that can be accessed and downloaded from www.eva.state.va.us.

39. BREACH

The Contractor shall be deemed in breach of this Agreement if the Contractor (a) fails to make any Product or Service ready for acceptance testing by the specified delivery date; (b) repeatedly fails to respond to requests for maintenance or other required service within the time limits set forth in this Agreement; (c) fails to comply with any other term of this Agreement and fails to cure such noncompliance within ten days (or such greater period as is acceptable to the Commonwealth) following Contractor's receipt of a Show Cause Notice identifying such noncompliance; or (d) fails to provide a written response to the Commonwealth's Show Cause Notice within ten days after receiving same.

The Contractor shall not be in breach of this Agreement if its default was due to causes beyond the reasonable control of, and occurred without any fault or negligence on the part of, both the Contractor and its subcontractors. Such causes may include, but are not restricted to, acts of God or of the public enemy, acts of the Commonwealth in either its sovereign or Contractual capacity, fires, floods, epidemics, quarantine restrictions, strikes, freight embargoes, and unusually severe weather.

In the event of breach, in addition to any other remedies provided by law, the Commonwealth may cancel its obligations with respect to any or all unaccepted Products or Services. All costs for deinstallation and return of Products shall be borne by the Contractor. In no event shall any failure by the Commonwealth to exercise any remedy available to it be construed as a waiver of or consent to any breach.

40. NON-APPROPRIATION

All funds for payment of equipment, software or services ordered under this Contract are subject to the availability of legislative appropriation for this purpose. In the event of non-appropriation of funds by the Legislature for the items under this Contract, the Commonwealth will terminate this Contract for those goods or services for which funds have not been appropriated. Written notice will be provided to the Contractor as soon as possible after legislative action is completed.

If any purchases are to be supported by federal funding, and such funding is not made available, the Commonwealth may terminate this Contract for goods or services dependent on such federal funds without further obligation.

41. CONTRACTUAL RECORDS

The Contractor shall make all Contractual books and records and other documents relating to matters under this Agreement available to the Commonwealth and its designated agents for purposes of audit and examination for a period of three years after final payment. Contractual records include, but are not limited to, this Agreement and all executed Orders, Attachments, modifications, invoices, and correspondence between the parties to this Agreement.

42. PRIME CONTRACTOR RESPONSIBILITY

If the Contractor's proposal includes any goods or services to be supplied by another party, the Contractor agrees as follows:

a. The Contractor shall act as prime Contractor for the procurement and maintenance of the entire proposed configuration and shall be the sole point of contact with regard to all obligations under this Agreement.

b. The Contractor hereby represents and warrants that the Contractor has made such other party aware of the proposed use and disposition of the other party's product or services, and that such other party has agreed in writing that it has no objection thereto.

43. PATENT/COPYRIGHT PROTECTION

Contractor, at its own expense, shall defend any suit brought against the Commonwealth for the infringement of patents, copyrights or trade secrets enforceable in the United States if the claim of infringement is alleged to relate to or arise from the Contractor's or Commonwealth's use of any equipment, software, materials or information prepared, developed or delivered in connection with performance of this Agreement. In such suit, Contractor shall indemnify the Commonwealth, its agents, officers and employees for any loss, liability or expense incurred as a result of such suit.

The purchasing agency shall notify the Contractor of such suit within a reasonable time after learning of it and shall give the Contractor the full right and opportunity to conduct the defense of the suit, subject however to the requirements of Section 2.2-510 and Section 2.2-514 of the Code of Virginia or any successor statute. If principles of governmental or public law are involved, the Commonwealth may, at its option and expense, participate in the defense of the suit.

The Contractor shall not be required to indemnify the Commonwealth for liability arising solely out of the Commonwealth's own specifications or design or solely from the combination of equipment or software furnished hereunder with any equipment or software not supplied by the Contractor.

If, any Product or Service becomes, or in the Contractor's opinion, is likely to become, the subject of a claim of infringement, Contractor may, at its option, provide noninfringing substitutes that are satisfactory to the Commonwealth, or at Contractor's option and expense, may obtain the right for the Commonwealth to continue the use of such Product or Service.

If the use of such equipment or software by the Commonwealth is prevented by permanent injunction or by Contractor's failure to procure the right for the Commonwealth to continue using the software, the Contractor agrees to take back the infringing equipment, software, materials or information and refund the total amount the Commonwealth has paid Contractor under this Agreement, less one half (1/2%) percent of the total paid for each month of use by the Commonwealth.

44. CONTRACTUAL DISPUTES

In accordance with Section 2.2-4363 of the Code of Virginia, Contractual claims, whether for money or other relief, shall be submitted in writing to the purchasing agency no later than sixty (60) days after final payment; however, written notice of the Contractor's intention to file such claim must be given to such agency at the time of the occurrence or beginning of the work upon which the claim is based. Pendency of claims shall not delay payment of amounts agreed due in the final payment. The purchasing agency shall render a final decision in writing within thirty (30) days after its receipt of the Contractor's written claim.

The Contractor may not invoke any available administrative procedure under Section 2.2-4365 of the Code of Virginia nor institute legal action prior to receipt of the purchasing agency's decision on the claim, unless that agency fails to render its decision within thirty (30) days. The decision of the purchasing agency shall be final and conclusive unless the Contractor, within six (6) months of the date of the final decision on the claim, invokes appropriate action under Section 2.2-4364, Code of Virginia or the administrative procedure authorized by Section 2.2-4365, Code of Virginia.

The Virginia Information Technologies Agency, its officers, agents and employees, including, without limitation, the Contracts Manager, are executing this Agreement and any Orders issued hereunder, solely in its

or their statutory and regulatory capacities as agent for the Commonwealth agency purchasing and receiving the goods or services identified in Attachment “A” to this Agreement or on the subsequent Order in question and need not be joined as a party to any dispute that may arise thereunder.

In the event of any breach by the Commonwealth, Contractor’s remedies shall be limited to claims for damages and Prompt Payment Act interest and, if available and warranted, equitable relief, all such claims to be processed pursuant to this Section. In no event shall Contractor’s remedies include the right to terminate any license or support services hereunder.

45. LIMITATION OF LIABILITY

To the maximum extent permitted by applicable law, the Contractor’s liability under this Contract for loss or damages to government property caused by use of any defective or deficient supplies, products, equipment and/or services delivered under this Contract shall not exceed two (2) times the amount of money paid to the Contractor under this Contract during the twelve month period preceding the event or circumstance giving rise to such liability. The Contractor will not be liable under this Contract for any indirect, incidental, special or consequential damages, or damages from loss of profits, revenue, data or use of the supplies, equipment and/or services delivered under this Contract. The above limitation of liability is per incident. The limitation and exclusion of damages in the foregoing sentences will not apply, however, to liability arising from: (a) personal injury or death; (b) defect or deficiency caused by willful misconduct or negligence on the part of the Contractor; or (c) circumstances where the Contract expressly provides a right to damages, indemnification or reimbursement.

46. PERIODIC PROGRESS REPORTS/INVOICES

This Contract shall require the submission of periodic Contract performance progress reports or program status reports. The Contractor will include a section on involvement of small businesses and businesses owned by women and minorities. This section will specify the actual dollars contracted to date with such businesses, actual dollars expended to date with such businesses and the total dollars planned to be contracted for with such businesses on this Contract. This information shall be provided separately for small and disadvantaged businesses, minority-owned and women-owned businesses.

47. FINAL ACTUAL INVOLVEMENT REPORT

The Contractor will submit, prior to completion or at completion of the Contract and subject to final payment, a report on the actual dollars spent with small businesses and businesses owned by women and minorities during the performance of the Contract. At a minimum, this report shall include for each firm Contracted with and for each such business class (i.e., small, minority-owned, women-owned) the total actual dollars spent on this Contract, the planned involvement of the firm and business class as specified in the proposal, and the actual percent of the total estimated Contract value. A suggested format is as follows:

FIRM NAME				
ADDRESS AND PHONE NUMBER	TYPE GOODS/ SERVICES	ACTUAL DOLLARS	PLANNED DOLLARS	% OF TOTAL CONTRACT
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____
Totals for Business Class		_____	_____	_____

48. COMPLIANCE WITH FEDERAL LOBBYING ACT

A. Contractor shall not, in connection with this Agreement, engage in any activity prohibited by 31 U.S.C.A. Section 1352 (entitled "Limitation on use of appropriated funds to influence certain Federal Contracting and financial transactions") or by the regulations issued from time to time thereunder (together, the "Lobbying Act"), and shall promptly perform all obligations mandated by the Lobbying Act in connection with this Agreement, including, without limitation, obtaining and delivering to the Commonwealth all necessary certifications and disclosures.

B. Contractor is hereby advised that a significant percentage of the funds used to pay Contractor's invoices under this Agreement may be federal funds. Under no circumstances shall any provision of this Agreement be construed as requiring or requesting the Contractor to influence or attempt to influence any person identified in 31 U.S.C.A. Section 1352 (a) (1) in any matter.

C. A representative of Contractor shall sign the certification attached as Attachment "A" and deliver such certification to the Commonwealth simultaneously with the execution and delivery of this Agreement. Contractor shall have the certification signed by a representative with knowledge of the facts and shall fulfill the promises of undertakings set forth in the certification.

49. NONVISUAL ACCESS TO TECHNOLOGY

All information technology which, pursuant to this Agreement, is purchased or upgraded by or for the use of any State agency or institution or political subdivision of the Commonwealth (the "Technology") shall comply with the following nonvisual access standards from the date of purchase or upgrade until the expiration of this Agreement:

(i) effective, interactive control and use of the Technology shall be readily achievable by nonvisual means;

(ii) the Technology equipped for nonvisual access shall be compatible with information technology used by other individuals with whom any blind or visually impaired user of the Technology interacts;

(iii) nonvisual access technology shall be integrated into any networks used to share communications among employees, program participants or the public; and

(iv) the technology for nonvisual access shall have the capability of providing equivalent access by nonvisual means to telecommunications or other interconnected network services used by persons who are not blind or visually impaired.

Compliance with the foregoing nonvisual access standards shall not be required if the head of the using agency, institution or political subdivision determines that (I) the Technology is not available with nonvisual access because the essential elements of the Technology are visual and (ii) nonvisual equivalence is not available.

Installation of hardware, software, or peripheral devices used for nonvisual access is not required when the Technology is being used exclusively by individuals who are not blind or visually impaired, but applications programs and underlying operating systems (including the format of the data) used for the manipulation and presentation of information shall permit the installation and effective use of nonvisual access software and peripheral devices.

If requested, the Contractor must provide a detailed explanation of how compliance with the foregoing nonvisual access standards is achieved and a validation of concept demonstration.

The requirements of this Paragraph shall be construed to achieve full compliance with the Information Technology Access Act, 2.2-3500 through 2.2-3504 of the Code of Virginia.

50. EXCLUSIVITY OF TERMS AND CONDITIONS

The Virginia Information Technologies Agency (VITA) will not sign or execute any additional contract, license or other agreement, including shrink-wrap Software, containing contractual terms and conditions as a result of this procurement. Any documents signed by persons other than the Contracts Manager, VITA, shall have no validity and the attached Terms and Conditions shall supersede all such agreements.

51. CONTRACTOR'S REPORT OF SALES

Contractor must agree to provide monthly reporting that contains detailed information for each item purchased. Reports are to be provided by the 15th of each month, reporting transactions that took place during the prior month. At any time thereafter, as appropriate, additional reports may be agreed upon. All reports shall be forwarded electronically via Email in a Microsoft Excel Spreadsheet format to a designated contract officer at VITA.

Specifically, the data fields to be reported for each item purchased are:

1. Agency/Institution/Municipality/Public Body making the purchase
2. PO #
3. Order Date
4. Invoice #
5. Invoice Date
6. Whether item was ordered through eVA (Y/N)
7. Product Description
8. Product Sub-category type (e.g., SAN, NAS, DASD etc.)
9. Manufacturer Name
10. Manufacturer #
11. Supplier # (if supplier is not manufacturer)
12. Index used for Pricing (e.g., OEM List Price)
13. Index Price on Order Date
14. Discount off Index
15. Discounted Price on Order Date
16. Quantity Ordered
17. Extended Price on Order Date

Late delivery or non-delivery of required reports will be considered a breach of Contract, and preclude Contractor from bidding on any future requirements.

52. SURCHARGE ADJUSTMENT

The Contractor must pay the Department of General Services (DGS), a Surcharge Adjustment (SCA) fee under this Contract. The Contractor must remit the SCA within 30 days after the end of each quarterly reporting period as established in the clause entitled "Contractor's Report of Sales". For the purposes of this Contract, Contractor will consider a sale to be completed when the Contractor receives payment from the Authorized User for the Product. The SCA equals two percent (2%) of the total quarterly sales reported. Contractor shall remit the SCA together with a copy of the Contractor's Report of Sales as delineated in the paragraph herein entitled "Contractor's Report of Sales". The SCA reimburses the Commonwealth and defrays the costs for Spend Management procurements and the administration of the subsequent awards. The SCA amount due must be paid by check with identification of "Contract number", "report amounts", and "report period", on either the

check stub or other remittance material. DGS may at its discretion, agree to an electronic funds transfer, in lieu of a check, however in the absence of an express written agreement from DGS that validates agreement, then the payment shall be made by check as described herein made payable to the Department of General Services.

If the full amount of the SCA is not paid within 30 calendar days after the end of the applicable reporting period, it shall constitute a Contract debt to the Commonwealth of Virginia, and the State may exercise all rights and remedies available under law. Failure to submit sales reports, falsification of sales reports, and or failure to pay the SCA in a timely manner may result in termination or cancellation of this Contract. Willful failure or refusal to furnish the required reports, falsification of sales reports, or failure to make timely payment of the SCA constitutes sufficient cause for terminating this Contract for default.

It is the intent of the Commonwealth to capture 2% of all sales, including but not limited to temporary reduced pricing, fire sales, one time sales, trade ins, and promotional items that have been marked down under this Contract.

53. EQUIPMENT CONDITION

All equipment to be supplied by Contractor shall be new equipment.

54. CONTRACTOR SPONSORED PRODUCT PROMOTIONS

The Contractor, at its discretion, is allowed to sponsor product and service promotions during the Contract term or any extensions thereof under the following conditions:

- 1) Contractor is required to provide in writing to VITA, at least 5 days prior to the promotion, the dates of the promotion or the duration of the promotion to include the commencement date and the ending date; the acceptable writing may be e-mail, or correspondence via USPS or other, and
- 2) Contractor is required to identify in writing, the exact products or services covered in the promotion, and
- 3) Contractor is required to identify in writing, the pricing during the promotion or the percentage discount, and
- 4) All Contractor Sponsored Product or Service Promotions are required to be available to all Authorized Users of the Contract. Should the Contractor request a promotion that would be limiting, either through product configuration or quantities of products, the Commonwealth at its discretion, will not provide a written agreement. Both parties agree that promotions shall not target any one Authorized User, or a few Authorized Users, and
- 5) All Contractor sponsored Product or Service Promotions shall be mutually agreed to in writing. The Contractor shall be in breach of the Agreement in the absence of a writing from both parties. The writing may be e-mail or correspondence via USPS or other, and
- 6) In any instance of conflict between this clause "Contractor Sponsored Product or Service Promotions" and the Agreement, this clause shall take precedence. And
- 7) In any event wherein the Contractor proposes prices that are different than the Contract prices to any Authorized User, without first obtaining mutual agreement in the format as identified herein, the Contractor shall be in breach of the Agreement and the Commonwealth shall have all remedies available under Contract and law. And
- 8) The Commonwealth, at its discretion, may assist in advertising the promotion. This assistance will consist of advertising space on the Commonwealth's various web sites, or other assistance at the Commonwealth's discretion.

55. TERM

This Agreement shall take effect on the date of its final execution by both parties, and shall continue in full force for two (2) years, "initial Term". The Commonwealth at its sole discretion may extend this Agreement for three (3) additional one (1) year periods. The Commonwealth will issue a written notification to the Contractor stating the extension period, 30 days prior to the expiration of any current Term.

56. TERMINATION FOR CONVENIENCE

The Commonwealth may terminate this Contract in whole or in part for convenience at any time by submitting to the Contractor a writing, sixty (60) days prior to the date of Termination. The Commonwealth shall be obligated for all outstanding Orders, according to the Contract, subsequent to this Termination. The Commonwealth shall not be obligated for any other costs in the event of Termination for convenience.

57. CATALOG INTEGRITY

The Contractor agrees to continuously provide an updated catalog minimally every 90 days that will be available to all Authorized Users. The updated catalogue may be on eVA only or located at the Contractor's web site, or both, as provided for herein, but in every instance all catalogs maintained by the Contractor shall be up to date.

58. INTEGRAL SOFTWARE

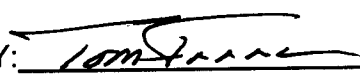
All Products are delivered with any necessary firmware, and or software integral to the Product necessary for the complete operation. All firmware and software shall be considered to be the latest version available and any software upgrades necessary for the complete operation of the Products shall be available at no cost to the Authorized User. All licenses granted under this Agreement are provided on a non-exclusive, irrevocable perpetual license basis and shall commence upon the acceptance of the Product by the Authorized User.

59. INTELLECTUAL PROPERTY INDEMNIFICATION

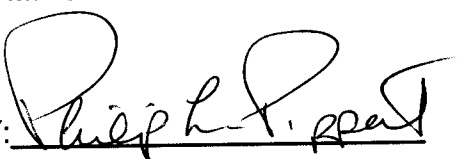
Contractor will defend, indemnify and hold the Commonwealth harmless from any action based on a claim that an Authorized User's use of the products or services in accordance with this agreement infringes any patent, copyright, or trade secrets of any third party.

PERSONS SIGNING THIS CONTRACT ARE AUTHORIZED REPRESENTATIVES OF EACH PARTY TO THIS CONTRACT AND ACKNOWLEDGE THAT EACH PARTY AGREES TO BE BOUND BY THE TERMS AND CONDITIONS OF THE CONTRACT.

VION CORPORATION

BY: 
NAME: Tom Frana
TITLE: President
DATE: 5/12/04

COMMONWEALTH OF VIRGINIA

BY: 
NAME: PHILIP L. PIPPERT
TITLE: ASSOC. DIRECTOR, SCM
DATE: 6/1/04

ATTACHMENT "A"
TO
CONTRACT
VA-040330-VION

CERTIFICATION REGARDING LOBBYING

The undersigned certifies, to the best of his or her knowledge and belief, that:

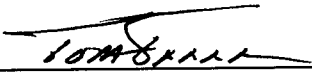
a. No Federal appropriated funds have been paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee or an agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal Contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any Federal Contract, grant, loan, or cooperative agreement.

b. If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal Contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit standard Form-LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions.

c. The undersigned shall require that the language of this certification be included in the award documents for all subawards at all tiers (including subcontracts, subgrants, and Contracts under grants, loans and cooperative agreements) and that all subrecipients shall certify and disclose accordingly.

d. This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by Section 1352, title 31, U.S. Code. Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

Signature:



Printed Name:

Tom Frana

Organization:

ViON Corporation

Date:

May 12, 2004

**ATTACHMENT “B”
TO
CONTRACT
VA-040330-VION**

LISTING OF PRODUCTS & SERVICES, PRICING & CONTRACT USAGE INSTRUCTIONS

Attachment "B" is hereby incorporated into and made an integral part of Agreement Number VA-040330-VION between ViON CORPORATION and the Commonwealth of Virginia. In the event of any discrepancy between this Attachment “A” and pages 1 through 18 of this Contract VA-040330-VION, the provisions on those pages 1 – 18 of Contract VA-040330-VION shall control.

- **PRODUCTS & SERVICES:** All product and related services (warranty upgrades, maintenance SLAs) pricing is contained in “Attachment C”. Supplemental services are contained in “Attachment D”.
- **PRICING:** All pricing shown in “Attachment C” is Not-to-Exceed pricing for the term of this contract. All “Percentage Discounts” indicated are fixed for the entire term of this contract. All purchase prices for each order are calculated by taking the appropriate percentage discount from the current price found at the indicated Index Price List Source, on the actual date of each order (this price cannot exceed the price for that product shown in Attachment C). For items acquired through the standard order process, pricing will be determined by the contractor’s current eVA catalog. For systems/items acquired through the RFQ order process, pricing will be determined by each contractor’s quotation. The contractor(s) will calculate the quoted pricing by using the prices found at the index price list source, less the appropriate percentage discounts. Separate pricing may be submitted for Government vs. Academic to account for higher discounts to education and, if offered, are indicated in Attachment C, the Index Price List Source and in the eVA catalog.

The Index Price List Source is a widely used, publicly available Index Price List that has a consistent basis of calculation and is available throughout the life of the contract, for instance, a GSA Contract/Price Schedule or a manufacturer’s Suggest Retail Price List. If the basis of calculation for the Index Price List changes in a material fashion during the life of the contract, the Commonwealth and the contractor will renegotiate any Index Price List Source changes and pricing to ensure that the net price to the Commonwealth is consistent with percentage discounts calculated from the original index source. Any new Index Price List must be submitted to VITA for review at least 30 days prior to any request for contract modification.

It is important to remember that the net price indicated in the original price list, Attachment C, is a “not-to-exceed” price. A Contractor may opt to be more competitive than this price for a specific purchase or a specific authorized user, but pricing shall never exceed the net price indicated in Attachment C.

- **CONTRACT USAGE INSTRUCTIONS:**

1. **Standard Order Process:** Direct Orders placed in eVA, with pricing calculated from the Index Price List Source, without the benefit of a quote from the contractor, are considered an order using the standard order process. This process is normally used for small, incidental items.

In the standard process, authorized users will refer to a catalog-type Product/Price List, which will be available on eVa, to determine pricing for the required product. The authorized user will determine (on its own or by working with a contractor) the required specifications for the purchase. The authorized user will then place an order on eVA for that product. The pricing for that product will not exceed (but may be lower than) the net price indicated for that product (or set of products) on the Product/Price list.

2. **Request for Quote (RFQ) Order Process:** This process involves contacting one or more Enterprise Storage Device contractors and requesting formal written quotes be provided. An eVA Direct Order, based upon and referencing the quote received is then issued. This process is normally used for all but small, incidental purchases.

In some instances, authorized users may be purchasing very large products or systems that justify price breaks above-and-beyond those offered in the “not-to-exceed” pricing indicated in the catalog price lists. In this case, authorized users may complete and issue a Request for Quotation, or RFQ. In most cases where an RFQ is used, the authorized user will define the specifications of the required product(s) and/or service(s) and issue the RFQ to the appropriate contractors. Contractors will have a pre-determined amount of time to respond to the RFQ with qualitative responses (if requested) and a price quotation. Generally, the authorized user will select the contractor offering the lowest total cost proposal; however non-price factors may be included in the evaluation criteria for a given RFQ. The evaluation criteria, format, timing, and requirements will be clearly outlined on the RFQ document. In some situations, the authorized user may not identify the exact specifications required. If this is the case, the RFQ respondents will be given the opportunity to identify and propose their recommended specifications. Any purchase that is a result of the RFQ process will be subject to the Terms and Conditions specified and outlined in this Contract and any subsequent modifications. Additional Terms and Conditions may be requested or mandated within the RFQ document.

WARRANTY and MAINTENANCE

Contractor will supply a one-year minimum repair or replacement warranty period, or manufacturer’s standard warranty, whichever is longer. For uplifts for increased warranty Service Levels (SLA), consult with the contractor for a quote or look in “Attachment C”, as various Service Levels may be priced there.

Maintenance is defined as repair or replacement services provided after the expiration of the warranty period. Maintenance services and various SLAs are priced in “Attachment C”.

Standard Principle Period of Maintenance (PPM), whether during the warranty period or follow-on Maintenance period, will be 8 AM to 5 PM, Monday through Friday, excluding state holidays, with next day or 8 business hour response time, or manufacturer's standard PPM, whichever is more advantageous to the Commonwealth.

QUALITY AND SERVICE LEVEL REQUIREMENTS

The following contains additional specific service levels that Contractor is expected to perform at NO extra charge.

Service	Special Services Required at NO Additional Charge
Metrics	<ul style="list-style-type: none"> • Response Time – The supplier will respond to all communications not later than the next business day. • Delivery Date - The Contractor will deliver the Products by the delivery date specified in any executed Attachment or Order referencing the Agreement, or within twenty-one (21) days After Receipt of the Order (ARO) if no date is specified. – 95% • Contractor will maintain a fill rate of 99%. (Fill rate is defined as the total number of requisition lines filled, divided by the number of lines requested over a given period. The difference, therefore, would be items on back-order). • Report Timeliness and Completeness (% in 5 days of due date) – 100% (Refer to "Reporting & SCA Payment" below) • Invoice Accuracy (%) – 100% • Invoice Timeliness (% within 5 days of agreed invoice receipt date) – 100% <p>Overall Customer Satisfaction – A quarterly survey of end-users will be conducted by the supplier to determine the level of customer service satisfaction experienced with the supplier. Both the raw and analyzed survey results must be provided to Virginia. The following includes some of the areas to be measured on the survey: Responsiveness, Communication, Courtesy, Competence, Effectiveness, Overall Satisfaction</p>
eVA	Contractor(s) will have the capability to do business with the Commonwealth via Virginia's eVA Internet Electronic procurement solution. See Mandatory Term & Condition "eVA Business-To-Government Vendor Registration"
Reporting & SCA Payment	<ul style="list-style-type: none"> • Contractor's Report of Sales must be submitted on time each month – as defined in Mandatory Terms & Condition "Contractor's Report of Sales" • SCA fee must be paid on time each quarter. – As defined in Mandatory Terms & Condition "Surcharge Adjustment" • Contractor must be able to provide usage reports, detailing purchases of items and services under contract quarterly in electronic format or within 15 days of the date of a report request. This report must include, at a minimum, Manufacturer Item Number, Manufacturer Name, Product Description, Agency Name, Quantity Purchased, Unit Price, and Extended Price. • Supplier Diversity Reporting must be submitted on a quarterly basis and at the conclusion of the contract, as defined in Terms & Conditions under "Periodic

	Progress Reports/Invoices” and “Final Actual Involvement Report” and at the end of this section.
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Product Availability: Contractors will agree that there will be no cancellation of products used without an equal and acceptable replacement approved by the designated Commonwealth of Virginia representative during the term of the agreement. Contractors will communicate manufacturer’s discontinuation of any products to the contract officer in writing within five (5) business days. In such instances, Contractors will work with the contract officer(s) to identify and implement alternative options that will maintain or reduce costs associated with the replacements. Contractors will be prepared to offer detailed quarterly reports if requested by the Commonwealth, displaying removed SKUs off of contract list and suggested replacements. Contractors will offer suggested replacements of discontinued products at least 30 days prior to substitution, including replacement part number, description, list price, applicable discount, and final price.

Ordering Methods: The Commonwealth requires contractor(s) to accept orders via the eVA ordering system. Contractors must also have a local Virginia telephone number, or a toll free (800) number, or agree to accept collect calls. Each Authorized User is responsible for placing its own orders, which may be accomplished by written purchase order, telephone, fax or computer on-line systems. The Contractor shall also provide customized websites to enable online orders by institutions of higher education, local and municipal governments. Shipping and billing addresses will be included on the individual Orders of Authorized Users referencing this Contract.

Payment Options: Authorized Users pay by check, electronic funds transfer, or with the Commonwealth's authorized procurement (charge) card. Contractor(s) shall accept the Commonwealth's card for single purchases under the per transaction limit for the respective Agencies/Institution of Higher Education.

Freight Policy: All shipments will be F.O.B. Delivered to the specified location. Contractor(s) is responsible for filing and expediting all freight claims with the carrier. The Contractor will pay title and risk of loss or damage charges. Emergency/rush delivery requiring special shipping and handling will be at Authorized Users' expense (with prior written approval only). Rush delivery that occurs as a result of the Contractor’s error will be free of charge.

Shipping: A packing label will be on each box and include the following items, visible on the outside of the box:

- Authorized User
- Address
- Department and floor
- Contact Name
- Telephone number

A packing slip will also be included with each shipment, which will include at least the following information in no particular order:

- Line item description

- Quantity ordered
- Quantity included in shipment
- Any back order items
- Unit Price
- Number of parcels
- Purchase Order Number
- Agency name and department
- F.O.B. (destination)
- All information contained on the packing label

Return of Product: Any materials delivered in poor condition, in excess of the amount authorized by the eVA Direct Order or other or not included on the requisition form or purchase order may, at the discretion of the Authorized Users, be returned to the Contractor's warehouse at the Contractor's expense within 30 days. Credit for returned goods shall be made immediately once contractor receives returned goods.

If any product is returned to a Contractor for failure of performance, the Contractor will, at the Commonwealth's discretion, refund all amounts paid to the Contractor for such product or replace the product, and the following shall apply:

- Within twenty (20) days of written notification by the using Authorized User, the Contractor will make arrangements for the return of the product.
- All shipping and insurance costs will be borne by the Contractor.
- Contractor will be liable for damages to the product, unless caused by fault or negligence of the Agency that occur during the return process.
- If the product is returned to the Contractor for any other reason, then the Agency will be responsible for all costs associated with the preparation of the product for shipping, and for shipping costs to the Contractor's nearest service location.

Post-Order Customer Service: The Contractor(s) will provide all of the designated Authorized Users a single, local point of contact (and a backup) to handle questions and resolve problems that arise. At least one Customer Service Representative will be available during Contractor's operating hours. All service representatives will have on-line access to information to provide immediate response to inquiries concerning the status of orders (shipped or pending), delivery information, back-order information, State-wide contract pricing, contracted product offerings/exclusions, contract compliance requirements, and general product information. Representatives should be available by phone, fax, or email (local or 800 # preferred). Both Authorized Users and the Contractor(s) will commit to quarterly reviews of internal customer satisfaction and will make consistent efforts to improve customer satisfaction.

VITA POINTS OF CONTACT

Contract Administration/Compliance

Contracts Administrator
Virginia Information Technologies Agency
110 South 7th Street, East Lobby
Richmond, VA 23219-3931
Tel: (804) 371-5900
Fax: (804) 371-5969
contracts@vita.state.gov
<http://www.asd.virginia.gov>

Contract Information

John Tackley, VCO
IT Acquisition Manager
Virginia Information Technologies Agency
110 South 7th Street, East Lobby
Richmond, VA 23219-3931
Tel: (804) 371-5930
Fax: (804) 371-5969
john.tackley@vita.virginia.gov
<http://www.asd.virginia.gov>

CONTRACTOR POINTS-OF-CONTACT

Sales Information /Customer Service

Phil Kruse
Public Sector Sales Manager
ViON Corporation
1055 Thomas Jefferson St. NW
Suite 406
Washington, DC 20007
(202) 467-5500 x 221
phil.kruse@vion.com
<http://www.vion.com>

Billing/Contracts Administration

Kelly Nelson
ViON Corporation
1055 Thomas Jefferson St. NW
Suite 406
Washington, DC 20007
(202) 467-5500 x 245
(202) 342-1404
Kelly.nelson@vion.com
<http://www.vion.com>

Warranty or Maintenance calls:

[HDS 800-446-0744](tel:800-446-0744)

[IBM 800-426-7378 \(800-IBM-SERV\)](tel:800-426-7378)

Commonwealth of Virginia Enterprise Storage Devices
Attachment C - PRICING:Product/Price List

Supplier Name:	VION Corporation
Submitted By:	VION Corporation

Index Price List Source	Effective Date
VION GSA GS-35F-0739M Price List (HDS & other Products)	11/3/2003
IBM Commercial List Price (IBM Products)	May 2004

Product/Price List

Product Description Fields					Government Pricing			Academic Pricing		
Product Category	Your Product Number (if different than manuf. Product #)	Manufacturer	Manufacturer Product Number	Product Description	Index Price	Percentage Discount	Net Price Offered to Commonwealth	Index Price	Percentage Discount	Net Price Offered to Commonwealth
9500V										\$ -
Note: Product at 34.63%, Installation, Maintenance, Support at 0%										\$ -
SAN 9500V		Hitachi	Control Frames							\$ -
SAN 9500V		Hitachi	DF600-RK	9570V Base Unit(RK) w/1 controller (incl 2FC Intfc)	\$18,800.00	34.63%	\$12,290.06			\$ -
SAN 9500V		Hitachi	DF600-RKA	9500V Storage Expansion Unit (RKA)	\$7,200.00	34.63%	\$4,706.83			\$ -
SAN 9500V		Hitachi	043-100089-01.P	9500 Product Documentation Library	\$0.00					\$ -
SAN 9500V		Hitachi	043-100090-01.P	9500 HiTrack CD	\$0.00					\$ -
SAN 9500V		Hitachi	043-100091-01.P	9500 Microcode Kit	\$0.00					\$ -
SAN 9500V		Hitachi	IP0663-15.P	LAN Crossover Cable 15'	\$0.00					\$ -
SAN 9500V		Hitachi	IP0814-1.P	Null Modem Cable	\$0.00					\$ -
SAN 9500V		Hitachi	HardDiskDrives							\$ -
SAN 9500V		Hitachi	DF-F600-AEH36	9500V 36GB 15K RPM HDD	\$1,520.00	34.63%	\$993.66			\$ -
SAN 9500V		Hitachi	DF-F600-AEF72	9500V 72GB 10K RPM HDD	\$2,040.00	34.63%	\$1,333.60			\$ -
SAN 9500V		Hitachi	DF-F600-AEF146	9500V 146GB 10K RPM HDD	\$3,420.00	34.63%	\$2,235.75			\$ -
SAN 9500V		Hitachi	Memory							\$ -
SAN 9500V		Hitachi	DF-F500-C512X2	9500V 1GB Cache Memory Module 2 x512MB	\$5,093.00	34.63%	\$3,329.43			\$ -
SAN 9500V		Hitachi	DF-F600-C1GX2	9500V 2GB Cache Memory Module 2x1024MB	\$9,165.00	34.63%	\$5,991.40			\$ -
SAN 9500V		Hitachi	Interfaces							\$ -
SAN 9500V		Hitachi	DF-F600-F1H	9570V Controller Unit (includes 2FC Intfc)	\$9,150.00	34.63%	\$5,981.60			\$ -
SAN 9500V		Hitachi	Deskside Kits							\$ -
SAN 9500V		Hitachi	DF-F600-H1H	9500V Deskside 14 Stand Up Kit	\$1,250.00	34.63%	\$817.16			\$ -
SAN 9500V		Hitachi	DF-F600-H2H	9500V Deskside 29 Stand Up Kit	\$2,900.00	34.63%	\$1,895.81			\$ -
SAN 9500V		Hitachi	Power Cords/Support							\$ -
SAN 9500V		Hitachi	DF-F600-J1H.P	DF600 125V AC 15A Power Cord	\$39.00	34.63%	\$25.50			\$ -

SAN 9500V		Hitachi	DF-F600-J2H.P	9500V 250V AC Power Cord	\$39.00	34.63%	\$25.50			\$	-
SAN 9500V		Hitachi	043-100091-01.P	9500 Microcode Kit	\$0.00					\$	-
SAN 9500V		Hitachi	953x Controler							\$	-
SAN 9500V		Hitachi	DF600-RSS75	9531V Single Controller - 358GB Raw	\$24,600.00	34.63%	\$16,081.67			\$	-
SAN 9500V		Hitachi	DF600-RSD79	9532V Dual Controller - 644.4GB Raw	\$38,800.00	34.63%	\$25,364.59			\$	-
SAN 9500V		Hitachi	DF600-RSD7D	9533V Dual Controller -930.8GB Raw	\$45,350.00	34.63%	\$29,646.50			\$	-
SAN 9500V										\$	-
SAN 9500V										\$	-
SAN 9500V		Hitachi	Hitachi Thunder 9500V Software							\$	-
SAN 9500V		Hitachi								\$	-
SAN 9500V		Hitachi	Resource Manager							\$	-
SAN 9500V		Hitachi	044-200186-01.P	9570V Resource Manager (Per Remote Console)	\$3,500.00	34.63%	\$2,288.04			\$	-
SAN 9500V		Hitachi		Premium Maintenance	\$43.75	0.00%	\$44.62			\$	-
SAN 9500V		Hitachi		Weekday Basic Maintenance	\$29.17	0.00%	\$29.75			\$	-
SAN 9500V		Hitachi	044-200191-01.P	9530V to 9570V Resource Manager Upgrade	\$2,500.00	34.63%	\$1,634.32			\$	-
SAN 9500V		Hitachi		Premium Maintenance	\$31.25	0.00%	\$31.87			\$	-
SAN 9500V		Hitachi		Weekday Basic Maintenance	\$20.83	0.00%	\$21.25			\$	-
SAN 9500V		Hitachi								\$	-
SAN 9500V		Hitachi	TrueCopy	License Basis: Used Capacity per RK						\$	-
SAN 9500V		Hitachi	044-200195-01A.P	9570V TrueCopy 1.00 TB Lic.	\$10,000.00	34.63%	\$6,537.27			\$	-
SAN 9500V		Hitachi		Premium Maintenance (MMC)	\$31.25	0.00%	\$31.87			\$	-
SAN 9500V		Hitachi		Weekday Basic Maintenance (MMC)	\$20.83	0.00%	\$21.25			\$	-
SAN 9500V		Hitachi	044-200196-01B.P	9570V TrueCopy 1 TB (2nd - 6th) Lic. (per TB)	\$3,000.00	34.63%	\$1,961.18			\$	-
SAN 9500V		Hitachi		Premium Maintenance (MMC)	\$37.50	0.00%	\$38.25			\$	-
SAN 9500V		Hitachi		Weekday Basic Maintenance (MMC)	\$25.00	0.00%	\$25.50			\$	-
SAN 9500V		Hitachi	044-200197-01C.P	9570V TrueCopy 1 TB (7nd - 15th) Lic. (per TB)	\$3,500.00	34.63%	\$2,288.04			\$	-
SAN 9500V		Hitachi		Premium Maintenance (MMC)	\$43.75	0.00%	\$44.62			\$	-
SAN 9500V		Hitachi		Weekday Basic Maintenance (MMC)	\$29.17	0.00%	\$29.75			\$	-
SAN 9500V		Hitachi	044-200198-01D.P	9570V TrueCopy 1 TB (16th - 31st) Lic. (per TB)	\$4,000.00	34.63%	\$2,614.91			\$	-
SAN 9500V		Hitachi		Premium Maintenance (MMC)	\$50.00	0.00%	\$51.00			\$	-

SAN 9500V		Hitachi		Weekday Basic Maintenance (MMC)	\$33.33	0.00%	\$34.00			\$	-
SAN 9500V		Hitachi	044-200199-01E.P	9570V TrueCopy 32+TB Frame Lic. (per TB)	\$5,000.00	34.63%	\$3,268.63			\$	-
SAN 9500V		Hitachi		Premium Maintenance (MMC)	\$62.50	0.00%	\$63.75			\$	-
SAN 9500V		Hitachi		Weekday Basic Maintenance (MMC)	\$41.67	0.00%	\$42.50			\$	-
SAN 9500V		Hitachi	044-200194-01.P	9570V TrueCopy Base						\$	-
SAN 9500V		Hitachi	044-200200-01.P	9570V TrueCopy Trial License						\$	-
SAN 9500V		Hitachi								\$	-
SAN 9500V		Hitachi	ShadowImage	License Basis: Used Capacity per RK	\$0.00					\$	-
SAN 9500V		Hitachi	044-200203-01A.P	9570V ShadowImage 1.00 TB Lic.	\$7,200.00	34.63%	\$4,706.83			\$	-
SAN 9500V		Hitachi		Premium Maintenance (MMC)	\$22.50	0.00%	\$22.95			\$	-
SAN 9500V		Hitachi		Weekday Basic Maintenance (MMC)	\$15.00	0.00%	\$15.30			\$	-
SAN 9500V		Hitachi	044-200204-01B.P	9570V ShadowImage 1 TB (2nd - 6th) Lic. (per TB)	\$2,200.00	34.63%	\$1,438.20			\$	-
SAN 9500V		Hitachi		Premium Maintenance (MMC)	\$27.50	0.00%	\$28.05			\$	-
SAN 9500V		Hitachi		Weekday Basic Maintenance (MMC)	\$18.33	0.00%	\$18.70			\$	-
SAN 9500V		Hitachi	044-200205-01C.P	9570V ShadowImage 1 TB (7nd - 15th) Lic. (per TB)	\$2,700.00	34.63%	\$1,765.06			\$	-
SAN 9500V		Hitachi		Premium Maintenance (MMC)	\$33.75	0.00%	\$34.42			\$	-
SAN 9500V		Hitachi		Weekday Basic Maintenance (MMC)	\$22.50	0.00%	\$22.95			\$	-
SAN 9500V		Hitachi	044-200206-01D.P	9570V ShadowImage 1 TB (16th - 31st) Lic. (per TB)	\$3,200.00	34.63%	\$2,091.93			\$	-
SAN 9500V		Hitachi		Premium Maintenance (MMC)	\$40.00	0.00%	\$40.80			\$	-
SAN 9500V		Hitachi		Weekday Basic Maintenance (MMC)	\$26.67	0.00%	\$27.20			\$	-
SAN 9500V		Hitachi	044-200207-01E.P	9570V ShadowImage 32+TB Frame Lic. (per TB)	\$4,000.00	34.63%	\$2,614.91			\$	-
SAN 9500V		Hitachi		Premium Maintenance (MMC)	\$50.00	0.00%	\$51.00			\$	-
SAN 9500V		Hitachi		Weekday Basic Maintenance (MMC)	\$33.33	0.00%	\$34.00			\$	-
SAN 9500V		Hitachi	044-200202-01.P	9570V ShadowImage Base	\$0.00					\$	-

SAN 9500V		Hitachi	044-200209-01.P	9570V ShadowImage Trial License	\$0.00					\$	-
SAN 9500V										\$	-
SAN 9500V										\$	-
SAN 9500V		Hitachi	Hitachi Thunder 95XX Installation and Services							\$	-
SAN 9500V										\$	-
SAN 9500V		Hitachi	9570V Installation & Services							\$	-
SAN 9500V		Hitachi	043-990052-01	9570V Basic Installation Service	\$1,760.00	0.00%	\$1,760.00			\$	-
SAN 9500V		Hitachi	043-990053-01	9570V Advanced Installation Service	\$2,825.00	0.00%	\$2,825.00			\$	-
SAN 9500V		Hitachi	043-990055-01	9570V RK Warranty Service (WDB), Inbox	\$0.00					\$	-
SAN 9500V		Hitachi	043-990063-01	9570V RK Weekday Basic 1Mo Upg, Year 2+	\$140.00	0.00%	\$140.00			\$	-
SAN 9500V		Hitachi	043-990064-01	9570V RK Standard Svc 1Mo Upg, Year 1	\$93.33	0.00%	\$93.33			\$	-
SAN 9500V		Hitachi	043-990065-01	9570V RK Standard Svc 1Mo Upg, Year 2+	\$233.33	0.00%	\$233.33			\$	-
SAN 9500V		Hitachi	043-990066-01	9570V RK Premium Svc 1Mo Upg, Year 1	\$139.17	0.00%	\$139.17			\$	-
SAN 9500V		Hitachi	043-990067-01	9570V RK Premium Svc 1Mo Upg, Year 2+	\$280.50	0.00%	\$280.50			\$	-
SAN 9500V		Hitachi	043-990056-01	9570V RKA Warranty Service (WDB), Inbox Year 1	\$0.00					\$	-
SAN 9500V		Hitachi	043-990068-01	9570V RKA Weekday Basic 1Mo Upg, Year 2+	\$58.33	0.00%	\$58.33			\$	-
SAN 9500V		Hitachi	043-990069-01	9570V RKA Standard Svc 1Mo Upg, Year 1	\$38.75	0.00%	\$38.75			\$	-
SAN 9500V		Hitachi	043-990070-01	9570V RKA Standard Svc 1Mo Upg, Year 2+	\$96.67	0.00%	\$96.67			\$	-
SAN 9500V		Hitachi	043-990071-01	9570V RKA Premium Svc 1Mo Upg, Year 1	\$58.33	0.00%	\$58.33			\$	-
SAN 9500V		Hitachi	043-990072-01	9570V RKA Premium Svc 1Mo Upg, Year 2+	\$116.67	0.00%	\$116.67			\$	-
SAN 9500V										\$	-
SAN 9500V										\$	-
SAN 9500V		Hitachi	9531V Installation & Service							\$	-
SAN 9500V		Hitachi	043-990059-01	9531V Basic Installation Service	\$1,000.00	0.00%	\$1,000.00			\$	-
SAN 9500V		Hitachi	043-990060-01	9531V Advance Installation Service	\$1,630.00	0.00%	\$1,630.00			\$	-
SAN 9500V		Hitachi	043-990057-01	9531V Warranty Service (WDB), Inbox Year 1	\$0.00					\$	-
SAN 9500V		Hitachi	043-990073-01	9531V RK Weekday Basic 1Mo Upg, Year 2+	\$83.33	0.00%	\$83.33			\$	-
SAN 9500V		Hitachi	043-990074-01	9531V RK Standard Svc 1Mo Upg, Year 1	\$66.67	0.00%	\$66.67			\$	-

SAN 9500V		Hitachi	043-990075-01	9531V RK Standard Srcv 1Mo Upg, Year 2+	\$116.67	0.00%	\$116.67			\$	-
SAN 9500V		Hitachi	043-990076-01	9531V RK Premium Srcv 1Mo Upg, Year 1	\$83.33	0.00%	\$83.33			\$	-
SAN 9500V		Hitachi	043-990077-01	9531V RK Premium Srcv 1Mo Upg, Year 2+	\$158.33	0.00%	\$158.33			\$	-
SAN 9500V										\$	-
SAN 9500V		Hitachi	9532V Installation & Service							\$	-
SAN 9500V		Hitachi	043-990061-01	9532V Basic Installation Service	\$1,200.00	0.00%	\$1,200.00			\$	-
SAN 9500V		Hitachi	043-990062-01	9532V Advance Installation Service	\$1,850.00	0.00%	\$1,850.00			\$	-
SAN 9500V		Hitachi	043-990058-01	9532V Warranty Service (WDB), Inbox Year 1	\$0.00					\$	-
SAN 9500V		Hitachi	043-990078-01	9532V RK Weekday Basic 1Mo Upg, Year 2+	\$94.58	0.00%	\$94.58			\$	-
SAN 9500V		Hitachi	043-990079-01	9532V RK Standard Srcv 1Mo Upg, Year 1	\$70.83	0.00%	\$70.83			\$	-
SAN 9500V		Hitachi	043-990080-01	9532V RK Standard Srcv 1Mo Upg, Year 2+	\$165.00	0.00%	\$165.00			\$	-
SAN 9500V		Hitachi	043-990081-01	9532V RK Premium Srcv 1Mo Upg, Year 1	\$109.17	0.00%	\$109.17			\$	-
SAN 9500V		Hitachi	043-990082-01	9532V RK Premium Srcv 1Mo Upg, Year 2+	\$203.33	0.00%	\$203.33			\$	-
SAN 9500V										\$	-
SAN 9500V		Hitachi	9533V Installation & Service							\$	-
SAN 9500V		Hitachi	043-990090-01.P	9533V Basic Installation Service	\$1,200.00	0.00%	\$1,200.00			\$	-
SAN 9500V		Hitachi	043-990091-01.P	9533V Advance Installation Service	\$1,850.00	0.00%	\$1,850.00			\$	-
SAN 9500V		Hitachi	043-990088-01.P	9533V Warranty Service (WDB), Inbox Year 1						\$	-
SAN 9500V		Hitachi	043-990092-01.P	9533V RK Weekday Basic 1Mo Upg, Year 2+	\$104.17	0.00%	\$104.17			\$	-
SAN 9500V		Hitachi	043-990093-01.P	9533V RK Standard Srcv 1Mo Upg, Year 1	\$78.33	0.00%	\$78.33			\$	-
SAN 9500V		Hitachi	043-990094-01.P	9533V RK Standard Srcv 1Mo Upg, Year 2+	\$181.67	0.00%	\$181.67			\$	-
SAN 9500V		Hitachi	043-990095-01.P	9533V RK Premium Srcv 1Mo Upg, Year 1	\$120.00	0.00%	\$120.00			\$	-
SAN 9500V		Hitachi	043-990096-01.P	9533V RK Premium Srcv 1Mo Upg, Year 2+	\$223.33	0.00%	\$223.33			\$	-
SAN 9500V										\$	-
SAN 9500V										\$	-
SAN 9500V										\$	-
SAN 9500V										\$	-
SAN 9500V		Hitachi	122296-1-P.P	Filler Panel 1U for HDS 19in Rack	\$37.00	34.63%	\$24.19			\$	-
SAN 9500V		Hitachi	122296-3-0.P	Filler Panel 3U for HDS 19in Rack	\$55.00	34.63%	\$35.95			\$	-
SAN 9500V		Hitachi	123597.P	Univrsl RailKit-9500- 3rd Party 19in Rack	\$173.00	34.63%	\$113.09			\$	-
SAN 9500V										\$	-
SAN 9500V		Hitachi	953X Upgrade Kits							\$	-

SAN 9500V		Hitachi	043-100092-01.P	9531V to 9532V Upgrade Kit	\$20,000.00	34.63%	\$13,074.53			\$	-
SAN 9500V		Hitachi	043-100093-01.P	9531V to 9533V Upgrade Kit	\$29,000.00	34.63%	\$18,958.07			\$	-
SAN 9500V		Hitachi	043-100094-01.P	9531V to 9570V Upgrade Kit	\$29,500.00	34.63%	\$19,284.94			\$	-
SAN 9500V		Hitachi	043-100095-01.P	9532V to 9533V Upgrade Kit	\$8,500.00	34.63%	\$5,556.68			\$	-
SAN 9500V		Hitachi	043-100096-01.P	9532V/33V to 9570V Upgrade Kit	\$22,800.00	34.63%	\$14,904.97			\$	-
SAN 9500V										\$	-
SAN 9500V		Hitachi	ShadowImage 953x							\$	-
SAN 9500V		Hitachi	044-200190-01.P	9530V ShadowImage	\$2,500.00	34.63%	\$1,634.32			\$	-
SAN 9500V		Hitachi	0	Premium Maintenance (MMC)	\$31.25	0.00%	\$31.25			\$	-
SAN 9500V		Hitachi	0	Weekday Basic Maintenance (MMC)	\$20.83	0.00%	\$20.83			\$	-
SAN 9500V										\$	-
SAN 9500V		Hitachi	License Basis: Total 9500 and 9200 Capacity Manager Per HiCommand Server (TUM)							\$	-
SAN 9500V		Hitachi	044-200218-01A.P	HDvM LE for Thunder v2.2 1TB (1st- 7th)	\$4,100.00	34.63%	\$2,680.28			\$	-
SAN 9500V		Hitachi	0	Premium Maintenance (MMC)	\$51.25	0.00%	\$51.25			\$	-
SAN 9500V		Hitachi	0	Weekday Basic Maintenance (MMC)	\$34.17	0.00%	\$34.17			\$	-
SAN 9500V		Hitachi	044-200219-01B.P	HDvM LE for Thunder v2.2 1TB (8th- 15th)	\$2,200.00	34.63%	\$1,438.20			\$	-
SAN 9500V		Hitachi	0	Premium Maintenance (MMC)	\$27.50	0.00%	\$27.50			\$	-
SAN 9500V		Hitachi	0	Weekday Basic Maintenance (MMC)	\$18.33	0.00%	\$18.33			\$	-
SAN 9500V		Hitachi	044-200220-01C.P	HDvM LE for Thunder v2.2 1TB (16th- 31st)	\$1,200.00	34.63%	\$784.47			\$	-
SAN 9500V		Hitachi	0	Premium Maintenance (MMC)	\$15.00	0.00%	\$15.00			\$	-
SAN 9500V		Hitachi	0	Weekday Basic Maintenance (MMC)	\$10.00	0.00%	\$10.00			\$	-
SAN 9500V		Hitachi	044-200221-01D.P	HDvM LE for Thunder v2.2 1TB (32nd- 63rd)	\$900.00	34.63%	\$588.35			\$	-
SAN 9500V		Hitachi	0	Premium Maintenance (MMC)	\$11.25	0.00%	\$11.25			\$	-
SAN 9500V		Hitachi	0	Weekday Basic Maintenance (MMC)	\$7.50	0.00%	\$7.50			\$	-
SAN 9500V		Hitachi	044-200222-01E.P	HDvM LE for Thunder v2.2 1TB (64th- 127th)	\$600.00	34.63%	\$392.24			\$	-
SAN 9500V		Hitachi	0	Premium Maintenance (MMC)	\$7.50	0.00%	\$7.50			\$	-

SAN 9500V		Hitachi	0	Weekday Basic Maintenance (MMC)	\$5.00	0.00%	\$5.00			\$	-
SAN 9500V		Hitachi	044-200223-01F.P	HDvM LE for Thunder v2.2 1TB (128th+)	\$10,000.00	34.63%	\$6,537.27			\$	-
SAN 9500V		Hitachi	0	Premium Maintenance (MMC)	\$125.00	0.00%	\$125.00			\$	-
SAN 9500V		Hitachi	0	Weekday Basic Maintenance (MMC)	\$83.33	0.00%	\$83.33			\$	-
SAN 9500V		Hitachi	044-200217-01.P	HDvM LE for Thunder v2.2 Base	\$0.00					\$	-
SAN 9500V										\$	-
SAN 9500V		Hitachi	HDvM v2.2- Upg from HDvM LE							\$	-
SAN 9500V		Hitachi	044-200224-01.P	HDvM v2.2- Upg from HDvM LE - Base	\$0.00					\$	-
SAN 9500V		Hitachi	044-200225-01A.P	HDvM v2.2- Upg from HDvM LE - 1TB (1-7)	\$5,900.00	34.63%	\$3,856.99			\$	-
SAN 9500V		Hitachi	0	Premium Maintenance (MMC)	\$73.75	0.00%	\$73.75			\$	-
SAN 9500V		Hitachi	0	Weekday Basic Maintenance (MMC)	\$49.17	0.00%	\$49.17			\$	-
SAN 9500V		Hitachi	044-200226-01B.P	HDvM v2.2- Upg from HDvM LE - 1TB (8-15)	\$3,800.00	34.63%	\$2,484.16			\$	-
SAN 9500V		Hitachi	0	Premium Maintenance (MMC)	\$47.50	0.00%	\$47.50			\$	-
SAN 9500V		Hitachi	0	Weekday Basic Maintenance (MMC)	\$31.67	0.00%	\$31.67			\$	-
SAN 9500V		Hitachi	044-200227-01C.P	HDvM v2.2- Upg from HDvM LE - 1TB (16-31)	\$2,800.00	34.63%	\$1,830.43			\$	-
SAN 9500V		Hitachi	0	Premium Maintenance (MMC)	\$35.00	0.00%	\$35.00			\$	-
SAN 9500V		Hitachi	0	Weekday Basic Maintenance (MMC)	\$23.33	0.00%	\$23.33			\$	-
SAN 9500V		Hitachi	044-200228-01D.P	HDvM v2.2- Upg from HDvM LE - 1TB (32-63)	\$2,100.00	34.63%	\$1,372.83			\$	-
SAN 9500V		Hitachi	0	Premium Maintenance (MMC)	\$26.25	0.00%	\$26.25			\$	-
SAN 9500V		Hitachi	0	Weekday Basic Maintenance (MMC)	\$17.50	0.00%	\$17.50			\$	-
SAN 9500V		Hitachi	044-200229-01E.P	HDvM v2.2- Upg from HDvM LE - 1TB (64-127)	\$1,400.00	34.63%	\$915.22			\$	-
SAN 9500V		Hitachi	0	Premium Maintenance (MMC)	\$17.50	0.00%	\$17.50			\$	-
SAN 9500V		Hitachi	0	Weekday Basic Maintenance (MMC)	\$11.67	0.00%	\$11.67			\$	-
SAN 9500V		Hitachi	044-200230-01F.P	HDvM v2.2- Upg from HDvM LE - 1TB (128+)	\$15,000.00	34.63%	\$9,805.90			\$	-
SAN 9500V		Hitachi	0	Premium Maintenance (MMC)	\$187.50	0.00%	\$187.50			\$	-

SAN 9500V		Hitachi	0	Weekday Basic Maintenance (MMC)	\$125.00	0.00%	\$125.00			\$	-
SAN 9500V										\$	-
SAN 9500V		Hitachi	TrueCopy	License Basis: Used Capacity per RK						\$	-
SAN 9500V		Hitachi	044-200195-01A.P	9570V TrueCopy 1.00 TB Lic.	\$2,500.00	34.63%	\$1,634.32			\$	-
SAN 9500V		Hitachi	0	Premium Maintenance (MMC)	\$31.25	0.00%	\$31.25			\$	-
SAN 9500V		Hitachi	0	Weekday Basic Maintenance (MMC)	\$20.83	0.00%	\$20.83			\$	-
SAN 9500V										\$	-
SAN 9500V			ShadowImage	License Basis: Used Capacity per RK						\$	-
SAN 9500V		Hitachi	044-200203-01A.P	9570V ShadowImage 1.00 TB Lic.	\$1,000.00	34.63%	\$653.73			\$	-
SAN 9500V		Hitachi	0	Premium Maintenance (MMC)	\$12.50	0.00%	\$12.50			\$	-
SAN 9500V		Hitachi	0	Weekday Basic Maintenance (MMC)	\$8.33	0.00%	\$8.33			\$	-
SAN 9500V		Hitachi	044-200204-01B.P	9570V ShadowImage 1 TB (2nd - 6th) Lic. (per TB)	\$1,200.00	34.63%	\$784.47			\$	-
SAN 9500V		Hitachi	0	Premium Maintenance (MMC)	\$15.00	0.00%	\$15.00			\$	-
SAN 9500V		Hitachi	0	Weekday Basic Maintenance (MMC)	\$10.00	0.00%	\$10.00			\$	-
SAN 9500V		Hitachi	044-200205-01C.P	9570V ShadowImage 1 TB (7nd - 15th) Lic. (per TB)	\$1,400.00	34.63%	\$915.22			\$	-
SAN 9500V		Hitachi	0	Premium Maintenance (MMC)	\$17.50	0.00%	\$17.50			\$	-
SAN 9500V		Hitachi	0	Weekday Basic Maintenance (MMC)	\$11.67	0.00%	\$11.67			\$	-
SAN 9500V		Hitachi	044-200206-01D.P	9570V ShadowImage 1 TB (16th - 31st) Lic. (per TB)	\$1,600.00	34.63%	\$1,045.96			\$	-
SAN 9500V		Hitachi	0	Premium Maintenance (MMC)	\$20.00	0.00%	\$20.00			\$	-
SAN 9500V		Hitachi	0	Weekday Basic Maintenance (MMC)	\$13.33	0.00%	\$13.33			\$	-
SAN 9500V		Hitachi	044-200207-01E.P	9570V ShadowImage 32+TB Frame Lic. (per TB)	\$2,000.00	34.63%	\$1,307.45			\$	-
SAN 9500V		Hitachi	0	Premium Maintenance (MMC)	\$25.00	0.00%	\$25.00			\$	-
SAN 9500V		Hitachi	0	Weekday Basic Maintenance (MMC)	\$16.67	0.00%	\$16.67			\$	-
							\$0.00			\$	-
DASD 9900V Hardware		Hitachi	Control Frames							\$	-

DASD 9900V Hardware		Hitachi	DKC465I-5F.P	Single Cabinet w/o panels	\$86,251.00	15.26%	\$73,091.12			\$	-
DASD 9900V Hardware		Hitachi	DKC-F465I-DH.P	HDS Black panels	\$0.00					\$	-
DASD 9900V Hardware		Hitachi	DKC460I-5F.P	Multi Cabinet Disk Controller w/o panels	\$254,114.00	15.26%	\$215,342.15			\$	-
DASD 9900V Hardware		Hitachi	DKC-F460I-DH.P	HDS Black panels (Controller Frame)	\$0.00					\$	-
DASD 9900V Hardware		Hitachi	Power/Cables							\$	-
DASD 9900V Hardware		Hitachi	DKC-F465I-1PS.P	AC Box Kit for Single Phase	\$2,046.00	15.26%	\$1,733.83			\$	-
DASD 9900V Hardware		Hitachi	DKC-F465I-1UC.P	Power Cable Kit (for Single Phase USA)	\$1,254.00	15.26%	\$1,062.67			\$	-
DASD 9900V Hardware		Hitachi	DKC-F465I-3PS.P	AC Box Kit for 3 Phase	\$2,046.00	15.26%	\$1,733.83			\$	-
DASD 9900V Hardware		Hitachi	DKC-F465I-3UC.P	Power Cable Kit (for 3 Phase model USA)	\$1,254.00	15.26%	\$1,062.67			\$	-
DASD 9900V Hardware		Hitachi	DKC-F460I-1PS.P	AC Box Kit for Single Phase	\$2,046.00	15.26%	\$1,733.83			\$	-
DASD 9900V Hardware		Hitachi	DKC-F460I-1UC.P	Power Cable Kit (for Single Phase USA)	\$1,254.00	15.26%	\$1,062.67			\$	-
DASD 9900V Hardware		Hitachi	DKC-F460I-3PS.P	AC Box Kit for 3 Phase	\$2,046.00	15.26%	\$1,733.83			\$	-
DASD 9900V Hardware		Hitachi	DKC-F460I-L1C.P	DEV I/F Cable 1 (DKC-L1 DKU)	\$958.00	15.26%	\$811.83			\$	-
DASD 9900V Hardware		Hitachi	DKU-F455I-1PS.P	AC Box Kit for Single Phase	\$2,540.00	15.26%	\$2,152.46			\$	-
DASD 9900V Hardware		Hitachi	DKU-F455I-1UC.P	Power Cable Kit (for Single Phase USA)	\$1,188.00	15.26%	\$1,006.74			\$	-
DASD 9900V Hardware		Hitachi	DKU-F455I-3PS.P	AC Box Kit for 3 Phase	\$1,939.00	15.26%	\$1,643.15			\$	-
DASD 9900V Hardware		Hitachi	DKU-F455I-3UC.P	Power Cable Kit (for 3 Phase model USA)	\$1,188.00	15.26%	\$1,006.74			\$	-
DASD 9900V Hardware		Hitachi	Disk Array							\$	-
DASD 9900V Hardware		Hitachi	DKU455I-18F.P	Array Frame w/o panels	\$78,330.00	15.26%	\$66,378.67			\$	-
DASD 9900V Hardware		Hitachi	DKU-F455I-DH.P	HDS Black panels (Drive Frame)	\$0.00					\$	-
DASD 9900V Hardware		Hitachi	DKU-F455I-EXC.P	DEV I/F Cable 2 (DKU-DKU)	\$1,075.00	15.26%	\$910.98			\$	-
DASD 9900V Hardware		Hitachi	DKC-F465I-100.P	Additional Disk Adapter	\$26,482.00	15.26%	\$22,441.47			\$	-
DASD 9900V Hardware		Hitachi	DKC-F460I-200.P	Additional High Performance Disk Adapter	\$87,398.00	15.26%	\$74,063.11			\$	-
DASD 9900V Hardware		Hitachi	Disk Drive/Groups							\$	-
DASD 9900V Hardware		Hitachi	DKU-F455I-146J4	4 HDD Canister (DKR2E-J146FC)	\$42,139.00	15.26%	\$35,709.57			\$	-
DASD 9900V Hardware		Hitachi	DKU-F455I-72J4.P	4 HDD Canister (DKR2D-J72FC)	\$23,411.00	15.26%	\$19,839.03			\$	-
DASD 9900V Hardware		Hitachi	DKU-F455I-36K4.P	4 HDD Canister (DKS2B-K36FC)	\$13,535.00	15.26%	\$11,469.88			\$	-
DASD 9900V Hardware		Hitachi	DKU-F455I-146J1	1 HDD Canister (DKR2E-J146FC)	\$12,797.00	15.26%	\$10,844.48			\$	-
DASD 9900V Hardware		Hitachi	DKU-F455I-72J1.P	1 HDD Canister (DKR2D-J72FC)	\$7,109.00	15.26%	\$6,024.33			\$	-
DASD 9900V Hardware		Hitachi	DKU-F455I-36K1.P	1 HDD Canister (DKS2B-K36FC)	\$3,087.00	15.26%	\$2,616.00			\$	-
DASD 9900V Hardware		Hitachi	DKC-F465I-FSW.P	Additional Disk Port Switch Set	\$26,956.00	15.26%	\$22,843.15			\$	-
DASD 9900V Hardware		Hitachi	DKC-F465I-FSW2.P	Disk Path Expansion Kit	\$34,591.00	15.26%	\$29,313.22			\$	-
DASD 9900V Hardware		Hitachi	9960 to 9980V Connector Kit							\$	-
DASD 9900V Hardware		Hitachi	DKC-F460I-U405R.P	DKU405 Connection Kit (for R1 DKU)	\$16,598.00	15.26%	\$14,065.53			\$	-

DASD 9900V Hardware		Hitachi	DKC-F460I-U405L.P	DKU405 Connection Kit (for L1 DKU)	\$16,598.00	15.26%	\$14,065.53			\$	-
DASD 9900V Hardware		Hitachi								\$	-
DASD 9900V Hardware		Hitachi	Memory							\$	-
DASD 9900V Hardware		Hitachi	DKC-F460I-S512.P	Additional Shared Memory Module (512MB)	\$4,824.00	15.26%	\$4,087.97			\$	-
DASD 9900V Hardware		Hitachi	DKC-F460I-2048.P	Additional Cache Memory Module (2048MB)	\$14,823.00	15.26%	\$12,561.36			\$	-
DASD 9900V Hardware		Hitachi	DKC-F460I-41.P	Cache Access Throughput Expansion Kit	\$9,983.00	15.26%	\$8,459.83			\$	-
DASD 9900V Hardware		Hitachi	DKC-F460I-42.P	Additional Battery for Cache Memory	\$2,117.00	15.26%	\$1,794.00			\$	-
DASD 9900V Hardware		Hitachi	Power Supplies							\$	-
DASD 9900V Hardware		Hitachi	DKC-F460I-UPS.P	UPS Connection Kit	\$5,937.00	15.26%	\$5,031.15			\$	-
DASD 9900V Hardware		Hitachi	DKC-F460I-18.P	PCI I/F Connector	\$2,028.00	15.26%	\$1,718.57			\$	-
DASD 9900V Hardware		Hitachi	9R53U2W.P	50A 250V 2Pole 3Wire 1Phase Receptacle	\$424.00	15.26%	\$359.31			\$	-
DASD 9900V Hardware		Hitachi	3781A.P	Back-Box for 50A 60Hz Receptacle	\$264.00	15.26%	\$223.72			\$	-
DASD 9900V Hardware		Hitachi	460C9W.P	60A 250V 3Pole 4W 3Phase InlineConnector	\$820.00	15.26%	\$694.89			\$	-
DASD 9900V Hardware		Hitachi	041-100040-01.P	9900V Product Documentation Library	\$0.00					\$	-
DASD 9900V Hardware		Hitachi	DKC-F460I-80.P	Additional Power Supply	\$12,526.00	15.26%	\$10,614.83			\$	-
DASD 9900V Hardware		Hitachi	DKC-F460I-SVP.P	SVP High Reliability Support Kit	\$16,598.00	15.26%	\$14,065.53			\$	-
DASD 9900V Hardware		Hitachi	Hi Track Support							\$	-
DASD 9900V Hardware		Hitachi	IP1000-2CD.P	PCAnywhere CD ROM	\$535.00	15.26%	\$453.37			\$	-
DASD 9900V Hardware		Hitachi	IP0806-1.P	Hi-Track Ethernet Connect Kit	\$74.00	15.26%	\$62.71			\$	-
DASD 9900V Hardware		Hitachi	IP0809-100.P	Ethernet Thinnet Cable	\$99.00	15.26%	\$83.89			\$	-
DASD 9900V Hardware		Hitachi	IP0662-14.P	LAN Cable 14ft	\$0.00					\$	-
DASD 9900V Hardware		Hitachi	IP0664-12.P	Phone Cable 12ft	\$0.00					\$	-
DASD 9900V Hardware		Hitachi	CHIP							\$	-
DASD 9900V Hardware		Hitachi	DKC-F460I-8S.P	Serial 8-Port Adapter	\$23,064.00	15.26%	\$19,544.97			\$	-
DASD 9900V Hardware		Hitachi	DKC-F460I-8HSE.P	2Gbps Fibre 8-Port Fibre Adptr Shortwave	\$58,904.00	15.26%	\$49,916.63			\$	-
DASD 9900V Hardware		Hitachi	DKC-F460I-8HLE.P	2Gbps Fibre 8-Port Fibre Adptr Longwave	\$66,240.00	15.26%	\$56,133.33			\$	-
DASD 9900V Hardware		Hitachi	DKC-F460I-8HLF.P	2Gbps Fibre 8-Port Adptr LW - Hard	\$66,240.00	15.26%	\$56,133.33			\$	-
DASD 9900V Hardware		Hitachi	DKC-F460I-8HSF.P	2Gbps Fibre 8-Port Adptr SW - Hard	\$58,904.00	15.26%	\$49,916.63			\$	-
DASD 9900V Hardware		Hitachi	DKC-F460I-16HSF.P	2Gbps Fibre 16-Port Adptr SW - Hard	\$106,027.00	15.26%	\$89,849.76			\$	-
DASD 9900V Hardware		Hitachi	DKC-F460I-8MS.P	Mainframe Fibre 8-port Adapter Shortwave	\$92,272.00	15.26%	\$78,193.45			\$	-
DASD 9900V Hardware		Hitachi	DKC-F460I-8ML.P	Mainframe Fibre 8-port Adapter Longwave	\$101,486.00	15.26%	\$86,001.61			\$	-
Note: 9900V Software at 15.26% , Support at 0% discount							\$0.00			\$	-
							\$0.00			\$	-

9900V SW		Hitachi	044-200057-01A.P	9900V Priority Access 1st TB Lic.	\$12,000.00	15.26%	\$10,169.08			\$	-
9900V SW		Hitachi		Premium MMC	\$151.52	0.00%	\$151.52			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$101.01	0.00%	\$101.01			\$	-
9900V SW		Hitachi	044-200058-01B.P	9900V Priority Access 1TB(2nd-6th)Lic.	\$4,500.00	15.26%	\$3,813.41			\$	-
9900V SW		Hitachi		Premium MMC	\$56.82	0.00%	\$56.82			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$37.88	0.00%	\$37.88			\$	-
9900V SW		Hitachi	044-200059-01C.P	9900V Priority Access 1TB(7th-15th)Lic.	\$3,500.00	15.26%	\$2,965.98			\$	-
9900V SW		Hitachi		Premium MMC	\$44.19	0.00%	\$44.19			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$29.46	0.00%	\$29.46			\$	-
9900V SW		Hitachi	044-200060-01D.P	9900V Priority Access 1TB(16th-31st)Lic.	\$3,000.00	15.26%	\$2,542.27			\$	-
9900V SW		Hitachi		Premium MMC	\$37.88	0.00%	\$37.88			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$25.25	0.00%	\$25.25			\$	-
9900V SW		Hitachi	044-200061-01E.P	9900V Priority Access 32TB Frame Lic.	\$15,000.00	15.26%	\$12,711.35			\$	-
9900V SW		Hitachi		Premium MMC	\$189.39	0.00%	\$189.39			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$126.26	0.00%	\$126.26			\$	-
9900V SW		Hitachi	044-200062-01.P	9900V Priority Access Base	\$0.00	0.00%	\$0.00			\$	-
9900V SW		Hitachi	044-200063-01.P	9900V Priority Access Trial Lic.	\$0.00	0.00%	\$0.00			\$	-
9900V SW		Hitachi	LDEV Guard	License Basis: Raw Capacity, per controller						\$	-
9900V SW		Hitachi	044-200130-01A.P	9900V LDEV Guard 1st TB Lic.	\$10,000.00	15.26%	\$8,474.23			\$	-
9900V SW		Hitachi		Premium MMC	\$126.26	0.00%	\$126.26			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$84.17	0.00%	\$84.17			\$	-
9900V SW		Hitachi	044-200131-01B.P	9900V LDEV Guard 1TB(2nd-6th)Lic.	\$5,000.00	15.26%	\$4,237.12			\$	-
9900V SW		Hitachi		Premium MMC	\$63.13	0.00%	\$63.13			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$42.09	0.00%	\$42.09			\$	-
9900V SW		Hitachi	044-200132-01C.P	9900V LDEV Guard 1TB(7th-15th)Lic.	\$2,500.00	15.26%	\$2,118.56			\$	-
9900V SW		Hitachi		Premium MMC	\$31.57	0.00%	\$31.57			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$21.04	0.00%	\$21.04			\$	-
9900V SW		Hitachi	044-200133-01D.P	9900V LDEV Guard 1TB(16th-31st)Lic.	\$2,000.00	15.26%	\$1,694.85			\$	-
9900V SW		Hitachi		Premium MMC	\$25.25	0.00%	\$25.25			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$16.84	0.00%	\$16.84			\$	-
9900V SW		Hitachi	044-200134-01E.P	9900V LDEV Guard 32TB Frame Lic.	\$10,000.00	15.26%	\$8,474.23			\$	-
9900V SW		Hitachi		Premium MMC	\$126.26	0.00%	\$126.26			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$84.17	0.00%	\$84.17			\$	-
9900V SW		Hitachi	044-200135-01.P	9900V LDEV Guard Base	\$0.00	0.00%	\$0.00			\$	-
9900V SW		Hitachi	044-200136-01.P	9900V LDEV Guard Trial Lic.	\$0.00	0.00%	\$0.00			\$	-
9900V SW		Hitachi	eCopy	License Basis: Per Controller						\$	-
9900V SW		Hitachi	044-200137-01.P	9900V Hitachi eCopy License	\$45,000.00	15.26%	\$38,134.05			\$	-
9900V SW		Hitachi		Premium MMC	\$568.18	0.00%	\$568.18			\$	-

9900V SW		Hitachi		Weekday Basic MMC	\$378.79	0.00%	\$378.79			\$	-
9900V SW		Hitachi	044-200138-01.P	9900V Hitachi eCopy Trial License	\$0.00	0.00%	\$0.00			\$	-
9900V SW		Hitachi	FlashCopy	License Basis: Used Capacity, Per Controller						\$	-
9900V SW		Hitachi	044-200139-01A.P	9900V Hit. FlashCopy 1st TB Lic.	\$12,000.00	15.26%	\$10,169.08			\$	-
9900V SW		Hitachi		Premium MMC	\$151.52	0.00%	\$151.52			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$101.01	0.00%	\$101.01			\$	-
9900V SW		Hitachi	044-200140-01B.P	9900V Hit. FlashCopy 1TB(2nd-6th)Lic.	\$5,200.00	15.26%	\$4,406.60			\$	-
9900V SW		Hitachi		Premium MMC	\$65.66	0.00%	\$65.66			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$43.77	0.00%	\$43.77			\$	-
9900V SW		Hitachi	044-200141-01C.P	9900V Hit. FlashCopy 1TB(7th-15th)Lic.	\$2,800.00	15.26%	\$2,372.79			\$	-
9900V SW		Hitachi		Premium MMC	\$35.35	0.00%	\$35.35			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$23.57	0.00%	\$23.57			\$	-
9900V SW		Hitachi	044-200142-01D.P	9900V Hit. FlashCopy 1TB(16th-31st)Lic.	\$2,400.00	15.26%	\$2,033.82			\$	-
9900V SW		Hitachi		Premium MMC	\$30.30	0.00%	\$30.30			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$20.20	0.00%	\$20.20			\$	-
9900V SW		Hitachi	044-200143-01E.P	9900V Hit. FlashCopy 32TB Frame Lic.	\$12,000.00	15.26%	\$10,169.08			\$	-
9900V SW		Hitachi		Premium MMC	\$151.52	0.00%	\$151.52			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$101.01	0.00%	\$101.01			\$	-
9900V SW		Hitachi	044-200144-01.P	9900V Hit. FlashCopy Base	\$0.00	0.00%	\$0.00			\$	-
9900V SW		Hitachi	044-200145-01.P	9900V Hit. FlashCopy Trial Lic.	\$0.00	0.00%	\$0.00			\$	-
9900V SW		Hitachi	LVD	License Basis: Per Server						\$	-
9900V SW		Hitachi	044-200146-01.P	9900V Hitachi Logical Volume Divider Lic	\$40,000.00	15.26%	\$33,896.94			\$	-
9900V SW		Hitachi		Premium MMC	\$505.05	0.00%	\$505.05			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$336.70	0.00%	\$336.70			\$	-
9900V SW		Hitachi	HiCommand	License Basis: Terabytes Under Management (TUM); Premium Support Only						\$	-
9900V SW		Hitachi	044-200148-01A.P	9900V HiC. Dev. Mgr. v2.1 1st - 7th TB Lic.	\$10,000.00	15.26%	\$8,474.23			\$	-
9900V SW		Hitachi		Premium MMC	\$126.26	0.00%	\$126.26			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$84.17	0.00%	\$84.17			\$	-
9900V SW		Hitachi	044-200149-01B.P	9900V HiC. Dev. Mgr. v2.1 1TB(8th-15th)Lic.	\$6,000.00	15.26%	\$5,084.54			\$	-
9900V SW		Hitachi		Premium MMC	\$75.76	0.00%	\$75.76			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$50.51	0.00%	\$50.51			\$	-
9900V SW		Hitachi	044-200150-01C.P	9900V HiC. Dev. Mgr. v2.1 1TB(16th-31st)Lic.	\$4,000.00	15.26%	\$3,389.69			\$	-
9900V SW		Hitachi		Premium MMC	\$50.51	0.00%	\$50.51			\$	-

9900V SW		Hitachi		Weekday Basic MMC	\$33.67	0.00%	\$33.67			\$	-
9900V SW		Hitachi	044-200151-01D.P	9900V HiC. Dev. Mgr. v2.1 1TB(32th-64th)Lic.	\$3,000.00	15.26%	\$2,542.27			\$	-
9900V SW		Hitachi		Premium MMC	\$37.88	0.00%	\$37.88			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$25.25	0.00%	\$25.25			\$	-
9900V SW		Hitachi	044-200152-01E.P	9900V HiC. Dev. Mgr. v2.1 1TB(65th-127th)Lic.	\$2,000.00	15.26%	\$1,694.85			\$	-
9900V SW		Hitachi		Premium MMC	\$25.25	0.00%	\$25.25			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$16.84	0.00%	\$16.84			\$	-
9900V SW		Hitachi	044-200153-01F.P	9900V HiC. Dev. Mgr. v2.1 (128 +)Lic.	\$25,000.00	15.26%	\$21,185.58			\$	-
9900V SW		Hitachi		Premium MMC	\$315.66	0.00%	\$315.66			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$210.43	0.00%	\$210.43			\$	-
9900V SW		Hitachi	044-200147-01.P	9900V HiC. Dev. Mgr. v2.1 Base	\$0.00	0.00%	\$0.00			\$	-
9900V SW		Hitachi	DB Validator	License Basis: Per Controller						\$	-
9900V SW		Hitachi	044-200155-01.P	9900V DB Validator License	\$15,000.00	15.26%	\$12,711.35			\$	-
9900V SW		Hitachi		Premium MMC	\$189.39	0.00%	\$189.39			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$126.26	0.00%	\$126.26			\$	-
9900V SW		Hitachi	044-200156-01.P	9900V DB Validator Trial License	\$0.00	0.00%	\$0.00			\$	-
9900V SW		Hitachi	DB Divider	License Basis: Per Server						\$	-
9900V SW		Hitachi	044-200157-01.P	9900/9900V DB Divider	\$40,000.00	15.26%	\$33,896.94			\$	-
9900V SW		Hitachi		Premium MMC	\$505.05	0.00%	\$505.05			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$336.70	0.00%	\$336.70			\$	-
9900V SW		Hitachi	HiCommand	License Basis: Terabytes Under Management (TUM): Premium Support Only						\$	-
9900V SW		Hitachi	044-200159-01A.P	9900V HiC. Dev. Mgr. v2.2 1st - 7th TB Lic.	\$10,000.00	15.26%	\$8,474.23			\$	-
9900V SW		Hitachi		Premium MMC	\$126.26	0.00%	\$126.26			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$84.17	0.00%	\$84.17			\$	-
9900V SW		Hitachi	044-200160-01B.P	9900V HiC. Dev. Mgr. v2.2 1TB(8th-15th)Lic.	\$6,000.00	15.26%	\$5,084.54			\$	-
9900V SW		Hitachi		Premium MMC	\$75.76	0.00%	\$75.76			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$50.51	0.00%	\$50.51			\$	-
9900V SW		Hitachi	044-200161-01C.P	9900V HiC. Dev. Mgr. v2.2 1TB(16th-31st)Lic.	\$4,000.00	15.26%	\$3,389.69			\$	-
9900V SW		Hitachi		Premium MMC	\$50.51	0.00%	\$50.51			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$33.67	0.00%	\$33.67			\$	-
9900V SW		Hitachi	044-200162-01D.P	9900V HiC. Dev. Mgr. v2.2 1TB(32th-64th)Lic.	\$3,000.00	15.26%	\$2,542.27			\$	-
9900V SW		Hitachi		Premium MMC	\$37.88	0.00%	\$37.88			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$25.25	0.00%	\$25.25			\$	-
9900V SW		Hitachi	044-200163-01E.P	9900V HiC. Dev. Mgr. v2.2 1TB(65th-127th)Lic.	\$2,000.00	15.26%	\$1,694.85			\$	-
9900V SW		Hitachi		Premium MMC	\$25.25	0.00%	\$25.25			\$	-

9900V SW		Hitachi		Weekday Basic MMC	\$16.84	0.00%	\$16.84			\$	-
9900V SW		Hitachi	044-200164-01F.P	9900V HiC. Dev. Mgr. v2.2 (128 +)Lic.	\$25,000.00	15.26%	\$21,185.58			\$	-
9900V SW		Hitachi		Premium MMC	\$315.66	0.00%	\$315.66			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$210.43	0.00%	\$210.43			\$	-
9900V SW		Hitachi	044-200158-01.P	9900V HiC. Dev. Mgr. v2.2 Base	\$0.00	0.00%	\$0.00			\$	-
9900V SW		Hitachi	NanoCopy	License Basis: Per MainFrame Server: Modules p-code must be sold with Professional Services and Premium Support Only						\$	-
9900V SW		Hitachi	044-200165-01.P	NanoCopy v3 Commands	\$25,000.00	15.26%	\$21,185.58			\$	-
9900V SW		Hitachi		Premium MMC	\$315.66	0.00%	\$315.66			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$210.43	0.00%	\$210.43			\$	-
9900V SW		Hitachi	044-200166-01.P	NanoCopy v3 Commands & Modules	\$42,500.00	15.26%	\$36,015.49			\$	-
9900V SW		Hitachi		Premium MMC	\$536.62	0.00%	\$536.62			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$357.75	0.00%	\$357.75			\$	-
9900V SW		Hitachi	044-200167-01.P	NanoCopy v3 Modules Upgrade	\$18,000.00	15.26%	\$15,253.62			\$	-
9900V SW		Hitachi		Premium MMC	\$227.27	0.00%	\$227.27			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$151.52	0.00%	\$151.52			\$	-
9900V SW		Hitachi	Tuning Manager	License Basis: Terabytes Under Management (TUM):						\$	-
9900V SW		Hitachi	044-200179-01A.P	HiCommand Tuning Mgr 1st - 7th TB Lic.	\$6,800.00	15.26%	\$5,762.48			\$	-
9900V SW		Hitachi		Premium MMC	\$85.86	0.00%	\$85.86			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$57.24	0.00%	\$57.24			\$	-
9900V SW		Hitachi	044-200180-01B.P	HiCommand Tuning Mgr 1 TB (8th-15th) Lic.	\$3,800.00	15.26%	\$3,220.21			\$	-
9900V SW		Hitachi		Premium MMC	\$47.98	0.00%	\$47.98			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$31.99	0.00%	\$31.99			\$	-
9900V SW		Hitachi	044-200181-01C.P	HiCommand Tuning Mgr 1 TB (16th-31st) Lic.	\$2,800.00	15.26%	\$2,372.79			\$	-
9900V SW		Hitachi		Premium MMC	\$35.35	0.00%	\$35.35			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$23.57	0.00%	\$23.57			\$	-
9900V SW		Hitachi	044-200182-01D.P	HiCommand Tuning Mgr 1 TB (32nd-64th) Lic.	\$2,000.00	15.26%	\$1,694.85			\$	-
9900V SW		Hitachi		Premium MMC	\$25.25	0.00%	\$25.25			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$16.84	0.00%	\$16.84			\$	-
9900V SW		Hitachi	044-200183-01E.P	HiCommand Tuning Mgr 1 TB (65th-127th) Lic.	\$1,200.00	15.26%	\$1,016.91			\$	-
9900V SW		Hitachi		Premium MMC	\$15.15	0.00%	\$15.15			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$10.10	0.00%	\$10.10			\$	-
9900V SW		Hitachi	044-200184-01F.P	HiCommand Tuning Mgr (128+ TB) Lic.	\$10,000.00	15.26%	\$8,474.23			\$	-
9900V SW		Hitachi		Premium MMC	\$126.26	0.00%	\$126.26			\$	-

9900V SW		Hitachi		Weekday Basic MMC	\$84.17	0.00%	\$84.17			\$	-
9900V SW		Hitachi	044-200178-01.P	HiCommand Tuning Mgr Base	\$0.00	0.00%	\$0.00			\$	-
9900V SW		Hitachi	HDS CA Integration Module							\$	-
9900V SW		Hitachi	044-200185-01.P	HDS CA Integration Module	\$10,000.00	15.26%	\$8,474.23			\$	-
9900V SW		Hitachi		Premium MMC	\$126.26	0.00%	\$126.26			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$84.17	0.00%	\$84.17			\$	-
9900V SW		Hitachi	TrueCopy Basic							\$	-
9900V SW		Hitachi	044-200001-01A.P	9900V TrueCopy Basic 1st TB Lic.	\$68,000.00	15.26%	\$57,624.79			\$	-
9900V SW		Hitachi		Premium MMC	\$858.61	0.00%	\$858.61			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$572.39	0.00%	\$572.39			\$	-
9900V SW		Hitachi	044-200002-01B.P	9900V TrueCopy Basic 1TB(2nd- 6th)Lic.	\$36,000.00	15.26%	\$30,507.24			\$	-
9900V SW		Hitachi		Premium MMC	\$454.56	0.00%	\$454.56			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$303.03	0.00%	\$303.03			\$	-
9900V SW		Hitachi	044-200003-01C.P	9900V TrueCopy Basic 1TB(7th- 15th)Lic.	\$18,000.00	15.26%	\$15,253.62			\$	-
9900V SW		Hitachi		Premium MMC	\$227.28	0.00%	\$227.28			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$151.52	0.00%	\$151.52			\$	-
9900V SW		Hitachi	044-200004-01D.P	9900V TrueCopy Basic 1TB(16th- 31st)Lic.	\$14,000.00	15.26%	\$11,863.93			\$	-
9900V SW		Hitachi		Premium MMC	\$176.77	0.00%	\$176.77			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$117.85	0.00%	\$117.85			\$	-
9900V SW		Hitachi	044-200005-01E.P	9900V TrueCopy Basic 32TB Frame Lic.	\$70,000.00	15.26%	\$59,319.64			\$	-
9900V SW		Hitachi		Premium MMC	\$883.87	0.00%	\$883.87			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$589.23	0.00%	\$589.23			\$	-
9900V SW		Hitachi	044-200006-01.P	9900V TrueCopy Basic Base	\$0.00	0.00%	\$0.00			\$	-
9900V SW		Hitachi	044-200007-01.P	9900V TrueCopy Basic Trial Lic	\$0.00	0.00%	\$0.00			\$	-
9900V SW		Hitachi	TrueCopy Async							\$	-
9900V SW		Hitachi	044-200008-01A.P	9900V TrueCopy Async 1st TB Lic.	\$18,000.00	15.26%	\$15,253.62			\$	-
9900V SW		Hitachi		Premium MMC	\$227.28	0.00%	\$227.28			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$151.52	0.00%	\$151.52			\$	-
9900V SW		Hitachi	044-200009-01B.P	9900V TrueCopy Async 1TB(2nd- 6th)Lic.	\$6,300.00	15.26%	\$5,338.77			\$	-
9900V SW		Hitachi		Premium MMC	\$79.55	0.00%	\$79.55			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$53.03	0.00%	\$53.03			\$	-
9900V SW		Hitachi	044-200010-01C.P	9900V TrueCopy Async 1TB(7th- 15th)Lic.	\$5,800.00	15.26%	\$4,915.06			\$	-
9900V SW		Hitachi		Premium MMC	\$73.23	0.00%	\$73.23			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$48.82	0.00%	\$48.82			\$	-
9900V SW		Hitachi	044-200011-01D.P	9900V TrueCopy Async 1TB(16th- 31st)Lic.	\$5,400.00	15.26%	\$4,576.09			\$	-
9900V SW		Hitachi		Premium MMC	\$68.18	0.00%	\$68.18			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$45.45	0.00%	\$45.45			\$	-

9900V SW		Hitachi	044-200012-01E.P	9900V TrueCopy Async 32TB Frame Lic.	\$27,000.00	15.26%	\$22,880.43			\$	-
9900V SW		Hitachi		Premium MMC	\$340.92	0.00%	\$340.92			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$227.27	0.00%	\$227.27			\$	-
9900V SW		Hitachi	044-200013-01.P	9900V TrueCopy Async Base	\$0.00	0.00%	\$0.00			\$	-
9900V SW		Hitachi	044-200014-01.P	9900V TrueCopy Async Trial Lic	\$0.00	0.00%	\$0.00			\$	-
9900V SW		Hitachi	ShadowImage							\$	-
9900V SW		Hitachi	044-200015-01A.P	9900V ShadowImage 1st TB Lic.	\$60,000.00	15.26%	\$50,845.40			\$	-
9900V SW		Hitachi		Premium MMC	\$757.60	0.00%	\$757.60			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$505.05	0.00%	\$505.05			\$	-
9900V SW		Hitachi	044-200016-01B.P	9900V ShadowImage 1TB(2nd-6th)Lic.	\$26,000.00	15.26%	\$22,033.01			\$	-
9900V SW		Hitachi		Premium MMC	\$328.29	0.00%	\$328.29			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$218.86	0.00%	\$218.86			\$	-
9900V SW		Hitachi	044-200017-01C.P	9900V ShadowImage 1TB(7th-15th)Lic.	\$14,000.00	15.26%	\$11,863.93			\$	-
9900V SW		Hitachi		Premium MMC	\$176.77	0.00%	\$176.77			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$117.85	0.00%	\$117.85			\$	-
9900V SW		Hitachi	044-200018-01D.P	9900V ShadowImage 1TB(16th-31st)Lic.	\$12,000.00	15.26%	\$10,169.08			\$	-
9900V SW		Hitachi		Premium MMC	\$151.52	0.00%	\$151.52			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$101.01	0.00%	\$101.01			\$	-
9900V SW		Hitachi	044-200019-01E.P	9900V ShadowImage 32TB Frame Lic.	\$60,000.00	15.26%	\$50,845.40			\$	-
9900V SW		Hitachi		Premium MMC	\$757.60	0.00%	\$757.60			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$505.05	0.00%	\$505.05			\$	-
9900V SW		Hitachi	044-200020-01.P	9900V ShadowImage Base	\$0.00	0.00%	\$0.00			\$	-
9900V SW		Hitachi	044-200021-01.P	9900V ShadowImage Trial Lic.	\$0.00	0.00%	\$0.00			\$	-
										\$	-
9900V SW		Hitachi	Resource Manager Open							\$	-
9900V SW		Hitachi	044-200022-01A.P	9900V Res Mgr Open 1st TB Lic.	\$26,600.00	15.26%	\$22,541.46			\$	-
9900V SW		Hitachi		Premium MMC	\$335.87	0.00%	\$335.87			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$223.91	0.00%	\$223.91			\$	-
9900V SW		Hitachi	044-200023-01B.P	9900V Res Mgr Open 1TB(2nd-6th)Lic.	\$10,500.00	15.26%	\$8,897.95			\$	-
9900V SW		Hitachi		Premium MMC	\$132.58	0.00%	\$132.58			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$88.38	0.00%	\$88.38			\$	-
9900V SW		Hitachi	044-200024-01C.P	9900V Res Mgr Open 1TB(7th-15th)Lic.	\$4,900.00	15.26%	\$4,152.37			\$	-
9900V SW		Hitachi		Premium MMC	\$61.87	0.00%	\$61.87			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$41.25	0.00%	\$41.25			\$	-
9900V SW		Hitachi	044-200025-01D.P	9900V Res Mgr Open 1TB(16th-31st)Lic.	\$3,500.00	15.26%	\$2,965.98			\$	-
9900V SW		Hitachi		Premium MMC	\$44.19	0.00%	\$44.19			\$	-

9900V SW		Hitachi		Weekday Basic MMC	\$0.35	0.00%	\$0.35			\$	-
9900V SW		Hitachi	044-200026-01E.P	9900V Res Mgr Open 32TB Frame Lic.	\$17,500.00	15.26%	\$14,829.91			\$	-
9900V SW		Hitachi		Premium MMC	\$220.97	0.00%	\$220.97			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$147.31	0.00%	\$147.31			\$	-
9900V SW		Hitachi	044-200027-01.P	9900V Res Mgr Open Base	\$0.00	0.00%	\$0.00			\$	-
9900V SW		Hitachi	044-200028-01.P	9900V Res Mgr Open Trial Lic.	\$0.00	0.00%	\$0.00			\$	-
9900V SW		Hitachi	Resource Manager Open - Upgrade							\$	-
9900V SW		Hitachi	044-200118-01A.P	9900V RMgr Opn- Cmpltt Upg 1st TB Lic.	\$11,400.00	15.26%	\$9,660.63			\$	-
9900V SW		Hitachi		Premium MMC	\$143.94	0.00%	\$143.94			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$95.96	0.00%	\$95.96			\$	-
9900V SW		Hitachi	044-200119-01B.P	9900V RMgr Opn- Cmpl Upg 1TB(2nd- 6th)Lic	\$4,500.00	15.26%	\$3,813.41			\$	-
9900V SW		Hitachi		Premium MMC	\$56.82	0.00%	\$56.82			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$37.88	0.00%	\$37.88			\$	-
9900V SW		Hitachi	044-200120-01C.P	9900V RMgr Opn- Cmpl Upg 1TB(7th- 15th)Lic	\$2,100.00	15.26%	\$1,779.59			\$	-
9900V SW		Hitachi		Premium MMC	\$26.52	0.00%	\$26.52			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$17.68	0.00%	\$17.68			\$	-
9900V SW		Hitachi	044-200121-01D.P	9900V RMgr Opn- Cmpl Upg 1TB(16- 31st)Lic	\$1,500.00	15.26%	\$1,271.14			\$	-
9900V SW		Hitachi		Premium MMC	\$18.94	0.00%	\$18.94			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$0.15	0.00%	\$0.15			\$	-
9900V SW		Hitachi	044-200122-01E.P	9900V RMgr Opn- Cmpl Upg 32TB Frame Lic	\$7,500.00	15.26%	\$6,355.68			\$	-
9900V SW		Hitachi		Premium MMC	\$94.70	0.00%	\$94.70			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$63.13	0.00%	\$63.13			\$	-
9900V SW		Hitachi	044-200123-01.P	9900V RMgr Opn- Cmpl Upg Base	\$0.00	0.00%	\$0.00			\$	-
9900V SW		Hitachi	Resource Manager Open - S/390							\$	-
9900V SW		Hitachi	044-200029-01A.P	9900V Res Mgr S/390 Envr 1st TB Lic.	\$22,800.00	15.26%	\$19,321.25			\$	-
9900V SW		Hitachi		Premium MMC	\$287.89	0.00%	\$287.89			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$191.92	0.00%	\$191.92			\$	-
9900V SW		Hitachi	044-200030-01B.P	9900V Res Mgr S/390 Envr 1TB(2nd- 6th)Lic	\$9,000.00	15.26%	\$7,626.81			\$	-
9900V SW		Hitachi		Premium MMC	\$113.64	0.00%	\$113.64			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$75.76	0.00%	\$75.76			\$	-
9900V SW		Hitachi	044-200031-01C.P	9900V Res Mgr S/390 Envr 1TB(7- 15th)Lic	\$4,200.00	15.26%	\$3,559.18			\$	-
9900V SW		Hitachi		Premium MMC	\$53.03	0.00%	\$53.03			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$35.35	0.00%	\$35.35			\$	-
9900V SW		Hitachi	044-200032-01D.P	9900V Res Mgr S/390 Envr 1TB(16- 31st)Lic	\$3,000.00	15.26%	\$2,542.27			\$	-
9900V SW		Hitachi		Premium MMC	\$37.88	0.00%	\$37.88			\$	-

9900V SW		Hitachi		Weekday Basic MMC	\$0.30	0.00%	\$0.30			\$	-
9900V SW		Hitachi	044-200033-01E.P	9900V Res Mgr S/390 Envr 32TB Frame Lic	\$15,000.00	15.26%	\$12,711.35			\$	-
9900V SW		Hitachi		Premium MMC	\$189.40	0.00%	\$189.40			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$126.26	0.00%	\$126.26			\$	-
9900V SW		Hitachi	044-200034-01.P	9900V Res Mgr S/390 Envr Base	\$0.00	0.00%	\$0.00			\$	-
9900V SW		Hitachi	044-200035-01.P	9900V Res Mgr S/390 Envr. Trial Lic.	\$0.00	0.00%	\$0.00			\$	-
9900V SW		Hitachi	Resource Manager Open S/390 - Upgrade							\$	-
9900V SW		Hitachi	044-200124-01A.P	9900V RMgr 390- Cmpl Upg 1st TB Lic.	\$15,200.00	15.26%	\$12,880.84			\$	-
9900V SW		Hitachi		Premium MMC	\$191.93	0.00%	\$191.93			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$127.95	0.00%	\$127.95			\$	-
9900V SW		Hitachi	044-200125-01B.P	9900V RMgr 390- Cmpl Upg 1TB(2nd- 6th)Lic	\$6,000.00	15.26%	\$5,084.54			\$	-
9900V SW		Hitachi		Premium MMC	\$75.76	0.00%	\$75.76			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$50.51	0.00%	\$50.51			\$	-
9900V SW		Hitachi	044-200126-01C.P	9900V RMgr 390- Cmpl Upg 1TB(7th- 15th)Lic	\$2,800.00	15.26%	\$2,372.79			\$	-
9900V SW		Hitachi		Premium MMC	\$35.35	0.00%	\$35.35			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$23.57	0.00%	\$23.57			\$	-
9900V SW		Hitachi	044-200127-01D.P	9900V RMgr 390- Cmpl Upg 1TB(16- 31st)Lic	\$2,000.00	15.26%	\$1,694.85			\$	-
9900V SW		Hitachi		Premium MMC	\$25.25	0.00%	\$25.25			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$20.00	0.00%	\$20.00			\$	-
9900V SW		Hitachi	044-200128-01E.P	9900V RMgr 390- Cmpl Upg 32TB Frame Lic	\$10,000.00	15.26%	\$8,474.23			\$	-
9900V SW		Hitachi		Premium MMC	\$126.27	0.00%	\$126.27			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$84.18	0.00%	\$84.18			\$	-
9900V SW		Hitachi	044-200129-01.P	9900V RMgr 390- Cmpl Upg Base	\$0.00	0.00%	\$0.00			\$	-
9900V SW		Hitachi	Resource Manager Open Complete							\$	-
9900V SW		Hitachi	044-200036-01A.P	9900V Res Mgr Complete 1st TB Lic.	\$38,000.00	15.26%	\$32,202.09			\$	-
9900V SW		Hitachi		Premium MMC	\$479.81	0.00%	\$479.81			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$319.87	0.00%	\$319.87			\$	-
9900V SW		Hitachi	044-200037-01B.P	9900V Res Mgr Complete 1TB(2nd- 6th)Lic.	\$15,000.00	15.26%	\$12,711.35			\$	-
9900V SW		Hitachi		Premium MMC	\$189.40	0.00%	\$189.40			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$126.26	0.00%	\$126.26			\$	-
9900V SW		Hitachi	044-200038-01C.P	9900V Res Mgr Complete 1TB(7th- 15th)Lic.	\$7,000.00	15.26%	\$5,931.96			\$	-
9900V SW		Hitachi		Premium MMC	\$88.39	0.00%	\$88.39			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$58.92	0.00%	\$58.92			\$	-
9900V SW		Hitachi	044-200039-01D.P	9900V Res Mgr Complete 1TB(16th- 31st)Lic	\$5,000.00	15.26%	\$4,237.12			\$	-

9900V SW		Hitachi		Premium MMC	\$63.13	0.00%	\$63.13			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$0.50	0.00%	\$0.50			\$	-
9900V SW		Hitachi	044-200040-01E.P	9900V Res Mgr Complete 32TB Frame Lic.	\$25,000.00	15.26%	\$21,185.58			\$	-
9900V SW		Hitachi		Premium MMC	\$315.67	0.00%	\$315.67			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$210.44	0.00%	\$210.44			\$	-
9900V SW		Hitachi	044-200041-01.P	9900V Res Mgr Complete Base	\$0.00	0.00%	\$0.00			\$	-
9900V SW		Hitachi	044-200042-01.P	9900V Res Mgr Complete Trial Lic.	\$0.00	0.00%	\$0.00			\$	-
9900V SW		Hitachi	Performance Monitor							\$	-
9900V SW		Hitachi	044-200043-01A.P	9900V Perf Monitor 1TB Lic	\$15,000.00	15.26%	\$12,711.35			\$	-
9900V SW		Hitachi		Premium MMC	\$189.40	0.00%	\$189.40			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$126.26	0.00%	\$126.26			\$	-
9900V SW		Hitachi	044-200044-01B.P	9900V Perf Monitor 1TB(2nd-6th)Lic.	\$7,000.00	15.26%	\$5,931.96			\$	-
9900V SW		Hitachi		Premium MMC	\$88.39	0.00%	\$88.39			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$58.92	0.00%	\$58.92			\$	-
9900V SW		Hitachi	044-200045-01C.P	9900V Perf Monitor 1TB(7th-15th)Lic.	\$5,000.00	15.26%	\$4,237.12			\$	-
9900V SW		Hitachi		Premium MMC	\$63.13	0.00%	\$63.13			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$42.09	0.00%	\$42.09			\$	-
9900V SW		Hitachi	044-200046-01D.P	9900V Perf Monitor 1TB(16th-31st)Lic.	\$4,000.00	15.26%	\$3,389.69			\$	-
9900V SW		Hitachi		Premium MMC	\$50.51	0.00%	\$50.51			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$0.35	0.00%	\$0.35			\$	-
9900V SW		Hitachi	044-200047-01E.P	9900V Perf Monitor 32TB Frame Lic.	\$20,000.00	15.26%	\$16,948.47			\$	-
9900V SW		Hitachi		Premium MMC	\$252.53	0.00%	\$252.53			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$168.35	0.00%	\$168.35			\$	-
9900V SW		Hitachi	044-200048-01.P	9900V Perf Monitor Base	\$0.00	0.00%	\$0.00			\$	-
9900V SW		Hitachi	044-200049-01.P	9900V Perf Monitor Trial Lic.	\$0.00	0.00%	\$0.00			\$	-
										\$	-
9900V SW		Hitachi	CruiseControl							\$	-
9900V SW		Hitachi	044-200050-01A.P	9900V CruiseControl 1st TB Lic.	\$18,000.00	15.26%	\$15,253.62			\$	-
9900V SW		Hitachi		Premium MMC	\$227.28	0.00%	\$227.28			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$151.52	0.00%	\$151.52			\$	-
9900V SW		Hitachi	044-200051-01B.P	9900V CruiseControl 1TB(2nd-6th)Lic.	\$10,000.00	15.26%	\$8,474.23			\$	-
9900V SW		Hitachi		Premium MMC	\$126.27	0.00%	\$126.27			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$84.18	0.00%	\$84.18			\$	-
9900V SW		Hitachi	044-200052-01C.P	9900V CruiseControl 1TB(7th-15th)Lic.	\$5,000.00	15.26%	\$4,237.12			\$	-
9900V SW		Hitachi		Premium MMC	\$63.13	0.00%	\$63.13			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$42.09	0.00%	\$42.09			\$	-
9900V SW		Hitachi	044-200053-01D.P	9900V CruiseControl 1TB(16th-31st)Lic.	\$4,000.00	15.26%	\$3,389.69			\$	-
9900V SW		Hitachi		Premium MMC	\$50.51	0.00%	\$50.51			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$0.35	0.00%	\$0.35			\$	-

9900V SW		Hitachi	044-200054-01E.P	9900V CruiseControl 32TB Frame Lic.	\$20,000.00	15.26%	\$16,948.47			\$	-
9900V SW		Hitachi		Premium MMC	\$252.53	0.00%	\$252.53			\$	-
9900V SW		Hitachi		Weekday Basic MMC	\$168.35	0.00%	\$168.35			\$	-
9900V SW		Hitachi	044-200055-01.P	9900V CruiseControl Base	\$0.00	0.00%	\$0.00			\$	-
9900V SW		Hitachi	044-200056-01.P	9900V CruiseControl Trial Lic.	\$0.00	0.00%	\$0.00			\$	-
										\$	-
Note INDEX Price for McDATA Shall be VION GSA PRICE										\$	-
SAN McDATA		McDATA	FC-512E	Expansion Cabinet	\$7,111.10	-2.00%	\$7,253.33			\$	-
SAN McDATA		McDATA		1) Power Distribution System						\$	-
SAN McDATA		McDATA		2) 1057 - Power Cords, Reverse Shroud Plug, 2.5 meters - Qty 4						\$	-
SAN McDATA		McDATA		3) Ethernet Cables - Qty 2						\$	-
SAN McDATA		McDATA		4) 5030 - Ethernet Hub - Qty 1						\$	-
SAN McDATA		McDATA								\$	-
SAN McDATA		McDATA	FC-512M	Management Cabinet	\$15,978.80	-2.00%	\$16,298.38			\$	-
SAN McDATA		McDATA		1) Power Distribution System						\$	-
SAN McDATA		McDATA		2) 1057 - Power Cords, Reverse Shroud Plug, 2.5 meters - Qty 4						\$	-
SAN McDATA		McDATA		3) Ethernet Cables - Qty 2						\$	-
SAN McDATA		McDATA		4) 5030 - Ethernet Hub - Qty 1						\$	-
SAN McDATA		McDATA		5) 3755 - EFC Server Laptop - Qty 1						\$	-
SAN McDATA		McDATA		6) 3750 - EFC Manager (Software) - Qty 1 (Manages up to 48 directors/switches on a single network.)						\$	-
SAN McDATA		McDATA		FC-512 Power Cords (included in base price)						\$	-
SAN McDATA		McDATA		Note: USA power cords are shipped. If different power cord is needed, indicate Feature Number on P.O.						\$	-
SAN McDATA		McDATA								\$	-
SAN McDATA		McDATA		ED-6064 Director						\$	-
SAN McDATA		McDATA	ED-6064	ED-6064 Director, Base Assembly, High Availability	\$33,240.75	-2.00%	\$33,905.57			\$	-
SAN McDATA		McDATA		(includes Chassis, 2 each of power supplies, SBARS, CTPs, Fan Modules						\$	-

SAN McDATA		McDATA		Note: USA power cords are shipped. If different power cord is needed, indicate Feature Number on P.O.						\$	-
SAN McDATA		McDATA								\$	-
SAN McDATA		McDATA		ED-6064 Director Options						\$	-
SAN McDATA		McDATA	6010	Fibre Port Module Shortwave Board (4 Ports)	\$4,218.20	-2.00%	\$4,302.56			\$	-
SAN McDATA		McDATA	6011	Fibre Port Module Longwave Board (4 Ports)	\$5,656.84	-2.00%	\$5,769.98			\$	-
SAN McDATA		McDATA								\$	-
SAN McDATA		McDATA								\$	-
SAN McDATA		McDATA								\$	-
SAN McDATA		McDATA		Rack Mount Accessory Kist for Installation into FC-512 Cabinet						\$	-
SAN McDATA		McDATA	6025	Rack Mount Accessory Kit (ED-6064)	\$190.71	-2.00%	\$194.52			\$	-
SAN McDATA		McDATA		1) Rack Mount Kit, Hardware						\$	-
SAN McDATA		McDATA		2) 1057 - Power Cords, Reverse Shroud Plug, 2.5 meters - Qty 2						\$	-
SAN McDATA		McDATA		3) Ethernet Cables, 10ft - Qty 2						\$	-
SAN McDATA		McDATA		4) Cable Ties						\$	-
SAN McDATA		McDATA		5) Packaging						\$	-
SAN McDATA		McDATA								\$	-
SAN McDATA		McDATA		Software						\$	-
SAN McDATA		McDATA	6300	ED-6064 Product Manager	\$16,210.08	-2.00%	\$16,534.29			\$	-
SAN McDATA		McDATA	SF6000	Open Systems Management Server (OSMS)	\$2,711.61	-2.00%	\$2,765.85			\$	-
SAN McDATA		McDATA	SF6001	FICON Management Server - 6064	\$5,524.44	-2.00%	\$5,634.93			\$	-
SAN McDATA		McDATA	SF6006	SANtegrity Binding - 6064	\$4,451.51	-2.00%	\$4,540.54			\$	-
SAN McDATA		McDATA								\$	-
SAN McDATA		McDATA		EFC Server and EFC Manager						\$	-
SAN McDATA		McDATA	3755	EFC Server (Laptop) with EFC Manager (Software)	\$8,774.90	-2.00%	\$8,950.40			\$	-
SAN McDATA		McDATA		(EFC Manager Pre-Installed on Laptop)						\$	-
SAN McDATA		McDATA		(Manages up to 48 directors/switches on a single network)						\$	-
SAN McDATA		McDATA								\$	-
SAN McDATA		McDATA		ES-4500 Switch						\$	-

SAN McDATA		McDATA	ES-4500-08	2G Base Assembly with McDATA Flexport Technology - 8 ports Populated (includes Base Unit, (8) S/W SFP Transceivers, Flexport license & key, (2) Power Supplies, (2) USA power cords, (6) Doc CD, SANPilot Management Tool, Null Modem Cable	\$7,640.03	-2.00%	\$7,792.83			\$ -
SAN McDATA		McDATA								\$ -
SAN McDATA		McDATA		ES-4500 Switch Options						\$ -
SAN McDATA		McDATA	4508	McDATA Flexport Technology Upgrade Kit - Includes 8 S/W LC transceivers, and instructions to activate the feature key	\$6,158.81	-2.00%	\$6,281.99			\$ -
SAN McDATA		McDATA	4509	McDATA Flexport Technology Upgrade Kit - Includes 4 S/W & 4 L/W LC transceivers, and instructions to activate the feature key	\$9,072.78	-2.00%	\$9,254.23			\$ -
SAN McDATA		McDATA								\$ -
SAN McDATA		McDATA								\$ -
SAN McDATA		McDATA		Rack Mount Accessory Kits for Installation into FC-512 Cabinet	\$174.22	-2.00%	\$177.71			\$ -
SAN McDATA		McDATA	4502l	Factory Installed - Rack Mount Accessory Kit						\$ -
SAN McDATA		McDATA		1) Rack Mount Kit, Adjustable (16" - 33")						\$ -
SAN McDATA		McDATA		2) 1057 - Power Cords, Reverse Shroud Plug, 2.5 meters - Qty 2						\$ -
SAN McDATA		McDATA		3) Ethernet Cables, 10ft - Qty 1						\$ -
SAN McDATA		McDATA		4) Cable Ties						\$ -
SAN McDATA		McDATA		5) T10 Torx Tool						\$ -
SAN McDATA		McDATA	4502	Field Installed - Rack Mount Accessory Kit	\$174.22	-2.00%	\$177.71			\$ -
SAN McDATA		McDATA		1) Rack Mount Kit, Adjustable (16" - 33")						\$ -
SAN McDATA		McDATA		2) 1057 - Power Cords, Reverse Shroud Plug, 2.5 meters - Qty 2						\$ -
SAN McDATA		McDATA		3) Ethernet Cables, 10ft - Qty 1						\$ -
SAN McDATA		McDATA		4) Cable Ties						\$ -
SAN McDATA		McDATA		5) T10 Torx Tool						\$ -
SAN McDATA		McDATA								\$ -

SAN McDATA		McDATA		EFC Server and EFC Manager						\$ -
SAN McDATA		McDATA	3755	EFC Server (Laptop) with EFC Manager (Software)	\$8,773.71	-2.00%	\$8,949.18			\$ -
SAN McDATA		McDATA		(EFC Manager Pre-Installed on Laptop)						\$ -
SAN McDATA		McDATA		(Manages up to 48 directors/switches on a single network)						\$ -
SAN McDATA		McDATA								\$ -
SAN McDATA		McDATA		Software						\$ -
SAN McDATA		McDATA	4510	Sphereon 4500 Product Manager	\$1,560.30	-2.00%	\$1,591.51			\$ -
SAN McDATA		McDATA	SF-4503	SANtegrity Binding	\$929.29	-2.00%	\$947.88			\$ -
SAN McDATA		McDATA	4501	Open Systems Management Server - 4500	\$1,477.98	-2.00%	\$1,507.54			\$ -
SAN McDATA		McDATA	3777	EFC-Lite Server Software (CD)	\$5,163.88	-2.00%	\$5,267.16			\$ -
SAN McDATA		McDATA								\$ -
SAN McDATA		McDATA		ES-3232 Switch						\$ -
SAN McDATA		McDATA	ES-3232	2G Base Assembly with McDATA Flexport Technology - Fully populated (Includes Base Unit, (32) LC Transceivers, FlexPort technology license & key, (2) power supplies, (2) USA power cords, (6) fans, DOC CD, EWS, Null Modem Cable, Ethernet Cable	\$33,474.51	-2.00%	\$34,144.00			\$ -
SAN McDATA		McDATA	ES-3232F	2G Base Assembly with McDATA Flexport Technology - Half populated (Includes Base Unit, (16) LC Transceivers, FlexPort technology license & key, (2) power supplies, (2) USA power cords, (6) fans, DOC CD, EWS, Null Modem Cable, Ethernet Cable	\$20,260.89	-2.00%	\$20,666.11			\$ -
SAN McDATA		McDATA								\$ -
SAN McDATA		McDATA		ES-3232 Switch Options						\$ -
SAN McDATA		McDATA	3202	8 port McDATA Flexport Technology Upgrade Kit - Includes 8 S/W LC transceivers, and instructions to activate the feature key	\$8,788.99	-2.00%	\$8,964.77			\$ -
SAN McDATA		McDATA	3030	(1) 1G LW Transceiver	\$836.36	-2.00%	\$853.09			\$ -
SAN McDATA		McDATA	3031	(1) 1G SW Transceiver	\$292.93	-2.00%	\$298.79			\$ -

SAN McDATA		McDATA	3201	(1) 2G LW Transceiver	\$913.15	-2.00%	\$931.41			\$	-
SAN McDATA		McDATA	3200	(1) 2G SW Transceiver	\$266.00	-2.00%	\$271.32			\$	-
SAN McDATA		McDATA								\$	-
SAN McDATA		McDATA		Rack Mount Accessory Kits for Installation into FC-512 Cabinet						\$	-
SAN McDATA		McDATA	3026I	Factory Installed - Rack Mount Accessory Kit	\$165.45	-2.00%	\$168.76			\$	-
SAN McDATA		McDATA		1) Rack Mount Kit, Adjustable L-Bracket (17" - 26")						\$	-
SAN McDATA		McDATA		2) 1057 - Power Cords, Reverse Shroud Plug, 2.5 meters - Qty 2						\$	-
SAN McDATA		McDATA		3) Ethernet Cables, 10ft - Qty 1						\$	-
SAN McDATA		McDATA		4) Cable Ties						\$	-
SAN McDATA		McDATA								\$	-
SAN McDATA		McDATA	3026	Field Installed - Rack Mount Accessory Kit	\$165.45	-2.00%	\$168.76			\$	-
SAN McDATA		McDATA		1) Rack Mount Kit, Adjustable L-Bracket (17" - 26")						\$	-
SAN McDATA		McDATA		2) 1057 - Power Cords, Reverse Shroud Plug, 2.5 meters - Qty 2						\$	-
SAN McDATA		McDATA		3) Ethernet Cables, 10ft - Qty 1						\$	-
SAN McDATA		McDATA		4) Cable Ties						\$	-
SAN McDATA		McDATA		5) Packaging						\$	-
SAN McDATA		McDATA								\$	-
SAN McDATA		McDATA	3028	Rackmount Kit Accessory,L-Bracket, (24"-32")	\$165.45	-2.00%	\$168.76			\$	-
SAN McDATA		McDATA		1) Rack Mount Kit, Adjustable L-Bracket (17" - 26")						\$	-
SAN McDATA		McDATA		2) 1057 - Power Cords, Reverse Shroud Plug, 2.5 meters - Qty 2						\$	-
SAN McDATA		McDATA		3) Ethernet Cables, 10ft - Qty 1						\$	-
SAN McDATA		McDATA		4) Cable Ties						\$	-
SAN McDATA		McDATA		EFC Server and EFC Manager						\$	-
SAN McDATA		McDATA	3755	EFC Server (Laptop) with EFC Manager (Software)	\$8,773.71	-2.00%	\$8,949.18			\$	-
SAN McDATA		McDATA		(EFC Manager Pre-Installed on Laptop)						\$	-
SAN McDATA		McDATA		(Manages up to 48 directors/switches on a single network)						\$	-
SAN McDATA		McDATA								\$	-
SAN McDATA		McDATA		Software						\$	-
SAN McDATA		McDATA	3779	2G Sphereon 3232 Product Manager	\$3,634.09	-2.00%	\$3,706.77			\$	-
SAN McDATA		McDATA	SF3002	Open Systems Management Server - 3032	\$2,018.94	-2.00%	\$2,059.32			\$	-

SAN McDATA		McDATA	SF3005	Open Systems Management Server - 3232	\$2,018.94	-2.00%	\$2,059.32			\$	-
SAN McDATA		McDATA	3777	EFC-Lite Server Software (CD)	\$5,249.24	-2.00%	\$5,354.22			\$	-
SAN McDATA		McDATA	SF3007	SANtegrity Binding - 3232	\$1,233.33	-2.00%	\$1,258.00			\$	-
SAN McDATA		McDATA								\$	-
SAN McDATA		McDATA		ED-6140 Director						\$	-
SAN McDATA		McDATA	ED-6140	Base Assembly, High Availability	\$64,145.45	-2.00%	\$65,428.36			\$	-
SAN McDATA		McDATA		(includes Chassis, 2 each of power supplies,						\$	-
SAN McDATA		McDATA		SBARS, CTPs, Fan Modules						\$	-
SAN McDATA		McDATA								\$	-
SAN McDATA		McDATA		ED-6140 Director Options						\$	-
SAN McDATA		McDATA	6210	Universal Port Module Shortwave Board (4 Ports)	\$4,218.20	-2.00%	\$4,302.56			\$	-
SAN McDATA		McDATA	6211	Universal Port Module Longwave Board (10km)(4 Ports)	\$5,656.84	-2.00%	\$5,769.98			\$	-
SAN McDATA		McDATA	3201	2G Transceiver 10K Longwave	\$905.14	-2.00%	\$923.24			\$	-
SAN McDATA		McDATA	3220	2G Transceiver 20K Longwave	\$1,168.81	-2.00%	\$1,192.18			\$	-
SAN McDATA		McDATA	3235	2G Transceiver 35K Longwave	\$1,784.03	-2.00%	\$1,819.71			\$	-
SAN McDATA		McDATA								\$	-
SAN McDATA		McDATA		Rack Mount Accessory Kits for Installation into FC-512 Cabinet						\$	-
SAN McDATA		McDATA	6281	Rack Mount Accessory Kit	\$190.71	-2.00%	\$194.52			\$	-
SAN McDATA		McDATA		1) Rack Mount Kit, Hardware						\$	-
SAN McDATA		McDATA		2) 1057 - Power Cords, Reverse Shroud Plug, 2.5 meters - Qty 2						\$	-
SAN McDATA		McDATA		3) Ethernet Cables, 10ft - Qty 2						\$	-
SAN McDATA		McDATA		4) Cable Ties						\$	-
SAN McDATA		McDATA		5) Packaging						\$	-
SAN McDATA		McDATA		EFC Server and EFC Manager						\$	-
SAN McDATA		McDATA	3755	EFC Server (Laptop) and EFC Server Manager (Software)	\$8,773.71	-2.00%	\$8,949.18			\$	-
SAN McDATA		McDATA		(Manages up to 48 directors/switches on a single network)						\$	-
SAN McDATA		McDATA								\$	-
SAN McDATA		McDATA		Software						\$	-
SAN McDATA		McDATA	6140	ED-6140 Product Manager	\$16,210.08	-2.00%	\$16,534.29			\$	-
SAN McDATA		McDATA	SF6002	Open Systems Management Server - 6140	\$3,253.94	-2.00%	\$3,319.01			\$	-
SAN McDATA		McDATA	SF6003	FICON Management Server - 6140	\$9,177.77	-2.00%	\$9,361.32			\$	-
SAN McDATA		McDATA	SF6007	SANtegrity Binding - 6140	\$7,419.18	-2.00%	\$7,567.57			\$	-

SAN McDATA		McDATA								\$	-
SAN McDATA		McDATA		SANavigator Software Base Products						\$	-
SAN McDATA		McDATA	SF1005	SANavigator - Per Port License LIST PRICE	\$102.67	-2.00%	\$104.72			\$	-
SAN McDATA		McDATA	SF1005	SANavigator - price/port 1-127 ports	\$102.67	-2.00%	\$104.72			\$	-
SAN McDATA		McDATA	SF1005	SANavigator - price/port 128-499 ports	\$92.89	-2.00%	\$94.75			\$	-
SAN McDATA		McDATA	SF1005	SANavigator - price/port 500-999 ports	\$86.78	-2.00%	\$88.51			\$	-
SAN McDATA		McDATA	SF1005	SANavigator - price/port 1000-1999 ports	\$81.89	-2.00%	\$83.53			\$	-
SAN McDATA		McDATA	SF1005	SANavigator - price/port 2000-3999 ports	\$72.11	-2.00%	\$73.55			\$	-
SAN McDATA		McDATA	SF1005	SANavigator - price/port 4000-7999 ports	\$61.11	-2.00%	\$62.33			\$	-
SAN McDATA		McDATA	SF1005	SANavigator - price/port >8000	\$51.33	-2.00%	\$52.36			\$	-
SAN McDATA		McDATA								\$	-
SAN McDATA		McDATA	SF1014	SANavigator Port Expansion	\$0.00	-2.00%	\$0.00			\$	-
SAN McDATA		McDATA	SF1006	SANavigator Upgrade - Media Only	\$0.00	-2.00%	\$0.00			\$	-
SAN McDATA		McDATA								\$	-
SAN McDATA		McDATA	SF1011	SANavigator Performance - Per Port License LIST PRICE	\$64.78	-2.00%	\$66.07			\$	-
SAN McDATA		McDATA	SF1011	SANav Performance - price/port 1-127 ports	\$64.78	-2.00%	\$66.07			\$	-
SAN McDATA		McDATA	SF1011	SANav Performance - price/port 128-499 ports	\$58.18	-2.00%	\$59.35			\$	-
SAN McDATA		McDATA	SF1011	SANav Performance - price/port 500-999 ports	\$55.00	-2.00%	\$56.10			\$	-
SAN McDATA		McDATA	SF1011	SANav Performance - price/port 1000-1999 ports	\$51.33	-2.00%	\$52.36			\$	-
SAN McDATA		McDATA	SF1011	SANav Performance - price/port 2000-3999 ports	\$45.22	-2.00%	\$46.13			\$	-
SAN McDATA		McDATA	SF1011	SANav Performance - price/port 4000-7999 ports	\$38.79	-2.00%	\$39.56			\$	-
SAN McDATA		McDATA	SF1011	SANav Performance - price/port >8000 ports	\$33.00	-2.00%	\$33.66			\$	-
SAN McDATA		McDATA								\$	-
SAN McDATA		McDATA	SF1016	SANavigator Policy Engine - Per Port License LIST PRICE	\$41.21	-2.00%	\$42.04			\$	-

SAN McDATA		McDATA	SF1016	SANav Policy Engine price/port 1-127 ports	\$41.21	-2.00%	\$42.04			\$	-
SAN McDATA		McDATA	SF1016	SANav Policy Engine price/port 128-499 ports	\$36.95	-2.00%	\$37.69			\$	-
SAN McDATA		McDATA	SF1016	SANav Policy Engine price/port 500-999 ports	\$35.44	-2.00%	\$36.15			\$	-
SAN McDATA		McDATA	SF1016	SANav Policy Engine price/port 1000-1999 ports	\$33.00	-2.00%	\$33.66			\$	-
SAN McDATA		McDATA	SF1016	SANav Policy Engine price/port 2000-3999 ports	\$29.33	-2.00%	\$29.92			\$	-
SAN McDATA		McDATA	SF1016	SANav Policy Engine price/port 4000-7999 ports	\$24.44	-2.00%	\$24.93			\$	-
SAN McDATA		McDATA	SF1016	SANav Policy Engine price/port >8000 ports	\$20.61	-2.00%	\$21.02			\$	-
SAN McDATA		McDATA								\$	-
SAN McDATA		McDATA	SF1012	McDATA Element Manager - Per Port License LIST PRICE	\$80.67	-2.00%	\$82.28			\$	-
SAN McDATA		McDATA	SF1012	Element Manager- price/port 1-127 ports	\$80.67	-2.00%	\$82.28			\$	-
SAN McDATA		McDATA	SF1012	Element Manager- price/port 128-499 ports	\$73.33	-2.00%	\$74.80			\$	-
SAN McDATA		McDATA	SF1012	Element Manager- price/port 500-999 ports	\$68.44	-2.00%	\$69.81			\$	-
SAN McDATA		McDATA	SF1012	Element Manager- price/port 1000-1999 ports	\$64.78	-2.00%	\$66.07			\$	-
SAN McDATA		McDATA	SF1012	Element Manager- price/port 2000-3999 ports	\$56.22	-2.00%	\$57.35			\$	-
SAN McDATA		McDATA	SF1012	Element Manager- price/port 4000-7999 ports	\$48.48	-2.00%	\$49.45			\$	-
SAN McDATA		McDATA	SF1012	Element Manager- price/port >8000 ports	\$40.33	-2.00%	\$41.14			\$	-
SAN McDATA		McDATA								\$	-
SAN McDATA		McDATA	SF1002	SANavigator Planning Module	\$4,103.00	-2.00%	\$4,185.06			\$	-
SAN McDATA		McDATA	SF1013	McDATA Element Manager - Media Only						\$	-
SAN McDATA		McDATA	SF1008	SANavigator Connector - HP OpenView, CA Unicenter, IBM Tivoli NetView	\$817.67	-2.00%	\$834.02			\$	-
SAN McDATA		McDATA								\$	-
SAN McDATA		McDATA	PS1100	Professional Services	\$2,222.22	-2.00%	\$2,266.66			\$	-
SAN McDATA		McDATA	LS100	SANavigator One Day Training-On customer site (Up to 10 students-- Additional Students \$550)--Non inclusive of T&E	\$3,852.27	-2.00%	\$3,929.31			\$	-

SAN McDATA		McDATA	LS1001	SANavigator One Day Regional Training (per student) Offsite (Minimum Class Size six Students)	\$599.24	-2.00%	\$611.23			\$ -
SAN McDATA		McDATA	LS1002	SANavigator One Day Regional Training (per student) San Jose (Minimum Class Size six Students)	\$471.40	-2.00%	\$480.83			\$ -
Note: Index Price for Brocade shall be VION GSA										\$ -
SAN BROCADE PRODUCT		Brocade	BR-2402-0013	2 PS, 8 SWL GBICs, Software for all 2400s: Fabric OS, Fabric Login, SNS, and cascading	\$11,298.98	-2.00%	\$11,524.96			\$ -
SAN BROCADE PRODUCT		Brocade	BR-2401-0013	1 PS, 8 SWL GBICs	\$10,481.61	-2.00%	\$10,691.24			\$ -
SAN BROCADE PRODUCT		Brocade	BR-2402-0000	2 PS, 0 GBICs2	\$8,744.69	-2.00%	\$8,919.58			\$ -
SAN BROCADE PRODUCT		Brocade	BR-2401-0000	1 PS, 0 GBICs	\$7,927.32	-2.00%	\$8,085.86			\$ -
SAN BROCADE PRODUCT		Brocade								\$ -
SAN BROCADE PRODUCT		Brocade		SilkWorm 2400 Optional Field Replaceable Units (FRU)						\$ -
SAN BROCADE PRODUCT		Brocade	XBR-000001	Passive Copper GBIC w/ HSSDC connector (ea)	\$120.20	-2.00%	\$122.61			\$ -
SAN BROCADE PRODUCT		Brocade	XBR-000025	SWL GBIC3 (ea)	\$318.54	-2.00%	\$324.91			\$ -
SAN BROCADE PRODUCT		Brocade	XBR-000011	LWL GBIC (ea)	\$1,135.91	-2.00%	\$1,158.63			\$ -
SAN BROCADE PRODUCT		Brocade	XBR-000016	Slide-rack mt kit for standard 19" rack	\$246.41	-2.00%	\$251.34			\$ -
SAN BROCADE PRODUCT		Brocade	XBR-000010	Additional PS (Maximum of 2 PS)	\$817.37	-2.00%	\$833.72			\$ -
SAN BROCADE PRODUCT		Brocade	XBR-000027	Serial Cbl, RJ45 w/DB9 adapt	\$32.45	-2.00%	\$33.10			\$ -
SAN BROCADE PRODUCT		Brocade								\$ -
SAN BROCADE PRODUCT		Brocade		SilkWorm 2400 Optional Software Bundle						\$ -
SAN BROCADE PRODUCT		Brocade	SW-228003-01	Enterprise Software Bundle (WT, Z, FW and SES)	\$2,860.81	-2.00%	\$2,918.02			\$ -
SAN BROCADE PRODUCT		Brocade	SW-200015-01	Super Bundle (WT, Z, QL, SES and QuickLoop (private host FC-AL)	\$2,452.12	-2.00%	\$2,501.16			\$ -
SAN BROCADE PRODUCT		Brocade	SW-200007-01	Standard Bundle (WT and Z)	\$2,043.43	-2.00%	\$2,084.30			\$ -
SAN BROCADE PRODUCT		Brocade								\$ -
SAN BROCADE PRODUCT		Brocade		Brocade SilkWorm 2800						\$ -
SAN BROCADE PRODUCT		Brocade	BR-2802-0008	2 PS, 16 SWL GBICs, Software for all 2800s: Fabric OS, Fabric Login, SNS, and cascading	\$21,203.62	-2.00%	\$21,627.69			\$ -

SAN BROCADE PRODUCT		Brocade	BR-2801-0008	1 PS, 16 SWL GBICs	\$20,386.24	-2.00%	\$20,793.97			\$	-
SAN BROCADE PRODUCT		Brocade	BR-2802-0000	2 PS, 0 GBICs2	\$16,101.04	-2.00%	\$16,423.07			\$	-
SAN BROCADE PRODUCT		Brocade	BR-2801-0000	1 PS, 0 GBICs	\$15,283.67	-2.00%	\$15,589.35			\$	-
SAN BROCADE PRODUCT		Brocade								\$	-
SAN BROCADE PRODUCT		Brocade		SilkWorm 2800 Optional Field Replaceable Units (FRU)						\$	-
SAN BROCADE PRODUCT		Brocade	XBR-000001	Passive Copper GBIC w/ HSSDC connector (ea)	\$120.20	-2.00%	\$122.61			\$	-
SAN BROCADE PRODUCT		Brocade	XBR-000025	SWL GBIC[1] (ea)	\$318.54	-2.00%	\$324.91			\$	-
SAN BROCADE PRODUCT		Brocade	XBR-000011	LWL GBIC (ea)	\$1,135.91	-2.00%	\$1,158.63			\$	-
SAN BROCADE PRODUCT		Brocade	XBR-000016	Slide-rack mt kit for standard 19" rack	\$246.41	-2.00%	\$251.34			\$	-
SAN BROCADE PRODUCT		Brocade	XBR-000010	Additional PS (Maximum of 2 PS)	\$817.37	-2.00%	\$833.72			\$	-
SAN BROCADE PRODUCT		Brocade								\$	-
SAN BROCADE PRODUCT		Brocade		SilkWorm 2800 Optional Software Bundle						\$	-
SAN BROCADE PRODUCT		Brocade	SW-228003-01	Enterprise Software Bundle (WT, Z, FW and SES)	\$2,860.81	-2.00%	\$2,918.02			\$	-
SAN BROCADE PRODUCT		Brocade	SW-200015-01	Super Bundle (WT, Z, QL, SES and QuickLoop (private host FC-AL)	\$2,452.12	-2.00%	\$2,501.16			\$	-
SAN BROCADE PRODUCT		Brocade	SW-200007-01	Standard Bundle (WT and Z)	\$2,043.43	-2.00%	\$2,084.30			\$	-
SAN BROCADE PRODUCT		Brocade								\$	-
SAN BROCADE PRODUCT		Brocade								\$	-
SAN BROCADE PRODUCT		Brocade		Brocade SilkWorm 6400						\$	-
SAN BROCADE PRODUCT		Brocade	BR-6400-0000	SilkWorm 6400, 64 Port Integrated Fabric: Six pre-config & swappable switch modules, Single PS/fan in each switch module, 64 open user GBIC Slots, Fabric OS w/Ent Bndl (WT, Z, FW), QL, FM.	\$106,294.54	-2.00%	\$108,420.43			\$	-
SAN BROCADE PRODUCT		Brocade								\$	-
SAN BROCADE PRODUCT		Brocade		SilkWorm 6400 Optional Field Replaceable Units (FRU)						\$	-
SAN BROCADE PRODUCT		Brocade	XBR-000001	Passive Copper GBIC w/ HSSDC connector (ea)	\$120.20	-2.00%	\$122.61			\$	-
SAN BROCADE PRODUCT		Brocade	XBR-000025	SWL GBIC (ea)	\$318.54	-2.00%	\$324.91			\$	-
SAN BROCADE PRODUCT		Brocade	XBR-000011	LWL GBIC (ea)	\$1,135.91	-2.00%	\$1,158.63			\$	-
SAN BROCADE PRODUCT		Brocade	XBR-000027	Serial Cbl, RJ45 w/DB9 adapt	\$32.45	-2.00%	\$33.10			\$	-

SAN BROCADE PRODUCT		Brocade								\$	-
SAN BROCADE PRODUCT		Brocade		SilkWorm 6400 Factory Installed Software Options						\$	-
SAN BROCADE PRODUCT		Brocade	SW-228002-01	Extended Fabrics (EF)	\$3,269.49	-2.00%	\$3,334.88			\$	-
SAN BROCADE PRODUCT		Brocade	SW-200001-01	WebTools (WT)	\$1,021.72	-2.00%	\$1,042.15			\$	-
SAN BROCADE PRODUCT		Brocade	SW-200002-01	Zoning (Z)	\$1,021.72	-2.00%	\$1,042.15			\$	-
SAN BROCADE PRODUCT		Brocade								\$	-
SAN BROCADE PRODUCT		Brocade		Brocade SilkWorm 3200						\$	-
SAN BROCADE PRODUCT		Brocade	BR3200-0001	8 Port Entry Fabric SW: 1 Fixed PS, 0 SFP, Fixed Rack Mt Kit. AWT	\$4,900.63	-2.00%	\$4,998.64			\$	-
SAN BROCADE PRODUCT		Brocade	BR3200-0011	8 Port Entry Fabric SW: 1 Fixed PS, 8 SFP, Fixed Rack Mt Kit. AWT	\$6,535.38	-2.00%	\$6,666.08			\$	-
SAN BROCADE PRODUCT		Brocade	BR3200-0002	8 Port Full Fabric SW: 1 Fixed PS, 0 SFP, Fixed Rack Mt Kit. AWT, ADZ, QL	\$6,535.38	-2.00%	\$6,666.08			\$	-
SAN BROCADE PRODUCT		Brocade	BR3200-0012	8 Port Full Fabric SW: 1 Fixed PS, 8 SFP, Fixed Rack Mt Kit. AWT, ADZ, QL	\$8,170.12	-2.00%	\$8,333.53			\$	-
SAN BROCADE PRODUCT		Brocade								\$	-
SAN BROCADE PRODUCT		Brocade		SilkWorm 3200 Optional Field Replaceable Units (FRU)						\$	-
SAN BROCADE PRODUCT		Brocade	XBR-000028	SFP SWL (4 pack)	\$980.85	-2.00%	\$1,000.46			\$	-
SAN BROCADE PRODUCT		Brocade	XBR-000063	SFP DIGITAL DIAGS SWL (4 pack)	\$980.85	-2.00%	\$1,000.46			\$	-
SAN BROCADE PRODUCT		Brocade	XBR-000064	SFP LWL (1 pack)	\$1,135.91	-2.00%	\$1,158.63			\$	-
SAN BROCADE PRODUCT		Brocade	XBR-000069	SFP SWL (1 pack)	\$274.06	-2.00%	\$279.54			\$	-
SAN BROCADE PRODUCT		Brocade								\$	-
SAN BROCADE PRODUCT		Brocade		SilkWorm 3200 Field Installed Software Options						\$	-
SAN BROCADE PRODUCT		Brocade	BR-3200MSB-01	Multi-switch Software Bundle (FF, ADZ, QL, FW)	\$2,452.12	-2.00%	\$2,501.16			\$	-
SAN BROCADE PRODUCT		Brocade	BR-3200ULT-01	Ultra Software Bundle (FF, ADZ, QL, FW, T, PM)	\$4,086.86	-2.00%	\$4,168.60			\$	-
SAN BROCADE PRODUCT		Brocade								\$	-
SAN BROCADE PRODUCT		Brocade		Brocade SilkWorm 3800						\$	-
SAN BROCADE PRODUCT		Brocade	BR-3801-0010	1 PS, 0 SFP, Rack Mt Kit, AWT & ADZ	\$20,025.64	-2.00%	\$20,426.15			\$	-
SAN BROCADE PRODUCT		Brocade	BR-3801-0011	1 PS, 16 SFP, Rack Mt Kit, AWT & ADZ	\$23,949.03	-2.00%	\$24,428.01			\$	-
SAN BROCADE PRODUCT		Brocade	BR-3802-0010	2 PS, 0 SFP, , Rack Mt Kit, AWT & ADZ	\$20,434.32	-2.00%	\$20,843.01			\$	-

SAN BROCADE PRODUCT		Brocade	BR-3802-0011	2 PS, 16 SFP, Rack Mt Kit, AWT & ADZ	\$24,357.71	-2.00%	\$24,844.87			\$	-
SAN BROCADE PRODUCT		Brocade								\$	-
SAN BROCADE PRODUCT		Brocade								\$	-
SAN BROCADE PRODUCT		Brocade		SilkWorm 3800 Optional Field Replaceable Units (FRU)						\$	-
SAN BROCADE PRODUCT		Brocade	XBR-3800-0004	Fan Module, FRU	\$1,012.10	-2.00%	\$1,032.34			\$	-
SAN BROCADE PRODUCT		Brocade	XBR-3800-0005	Power Supply, FRU	\$1,420.79	-2.00%	\$1,449.20			\$	-
SAN BROCADE PRODUCT		Brocade	XBR-3800-0006	MB FRU, AWT & ADZ	\$17,592.75	-2.00%	\$17,944.61			\$	-
SAN BROCADE PRODUCT		Brocade	XBR-000052	SFP SWL, FRU (4 pack)	\$980.85	-2.00%	\$1,000.46			\$	-
SAN BROCADE PRODUCT		Brocade	XBR-000063	FRU, SWL DIGITAL DIAGS (4 pack)	\$980.85	-2.00%	\$1,000.46			\$	-
SAN BROCADE PRODUCT		Brocade	XBR-000068	SFP SWL FRU (1 pack)	\$274.06	-2.00%	\$279.54			\$	-
SAN BROCADE PRODUCT		Brocade	XBR-000064	SFP LWL DIGITAL DIAGS, FRU (1 pack)	\$1,135.91	-2.00%	\$1,158.63			\$	-
SAN BROCADE PRODUCT		Brocade	XBR-3800-0007	Slide-rack mt kit w/cbl mgt f/19" rack.	\$246.41	-2.00%	\$251.34			\$	-
SAN BROCADE PRODUCT		Brocade								\$	-
SAN BROCADE PRODUCT		Brocade		SilkWorm 3800 Optional Software Bundle						\$	-
SAN BROCADE PRODUCT		Brocade	SW-3800NEB-01	Enterprise Software Bundle for 3800 (Adds FW, T to AWT, ADZ)	\$2,811.52	-2.00%	\$2,867.75			\$	-
SAN BROCADE PRODUCT		Brocade	SW-3800ULT-01	Ultra Software Bundle for 3800 (Adds FW, T, QL, PM, EF to AWT, ADZ)	\$6,244.49	-2.00%	\$6,369.38			\$	-
SAN BROCADE PRODUCT		Brocade								\$	-
SAN BROCADE PRODUCT		Brocade		SilkWorm 3800 Factory Installed Software Options						\$	-
SAN BROCADE PRODUCT		Brocade	SW -3800FWH-01	Fabric Watch (FW)	\$1,471.27	-2.00%	\$1,500.70			\$	-
SAN BROCADE PRODUCT		Brocade	SW -3800QLP-01	QuickLoop/QLFA (QL/QLFA)	\$1,021.72	-2.00%	\$1,042.15			\$	-
SAN BROCADE PRODUCT		Brocade	SW -3800EXF-01	Extended Fabrics (EF)	\$1,634.75	-2.00%	\$1,667.44			\$	-
SAN BROCADE PRODUCT		Brocade	SW -3800TRK-01	Trunking (T)	\$2,043.43	-2.00%	\$2,084.30			\$	-
SAN BROCADE PRODUCT		Brocade	SW -3800PRF-01	Advanced Performance Monitor (PM)	\$1,634.75	-2.00%	\$1,667.44			\$	-
SAN BROCADE PRODUCT		Brocade	SW-3800RSW-01	Remote Switch (RS)	\$3,269.49	-2.00%	\$3,334.88			\$	-
SAN BROCADE PRODUCT		Brocade								\$	-
SAN BROCADE PRODUCT		Brocade		SilkWorm 3800 Field Installed Software Options						\$	-
SAN BROCADE PRODUCT		Brocade	BR-3800FWH-01	Fabric Watch (FW)	\$1,471.27	-2.00%	\$1,500.70			\$	-
SAN BROCADE PRODUCT		Brocade	BR-3800QLP-01	QuickLoop/QLFA (QL/QLFA)	\$1,021.72	-2.00%	\$1,042.15			\$	-

SAN BROCADE PRODUCT		Brocade	BR-3800EXF-01	Extended Fabrics (EF)	\$1,634.75	-2.00%	\$1,667.44			\$	-
SAN BROCADE PRODUCT		Brocade	BR-3800TRK-01	Trunking (T)	\$2,043.43	-2.00%	\$2,084.30			\$	-
SAN BROCADE PRODUCT		Brocade	BR-3800PRF-01	Advanced Performance Monitor (PM)	\$1,634.75	-2.00%	\$1,667.44			\$	-
SAN BROCADE PRODUCT		Brocade	BR-3800RSW-01	Remote Switch (RS)	\$3,269.49	-2.00%	\$3,334.88			\$	-
SAN BROCADE PRODUCT		Brocade	BR-CD-FMG3.1	Fabric Manager 3.0(FM 3.0)	\$8,173.73	-2.00%	\$8,337.20			\$	-
SAN BROCADE PRODUCT		Brocade								\$	-
SAN BROCADE PRODUCT		Brocade		Brocade SilkWorm 12000						\$	-
SAN BROCADE PRODUCT		Brocade	BR-12000-0003-S	32 port w/HA, 2 CP, 4 PS, 0 SFP, Rack Mt Kit, Serial cable, 32 cable pillars, New Ent SW (AWT, ADZ, FW, T) Bundle. Requires Country Kit. INCLUDES 1 YR. STD. SERVICE.	\$94,707.08	-2.00%	\$96,601.22			\$	-
SAN BROCADE PRODUCT		Brocade	BR-12000-0001-S	64 port w/HA, 2 CP, 4 PS, 0 SFP, Rack Mt Kit, Serial cable, 32 cable pillars, New Ent SW Bundle. Requires Country Kit. INCLUDES 1 YR. STD. SERVICE.	\$147,559.85	-2.00%	\$150,511.05			\$	-
SAN BROCADE PRODUCT		Brocade	BR-12000-0002-S	2 x 64 port w/HA, 2 CP, 4 PS, 0 SFP, Rack Mt Kit, Serial cable, 32 cable pillars, New Ent SW Bundle. Requires Country Kit. INCLUDES 1 YR. STD. SERVICE.	\$253,253.38	-2.00%	\$258,318.45			\$	-
SAN BROCADE PRODUCT		Brocade	BR-12000-0101-S	16 port FC switching blade. INCLUDES 1 YR. STD. SERVICE.	\$28,836.44	-2.00%	\$29,413.16			\$	-
SAN BROCADE PRODUCT		Brocade		SilkWorm 12000 Required Hardware Options and Media						\$	-
SAN BROCADE PRODUCT		Brocade	BR-12000-0111	SW12000 Country Kit, North America, Japan, 2 pwr cords	\$240.40	-2.00%	\$245.21			\$	-
SAN BROCADE PRODUCT		Brocade	XBR-000028	SFP SWL (4 pack)	\$980.85	-2.00%	\$1,000.46			\$	-
SAN BROCADE PRODUCT		Brocade	XBR-000063	SFP DIGITAL DIAGS SWL (4 pack)	\$980.85	-2.00%	\$1,000.46			\$	-
SAN BROCADE PRODUCT		Brocade	XBR-000064	SFP LWL (1 pack)	\$1,135.91	-2.00%	\$1,158.63			\$	-
SAN BROCADE PRODUCT		Brocade	XBR-000069	SFP SWL (1 pack)	\$274.06	-2.00%	\$279.54			\$	-
SAN BROCADE PRODUCT		Brocade								\$	-
SAN BROCADE PRODUCT		Brocade		SilkWorm 12000 Optional Hardware						\$	-

SAN BROCADE PRODUCT		Brocade	BR-12000-0121	SW12000 Telco-style mid-mount rack mount kit	\$444.75	-2.00%	\$453.64			\$ -
SAN BROCADE PRODUCT		Brocade			\$0.00					\$ -
SAN BROCADE PRODUCT		Brocade		SilkWorm 12000 Optional Software Features						\$ -
SAN BROCADE PRODUCT		Brocade	SW-1200PRF-01	SW12000 Performance Stats (switch agent)	\$9,808.48	-2.00%	\$10,004.64			\$ -
SAN BROCADE PRODUCT		Brocade	12000PPRF-3	36-Month Software Service & Support Performance Stats	\$5,620.36	-2.00%	\$5,732.77			\$ -
SAN BROCADE PRODUCT		Brocade	SW-1200EXF-01	SW12000 Extended Fabrics	\$9,808.48	-2.00%	\$10,004.64			\$ -
SAN BROCADE PRODUCT		Brocade	12000PEXF-3	36-Month Software Service & Support Extended Fabrics	\$5,620.36	-2.00%	\$5,732.77			\$ -
SAN BROCADE PRODUCT		Brocade	SW-1200RSW-01	SW12000 Remote Switch	\$19,616.95	-2.00%	\$20,009.29			\$ -
SAN BROCADE PRODUCT		Brocade	12000PRSW-3	36-Month Software Service & Support Remote Switch	\$11,240.72	-2.00%	\$11,465.53			\$ -
SAN BROCADE PRODUCT		Brocade	SW-CD-FMG3.0.1	Fabric Manager 3.0 (per copy)	\$8,173.73	-2.00%	\$8,337.20			\$ -
SAN BROCADE PRODUCT		Brocade	FABMGRPFLBL3	36-Month Software Service & Support Fabric Manager	\$4,683.63	-2.00%	\$4,777.30			\$ -
SAN BROCADE PRODUCT		Brocade								\$ -
SAN BROCADE PRODUCT		Brocade		SilkWorm 12000 Optional Field Replaceable Units (FRU)						\$ -
SAN BROCADE PRODUCT		Brocade	XBR-12000-0010	FRU, SW12000 Chassis FRU, includes backplane, blower backplane & harness, AC harness. Does not include blower assys, PS, WWN card, door, cable tray	\$37,154.41	-2.00%	\$37,897.50			\$ -
SAN BROCADE PRODUCT		Brocade	XBR-12000-0101	FRU, SW12000 Sixteen port FC switch module	\$26,564.62	-2.00%	\$27,095.91			\$ -
SAN BROCADE PRODUCT		Brocade	XBR-12000-0103	FRU, SW12000 Control Processor	\$11,154.74	-2.00%	\$11,377.83			\$ -
SAN BROCADE PRODUCT		Brocade	XBR-12000-0104	FRU, SW12000 Power Supply, 180-264VAC, 1000W	\$2,043.43	-2.00%	\$2,084.30			\$ -
SAN BROCADE PRODUCT		Brocade	XBR-12000-0106	FRU, AC pwr cord, North America, Japan, 250V	\$132.22	-2.00%	\$134.87			\$ -
SAN BROCADE PRODUCT		Brocade	XBR-12000-0107	FRU, AC pwr cord, UK/Ireland, 250V, 13A, 2.5m	\$132.22	-2.00%	\$134.87			\$ -
SAN BROCADE PRODUCT		Brocade	XBR-12000-0108	FRU, AC pwr cord, Cont. Europe, CEE7/7, 13A, 2.5m	\$132.22	-2.00%	\$134.87			\$ -
SAN BROCADE PRODUCT		Brocade	XBR-12000-0109	FRU, AC pwr cord, Aust/NZ, 250V, 20A, 2.5m	\$132.22	-2.00%	\$134.87			\$ -
SAN BROCADE PRODUCT		Brocade	XBR-12000-0110	FRU, AC pwr cord, IEC-60309, 230VAC, 16A, 2.5m	\$132.22	-2.00%	\$134.87			\$ -

SAN BROCADE PRODUCT		Brocade	XBR-12000-0120	FRU, SW12000 rack mount kit. Includes front & rear brkts, bottom support rack rails	\$216.36	-2.00%	\$220.69			\$ -
SAN BROCADE PRODUCT		Brocade	XBR-12000-0121	FRU, SW12000 mid-mount rack mount kit	\$552.93	-2.00%	\$563.99			\$ -
SAN BROCADE PRODUCT		Brocade	XBR-12000-0122	FRU, SW12000 Blower Assembly (single). Includes blower, control board, housing	\$2,043.43	-2.00%	\$2,084.30			\$ -
SAN BROCADE PRODUCT		Brocade	XBR-12000-0123	FRU, SW12000 Rear WWN Bezel, LED Status Panel trim	\$276.46	-2.00%	\$281.99			\$ -
SAN BROCADE PRODUCT		Brocade	XBR-12000-0127	FRU, SW12000 chassis door	\$468.79	-2.00%	\$478.16			\$ -
SAN BROCADE PRODUCT		Brocade	XBR-12000-0128	FRU, SW12000 Switch card slot filler panel	\$144.24	-2.00%	\$147.13			\$ -
SAN BROCADE PRODUCT		Brocade	XBR-12000-0131	FRU, SW12000 cable management tray	\$96.16	-2.00%	\$98.08			\$ -
SAN BROCADE PRODUCT		Brocade	XBR-12000-0132	FRU, SW12000 cable management pillar (16)	\$36.06	-2.00%	\$36.78			\$ -
SAN BROCADE PRODUCT		Brocade	XBR-000027	FRU, Serial Cable	\$36.06	-2.00%	\$36.78			\$ -
SAN BROCADE PRODUCT		Brocade	XBR-000028	SFP SWL (4 pack)	\$980.85	-2.00%	\$1,000.46			\$ -
SAN BROCADE PRODUCT		Brocade	XBR-000063	SFP DIGITAL DIAGS SWL (4 pack)	\$980.85	-2.00%	\$1,000.46			\$ -
SAN BROCADE PRODUCT		Brocade	XBR-000064	SFP LWL (1 pack)	\$1,135.91	-2.00%	\$1,158.63			\$ -
SAN BROCADE PRODUCT		Brocade	XBR-000069	SFP SWL (1 pack)	\$274.06	-2.00%	\$279.54			\$ -
SAN BROCADE PRODUCT		Brocade								\$ -
SAN BROCADE PRODUCT		Brocade		Silkworm 2XXX and 6XXX 36-Month Service & Support						\$ -
SAN BROCADE PRODUCT		Brocade	BR-3902-0000-S	32 port, 2 PS, 0 SFP, Rack Mt Kit, Serial cable, New Ent SW (AWT, ADZ, FW, T) Bundle. INCL. 1 YR. STD. SERVICE. (Limited Availability in Asia)	\$52,067.00	-2.00%	\$53,108.34			
SAN BROCADE PRODUCT		Brocade	BR-3902-0001-S	32 port, 2 PS, 32 SFP, Slide Rack Mt Kit, Serial cable, New Ent SW (AWT, ADZ, FW, T) Bundle. INCL. 1 YR. STD. SERVICE. (Limited Availability in Asia)	\$56,971.00	-2.00%	\$58,110.42			

SAN BROCADE PRODUCT		Brocade	BR-3902-0000-B	32 port, 2 PS, 0 SFP, Slide Rack Mt Kit, Serial cable, New Ent SW (AWT, ADZ, FW, T) Bundle. INCL. 1 YR. BASELINE SERVICE WITH MAIL IN REPAIR. (Only Available in Asia)	\$47,898.00	-2.00%	\$48,855.96			
SAN BROCADE PRODUCT		Brocade	BR-3902-0001-B	32 port, 2 PS, 32 SFP, Slide Rack Mt Kit, Serial cable, New Ent SW (AWT, ADZ, FW, T) Bundle. INCL. 1 YR. BASELINE SERVICE WITH MAIL IN REPAIR. (Only Available in Asia)	\$52,802.00	-2.00%	\$53,858.04			
SAN BROCADE PRODUCT		Brocade								
SAN BROCADE PRODUCT		Brocade		3900 Optional Field Replaceable Units						
SAN BROCADE PRODUCT		Brocade	XBR-3900-0003	Fan Module, FRU	\$1,012.00	-2.00%	\$1,032.24			
SAN BROCADE PRODUCT		Brocade	XBR-3900-0002	Pwr Supply, FRU	\$1,421.00	-2.00%	\$1,449.42			
SAN BROCADE PRODUCT		Brocade	XBR-3900-0001	MB FRU, AWT, ADZ, FW, and T	\$47,046.00	-2.00%	\$47,986.92			
SAN BROCADE PRODUCT		Brocade	XBR-000063	SFP DIGITAL DIAGS SWL (4 pack)	\$981.00	-2.00%	\$1,000.62			
SAN BROCADE PRODUCT		Brocade	XBR-000071	FRU, SWL DIGITAL DIAGS (1 pack)	\$274.00	-2.00%	\$279.48			
SAN BROCADE PRODUCT		Brocade	XBR-000064	SFP LWL (1 pack)	\$1,136.00	-2.00%	\$1,158.72			
SAN BROCADE PRODUCT		Brocade	XBR-000031	FRU, STD SWL SFP (4 pack)	\$981.00	-2.00%	\$1,000.62			
SAN BROCADE PRODUCT		Brocade	XBR-000029	FRU, STD SWL SFP (1 pack)	\$274.00	-2.00%	\$279.48			
SAN BROCADE PRODUCT		Brocade								
SAN BROCADE PRODUCT		Brocade		3900 Optional Hardware						
SAN BROCADE PRODUCT		Brocade	XBR-000070	Slide-rack Mounting kit w/cable mgt f/19" rack.	\$274.00	-2.00%	\$279.48			
SAN BROCADE PRODUCT		Brocade								
SAN BROCADE PRODUCT		Brocade		3900 Optional Software Features						
SAN BROCADE PRODUCT		Brocade	BR-3900AWT-01	Webtools (WT)	\$2,452.00	-2.00%	\$2,501.04			
SAN BROCADE PRODUCT		Brocade	BR-3900ADZ-01	Zoning/Adv. Zoning	\$2,452.00	-2.00%	\$2,501.04			
SAN BROCADE PRODUCT		Brocade	BR-3900FWH-01	Fabric Watch(FW)	\$2,207.00	-2.00%	\$2,251.14			
SAN BROCADE PRODUCT		Brocade	BR-3900EXF-01	Extended Fabrics(EF)	\$2,452.00	-2.00%	\$2,501.04			
SAN BROCADE PRODUCT		Brocade	BR-3900TRK-01	Trunking(T)	\$3,065.00	-2.00%	\$3,126.30			
SAN BROCADE PRODUCT		Brocade	BR-3900PRF-01	Advanced Performance Monitor (PM)	\$2,452.00	-2.00%	\$2,501.04			
SAN BROCADE PRODUCT		Brocade	BR-3900RSW-01	Remote Switch(RS)	\$4,904.00	-2.00%	\$5,002.08			
SAN BROCADE PRODUCT		Brocade	BR-CD-FMG3.0.1	Fabric Manager 3.0 (FM 3.0, per copy)	\$8,174.00	-2.00%	\$8,337.48			

SAN BROCADEMaintenance		Brocade	24X0S-FLBL3	Standard	\$3,182.38	-2.00%	\$3,246.03			\$	-
SAN BROCADEMaintenance		Brocade	24X0P-FLBL3	High Availability	\$4,964.20	-2.00%	\$5,063.48			\$	-
SAN BROCADEMaintenance		Brocade	24X0PP-FLBL3	Mission Critical	\$6,109.08	-2.00%	\$6,231.27			\$	-
SAN BROCADEMaintenance		Brocade								\$	-
SAN BROCADEMaintenance		Brocade	28X0S-FLBL3	Standard	\$5,854.54	-2.00%	\$5,971.63			\$	-
SAN BROCADEMaintenance		Brocade	28X0P-FLBL3	High Availability	\$8,399.99	-2.00%	\$8,567.99			\$	-
SAN BROCADEMaintenance		Brocade	28X0PP-FLBL3	Mission Critical	\$11,454.53	-2.00%	\$11,683.62			\$	-
SAN BROCADEMaintenance		Brocade								\$	-
SAN BROCADEMaintenance		Brocade	64X0S-FLBL3	Standard	\$30,833.91	-2.00%	\$31,450.59			\$	-
SAN BROCADEMaintenance		Brocade	64X0P-FLBL3	High Availability	\$45,563.59	-2.00%	\$46,474.86			\$	-
SAN BROCADEMaintenance		Brocade	64X0PP-FLBL3	Mission Critical	\$56,763.58	-2.00%	\$57,898.85			\$	-
SAN BROCADEMaintenance		Brocade								\$	-
SAN BROCADEMaintenance		Brocade		SilkWorm 3200 36-Month Service & Support						\$	-
SAN BROCADEMaintenance		Brocade	3201SSFLBL3	BR3200-0001 Standard	\$1,913.05	-2.00%	\$1,951.31			\$	-
SAN BROCADEMaintenance		Brocade	3201PSFLBL3	BR3200-0001 High Availability	\$2,449.29	-2.00%	\$2,498.28			\$	-
SAN BROCADEMaintenance		Brocade	3201PPSFLBL3	BR3200-0001 Mission Critical	\$2,807.92	-2.00%	\$2,864.07			\$	-
SAN BROCADEMaintenance		Brocade								\$	-
SAN BROCADEMaintenance		Brocade	3211SSFLBL3	BR3200-0011 Standard	\$2,442.50	-2.00%	\$2,491.35			\$	-
SAN BROCADEMaintenance		Brocade	3211PSFLBL3	BR3200-0011 High Availability	\$3,223.11	-2.00%	\$3,287.57			\$	-
SAN BROCADEMaintenance		Brocade	3211PPSFLBL3	BR3200-0011 Mission Critical	\$3,744.64	-2.00%	\$3,819.54			\$	-
SAN BROCADEMaintenance		Brocade								\$	-
SAN BROCADEMaintenance		Brocade	3202SSFLBL3	BR3200-0002 Standard	\$2,971.96	-2.00%	\$3,031.40			\$	-
SAN BROCADEMaintenance		Brocade	3202PSFLBL3	BR3200-0002 High Availability	\$3,435.79	-2.00%	\$3,504.51			\$	-
SAN BROCADEMaintenance		Brocade	3202PPSFLBL3	BR3200-0002 Mission Critical	\$3,744.64	-2.00%	\$3,819.54			\$	-
SAN BROCADEMaintenance		Brocade								\$	-
SAN BROCADEMaintenance		Brocade	3212SSFLBL3	BR3200-0012 Standard	\$3,501.41	-2.00%	\$3,571.44			\$	-
SAN BROCADEMaintenance		Brocade	3212PSFLBL3	BR3200-0012 High Availability	\$4,209.61	-2.00%	\$4,293.80			\$	-
SAN BROCADEMaintenance		Brocade	3212PPSFLBL3	BR3200-0012 Mission Critical	\$4,681.37	-2.00%	\$4,775.00			\$	-
SAN BROCADEMaintenance		Brocade								\$	-
SAN BROCADEMaintenance		Brocade		SilkWorm 3800 36-Month Service & Support						\$	-
SAN BROCADEMaintenance		Brocade	3800SSFLBL3	Standard	\$7,005.08	-2.00%	\$7,145.19			\$	-
SAN BROCADEMaintenance		Brocade	3800PSFLBL3	High Availability	\$9,998.54	-2.00%	\$10,198.51			\$	-
SAN BROCADEMaintenance		Brocade	3800PPSFLBL3	Mission Critical	\$11,709.08	-2.00%	\$11,943.26			\$	-
SAN BROCADEMaintenance		Brocade								\$	-

SAN BROCADEMaintenance		Brocade		SilkWorm 12000 36-Month Service & Support						\$	-
SAN BROCADEMaintenance		Brocade	12000-0003SSFLBL3	BR-12000-0003-S Standard	\$9,584.48	-2.00%	\$9,776.16			\$	-
SAN BROCADEMaintenance		Brocade	12000-0003PSFLBL3	BR-12000-0003-S High Availability	\$15,048.71	-2.00%	\$15,349.69			\$	-
SAN BROCADEMaintenance		Brocade	12000-0003PPSFLBL3	BR-12000-0003-S Mission Critical	\$20,222.20	-2.00%	\$20,626.65			\$	-
SAN BROCADEMaintenance		Brocade								\$	-
SAN BROCADEMaintenance		Brocade	12000-0001SSFLBL3	BR-12000-0001-S Standard	\$14,933.32	-2.00%	\$15,231.98			\$	-
SAN BROCADEMaintenance		Brocade	12000-0001PSFLBL3	BR-12000-0001-S High Availability	\$23,445.31	-2.00%	\$23,914.22			\$	-
SAN BROCADEMaintenance		Brocade	12000-0001PPSFLBL3	BR-12000-0001-S Mission Critical	\$31,509.30	-2.00%	\$32,139.49			\$	-
SAN BROCADEMaintenance		Brocade								\$	-
SAN BROCADEMaintenance		Brocade	12000-0002SSFLBL3	BR-12000-0002-S Standard	\$25,612.90	-2.00%	\$26,125.16			\$	-
SAN BROCADEMaintenance		Brocade	12000-0002PSFLBL3	BR-12000-0002-S High Availability	\$39,080.04	-2.00%	\$39,861.64			\$	-
SAN BROCADEMaintenance		Brocade	12000-0002PPSFLBL3	BR-12000-0002-S Mission Critical	\$54,042.77	-2.00%	\$55,123.63			\$	-
SAN BROCADEMaintenance		Brocade								\$	-
SAN BROCADEMaintenance		Brocade	12000-0004SSFLBL3	BR-12000-0101-S Standard	\$2,669.90	-2.00%	\$2,723.29			\$	-
SAN BROCADEMaintenance		Brocade	12000-0004PSFLBL3	BR-12000-0101-S High Availability	\$4,191.51	-2.00%	\$4,275.34			\$	-
SAN BROCADEMaintenance		Brocade	12000-0004PPSFLBL3	BR-12000-0101-S Mission Critical	\$5,632.80	-2.00%	\$5,745.46			\$	-
SAN BROCADEMaintenance		Brocade	3900SSFLBL3	BR-3902-0000-S Standard	n/a	n/a	n/a				
SAN BROCADEMaintenance		Brocade	3900PSFLBL3	BR-3902-0000-S High Availability	\$10,762.00	-2.00%	\$10,977.24				
SAN BROCADEMaintenance		Brocade	3900PPSFLBL3	BR-3902-0000-S Mission Critical	\$13,806.00	-2.00%	\$14,082.12				
SAN BROCADEMaintenance		Brocade	3900SSFLBL3	BR-3902-0001-S Standard	\$0.00	0.00%	\$0.00				
SAN BROCADEMaintenance		Brocade	3900PSFLBL3	BR-3902-0001-S High Availability	\$10,762.00	-2.00%	\$10,977.24				
SAN BROCADEMaintenance		Brocade	3900PPSFLBL3	BR-3902-0001-S Mission Critical	\$13,806.00	-2.00%	\$14,082.12				
SAN BROCADEMaintenance		Brocade									
SAN BROCADEMaintenance		Brocade	3900SURSWFLBL3	Remote Switch 36-Month Service & Support	\$2,986.00	-2.00%	\$3,045.72				
SAN BROCADEMaintenance		Brocade	3900SUEXFFLBL3	Extended Fabrics 36-Month Service & Support	\$1,493.00	-2.00%	\$1,522.86				
SAN BROCADEMaintenance		Brocade	FABMRPFLBL3	Fabric Manager 36-Month Service & Support	\$4,976.00	-2.00%	\$5,075.52				
SAN BROCADEMaintenance		Brocade	3900SUPRFFLBL3	Performance Monitor 36-Month Service & Support	\$1,493.00	-2.00%	\$1,522.86				
Note: for Emulex Index shall be VION GSA										\$	-
SAN Emulex		Emulex	LP9802-F2		\$1,121.59	-2.00%	\$1,144.02			\$	-
SAN Emulex		Emulex	LP9402DC-F2		\$2,599.24	-2.00%	\$2,651.22			\$	-
SAN Emulex		Emulex	LP982-F2		\$1,002.90	-2.00%	\$1,022.96			\$	-
SAN Emulex		Emulex	LP9002C-F2		\$1,180.93	-2.00%	\$1,204.55			\$	-
SAN Emulex		Emulex	LP9002C-X2		\$1,952.40	-2.00%	\$1,991.44			\$	-
SAN Emulex		Emulex	LP9002S-F2		\$1,180.93	-2.00%	\$1,204.55			\$	-
SAN Emulex		Emulex	LP9002L-F2		\$1,180.93	-2.00%	\$1,204.55			\$	-
SAN Emulex		Emulex	LP9002L-X2		\$1,774.37	-2.00%	\$1,809.85			\$	-
SAN Emulex		Emulex	LP9002DC-F2		\$2,361.87	-2.00%	\$2,409.10			\$	-
SAN Emulex		Emulex	LP952L-F2		\$1,002.90	-2.00%	\$1,022.96			\$	-

SAN Emulex		Emulex	LP8000-F1		\$1,180.93	-2.00%	\$1,204.55			\$	-
SAN Emulex		Emulex	LP8000-N1		\$1,418.31	-2.00%	\$1,446.67			\$	-
SAN Emulex		Emulex	LP850-F1		\$943.56	-2.00%	\$962.43			\$	-
Note: For JNI Index Price shall be VION GSA										\$	-
SAN JNI		JNI	FCX-6562-N		\$1,405.87	-2.00%	\$1,433.99			\$	-
SAN JNI		JNI	FCX2-6562-N		\$2,231.59	-2.00%	\$2,276.22			\$	-
SAN JNI		JNI	Z9400		\$4,623.26	-2.00%	\$4,715.73			\$	-
SAN JNI		JNI	Z9500		\$4,623.26	-2.00%	\$4,715.73			\$	-
SAN JNI		JNI	FCE2-6560-N		\$2,231.59	-2.00%	\$2,276.22			\$	-
SAN JNI		JNI	FCE-6460-N		\$1,361.49	-2.00%	\$1,388.72			\$	-
SAN JNI		JNI	FCE-6410-N		\$975.72	-2.00%	\$995.23			\$	-
SAN JNI		JNI	FCE2-6412-N		\$2,065.98	-2.00%	\$2,107.30			\$	-
SAN JNI		JNI	FCI-1063-N		\$1,403.54	-2.00%	\$1,431.61			\$	-
SAN JNI		JNI	FCC-6562-N		\$1,569.15	-2.00%	\$1,600.53			\$	-
SAN JNI		JNI	FCC2-6562-N		\$2,314.39	-2.00%	\$2,360.68			\$	-
SAN JNI		JNI	FCC-6460-N		\$1,569.15	-2.00%	\$1,600.53			\$	-
SAN JNI		JNI	FCC2-6560-N		\$2,314.39	-2.00%	\$2,360.68			\$	-
SAN JNI		JNI	FCE-1473-N		\$2,030.81	-2.00%	\$2,071.43			\$	-
SAN JNI		JNI	FCE2-1473-N		\$2,976.83	-2.00%	\$3,036.37			\$	-
SAN JNI		JNI	FCE-1063-N		\$2,030.81	-2.00%	\$2,071.43			\$	-
SAN JNI		JNI	FCE2-1063-N		\$2,916.11	-2.00%	\$2,974.43			\$	-
SAN JNI		JNI	FC64-1063-N		\$2,711.85	-2.00%	\$2,766.09			\$	-
Note: for Gateway, Index Price shall be VION GSA							\$0.00			\$	-
			GF940N							\$	-
SAN Gateway		Hitachi	GF940N-SYS.P	GF940 Sys W/NFS,HBA	\$92,167.00	-2.00%	\$94,010.34			\$	-
SAN Gateway		Hitachi	GF940N-SYS-CH.P	GF940 Sys W/NFS,HBA,Switz	\$92,167.00	-2.00%	\$94,010.34			\$	-
SAN Gateway		Hitachi	GF940W-SYS.P	GF940 Sys W/CIFS,HBA	\$92,167.00	-2.00%	\$94,010.34			\$	-
SAN Gateway		Hitachi	GF940W-SYS-CH.P	GF940 Sys W/CIFS,HBA,Switz	\$92,167.00	-2.00%	\$94,010.34			\$	-
SAN Gateway		Hitachi	GF940C							\$	-
SAN Gateway		Hitachi	GF940CN-IB-SYS.P	GF940 Sys W/NFS,HBA,CFO	\$151,656.00	-2.00%	\$154,689.12			\$	-
SAN Gateway		Hitachi	GF940CN-IB-SYS-CH.P	GF940 Sys W/NFS,HBA,CFO,Switz	\$151,656.00	-2.00%	\$154,689.12			\$	-
SAN Gateway		Hitachi	GF940CW-IB-SYS.P	GF940 Sys W/CIFS,HBA,CFO	\$151,656.00	-2.00%	\$154,689.12			\$	-
SAN Gateway		Hitachi	GF940CW-IB-SYS-CH.P	GF940 Sys W/CIFS,HBA,CFO,Switz	\$151,656.00	-2.00%	\$154,689.12			\$	-
SAN Gateway		Hitachi	GF960N							\$	-
SAN Gateway		Hitachi	GF960N-SYS.P	GF960 Sys W/NFS,HBA	\$125,682.00	-2.00%	\$128,195.64			\$	-
SAN Gateway		Hitachi	GF960N-SYS-CH.P	GF960 Sys W/NFS,HBA,Switz	\$125,682.00	-2.00%	\$128,195.64			\$	-
SAN Gateway		Hitachi	GF960W-SYS.P	GF960 Sys W/CIFS,HBA	\$125,682.00	-2.00%	\$128,195.64			\$	-
SAN Gateway		Hitachi	GF960W-SYS-CH.P	GF960 Sys W/CIFS,HBA,Switz	\$125,682.00	-2.00%	\$128,195.64			\$	-
SAN Gateway		Hitachi	GF960C							\$	-
SAN Gateway		Hitachi	GF960CN-IB-SYS.P	GF960 Sys W/NFS,HBA,CFO	\$230,416.00	-2.00%	\$235,024.32			\$	-
SAN Gateway		Hitachi	GF960CN-IB-SYS-CH.P	GF960 Sys W/NFS,HBA,CFO,Switz	\$230,416.00	-2.00%	\$235,024.32			\$	-
SAN Gateway		Hitachi	GF960CW-IB-SYS.P	GF960 Sys W/CIFS,HBA,CFO	\$230,416.00	-2.00%	\$235,024.32			\$	-
SAN Gateway		Hitachi	GF960CW-IB-SYS-CH.P	GF960 Sys W/CIFS,HBA,CFO,Switz	\$230,416.00	-2.00%	\$235,024.32			\$	-
SAN Gateway		Hitachi	GF940 Software							\$	-
SAN Gateway		Hitachi	SW-GF940-APN.P	NFS Software GF940	\$25,136.00	-2.00%	\$25,638.72			\$	-
SAN Gateway		Hitachi	SW-GF940-VLD.P	VLD Protocol for GF940	\$15,082.00	-2.00%	\$15,383.64			\$	-

SAN Gateway		Hitachi	SW-GF940-SR.P	SnapRestore for GF940	\$8,379.00	-2.00%	\$8,546.58			\$	-
SAN Gateway		Hitachi	SW-GF940-MSTORE.P	MultiStore SW for GF940	\$20,947.00	-2.00%	\$21,365.94			\$	-
SAN Gateway		Hitachi	SW-GF940-SME2K.P	SnapManager for E2K,GF940	\$25,136.00	-2.00%	\$25,638.72			\$	-
SAN Gateway		Hitachi	SW-GF940-SME2K-C.P	SnapManager for E2K,GF940	\$25,136.00	-2.00%	\$25,638.72			\$	-
SAN Gateway		Hitachi	X1935A-GF940.P	CFO SW & IB Adapter for GF940	\$23,419.00	-2.00%	\$23,887.38			\$	-
SAN Gateway		Hitachi	SW-GF940-APW-C.P	CIFS Software GF940	\$25,136.00	-2.00%	\$25,638.72			\$	-
SAN Gateway		Hitachi	SW-GF940-HTTP-C.P	HTTP Software,GF940	\$5,865.00	-2.00%	\$5,982.30			\$	-
SAN Gateway		Hitachi	SW-GF940-SM-C.P	SnapMirror for GF940	\$50,273.00	-2.00%	\$51,278.46			\$	-
SAN Gateway		Hitachi	SW-GF940-SVSEC-C.P	SnapVault Secondary License GF940	\$50,273.00	-2.00%	\$51,278.46			\$	-
SAN Gateway		Hitachi	SW-GF940-SVPRI-C.P	SnapVault Primary License GF940	\$12,568.00	-2.00%	\$12,819.36			\$	-
SAN Gateway		Hitachi	SW-GF940-DAFS-C.P	SW Lic,DAFS,GF940	\$34,437.00	-2.00%	\$35,125.74			\$	-
SAN Gateway		Hitachi	SW-GF940-DAFSAD-C.P	SW Lic,DAFS,GF940	\$9,300.00	-2.00%	\$9,486.00			\$	-
SAN Gateway		Hitachi	SW-GF940-DAFSN-C.P	SW License, DAFS w/NFS GF940	\$34,437.00	-2.00%	\$35,125.74			\$	-
SAN Gateway		Hitachi	SW-GF940-DAFSN.P	SW License, DAFS w/NFS GF940	\$34,437.00	-2.00%	\$35,125.74			\$	-
SAN Gateway		Hitachi	SW-GF940-SMD.P	SW Lic,SnapManager,Domino,GF940	\$25,136.00	-2.00%	\$25,638.72			\$	-
SAN Gateway		Hitachi	SW-GF940-SMD-C.P	SW Lic,SnapManager,Domino,GF940	\$25,136.00	-2.00%	\$25,638.72			\$	-
SAN Gateway		Hitachi	SW-GF940-SMSQL.P	SnapManager,SQL,GF940	\$25,136.00	-2.00%	\$25,638.72			\$	-
SAN Gateway		Hitachi	SW-GF940-SMSQL-C.P	SnapManager,SQL,GF940	\$25,136.00	-2.00%	\$25,638.72			\$	-
SAN Gateway		Hitachi	SW-GF940-VFM.P	VFM SW,Windows,GF940	\$28,488.00	-2.00%	\$29,057.76			\$	-
SAN Gateway		Hitachi	SW-SSP-GF940-DOT.P	Data ONTAP SSP	\$441.00	-2.00%	\$449.82			\$	-
SAN Gateway		Hitachi	GF940C Software							\$	-
SAN Gateway		Hitachi	SW-GF940C-SME2K.P	SnapManager for E2K,GF940c	\$42,732.00	-2.00%	\$43,586.64			\$	-
SAN Gateway		Hitachi	SW-GF940C-SME2K-C.P	SnapManager for E2K,GF940c	\$42,732.00	-2.00%	\$43,586.64			\$	-
SAN Gateway		Hitachi	X1935A-GF940-C.P	CFO SW & IB Adapter for GF940	\$23,419.00	-2.00%	\$23,887.38			\$	-
SAN Gateway		Hitachi	SW-GF940C-APN.P	NFS Software GF940c	\$45,245.00	-2.00%	\$46,149.90			\$	-
SAN Gateway		Hitachi	SW-GF940C-APN-C.P	NFS Software GF940c	\$45,245.00	-2.00%	\$46,149.90			\$	-
SAN Gateway		Hitachi	SW-GF940C-APW.P	CIFS Software GF940c	\$45,245.00	-2.00%	\$46,149.90			\$	-
SAN Gateway		Hitachi	SW-GF940C-APW-C.P	CIFS Software GF940c	\$45,245.00	-2.00%	\$46,149.90			\$	-
SAN Gateway		Hitachi	SW-GF940C-VLD.P	VLD Protocol for GF940c	\$27,147.00	-2.00%	\$27,689.94			\$	-
SAN Gateway		Hitachi	SW-GF940C-VLD-C.P	VLD Protocol for GF940c	\$27,147.00	-2.00%	\$27,689.94			\$	-
SAN Gateway		Hitachi	SW-GF940C-HTTP-C.P	HTTP Software,GF940c	\$10,557.00	-2.00%	\$10,768.14			\$	-
SAN Gateway		Hitachi	SW-GF940C-SR.P	SnapRestore for GF940c	\$15,082.00	-2.00%	\$15,383.64			\$	-
SAN Gateway		Hitachi	SW-GF940C-SR-C.P	SnapRestore for GF940c	\$15,082.00	-2.00%	\$15,383.64			\$	-
SAN Gateway		Hitachi	SW-GF940C-SM.P	SnapMirror for GF940c	\$90,491.00	-2.00%	\$92,300.82			\$	-

SAN Gateway		Hitachi	SW-GF940C-SM-C.P	SnapMirror for GF940c	\$90,491.00	-2.00%	\$92,300.82			\$	-
SAN Gateway		Hitachi	SW-GF940C-MSTORE.P	MultiStore SW for GF940c	\$31,420.00	-2.00%	\$32,048.40			\$	-
SAN Gateway		Hitachi	SW-GF940C-MSTORE-C.P	MultiStore SW for GF940c	\$31,420.00	-2.00%	\$32,048.40			\$	-
SAN Gateway		Hitachi	SW-GF940C-SVSEC.P	SnapVault Secondary License GF940c	\$90,491.00	-2.00%	\$92,300.82			\$	-
SAN Gateway		Hitachi	SW-GF940C-SVSEC-C.P	SnapVault Secondary License GF940c	\$90,491.00	-2.00%	\$92,300.82			\$	-
SAN Gateway		Hitachi	SW-GF940C-SVPRI.P	SnapVault Primary License GF940c	\$22,623.00	-2.00%	\$23,075.46			\$	-
SAN Gateway		Hitachi	SW-GF940C-SVPRI-C.P	SnapVault Primary License GF940c	\$22,623.00	-2.00%	\$23,075.46			\$	-
SAN Gateway		Hitachi	SW-GF940C-DAFS.P	SW Lic,DAFS,GF940c	\$68,874.00	-2.00%	\$70,251.48			\$	-
SAN Gateway		Hitachi	SW-GF940C-DAFS-C.P	SW Lic,DAFS,GF940c	\$68,874.00	-2.00%	\$70,251.48			\$	-
SAN Gateway		Hitachi	SW-GF940C-DAFS-ADD.P	SW Lic,DAFS,GF940c	\$18,601.00	-2.00%	\$18,973.02			\$	-
SAN Gateway		Hitachi	SW-GF940C-DAFSAD-C.P	SW Lic,DAFS,GF940c	\$16,758.00	-2.00%	\$17,093.16			\$	-
SAN Gateway		Hitachi	SW-GF940C-DAFSN-C.P	SW License, DAFS w/NFS GF940C	\$62,003.00	-2.00%	\$63,243.06			\$	-
SAN Gateway		Hitachi	SW-GF940C-DAFSN.P	SW License, DAFS w/NFS GF940C	\$68,874.00	-2.00%	\$70,251.48			\$	-
SAN Gateway		Hitachi	SW-GF940C-SMD.P	SW Lic,SnapManager,Domino,GF940c	\$42,732.00	-2.00%	\$43,586.64			\$	-
SAN Gateway		Hitachi	SW-GF940C-SMD-C.P	SW Lic,SnapManager,Domino,GF940c	\$42,732.00	-2.00%	\$43,586.64			\$	-
SAN Gateway		Hitachi	SW-GF940C-SMSQL.P	SnapManager,SQL,GF940c	\$42,732.00	-2.00%	\$43,586.64			\$	-
SAN Gateway		Hitachi	SW-GF940C-SMSQL-C.P	SnapManager,SQL,GF940c	\$42,732.00	-2.00%	\$43,586.64			\$	-
SAN Gateway		Hitachi	SW-GF940C-VFM.P	VFM SW,Windows,GF940c	\$56,976.00	-2.00%	\$58,115.52			\$	-
SAN Gateway		Hitachi	SW-SSP-GF940C-DOT.P	Data ONTAP SSP	\$883.00	-2.00%	\$900.66			\$	-
SAN Gateway		Hitachi	GF960 Software							\$	-
SAN Gateway		Hitachi	SW-GF960-SME2K.P	SnapManager for E2K,GF960	\$29,326.00	-2.00%	\$29,912.52			\$	-
SAN Gateway		Hitachi	SW-GF960-SME2K-C.P	SnapManager for E2K,GF960	\$29,326.00	-2.00%	\$29,912.52			\$	-
SAN Gateway		Hitachi	X1935A-GF960.P	CFO SW & IB Adapter for GF960	\$35,987.00	-2.00%	\$36,706.74			\$	-
SAN Gateway		Hitachi	SW-GF960-APN-C.P	NFS Software GF960	\$37,705.00	-2.00%	\$38,459.10			\$	-
SAN Gateway		Hitachi	SW-GF960-APW-C.P	CIFS Software GF960	\$37,705.00	-2.00%	\$38,459.10			\$	-
SAN Gateway		Hitachi	SW-GF960-VLD-C.P	VLD Protocol for GF960	\$18,433.00	-2.00%	\$18,801.66			\$	-
SAN Gateway		Hitachi	SW-GF960-HTTP-C.P	HTTP Software,GF960	\$18,433.00	-2.00%	\$18,801.66			\$	-
SAN Gateway		Hitachi	SW-GF960-SR-C.P	SnapRestore for GF960	\$10,473.00	-2.00%	\$10,682.46			\$	-
SAN Gateway		Hitachi	SW-GF960-SM-C.P	SnapMirror for GF960	\$67,030.00	-2.00%	\$68,370.60			\$	-
SAN Gateway		Hitachi	SW-GF960-MSTORE.P	MultiStore SW for GF960	\$29,326.00	-2.00%	\$29,912.52			\$	-
SAN Gateway		Hitachi	SW-GF960-MSTORE-C.P	MultiStore SW for GF960	\$29,326.00	-2.00%	\$29,912.52			\$	-
SAN Gateway		Hitachi	SW-GF960-SVSEC-C.P	SnapVault Secondary License GF960	\$67,030.00	-2.00%	\$68,370.60			\$	-
SAN Gateway		Hitachi	SW-GF960-SVPRI-C.P	SnapVault Primary License GF960	\$16,758.00	-2.00%	\$17,093.16			\$	-

SAN Gateway		Hitachi	SW-GF960-DAFS.P	SW Lic,DAFS,GF960	\$50,189.00	-2.00%	\$51,192.78			\$	-
SAN Gateway		Hitachi	SW-GF960-DAFS-C.P	SW Lic,DAFS,GF960	\$50,189.00	-2.00%	\$51,192.78			\$	-
SAN Gateway		Hitachi	SW-GF960-DAFS-ADD.P	SW Lic,DAFS,GF960	\$12,484.00	-2.00%	\$12,733.68			\$	-
SAN Gateway		Hitachi	SW-GF960-DAFSAD-C.P	SW Lic,DAFS,GF960	\$12,484.00	-2.00%	\$12,733.68			\$	-
SAN Gateway		Hitachi	SW-GF960-DAFSN-C.P	SW License, DAFS w/NFS GF960	\$50,189.00	-2.00%	\$51,192.78			\$	-
SAN Gateway		Hitachi	SW-GF960-DAFSN.P	SW License, DAFS w/NFS GF960	\$50,189.00	-2.00%	\$51,192.78			\$	-
SAN Gateway		Hitachi	SW-GF960-SMD.P	SW Lic,SnapManager,Domino,GF960	\$29,326.00	-2.00%	\$29,912.52			\$	-
SAN Gateway		Hitachi	SW-GF960-SMD-C.P	SW Lic,SnapManager,Domino,GF960	\$29,326.00	-2.00%	\$29,912.52			\$	-
SAN Gateway		Hitachi	SW-GF960-SMSQL.P	SnapManager,SQL,GF960	\$29,326.00	-2.00%	\$29,912.52			\$	-
SAN Gateway		Hitachi	SW-GF960-SMSQL-C.P	SnapManager,SQL,GF960	\$29,326.00	-2.00%	\$29,912.52			\$	-
SAN Gateway		Hitachi	SW-GF960-VFM.P	VFM SW,Windows,GF960	\$40,218.00	-2.00%	\$41,022.36			\$	-
SAN Gateway		Hitachi	SW-SSP-GF960C-DOT.P	Data ONTAP SSP	\$1,236.00	-2.00%	\$1,260.72			\$	-
SAN Gateway		Hitachi	GF960C Software							\$	-
SAN Gateway		Hitachi	SW-GF960C-SME2K.P	SnapManager for E2K,GF960c	\$49,854.00	-2.00%	\$50,851.08			\$	-
SAN Gateway		Hitachi	SW-GF960C-SME2K-C.P	SnapManager for E2K,GF960c	\$49,854.00	-2.00%	\$50,851.08			\$	-
SAN Gateway		Hitachi	X1935A-GF960-C.P	CFO SW & IB Adapter for GF960	\$35,987.00	-2.00%	\$36,706.74			\$	-
SAN Gateway		Hitachi	SW-GF960C-APN-C.P	NFS Software GF960c	\$67,868.00	-2.00%	\$69,225.36			\$	-
SAN Gateway		Hitachi	SW-GF960C-APW.P	CIFS Software GF960c	\$67,868.00	-2.00%	\$69,225.36			\$	-
SAN Gateway		Hitachi	SW-GF960C-APW-C.P	CIFS Software GF960c	\$67,868.00	-2.00%	\$69,225.36			\$	-
SAN Gateway		Hitachi	SW-GF960C-VLD.P	VLD Protocol for GF960c	\$33,180.00	-2.00%	\$33,843.60			\$	-
SAN Gateway		Hitachi	SW-GF960C-VLD-C.P	VLD Protocol for GF960c	\$33,180.00	-2.00%	\$33,843.60			\$	-
SAN Gateway		Hitachi	SW-GF960C-HTTP.P	HTTP Software,GF960c	\$14,663.00	-2.00%	\$14,956.26			\$	-
SAN Gateway		Hitachi	SW-GF960C-HTTP-C.P	HTTP Software,GF960c	\$14,663.00	-2.00%	\$14,956.26			\$	-
SAN Gateway		Hitachi	SW-GF960C-SR.P	SnapRestore for GF960c	\$18,852.00	-2.00%	\$19,229.04			\$	-
SAN Gateway		Hitachi	SW-GF960C-SR-C.P	SnapRestore for GF960c	\$18,852.00	-2.00%	\$19,229.04			\$	-
SAN Gateway		Hitachi	SW-GF960C-SM.P	SnapMirror for GF960c	\$120,654.00	-2.00%	\$123,067.08			\$	-
SAN Gateway		Hitachi	SW-GF960C-SM-C.P	SnapMirror for GF960c	\$120,654.00	-2.00%	\$123,067.08			\$	-
SAN Gateway		Hitachi	SW-GF960C-MSTORE.P	MultiStore SW for GF960c	\$43,989.00	-2.00%	\$44,868.78			\$	-
SAN Gateway		Hitachi	SW-GF960C-MSTORE-C.P	MultiStore SW for GF960c	\$43,989.00	-2.00%	\$44,868.78			\$	-
SAN Gateway		Hitachi	SW-GF960C-SVSEC-C.P	SnapVault Secondary License GF960c	\$120,654.00	-2.00%	\$123,067.08			\$	-
SAN Gateway		Hitachi	SW-GF960C-SVPRI.P	SnapVault Primary License GF960c	\$30,164.00	-2.00%	\$30,767.28			\$	-
SAN Gateway		Hitachi	SW-GF960C-SVPRI-C.P	SnapVault Primary License GF960c	\$30,164.00	-2.00%	\$30,767.28			\$	-
SAN Gateway		Hitachi	SW-GF960C-DAFS.P	SW Lic,DAFS,GF960c	\$100,378.00	-2.00%	\$102,385.56			\$	-
SAN Gateway		Hitachi	SW-GF960C-DAFS-C.P	SW Lic,DAFS,GF960c	\$100,378.00	-2.00%	\$102,385.56			\$	-

SAN Gateway		Hitachi	SW-GF960C-DAFS-ADD.P	SW Lic,DAFS,GF960c	\$22,455.00	-2.00%	\$22,904.10			\$	-
SAN Gateway		Hitachi	SW-GF960C-DAFSAD-C.P	SW Lic,DAFS,GF960c	\$22,455.00	-2.00%	\$22,904.10			\$	-
SAN Gateway		Hitachi	SW-GF960C-DAFSN-C.P	SW License, DAFS w/NFS GF960C	\$90,323.00	-2.00%	\$92,129.46			\$	-
SAN Gateway		Hitachi	SW-GF960C-DAFSN.P	SW License, DAFS w/NFS GF960C	\$90,323.00	-2.00%	\$92,129.46			\$	-
SAN Gateway		Hitachi	SW-GF960C-SMD.P	SW Lic,SnapManager,Domino,GF960c	\$49,854.00	-2.00%	\$50,851.08			\$	-
SAN Gateway		Hitachi	SW-GF960C-SMD-C.P	SW Lic,SnapManager,Domino,GF960c	\$49,854.00	-2.00%	\$50,851.08			\$	-
SAN Gateway		Hitachi	SW-GF960C-SMSQL.P	SnapManager,SQL,GF960c	\$49,854.00	-2.00%	\$50,851.08			\$	-
SAN Gateway		Hitachi	SW-GF960C-SMSQL-C.P	SnapManager,SQL,GF960c	\$49,854.00	-2.00%	\$50,851.08			\$	-
SAN Gateway		Hitachi	SW-GF960C-VFM.P	VFM SW, GF960c	\$80,436.00	-2.00%	\$82,044.72			\$	-
SAN Gateway		Hitachi	SW-SSP-GF960C-DOT.P	Data ONTAP SSP	\$1,236.00	-2.00%	\$1,260.72			\$	-
SAN Gateway		Hitachi	Others							\$	-
SAN Gateway		Hitachi	X1025D.P	GBIT,NIC,Fiber	\$1,085.00	-2.00%	\$1,106.70			\$	-
SAN Gateway		Hitachi	X1025D-C.P	GBIT,NIC,Fiber	\$1,085.00	-2.00%	\$1,106.70			\$	-
SAN Gateway		Hitachi	X1027B.P	10/100/1000,NIC,Copper	\$499.00	-2.00%	\$508.98			\$	-
SAN Gateway		Hitachi	X1027B-C.P	10/100/1000,NIC,Copper	\$499.00	-2.00%	\$508.98			\$	-
SAN Gateway		Hitachi	X1035.P	Dual-Port 1000-SX Ethernet	\$1,839.00	-2.00%	\$1,875.78			\$	-
SAN Gateway		Hitachi	X1035-C.P	Dual Port 1000bT Ethernet	\$1,839.00	-2.00%	\$1,875.78			\$	-
SAN Gateway		Hitachi	X1037.P	Dual-Port 10/100/1000bT Ethernet	\$798.00	-2.00%	\$813.96			\$	-
SAN Gateway		Hitachi	X1037-C.P	Dual-Port 10/100/1000bT Ethernet	\$798.00	-2.00%	\$813.96			\$	-
SAN Gateway		Hitachi	X2050A.P	FC HBA for Disk, Op (2)	\$3,770.00	-2.00%	\$3,845.40			\$	-
SAN Gateway		Hitachi	X2050A-C.P	FC HBA for Disk, Op (2)	\$3,770.00	-2.00%	\$3,845.40			\$	-
SAN Gateway		Hitachi	X6521.P	Loopback for Optical LC	\$42.00	-2.00%	\$42.84			\$	-
SAN Gateway		Hitachi	X2051A.P	FC HBA for Tape, Op (2)	\$3,770.00	-2.00%	\$3,845.40			\$	-
SAN Gateway		Hitachi	X2051A-C.P	FC HBA for Tape, Op (2)	\$3,770.00	-2.00%	\$3,845.40			\$	-
SAN Gateway		Hitachi	X2041A.P	Copper FC Adapter-Tape	\$2,283.00	-2.00%	\$2,328.66			\$	-
SAN Gateway		Hitachi	X2041A-C.P	Copper FC Adapter-Tape	\$2,283.00	-2.00%	\$2,328.66			\$	-
SAN Gateway		Hitachi	X2027A.P	LVD (U320) 2-Chnl SCSI Adapter	\$754.00	-2.00%	\$769.08			\$	-
SAN Gateway		Hitachi	X2027A-C.P	LVD (U320) 2-Chnl SCSI Adapter	\$754.00	-2.00%	\$769.08			\$	-
SAN Gateway		Hitachi	X1915A.P	5M Cable for IB Cluster Adaptor	\$126.00	-2.00%	\$128.52			\$	-
SAN Gateway		Hitachi	X1915A-C.P	5M Cable for IB Cluster Adaptor	\$126.00	-2.00%	\$128.52			\$	-
SAN Gateway		Hitachi	X1916A.P	30M Cable for IB Cluster Adaptor	\$209.00	-2.00%	\$213.18			\$	-
SAN Gateway		Hitachi	X1916A-C.P	30M Cable for IB Cluster Adaptor	\$209.00	-2.00%	\$213.18			\$	-
SAN Gateway		Hitachi	X1031A.P	5M Cable for FCP Adapter	\$126.00	-2.00%	\$128.52			\$	-
SAN Gateway		Hitachi	X1031A-C.P	5M Cable for FCP Adapter	\$126.00	-2.00%	\$128.52			\$	-
SAN Gateway		Hitachi	X1032A.P	30M Cable for FCP Adapter	\$209.00	-2.00%	\$213.18			\$	-

SAN Gateway		Hitachi	X1032A-C.P	30M Cable for FCP Adapter	\$209.00	-2.00%	\$213.18			\$	-
SAN Gateway		Hitachi	SW-SCADMN-3_0-GF.P	SecureAdmin 3.0,GF	\$415.00	-2.00%	\$423.30			\$	-
SAN Gateway		Hitachi	SW-SCADMN-3_0-GF-C.P	SecureAdmin 3.0,GF	\$415.00	-2.00%	\$423.30			\$	-
SAN Gateway		Hitachi	SW-SCADMN-3_0-GFCL.P	SecureAdmin 3.0 GF Cluster	\$829.00	-2.00%	\$845.58			\$	-
SAN Gateway		Hitachi	SW-SCADMN-3_0-GFC-C.P	SecureAdmin 3.0 GF Cluster	\$829.00	-2.00%	\$845.58			\$	-
SAN Gateway		Hitachi	GF825N							\$	-
SAN Gateway		Hitachi	GF825N-SYS.P	GF825 Sys W/NFS,HBA (see Note 1)	\$54,462.00	-2.00%	\$55,551.24			\$	-
SAN Gateway		Hitachi	GF825W-SYS.P	GF825 Sys W/CIFS,HBA (see Note 1)	\$54,462.00	-2.00%	\$55,551.24			\$	-
SAN Gateway		Hitachi	GF825CN-IB-SYS.P	GF825 Sys W/NFS,HBA,CFO (see Note 2)	\$99,707.00	-2.00%	\$101,701.14			\$	-
SAN Gateway		Hitachi	GF825CW-IB-SYS.P	GF825 Sys W/CIFS,HBA,CFO (see Note 2)	\$99,707.00	-2.00%	\$101,701.14			\$	-
SAN Gateway		Hitachi	Software							\$	-
SAN Gateway		Hitachi	SW-GF825-APN.P	NFS Software GF825	\$16,758.00	-2.00%	\$17,093.16			\$	-
SAN Gateway		Hitachi	SW-GF825-APN-C.P	NFS Software GF825	\$16,758.00	-2.00%	\$17,093.16			\$	-
SAN Gateway		Hitachi	SW-GF825-APW.P	CIFS Software GF825	\$16,758.00	-2.00%	\$17,093.16			\$	-
SAN Gateway		Hitachi	SW-GF825-APW-C.P	CIFS Software GF825	\$16,758.00	-2.00%	\$17,093.16			\$	-
SAN Gateway		Hitachi	SW-GF825-VLD.P	VLD Protocol for GF825	\$10,055.00	-2.00%	\$10,256.10			\$	-
SAN Gateway		Hitachi	SW-GF825-VLD-C.P	VLD Protocol for GF825	\$10,055.00	-2.00%	\$10,256.10			\$	-
SAN Gateway		Hitachi	SW-GF825-HTTP.P	HTTP Software,GF825	\$3,268.00	-2.00%	\$3,333.36			\$	-
SAN Gateway		Hitachi	SW-GF825-HTTP-C.P	HTTP Software,GF825	\$3,268.00	-2.00%	\$3,333.36			\$	-
SAN Gateway		Hitachi	SW-GF825-SR.P	SnapRestore for GF825	\$6,703.00	-2.00%	\$6,837.06			\$	-
SAN Gateway		Hitachi	SW-GF825-SR-C.P	SnapRestore for GF825	\$6,703.00	-2.00%	\$6,837.06			\$	-
SAN Gateway		Hitachi	SW-GF825-SM.P	SnapMirror for GF825	\$33,515.00	-2.00%	\$34,185.30			\$	-
SAN Gateway		Hitachi	SW-GF825-SM-C.P	SnapMirror for GF825	\$33,515.00	-2.00%	\$34,185.30			\$	-
SAN Gateway		Hitachi	SW-GF825-MSTORE.P	MultiStore SW for GF825	\$12,568.00	-2.00%	\$12,819.36			\$	-
SAN Gateway		Hitachi	SW-GF825-MSTORE-C.P	MultiStore SW for GF825	\$12,568.00	-2.00%	\$12,819.36			\$	-
SAN Gateway		Hitachi	SW-GF825-SVSEC.P	SnapVault Secondary License GF825	\$33,515.00	-2.00%	\$34,185.30			\$	-
SAN Gateway		Hitachi	SW-GF825-SVSEC-C.P	SnapVault Secondary License GF825	\$33,515.00	-2.00%	\$34,185.30			\$	-
SAN Gateway		Hitachi	SW-GF825-SVPRI.P	SnapVault Primary License GF825	\$8,379.00	-2.00%	\$8,546.58			\$	-
SAN Gateway		Hitachi	SW-GF825-SVPRI-C.P	SnapVault Primary License GF825	\$8,379.00	-2.00%	\$8,546.58			\$	-
SAN Gateway		Hitachi	SW-GF825-DAFS.P	SW Lic,DAFS,GF825	\$21,952.00	-2.00%	\$22,391.04			\$	-
SAN Gateway		Hitachi	SW-GF825-DAFS-C.P	SW Lic,DAFS,GF825	\$21,952.00	-2.00%	\$22,391.04			\$	-
SAN Gateway		Hitachi	SW-GF825-DAFS-ADD.P	SW Lic,DAFS,GF825	\$5,195.00	-2.00%	\$5,298.90			\$	-
SAN Gateway		Hitachi	SW-GF825-DAFSAD-C.P	SW Lic,DAFS,GF825	\$5,195.00	-2.00%	\$5,298.90			\$	-

SAN Gateway		Hitachi	SW-GF825-DAFSN-C.P	SW License, DAFS w/NFS GF825	\$21,952.00	-2.00%	\$22,391.04			\$	-
SAN Gateway		Hitachi	SW-GF825-DAFSN.P	SW License, DAFS w/NFS GF825	\$21,952.00	-2.00%	\$22,391.04			\$	-
SAN Gateway		Hitachi	SW-GF825-SME2K.P	SnapManager for E2K, GF825	\$20,947.00	-2.00%	\$21,365.94			\$	-
SAN Gateway		Hitachi	SW-GF825-SME2K-C.p	SnapManager for E2K, GF825	\$20,947.00	-2.00%	\$21,365.94			\$	-
SAN Gateway		Hitachi	SW-GF825-SMD.P	SW Lic, SnapManager, Domino, GF825	\$20,947.00	-2.00%	\$21,365.94			\$	-
SAN Gateway		Hitachi	SW-GF825-SMD-C.P	SW Lic, SnapManager, Domino, GF825	\$20,947.00	-2.00%	\$21,365.94			\$	-
SAN Gateway		Hitachi	SW-GF825-SMSQL.P	SnapManager, SQL, GF825	\$20,947.00	-2.00%	\$21,365.94			\$	-
SAN Gateway		Hitachi	SW-GF825-SMSQL-C.P	SnapManager, SQL, GF825	\$20,947.00	-2.00%	\$21,365.94			\$	-
SAN Gateway		Hitachi	SW-GF825-VFM.P	VFM SW, GF825	\$10,892.00	-2.00%	\$11,109.84			\$	-
SAN Gateway		Hitachi	SW-GF825C-APN.P	NFS Software GF825c	\$30,164.00	-2.00%	\$30,767.28			\$	-
SAN Gateway		Hitachi	SW-GF825C-APN-C.P	NFS Software GF825c	\$30,164.00	-2.00%	\$30,767.28			\$	-
SAN Gateway		Hitachi	SW-GF825C-APW.P	CIFS Software GF825c	\$30,164.00	-2.00%	\$30,767.28			\$	-
SAN Gateway		Hitachi	SW-GF825C-APW-C.P	CIFS Software GF825c	\$30,164.00	-2.00%	\$30,767.28			\$	-
SAN Gateway		Hitachi	SW-GF825C-VLD.P	VLD Protocol for GF825c	\$18,098.00	-2.00%	\$18,459.96			\$	-
SAN Gateway		Hitachi	SW-GF825C-VLD-C.P	VLD Protocol for GF825c	\$18,098.00	-2.00%	\$18,459.96			\$	-
SAN Gateway		Hitachi	SW-GF825C-HTTP.P	HTTP Software, GF825c	\$5,865.00	-2.00%	\$5,982.30			\$	-
SAN Gateway		Hitachi	SW-GF825C-HTTP-C.P	HTTP Software, GF825c	\$5,865.00	-2.00%	\$5,982.30			\$	-
SAN Gateway		Hitachi	SW-GF825C-SR.P	SnapRestore for GF825c	\$12,065.00	-2.00%	\$12,306.30			\$	-
SAN Gateway		Hitachi	SW-GF825C-SR-C.P	SnapRestore for GF825c	\$12,065.00	-2.00%	\$12,306.30			\$	-
SAN Gateway		Hitachi	SW-GF825C-SM.P	SnapMirror for GF825c	\$60,327.00	-2.00%	\$61,533.54			\$	-
SAN Gateway		Hitachi	SW-GF825C-SM-C.P	SnapMirror for GF825c	\$60,327.00	-2.00%	\$61,533.54			\$	-
SAN Gateway		Hitachi	SW-GF825C-MSTORE.P	MultiStore SW for GF825c	\$18,852.00	-2.00%	\$19,229.04			\$	-
SAN Gateway		Hitachi	SW-GF825C-MSTORE-C.P	MultiStore SW for GF825c	\$18,852.00	-2.00%	\$19,229.04			\$	-
SAN Gateway		Hitachi	SW-GF825C-SVSEC.P	SnapVault Secondary License GF825c	\$60,327.00	-2.00%	\$61,533.54			\$	-
SAN Gateway		Hitachi	SW-GF825C-SVSEC-C.P	SnapVault Secondary License GF825c	\$60,327.00	-2.00%	\$61,533.54			\$	-
SAN Gateway		Hitachi	SW-GF825C-SVPRI.P	SnapVault Primary License GF825c	\$15,082.00	-2.00%	\$15,383.64			\$	-
SAN Gateway		Hitachi	SW-GF825C-SVPRI-C.P	SnapVault Primary License GF825c	\$15,082.00	-2.00%	\$15,383.64			\$	-
SAN Gateway		Hitachi	SW-GF825C-DAFS.P	SW Lic, DAFS, GF825c	\$43,905.00	-2.00%	\$44,783.10			\$	-
SAN Gateway		Hitachi	SW-GF825C-DAFS-C.P	SW Lic, DAFS, GF825c	\$43,905.00	-2.00%	\$44,783.10			\$	-
SAN Gateway		Hitachi	SW-GF825C-DAFS-ADD.P	SW Lic, DAFS, GF825c	\$9,217.00	-2.00%	\$9,401.34			\$	-
SAN Gateway		Hitachi	SW-GF825C-DAFSAD-C.P	SW Lic, DAFS, GF825c	\$9,217.00	-2.00%	\$9,401.34			\$	-
SAN Gateway		Hitachi	SW-GF825C-DAFSN-C.P	SW License, DAFS w/NFS GF825C	\$39,380.00	-2.00%	\$40,167.60			\$	-
SAN Gateway		Hitachi	SW-GF825C-DAFSN.P	SW License, DAFS w/NFS GF825C	\$39,380.00	-2.00%	\$40,167.60			\$	-
SAN Gateway		Hitachi	SW-GF825C-SME2K.P	SnapManager for E2K, GF825c	\$35,610.00	-2.00%	\$36,322.20			\$	-

SAN Gateway		Hitachi	SW-GF825C-SME2K-C.P	SnapManager for E2K,GF825c	\$35,610.00	-2.00%	\$36,322.20			\$	-
SAN Gateway		Hitachi	SW-GF825C-SMD.P	SW Lic,SnapManager,Domino,GF825c	\$35,610.00	-2.00%	\$36,322.20			\$	-
SAN Gateway		Hitachi	SW-GF825C-SMD-C.P	SW Lic,SnapManager,Domino,GF825c	\$35,610.00	-2.00%	\$36,322.20			\$	-
SAN Gateway		Hitachi	SW-GF825C-SMSQL.P	SnapManager,SQL,GF825c	\$35,610.00	-2.00%	\$36,322.20			\$	-
SAN Gateway		Hitachi	SW-GF825C-SMSQL-C.P	SnapManager,SQL,GF825c	\$35,610.00	-2.00%	\$36,322.20			\$	-
SAN Gateway		Hitachi	SW-GF825C-VFM.P	VFM SW, GF825c	\$21,785.00	-2.00%	\$22,220.70			\$	-
SAN Gateway		Hitachi	SW-APWTCH-HP-NT-GF.P	ApplianceWatch GF-NT	\$415.00	-2.00%	\$423.30			\$	-
SAN Gateway		Hitachi	SW-APWTCH-HPSOL-GF.P	ApplianceWatch GF-Solaris	\$834.00	-2.00%	\$850.68			\$	-
SAN Gateway		Hitachi	SW-APWTCH-HP-UX-GF.P	ApplianceWatch GF-HPOV/HPUX	\$834.00	-2.00%	\$850.68			\$	-
SAN Gateway		Hitachi	SW-APWTCH-TIV-GF.P	ApplianceWatch GF-TIV	\$4,189.00	-2.00%	\$4,272.78			\$	-
SAN Gateway		Hitachi	SW-GF-UPTO3TB-C.P	Max Capacity 3TB	\$0.00	-2.00%	\$0.00			\$	-
SAN Gateway		Hitachi	SW-GFC-UPTO6TB-C.P	Max Capacity 6TB	\$0.00	-2.00%	\$0.00			\$	-
SAN Gateway		Hitachi	SW-SSP-GF825-DOT.P	SW Subs Data ONTAP, GF825	\$242.00	-2.00%	\$246.78			\$	-
SAN Gateway		Hitachi	SW-SSP-GF825C-DOT.P	SW Subs Data ONTAP, GF825C	\$485.00	-2.00%	\$494.70			\$	-
SAN Gateway		Hitachi	SW-SSP-GF825-CF.P	SW Subs Cluster Failover, GS825	\$0.00	-2.00%	\$0.00			\$	-
SAN Gateway		Hitachi	SW-SSP-GF825C-CF.P	SW Subs Cluster Failover, GS825C	\$0.00	-2.00%	\$0.00			\$	-
SAN Gateway		Hitachi	Others							\$	-
SAN Gateway		Hitachi	SW-SMD-MEDIAKIT.P	Media Kit,SnapManager Domino	\$0.00	-2.00%	\$0.00			\$	-
SAN Gateway		Hitachi	SW-SMSQL-MKIT-FIL.P	Media Kit,SMSQL Filer	\$0.00	-2.00%	\$0.00			\$	-
SAN Gateway		Hitachi	SW-SMSQL-MKIT-SER.P	Media Kit,SMSQL Server	\$0.00	-2.00%	\$0.00			\$	-
SAN Gateway		Hitachi	SW-VFM-WBASE.P	VFM SW,Windows,5 Servers	\$8,379.00	-2.00%	\$8,546.58			\$	-
SAN Gateway		Hitachi	SW-DDA-MEDIA-SOL8.P	DAFS Database Accl CD Solaris8	\$0.00	-2.00%	\$0.00			\$	-
SAN Gateway		Hitachi	SW-DDA-SOL8.P	DAFS Database Accl,Solaris8	\$2,514.00	-2.00%	\$2,564.28			\$	-
SAN Gateway		Hitachi	SW-UNIV-LICH.P	Universal SW License Access	\$0.00	-2.00%	\$0.00			\$	-
SAN Gateway		Hitachi	X1935A-GF825.P	CFO SW & IB Adapter for GF825	\$15,040.00	-2.00%	\$15,340.80			\$	-
SAN Gateway		Hitachi	X1935A-GF825-C.P	CFO SW & IB Adapter for GF825	\$15,040.00	-2.00%	\$15,340.80			\$	-
SAN Gateway		Hitachi	X1047.P	Quad-Port,10/100/1000bT, Copper	\$1,508.00	-2.00%	\$1,538.16			\$	-
SAN Gateway		Hitachi	X1047-C.P	Quad-Port,10/100/1000bT, Copper	\$1,508.00	-2.00%	\$1,538.16			\$	-
SAN Gateway		Hitachi	X1620.P	1Gb VI/IP HBA for DAFS	\$2,933.00	-2.00%	\$2,991.66			\$	-
SAN Gateway		Hitachi	X1620-C.P	1Gb VI/IP HBA for DAFS	\$2,933.00	-2.00%	\$2,991.66			\$	-
SAN Gateway		Hitachi	X800E-C.P	Power Cable North America	\$0.00	-2.00%	\$0.00			\$	-
SAN Gateway		Hitachi	X800P-C.P	Power Cable North America 250V	\$0.00	-2.00%	\$0.00			\$	-
SAN Gateway		Hitachi	XBEZH-GF825-C.P	Bezel,GF825	\$0.00	-2.00%	\$0.00			\$	-

SAN Gateway		Hitachi	XBEZH-GF825C-C.P	Bezel,GF825C	\$0.00	-2.00%	\$0.00			\$	-
SAN Gateway		Hitachi	SW-SSP-AW-HP-NT-GF.P	SW Subscript AppWatch NT, GF	\$5.00	-2.00%	\$5.10			\$	-
SAN Gateway		Hitachi	SW-SSP-AW-HP-SO-GF.P	SW Subscript AppWatch SOL, GF	\$11.00	-2.00%	\$11.22			\$	-
SAN Gateway		Hitachi	SW-SSP-AW-HP-UX-GF.P	SW Subscript AppWatch UNIX, GF	\$11.00	-2.00%	\$11.22			\$	-
SAN Gateway		Hitachi	SW-SSP-AW-TIV-GF.P	SW Subscript AppWatch Tivoli, GF	\$54.00	-2.00%	\$55.08			\$	-
SAN Gateway		Hitachi								\$	-
SAN Gateway		Hitachi	GG825 Installation Charge							\$	-
SAN Gateway		Hitachi	301-000312-01.P	SVC Installation Charge-GF825	\$1,788.00	-2.00%	\$1,823.76			\$	-
SAN Gateway		Hitachi	301-000313-01.P	SVC Installation Charge-GF825 Cluster	\$4,271.00	-2.00%	\$4,356.42			\$	-
SAN Gateway		Hitachi								\$	-
SAN Gateway		Hitachi	GF9XX Installation Charge							\$	-
SAN Gateway		Hitachi	301-000296-01.P	SVC Installation Charge-GF940	\$2,066.00	-2.00%	\$2,107.32			\$	-
SAN Gateway		Hitachi	301-000297-01.P	SVC Installation Charge-GF940 Cluster	\$5,165.00	-2.00%	\$5,268.30			\$	-
SAN Gateway		Hitachi	301-000298-01.P	SVC Installation Charge-GF960	\$2,145.00	-2.00%	\$2,187.90			\$	-
SAN Gateway		Hitachi	301-000299-01.P	SVC Installation Charge-GF960 Cluster	\$5,323.00	-2.00%	\$5,429.46			\$	-
For IBM 3580 products Index Price shall be VION GSA							\$0.00			\$	-
IBM		IBM	3580H11□	IBM LTO Ultrium External Drive	\$5,255.55	-2.00%	\$5,360.66			\$	-
IBM		IBM	3580L11□	IBM LTO Ultrium External Drive	\$5,059.99	-2.00%	\$5,161.19			\$	-
IBM		IBM	35802895	Interposer for AS/400 Feat.	\$69.42	-2.00%	\$70.81			\$	-
IBM		IBM	35805060	Rack Power Cord, Single	\$19.56	-2.00%	\$19.95			\$	-
IBM		IBM	35805061	Rack Power Cord, Bifurca	\$41.07	-2.00%	\$41.89			\$	-
IBM		IBM	35805098	Inline HVD SCSI Terminator	\$110.49	-2.00%	\$112.70			\$	-
IBM		IBM	35805099	VHDCI/HD68 Cable/Interposer	\$124.18	-2.00%	\$126.66			\$	-
IBM		IBM	35805301	.4m HD68/HD68 SCSI Cable	\$86.04	-2.00%	\$87.77			\$	-
IBM		IBM	35805302	2.5 HD68/HD68 SCSI Cable	\$103.64	-2.00%	\$105.72			\$	-
IBM		IBM	35805305	5m HD68/HD68 SCSI Cable	\$121.24	-2.00%	\$123.67			\$	-
IBM		IBM	35805310	10m HD68/HD68 SCSI Cable	\$155.47	-2.00%	\$158.58			\$	-
IBM		IBM	35805318	18m HD68/HD68 SCSI Cable	\$207.29	-2.00%	\$211.43			\$	-
IBM		IBM	35805325	25m HD68/HD68 SCSI Cable	\$273.78	-2.00%	\$279.25			\$	-
IBM		IBM	35805602	2.5m VHDCI/HD68 SCSI Cable	\$113.42	-2.00%	\$115.69			\$	-
IBM		IBM	35805604	4.5m VHDCI/HD68 SCSI Cable	\$134.93	-2.00%	\$137.63			\$	-
IBM		IBM	35805610	10m VHDCI/HD68 SCSI Cable	\$172.09	-2.00%	\$175.53			\$	-
IBM		IBM	35805620	20m VHDCI/HD68 SCSI Cable	\$259.11	-2.00%	\$264.29			\$	-

IBM		IBM	35805625	25m VHDCI/HD68 SCSI Cable	\$310.93	-2.00%	\$317.15			\$	-
IBM		IBM	35808001	1 Data Cartridge	\$130.04	-2.00%	\$132.65			\$	-
IBM		IBM	35808002	1 Cleaning Cartridge	\$100.71	-2.00%	\$102.73			\$	-
IBM		IBM	35808723	Rack Mount Kit	\$137.87	-2.00%	\$140.62			\$	-
IBM		IBM								\$	-
IBM		IBM								\$	-
IBM		IBM	3581H17□	Ultrium Tape Autoloader	\$7,880.88	-2.00%	\$8,038.50			\$	-
IBM		IBM	3581L17□	Ultrium Tape Autoloader	\$7,685.33	-2.00%	\$7,839.03			\$	-
IBM		IBM	35812895	Interposer for AS/400 Feat.	\$69.42	-2.00%	\$70.81			\$	-
IBM		IBM	35815098	Inline HVD SCSI Terminator	\$110.49	-2.00%	\$112.70			\$	-
IBM		IBM	35815099	VHDCI/HD68 Cable/Interposer	\$124.18	-2.00%	\$126.66			\$	-
IBM		IBM	35815301	.4m HD68/HD68 SCSI Cable	\$86.04	-2.00%	\$87.77			\$	-
IBM		IBM	35815302	2.5 HD68/HD68 SCSI Cable	\$103.64	-2.00%	\$105.72			\$	-
IBM		IBM	35815305	5m HD68/HD68 SCSI Cable	\$121.24	-2.00%	\$123.67			\$	-
IBM		IBM	35815310	10m HD68/HD68 SCSI Cable	\$155.47	-2.00%	\$158.58			\$	-
IBM		IBM	35815318	18m HD68/HD68 SCSI Cable	\$207.29	-2.00%	\$211.43			\$	-
IBM		IBM	35815325	25m HD68/HD68 SCSI Cable	\$273.78	-2.00%	\$279.25			\$	-
IBM		IBM	35815602	2.5m VHDCI/HD68 SCSI Cable	\$113.42	-2.00%	\$115.69			\$	-
IBM		IBM	35815604	4.5m VHDCI/HD68 SCSI Cable	\$134.93	-2.00%	\$137.63			\$	-
IBM		IBM	35815610	10m VHDCI/HD68 SCSI Cable	\$172.09	-2.00%	\$175.53			\$	-
IBM		IBM	35815620	20m VHDCI/HD68 SCSI Cable	\$259.11	-2.00%	\$264.29			\$	-
IBM		IBM	35815625	25m VHDCI/HD68 SCSI Cable	\$310.93	-2.00%	\$317.15			\$	-
IBM		IBM	35817003	5U Rack Mount Option	\$390.13	-2.00%	\$397.94				
IBM		IBM	35817004	Bar Code Reader	\$620.89	-2.00%	\$633.31				
IBM		IBM	35818001	1 Data Cartridge	\$130.04	-2.00%	\$132.65				
IBM		IBM	35818002	1 Cleaning Cartridge	\$100.71	-2.00%	\$102.73				
Note For Enterprise Storage on Demand Index Price shall be VION GSA											
SOD	E-SOD-BASE	Hitachi	0	Base with 2 usable RAID-5 TBs, 4GB cache, 16 attachments							
SOD		Hitachi		Purchase Payment(Per Usable GB)	\$325.00	-2.00%	\$331.50				
SOD		Hitachi		Monthly Payment (Per Usable GB)	\$14.21	-2.00%	\$14.49				
SOD		Hitachi		Monthly Enablement Service Per Usable GB)	\$28.43	-2.00%	\$29.00				
SOD		Hitachi		Warranty Period W/Purchase: 36 month							
SOD		Hitachi		MMC After Warranty (Per Usable GB)	\$1.00	-2.00%	\$1.02				
SOD		Hitachi		Base includes remote console and Storage-on-Demand microcode							

SOD		Hitachi		Includes install, maintenance, de-install as required						
SOD		Hitachi		Minimum twelve month Storage-on-Demand service required.						
SOD		Hitachi		Minimum of six month Enablement Service on Base configuration						
SOD		Hitachi		30 day notice required for entire subsystem removal						
SOD		Hitachi		Customer is responsible for data removal prior to de-install						
SOD	E-C-INBOX	Hitachi	0	Capacity - instant Enablement						
SOD		Hitachi		Purchase Payment(Per Usable GB)	\$130.00	-2.00%	\$132.60			
SOD		Hitachi		Monthly Payment (Per Usable GB)	\$5.69	-2.00%	\$5.80			
SOD		Hitachi		Monthly Enablement Service Per Usable GB)	\$10.23	-2.00%	\$10.43			
SOD		Hitachi		Warranty Period W/Purchase: 36 month						
SOD		Hitachi		MMC After Warranty (Per Usable GB)	\$1.00	-2.00%	\$1.02			
SOD	E-C-2Day	Hitachi	0	Capacity - 2 day Enablement						
SOD		Hitachi		Purchase Payment(Per Usable GB)	\$120.00	-2.00%	\$122.40			
SOD		Hitachi		Monthly Payment (Per Usable GB)	\$5.25	-2.00%	\$5.36			
SOD		Hitachi		Monthly Enablement Service Per Usable GB)	\$9.44	-2.00%	\$9.63			
SOD		Hitachi		Warranty Period W/Purchase: 36 month						
SOD		Hitachi		MMC After Warranty (Per Usable GB)	\$1.00	-2.00%	\$1.02			
SOD	E-C-5Day	Hitachi	0	Capacity - 5 day Enablement						
SOD		Hitachi		Purchase Payment(Per Usable GB)	\$110.00	-2.00%	\$112.20			
SOD		Hitachi		Monthly Payment (Per Usable GB)	\$4.81	-2.00%	\$4.91			
SOD		Hitachi		Monthly Enablement Service Per Usable GB)	\$8.66	-2.00%	\$8.83			
SOD		Hitachi		Warranty Period W/Purchase: 36 month						
SOD		Hitachi		MMC After Warranty (Per Usable GB)	\$1.00	-2.00%	\$1.02			
SOD		Hitachi		Includes install, maintenance, de-install as required						

SOD		Hitachi		Customer is responsible for data removal prior to de-install						
SOD		Hitachi		All upgrades and downgrades are non-disruptable						
SOD	E-P-INBOX	Hitachi	0	Cache* augmentation in cabinetry - instant Enablement						
SOD		Hitachi		Purchase Payment(Per Usable GB)	\$8,400.00	-2.00%	\$8,568.00			
SOD		Hitachi		Monthly Payment (Per Usable GB)	\$367.29	-2.00%	\$374.64			
SOD		Hitachi		Monthly Enablement Service Per Usable GB)	\$661.13	-2.00%	\$674.35			
SOD		Hitachi		Warranty Period W/Purchase: 36 month						
SOD		Hitachi		MMC After Warranty (Per Usable GB)	\$1.00	-2.00%	\$1.02			
SOD	E-P-2Day	Hitachi	0	Cache* augmentation in cabinetry - 2 day Enablement						
SOD		Hitachi		Purchase Payment(Per Usable GB)	\$7,200.00	-2.00%	\$7,344.00			
SOD		Hitachi		Monthly Payment (Per Usable GB)	\$314.81	-2.00%	\$321.11			
SOD		Hitachi		Monthly Enablement Service Per Usable GB)	\$566.68	-2.00%	\$578.01			
SOD		Hitachi		Warranty Period W/Purchase: 36 month						
SOD		Hitachi		MMC After Warranty (Per Usable GB)	\$1.00	-2.00%	\$1.02			
SOD	E-P-5Day	Hitachi	0	Cache* augmentation in cabinetry - 5 day Enablement						
SOD		Hitachi		Purchase Payment(Per Usable GB)	\$6,400.00	-2.00%	\$6,528.00			
SOD		Hitachi		Monthly Payment (Per Usable GB)	\$279.85	-2.00%	\$285.45			
SOD		Hitachi		Monthly Enablement Service Per Usable GB)	\$503.72	-2.00%	\$513.79			
SOD		Hitachi		Warranty Period W/Purchase: 36 month						
SOD		Hitachi		MMC After Warranty (Per Usable GB)	\$1.00	-2.00%	\$1.02			
SOD		Hitachi		Cache* is in 2GB increments.						
SOD		Hitachi		Includes install, maintenance, de-install as required						
SOD		Hitachi		All upgrades and downgrades are non-disruptable						
SOD	E-SOD-SM	Hitachi	0	Storage Management - 5 day Enablement						

SOD		Hitachi		Purchase Payment(Per Usable GB)	\$14.00	-2.00%	\$14.28			
SOD		Hitachi		Monthly Payment (Per Usable GB)	\$0.61	-2.00%	\$0.62			
SOD		Hitachi		Monthly Enablement Service Per Usable GB)	\$1.11	-2.00%	\$1.13			
SOD		Hitachi		Warranty Period W/Purchase: 12 month						
SOD		Hitachi		MMC After Warranty (Per Usable GB)	\$0.50	-2.00%	\$0.51			
SOD	E-SOD-PITC	Hitachi	0	Point-In-Time Copy - 5 day Enablement						
SOD		Hitachi		Purchase Payment(Per Usable GB)	\$32.00	-2.00%	\$32.64			
SOD		Hitachi		Monthly Payment (Per Usable GB)	\$1.40	-2.00%	\$1.43			
SOD		Hitachi		Monthly Enablement Service Per Usable GB)	\$2.53	-2.00%	\$2.58			
SOD		Hitachi		Warranty Period W/Purchase: 12 month						
SOD		Hitachi		MMC After Warranty (Per Usable GB)	\$0.75	-2.00%	\$0.77			
SOD	E-SOD-DLB	Hitachi	0	Dynamic Load Balancing - 5 day Enablement						
SOD		Hitachi		Purchase Payment(Per Usable GB)	\$10.00	-2.00%	\$10.20			
SOD		Hitachi		Monthly Payment (Per Usable GB)	\$0.44	-2.00%	\$0.45			
SOD		Hitachi		Monthly Enablement Service Per Usable GB)	\$0.79	-2.00%	\$0.81			
SOD		Hitachi		Warranty Period W/Purchase: 12 month						
SOD		Hitachi		MMC After Warranty (Per Usable GB)	\$0.50	-2.00%	\$0.51			
SOD	E-SOD-RC	Hitachi	0	Remote Copy - 5 day Enablement						
SOD		Hitachi		Purchase Payment(Per Usable GB)	\$39.00	-2.00%	\$39.78			
SOD		Hitachi		Monthly Payment (Per Usable GB)	\$1.71	-2.00%	\$1.74			
SOD		Hitachi		Monthly Enablement Service Per Usable GB)	\$3.08	-2.00%	\$3.14			
SOD		Hitachi		Warranty Period W/Purchase: 12 month						
SOD		Hitachi		MMC After Warranty (Per Usable GB)	\$0.75	-2.00%	\$0.77			
SOD		Hitachi		Includes install, training, maintenance, and de- install						
SOD		Hitachi		All upgrades and downgrades are non-disruptable						
SOD	E-SOD-A-5 Day	Hitachi	0	ACP (Array Control Processor)						
SOD		Hitachi		Purchase Payment(Per Usable GB)	\$76,433.00	-2.00%	\$77,961.66			

SOD		Hitachi		Monthly Payment (Per Usable GB)	\$3,342.00	-2.00%	\$3,408.84			
SOD		Hitachi		Monthly Enablement Service Per Usable GB)	\$6,015.00	-2.00%	\$6,135.30			
SOD		Hitachi		Warranty Period W/Purchase: 36 month						
SOD		Hitachi		MMC After Warranty (Per Usable GB)	\$0.00	-2.00%	\$0.00			
SOD	E-SOD-FS-5 Day	Hitachi	0	8-Port Fibre Short Wave						
SOD		Hitachi		Purchase Payment(Per Usable GB)	\$54,376.00	-2.00%	\$55,463.52			
SOD		Hitachi		Monthly Payment (Per Usable GB)	\$2,377.00	-2.00%	\$2,424.54			
SOD		Hitachi		Monthly Enablement Service Per Usable GB)	\$4,379.00	-2.00%	\$4,466.58			
SOD		Hitachi		Warranty Period W/Purchase: 36 month						
SOD		Hitachi		MMC After Warranty (Per Usable GB)	\$0.00	-2.00%	\$0.00			
SOD	E-SOD-E-5 Day	Hitachi	0	8-Port Serial ESCON						
SOD		Hitachi		Purchase Payment(Per Usable GB)	\$21,291.00	-2.00%	\$21,716.82			
SOD		Hitachi		Monthly Payment (Per Usable GB)	\$931.00	-2.00%	\$949.62			
SOD		Hitachi		Monthly Enablement Service Per Usable GB)	\$1,675.00	-2.00%	\$1,708.50			
SOD		Hitachi		Warranty Period W/Purchase: 36 month						
SOD		Hitachi		MMC After Warranty (Per Usable GB)	\$0.00	-2.00%	\$0.00			
SOD	E-SOD-FI-5 Day	Hitachi	0	8-Port FICON Long Wave						
SOD		Hitachi		Purchase Payment(Per Usable GB)	\$93,683.00	-2.00%	\$95,556.66			
SOD		Hitachi		Monthly Payment (Per Usable GB)	\$4,096.00	-2.00%	\$4,177.92			
SOD		Hitachi		Monthly Enablement Service Per Usable GB)	\$7,373.00	-2.00%	\$7,520.46			
SOD		Hitachi		Warranty Period W/Purchase: 36 month						
SOD		Hitachi		MMC After Warranty (Per Usable GB)	\$0.00	-2.00%	\$0.00			
SOD	E-SOD-AF-5 Day	Hitachi	0	Array Frame w/o panels						
SOD		Hitachi		Purchase Payment(Per Usable GB)	\$72,308.00	-2.00%	\$73,754.16			
SOD		Hitachi		Monthly Payment (Per Usable GB)	\$3,161.00	-2.00%	\$3,224.22			
SOD		Hitachi		Monthly Enablement Service Per Usable GB)	\$5,690.00	-2.00%	\$5,803.80			
SOD		Hitachi		Warranty Period W/Purchase: 36 month						
SOD		Hitachi		MMC After Warranty (Per Usable GB)	\$0.00	-2.00%	\$0.00			

IBM PRODUCT	IBM PRODUCT	IBM PRODUCT	IBM PRODUCT	IBM PRODUCT	IBM PRODUCT	IBM PRODUCT	IBM PRODUCT	IBM PRODUCT	IBM PRODUCT	IBM PRODUCT
Index Price List Source	Effective Date									
IBM Commercial List Price	May-04									
Product Category	Your Product Number (if different than manuf. Product #)	Manufacturer	Manufacturer Product Number	Product Description	Index Price	Percentage Discount	Net Price Offered to Commonwealth	Index Price	Percentage Discount	Net Price Offered to Commonwealth
High End Tape Cartridge		IBM	3579	Tape Cartridge	\$ 91	23.25%	\$ 69.84	\$ 91.00	23.25%	\$ 69.84
High End Tape Cartridge		IBM	1010	TAPE CART B FORM	\$ 910	23.25%	\$ 698.43	\$ 910.00	23.25%	\$ 698.43
High End Tape Cartridge		IBM	1030	TAPE CART B FORM	\$ 2,730	23.25%	\$ 2,095.28	\$ 2,730.00	23.25%	\$ 2,095.28
High End Tape Cartridge		IBM	1120	TAPE CART B FORM	\$ 10,920	23.25%	\$ 8,381.10	\$ 10,920.00	23.25%	\$ 8,381.10
High End Tape Cartridge		IBM	2010	TAPE CART C FORM	\$ 910	23.25%	\$ 698.43	\$ 910.00	23.25%	\$ 698.43
High End Tape Cartridge		IBM	2030	TAPE CART C FORM	\$ 2,730	23.25%	\$ 2,095.28	\$ 2,730.00	23.25%	\$ 2,095.28
High End Tape Cartridge		IBM	2120	TAPE CART C FORM	\$ 10,920	23.25%	\$ 8,381.10	\$ 10,920.00	23.25%	\$ 8,381.10
High End Tape Cartridge		IBM	3010	TAPE CART C FORM	\$ 1,090	23.25%	\$ 836.58	\$ 1,090.00	23.25%	\$ 836.58
High End Tape Cartridge		IBM	3030	TAPE CART C FORM	\$ 3,270	23.25%	\$ 2,509.73	\$ 3,270.00	23.25%	\$ 2,509.73
High End Tape Cartridge		IBM	3120	TAPE CART C FORM	\$ 13,080	23.25%	\$ 10,038.90	\$ 13,080.00	23.25%	\$ 10,038.90
High End Tape Cartridge		IBM	4001	AGSTAR CLEANING C	\$ 99	23.25%	\$ 75.98	\$ 99.00	23.25%	\$ 75.98
High End Tape Cartridge		IBM	4010	AGSTAR CLEANING C	\$ 990	23.25%	\$ 759.83	\$ 990.00	23.25%	\$ 759.83
High End Tape Cartridge		IBM	5001	AGSTAR CLEANING C	\$ 98	23.25%	\$ 75.22	\$ 98.00	23.25%	\$ 75.22
High End Tape Cartridge		IBM	5010	AGSTAR CLEANING C	\$ 490	23.25%	\$ 376.08	\$ 490.00	23.25%	\$ 376.08
High End Tape Cartridge		IBM	3599	Magstar Tape Cartridge						
High End Tape Cartridge		IBM	30	30 Magstar L&I Cartri	\$ 1,690	23.25%	\$ 1,297.08	\$ 1,690	23.25%	\$ 1,297.08
High End Tape Cartridge		IBM	210	210 Magstar L&I Cartri	\$ 11,380	23.25%	\$ 8,734.15	\$ 11,380	23.25%	\$ 8,734.15
High End Tape Cartridge		IBM	1020	20-Pack 3592 Data C	\$ 4,460	23.25%	\$ 3,423.05	\$ 4,460	23.25%	\$ 3,423.05
High End Tape Cartridge		IBM	1200	1200 MAGSTAR 3590	\$ 62,000	23.25%	\$ 47,585.00	\$ 62,000	23.25%	\$ 47,585.00
High End Tape Cartridge		IBM	1202	1200 MAGSTAR 3590	\$ 59,700	23.25%	\$ 45,819.75	\$ 59,700	23.25%	\$ 45,819.75
High End Tape Cartridge		IBM	1203	1200 MAGSTAR 3590	\$ 58,500	23.25%	\$ 44,898.75	\$ 58,500	23.25%	\$ 44,898.75
High End Tape Cartridge		IBM	1204	1200 MAGSTAR 3590	\$ 116,400	23.25%	\$ 89,337.00	\$ 116,400	23.25%	\$ 89,337.00
High End Tape Cartridge		IBM	1205	1200 MAGSTAR 3590	\$ 114,000	23.25%	\$ 87,495.00	\$ 114,000	23.25%	\$ 87,495.00
High End Tape Cartridge		IBM	1206	1200 MAGSTAR 3590	\$ 111,600	23.25%	\$ 85,653.00	\$ 111,600	23.25%	\$ 85,653.00
High End Tape Cartridge		IBM	2020	20-Pack 3592 Data C	\$ 4,440	23.25%	\$ 3,407.70	\$ 4,440	23.25%	\$ 3,407.70
High End Tape Cartridge		IBM	2030	210 MAGSTAR CART	\$ 1,640	23.25%	\$ 1,258.70	\$ 1,640	23.25%	\$ 1,258.70
High End Tape Cartridge		IBM	3210	31 MAGSTAR CART	\$ 11,030	23.25%	\$ 8,465.53	\$ 11,030	23.25%	\$ 8,465.53
High End Tape Cartridge		IBM	4030	30 MAGSTAR 3590 C	\$ 3,090	23.25%	\$ 2,371.58	\$ 3,090	23.25%	\$ 2,371.58
High End Tape Cartridge		IBM	4210	210 MAGSTAR 3590	\$ 21,210	23.25%	\$ 16,278.68	\$ 21,210	23.25%	\$ 16,278.68
High End Tape Cartridge		IBM	5030	30 MAGSTAR 3590 C	\$ 3,030	23.25%	\$ 2,325.53	\$ 3,030	23.25%	\$ 2,325.53
High End Tape Cartridge		IBM	5210	210 MAGSTAR 3590	\$ 20,790	23.25%	\$ 15,956.33	\$ 20,790	23.25%	\$ 15,956.33
High End Tape Cartridge		IBM	6030	30 MAGSTAR 3590 C	\$ 2,970	23.25%	\$ 2,279.48	\$ 2,970	23.25%	\$ 2,279.48
High End Tape Cartridge		IBM	6210	210 MAGSTAR 3590	\$ 20,370	23.25%	\$ 15,633.98	\$ 20,370	23.25%	\$ 15,633.98
High End Tape Cartridge		IBM	7001	3590 CLEANING CAR	\$ 80	23.25%	\$ 61.40	\$ 80	23.25%	\$ 61.40
High End Tape Cartridge		IBM	7005	5-PACK CLEAN CAR	\$ 678	23.25%	\$ 520.37	\$ 678	23.25%	\$ 520.37
High End Tape Cartridge		IBM	7006	5-PACK CLEAN CAR	\$ 678	23.25%	\$ 520.37	\$ 678	23.25%	\$ 520.37
High End Tape Cartridge		IBM	7010	103590 MAGSTAR C	\$ 760	23.25%	\$ 583.30	\$ 760	23.25%	\$ 583.30
High End Tape Cartridge		IBM	8001	3590 MAGSTAR CAR	\$ 140	23.25%	\$ 107.45	\$ 140	23.25%	\$ 107.45
High End Tape Library		IBM	3494-D12	Tape Library	\$ 35,000	40.25%	\$ 20,912.50	\$ 35,000.00	40.25%	\$ 20,912.50
High End Tape Library		IBM	201	9 MICRON LC/LC 31	\$ 250	40.25%	\$ 149.38	\$ 250.00	40.25%	\$ 149.38
High End Tape Library		IBM	202	9 MICRON LC/SC 31	\$ 220	40.25%	\$ 131.45	\$ 220.00	40.25%	\$ 131.45
High End Tape Library		IBM	203	50 MICRON LC/LC 31	\$ 210	40.25%	\$ 125.48	\$ 210.00	40.25%	\$ 125.48
High End Tape Library		IBM	204	50 MICRON LC/SC 31	\$ 225	40.25%	\$ 134.44	\$ 225.00	40.25%	\$ 134.44
High End Tape Library		IBM	205	62.5 MICRON LC/LC	\$ 250	40.25%	\$ 149.38	\$ 250.00	40.25%	\$ 149.38
High End Tape Library		IBM	206	62.5 MICRON LC/SC	\$ 250	40.25%	\$ 149.38	\$ 250.00	40.25%	\$ 149.38
High End Tape Library		IBM	1001	ESCON VTC - PLAN	\$ 25,000	40.25%	\$ 14,937.50	\$ 25,000.00	40.25%	\$ 14,937.50
High End Tape Library		IBM	1011	FICON VTC H:LW/LV	\$ 60,000	40.25%	\$ 35,850.00	\$ 60,000.00	40.25%	\$ 35,850.00
High End Tape Library		IBM	1012	FICON VTC H:LW/LV	\$ 60,000	40.25%	\$ 35,850.00	\$ 60,000.00	40.25%	\$ 35,850.00
High End Tape Library		IBM	1013	FICON VTC H:LW/LV	\$ 60,000	40.25%	\$ 35,850.00	\$ 60,000.00	40.25%	\$ 35,850.00
High End Tape Library		IBM	1014	FICON VTC H:SW/SV	\$ 60,000	40.25%	\$ 35,850.00	\$ 60,000.00	40.25%	\$ 35,850.00
High End Tape Library		IBM	1015	FICON VTC H:SW/SV	\$ 60,000	40.25%	\$ 35,850.00	\$ 60,000.00	40.25%	\$ 35,850.00
High End Tape Library		IBM	1016	FICON VTC H:SW/SV	\$ 60,000	40.25%	\$ 35,850.00	\$ 60,000.00	40.25%	\$ 35,850.00
High End Tape Library		IBM	1017	FICON VTC H:LW/SV	\$ 60,000	40.25%	\$ 35,850.00	\$ 60,000.00	40.25%	\$ 35,850.00
High End Tape Library		IBM	1018	FICON VTC H:LW/SV	\$ 60,000	40.25%	\$ 35,850.00	\$ 60,000.00	40.25%	\$ 35,850.00
High End Tape Library		IBM	1019	FICON VTC H:LW/SV	\$ 60,000	40.25%	\$ 35,850.00	\$ 60,000.00	40.25%	\$ 35,850.00
High End Tape Library		IBM	1020	FICON VTC H:LW/LV	\$ 60,000	40.25%	\$ 35,850.00	\$ 60,000.00	40.25%	\$ 35,850.00
High End Tape Library		IBM	1021	FICON VTC H:SW/SV	\$ 60,000	40.25%	\$ 35,850.00	\$ 60,000.00	40.25%	\$ 35,850.00
High End Tape Library		IBM	1022	FICON VTC H:LW/SV	\$ 60,000	40.25%	\$ 35,850.00	\$ 60,000.00	40.25%	\$ 35,850.00
High End Tape Library		IBM	1023	CONVERT LW TO SV	\$ 10,000	40.25%	\$ 5,975.00	\$ 10,000.00	40.25%	\$ 5,975.00

High End Tape Library		IBM	1024	CONVERT SW TO LV	\$ 10,000	40.25%	\$ 5,975.00	\$ 10,000.00	40.25%	\$ 5,975.00
High End Tape Library		IBM	1025	REPOSITION LW AN	\$ 2,900	40.25%	\$ 1,732.75	\$ 2,900.00	40.25%	\$ 1,732.75
High End Tape Library		IBM	1101	ESCON VTC - FIELD	\$ 31,250	40.25%	\$ 18,671.88	\$ 31,250.00	40.25%	\$ 18,671.88
High End Tape Library		IBM	1111	FICON VTC H:LV/LV	\$ 75,000	40.25%	\$ 44,812.50	\$ 75,000.00	40.25%	\$ 44,812.50
High End Tape Library		IBM	1112	FICON VTC H:LV/LV	\$ 75,000	40.25%	\$ 44,812.50	\$ 75,000.00	40.25%	\$ 44,812.50
High End Tape Library		IBM	1113	FICON VTC H:LV/LV	\$ 75,000	40.25%	\$ 44,812.50	\$ 75,000.00	40.25%	\$ 44,812.50
High End Tape Library		IBM	1114	FICON VTC H:SW/SV	\$ 75,000	40.25%	\$ 44,812.50	\$ 75,000.00	40.25%	\$ 44,812.50
High End Tape Library		IBM	1115	FICON VTC H:SW/SV	\$ 75,000	40.25%	\$ 44,812.50	\$ 75,000.00	40.25%	\$ 44,812.50
High End Tape Library		IBM	1116	FICON VTC H:SW/SV	\$ 75,000	40.25%	\$ 44,812.50	\$ 75,000.00	40.25%	\$ 44,812.50
High End Tape Library		IBM	1117	FICON VTC H:LV/SV	\$ 75,000	40.25%	\$ 44,812.50	\$ 75,000.00	40.25%	\$ 44,812.50
High End Tape Library		IBM	1118	FICON VTC H:LV/SV	\$ 75,000	40.25%	\$ 44,812.50	\$ 75,000.00	40.25%	\$ 44,812.50
High End Tape Library		IBM	1119	FICON VTC H:LV/SV	\$ 75,000	40.25%	\$ 44,812.50	\$ 75,000.00	40.25%	\$ 44,812.50
High End Tape Library		IBM	1120	FICON VTC H:LV/LV	\$ 75,000	40.25%	\$ 44,812.50	\$ 75,000.00	40.25%	\$ 44,812.50
High End Tape Library		IBM	1121	FICON VTC H:SW/SV	\$ 75,000	40.25%	\$ 44,812.50	\$ 75,000.00	40.25%	\$ 44,812.50
High End Tape Library		IBM	1122	FICON VTC H:LV/SV	\$ 75,000	40.25%	\$ 44,812.50	\$ 75,000.00	40.25%	\$ 44,812.50
High End Tape Library		IBM	2711	REMOTE SUPPORT	\$ 2,450	40.25%	\$ 1,463.88	\$ 2,450.00	40.25%	\$ 1,463.88
High End Tape Library		IBM	2713	MASTER CONSOLE	\$ 5,000	40.25%	\$ 2,987.50	\$ 5,000.00	40.25%	\$ 2,987.50
High End Tape Library		IBM	3000	FICON ENABLEMEN	\$ 150,000	40.25%	\$ 89,625.00	\$ 150,000.00	40.25%	\$ 89,625.00
High End Tape Library		IBM	3302	ADD'S ENHANCED E	\$ 25,940	40.25%	\$ 15,499.15	\$ 25,940.00	40.25%	\$ 15,499.15
High End Tape Library		IBM	3400	EXTENDED HIGH PE	\$ 59,060	40.25%	\$ 35,288.35	\$ 59,060.00	40.25%	\$ 35,288.35
High End Tape Library		IBM	3412	EXTENDED PERF. E	\$ 25,940	40.25%	\$ 15,499.15	\$ 25,940.00	40.25%	\$ 15,499.15
High End Tape Library		IBM	3415	FICON ATTACH-LON	\$ 30,000	40.25%	\$ 17,925.00	\$ 30,000.00	40.25%	\$ 17,925.00
High End Tape Library		IBM	3416	FICON ATTACH-SHC	\$ 30,000	40.25%	\$ 17,925.00	\$ 30,000.00	40.25%	\$ 17,925.00
High End Tape Library		IBM	3418	ACTIVATE ADD'L ES	\$ 25,940	40.25%	\$ 15,499.15	\$ 25,940.00	40.25%	\$ 15,499.15
High End Tape Library		IBM	3422	SCSI HOST ATTACH	\$ 12,500	40.25%	\$ 7,468.75	\$ 12,500.00	40.25%	\$ 7,468.75
High End Tape Library		IBM	3464	SC FIBRE DRIVE AT	\$ 3,000	40.25%	\$ 1,792.50	\$ 3,000.00	40.25%	\$ 1,792.50
High End Tape Library		IBM	3474	LC FIBRE DRIVE AT	\$ 3,000	40.25%	\$ 1,792.50	\$ 3,000.00	40.25%	\$ 1,792.50
High End Tape Library		IBM	3511	INSTALL FIBRE CHA	\$ 300	40.25%	\$ 179.25	\$ 300.00	40.25%	\$ 179.25
High End Tape Library		IBM	3702	DISK STORAGE CAP	\$ 70,000	40.25%	\$ 41,825.00	\$ 70,000.00	40.25%	\$ 41,825.00
High End Tape Library		IBM	3704	144/216 GB DISK ST	\$ 75,000	40.25%	\$ 44,812.50	\$ 75,000.00	40.25%	\$ 44,812.50
High End Tape Library		IBM	3705	288/432 GB DISK ST	\$ 135,000	40.25%	\$ 80,662.50	\$ 135,000.00	40.25%	\$ 80,662.50
High End Tape Library		IBM	4000	ADVANCED FUNCTI	\$ 25,000	40.25%	\$ 14,937.50	\$ 25,000.00	40.25%	\$ 14,937.50
High End Tape Library		IBM	4001	ADV. POLICY MGMT	\$ 30,000	40.25%	\$ 17,925.00	\$ 30,000.00	40.25%	\$ 17,925.00
High End Tape Library		IBM	4002	ADV. POLICY MGMT	\$ 5,000	40.25%	\$ 2,987.50	\$ 5,000.00	40.25%	\$ 2,987.50
High End Tape Library		IBM	4003	ADV. POLICY MGMT	\$ 10,000	40.25%	\$ 5,975.00	\$ 10,000.00	40.25%	\$ 5,975.00
High End Tape Library		IBM	4004	ADV. POLICY MGMT	\$ 20,000	40.25%	\$ 11,950.00	\$ 20,000.00	40.25%	\$ 11,950.00
High End Tape Library		IBM	4010	PEER-TO-PEER COF	\$ 20,000	40.25%	\$ 11,950.00	\$ 20,000.00	40.25%	\$ 11,950.00
High End Tape Library		IBM	4011	PEER-TO-PEER COF	\$ 10,000	40.25%	\$ 5,975.00	\$ 10,000.00	40.25%	\$ 5,975.00
High End Tape Library		IBM	4012	PEER-TO-PEER COF	\$ 10,000	40.25%	\$ 5,975.00	\$ 10,000.00	40.25%	\$ 5,975.00
High End Tape Library		IBM	4013	PEER-TO-PEER COF	\$ 10,000	40.25%	\$ 5,975.00	\$ 10,000.00	40.25%	\$ 5,975.00
High End Tape Library		IBM	4060	ADJACENT FRAME	\$ 1,500	40.25%	\$ 896.25	\$ 1,500.00	40.25%	\$ 896.25
High End Tape Library		IBM	4062	ADJACENT FRAME	\$ 1,500	40.25%	\$ 896.25	\$ 1,500.00	40.25%	\$ 896.25
High End Tape Library		IBM	4064	ADJACENT FRAME	\$ 1,500	40.25%	\$ 896.25	\$ 1,500.00	40.25%	\$ 896.25
High End Tape Library		IBM	4065	ADJACENT FRAME	\$ 3,000	40.25%	\$ 1,792.50	\$ 3,000.00	40.25%	\$ 1,792.50
High End Tape Library		IBM	4074	LC ADJACENT FRAM	\$ 1,500	40.25%	\$ 896.25	\$ 1,500.00	40.25%	\$ 896.25
High End Tape Library		IBM	4075	ADJACENT FRAME	\$ 3,000	40.25%	\$ 1,792.50	\$ 3,000.00	40.25%	\$ 1,792.50
High End Tape Library		IBM	4630	FIELD INSTALL DRIV	\$ 2,500	40.25%	\$ 1,493.75	\$ 2,500.00	40.25%	\$ 1,493.75
High End Tape Library		IBM	4635	FIELD INSTALL 3590	\$ 1,000	40.25%	\$ 597.50	\$ 1,000.00	40.25%	\$ 597.50
High End Tape Library		IBM	4650	REPLACE 3590 A00	\$ 1,500	40.25%	\$ 896.25	\$ 1,500.00	40.25%	\$ 896.25
High End Tape Library		IBM	4655	FIELD INSTALL 3590	\$ 1,500	40.25%	\$ 896.25	\$ 1,500.00	40.25%	\$ 896.25
High End Tape Library		IBM	4660	REPLACE A00/A50 V	\$ 1,500	40.25%	\$ 896.25	\$ 1,500.00	40.25%	\$ 896.25
High End Tape Library		IBM	4665	FIELD INSTALL A60	\$ 1,500	40.25%	\$ 896.25	\$ 1,500.00	40.25%	\$ 896.25
High End Tape Library		IBM	4671	FIELD INSTALL H1A	\$ 2,500	40.25%	\$ 1,493.75	\$ 2,500.00	40.25%	\$ 1,493.75
High End Tape Library		IBM	4674	FIELD INSTALL J1A	\$ 700	40.25%	\$ 418.25	\$ 700.00	40.25%	\$ 418.25
High End Tape Library		IBM	4690	FIELD INSTALL AX0	\$ 1,500	40.25%	\$ 896.25	\$ 1,500.00	40.25%	\$ 896.25
High End Tape Library		IBM	4691	FIELD INSTALL AX0	\$ 1,500	40.25%	\$ 896.25	\$ 1,500.00	40.25%	\$ 896.25
High End Tape Library		IBM	4730	REMOVE 3590 DRIV	\$ 350	40.25%	\$ 209.13	\$ 350.00	40.25%	\$ 209.13
High End Tape Library		IBM	4735	REMOVE 3590-A00	\$ 750	40.25%	\$ 448.13	\$ 750.00	40.25%	\$ 448.13
High End Tape Library		IBM	4755	REMOVE 3590-A50	\$ 750	40.25%	\$ 448.13	\$ 750.00	40.25%	\$ 448.13
High End Tape Library		IBM	4765	REMOVE A60 FROM	\$ 350	40.25%	\$ 209.13	\$ 350.00	40.25%	\$ 209.13
High End Tape Library		IBM	4772	REMOVE J1A FROM	\$ 350	40.25%	\$ 209.13	\$ 350.00	40.25%	\$ 209.13
High End Tape Library		IBM	4800	INSTALL CRADLE PA	\$ 6,000	40.25%	\$ 3,585.00	\$ 6,000.00	40.25%	\$ 3,585.00
High End Tape Library		IBM	4801	REMOVE CRADLE P	\$ 1,400	40.25%	\$ 836.50	\$ 1,400.00	40.25%	\$ 836.50
High End Tape Library		IBM	4803	REINSTALL CRADLE	\$ 3,500	40.25%	\$ 2,091.25	\$ 3,500.00	40.25%	\$ 2,091.25
High End Tape Library		IBM	4855	FIELD INSTALL J70	\$ 1,500	40.25%	\$ 896.25	\$ 1,500.00	40.25%	\$ 896.25
High End Tape Library		IBM	4860	REPLACE CTRLR WIT	\$ 1,500	40.25%	\$ 896.25	\$ 1,500.00	40.25%	\$ 896.25
High End Tape Library		IBM	4865	REMOVE J70 FROM	\$ 350	40.25%	\$ 209.13	\$ 350.00	40.25%	\$ 209.13
High End Tape Library		IBM	5001	4.5M SCSI CABLE	\$ 175	40.25%	\$ 104.56	\$ 175.00	40.25%	\$ 104.56
High End Tape Library		IBM	5002	10M SCSI CABLE	\$ 225	40.25%	\$ 134.44	\$ 225.00	40.25%	\$ 134.44
High End Tape Library		IBM	5003	20M SCSI CABLE	\$ 275	40.25%	\$ 164.31	\$ 275.00	40.25%	\$ 164.31
High End Tape Library		IBM	5004	10M SCSI VHDCI CA	\$ 175	40.25%	\$ 104.56	\$ 175.00	40.25%	\$ 104.56

High End Tape Library		IBM	5050	DUAL ACTIVE ACCE	\$ 25,000	40.25%	\$ 14,937.50	\$ 25,000.00	40.25%	\$ 14,937.50
High End Tape Library		IBM	5210	INPUT/OUTPUT STA	\$ 3,630	40.25%	\$ 2,168.93	\$ 3,630.00	40.25%	\$ 2,168.93
High End Tape Library		IBM	5214	2ND DSK DRV FOR I	\$ 500	40.25%	\$ 298.75	\$ 500.00	40.25%	\$ 298.75
High End Tape Library		IBM	5215	DUAL GRIPPER	\$ 10,000	40.25%	\$ 5,975.00	\$ 10,000.00	40.25%	\$ 5,975.00
High End Tape Library		IBM	5216	REMOTE POWER	\$ 1,600	40.25%	\$ 956.00	\$ 1,600.00	40.25%	\$ 956.00
High End Tape Library		IBM	5217	RS-232 CABLE 50'	\$ 275	40.25%	\$ 164.31	\$ 275.00	40.25%	\$ 164.31
High End Tape Library		IBM	5219	TOKEN RING LAN AD	\$ 2,250	40.25%	\$ 1,344.38	\$ 2,250.00	40.25%	\$ 1,344.38
High End Tape Library		IBM	5220	ETHERNET LAN ADA	\$ 2,250	40.25%	\$ 1,344.38	\$ 2,250.00	40.25%	\$ 1,344.38
High End Tape Library		IBM	5226	REMOTE CONSOLE	\$ 1,000	40.25%	\$ 597.50	\$ 1,000.00	40.25%	\$ 597.50
High End Tape Library		IBM	5227	32 PORT ATTACHME	\$ 12,000	40.25%	\$ 7,170.00	\$ 12,000.00	40.25%	\$ 7,170.00
High End Tape Library		IBM	5228	TAPE CONTROL UN	\$ 2,000	40.25%	\$ 1,195.00	\$ 2,000.00	40.25%	\$ 1,195.00
High End Tape Library		IBM	5229	TAPE CONTROL UN	\$ 6,000	40.25%	\$ 3,585.00	\$ 6,000.00	40.25%	\$ 3,585.00
High End Tape Library		IBM	5230	30 CARTRIDGE I/O S	\$ 8,710	40.25%	\$ 5,204.23	\$ 8,710.00	40.25%	\$ 5,204.23
High End Tape Library		IBM	5232	ATTACHMENT CONO	\$ 3,750	40.25%	\$ 2,240.63	\$ 3,750.00	40.25%	\$ 2,240.63
High End Tape Library		IBM	5233	SCSI EXTENDER	\$ 3,250	40.25%	\$ 1,941.88	\$ 3,250.00	40.25%	\$ 1,941.88
High End Tape Library		IBM	5235	20 M SCSI DRIVE CA	\$ 300	40.25%	\$ 179.25	\$ 300.00	40.25%	\$ 179.25
High End Tape Library		IBM	5236	PERFORMANCE AC	\$ 100,000	40.25%	\$ 59,750.00	\$ 100,000.00	40.25%	\$ 59,750.00
High End Tape Library		IBM	5237	ADDITIONAL VTS DR	\$ 2,500	40.25%	\$ 1,493.75	\$ 2,500.00	40.25%	\$ 1,493.75
High End Tape Library		IBM	5244	MIRRORED VTS BO	\$ 2,000	40.25%	\$ 1,195.00	\$ 2,000.00	40.25%	\$ 1,195.00
High End Tape Library		IBM	5245	DUAL PATH ATTACH	\$ 10,000	40.25%	\$ 5,975.00	\$ 10,000.00	40.25%	\$ 5,975.00
High End Tape Library		IBM	5246	DUAL PATH CONCE	\$ 25,000	40.25%	\$ 14,937.50	\$ 25,000.00	40.25%	\$ 14,937.50
High End Tape Library		IBM	5250	FICON PERFORMAN	\$ 100,000	40.25%	\$ 59,750.00	\$ 100,000.00	40.25%	\$ 59,750.00
High End Tape Library		IBM	5264	64 ADD'L VIRTUAL D	\$ 64,000	40.25%	\$ 38,240.00	\$ 64,000.00	40.25%	\$ 38,240.00
High End Tape Library		IBM	5302	UPGRADE 5300 TO 5	\$ 3,500	40.25%	\$ 2,091.25	\$ 3,500.00	40.25%	\$ 2,091.25
High End Tape Library		IBM	5304	UPGRADE 5300 TO 5	\$ 3,500	40.25%	\$ 2,091.25	\$ 3,500.00	40.25%	\$ 2,091.25
High End Tape Library		IBM	5503	SCSI DRIVE UNIT	\$ 3,500	40.25%	\$ 2,091.25	\$ 3,500.00	40.25%	\$ 2,091.25
High End Tape Library		IBM	5504	ESCON DRIVE UNIT	\$ 3,500	40.25%	\$ 2,091.25	\$ 3,500.00	40.25%	\$ 2,091.25
High End Tape Library		IBM	8002	1-3590 CLEANING C	\$ 96	40.25%	\$ 57.36	\$ 96.00	40.25%	\$ 57.36
High End Tape Library		IBM	8005	1-3490E CLEANING C	\$ 35	40.25%	\$ 20.91	\$ 35.00	40.25%	\$ 20.91
High End Tape Library		IBM	8510	210-3590 DATA CAR	\$ 12,850	40.25%	\$ 7,677.88	\$ 12,850.00	40.25%	\$ 7,677.88
High End Tape Library		IBM	8610	210 EXTENDED LEN	\$ 20,370	40.25%	\$ 12,171.08	\$ 20,370.00	40.25%	\$ 12,171.08
High End Tape Library		IBM	8802	3592 CLEANING CAR	\$ 140	40.25%	\$ 83.65	\$ 140.00	40.25%	\$ 83.65
High End Tape Library		IBM	8820	20-3592 DATA CART	\$ 4,400	40.25%	\$ 2,629.00	\$ 4,400.00	40.25%	\$ 2,629.00
High End Tape Library		IBM		1 Year Warranty. 9x5 coverage						
High End Tape Library		IBM	3494-D14	Tape Library	\$ 35,000	40.25%	\$ 20,912.50	\$ 35,000.00	40.25%	\$ 20,912.50
High End Tape Library		IBM	201	9 MICRON LC/LC 31	\$ 250	40.25%	\$ 149.38	\$ 250.00	40.25%	\$ 149.38
High End Tape Library		IBM	202	9 MICRON LC/SC 31	\$ 220	40.25%	\$ 131.45	\$ 220.00	40.25%	\$ 131.45
High End Tape Library		IBM	203	50 MICRON LC/LC 3	\$ 210	40.25%	\$ 125.48	\$ 210.00	40.25%	\$ 125.48
High End Tape Library		IBM	204	50 MICRON LC/SC 3	\$ 225	40.25%	\$ 134.44	\$ 225.00	40.25%	\$ 134.44
High End Tape Library		IBM	205	62.5 MICRON LC/LC	\$ 250	40.25%	\$ 149.38	\$ 250.00	40.25%	\$ 149.38
High End Tape Library		IBM	206	62.5 MICRON LC/SC	\$ 250	40.25%	\$ 149.38	\$ 250.00	40.25%	\$ 149.38
High End Tape Library		IBM	1001	ESCON VTC - PLANT	\$ 25,000	40.25%	\$ 14,937.50	\$ 25,000.00	40.25%	\$ 14,937.50
High End Tape Library		IBM	1011	FICON VTC H: LW/LV	\$ 60,000	40.25%	\$ 35,850.00	\$ 60,000.00	40.25%	\$ 35,850.00
High End Tape Library		IBM	1012	FICON VTC H: LW/LV	\$ 60,000	40.25%	\$ 35,850.00	\$ 60,000.00	40.25%	\$ 35,850.00
High End Tape Library		IBM	1013	FICON VTC H: LW/LV	\$ 60,000	40.25%	\$ 35,850.00	\$ 60,000.00	40.25%	\$ 35,850.00
High End Tape Library		IBM	1014	FICON VTC H: SW/SV	\$ 60,000	40.25%	\$ 35,850.00	\$ 60,000.00	40.25%	\$ 35,850.00
High End Tape Library		IBM	1015	FICON VTC H: SW/SV	\$ 60,000	40.25%	\$ 35,850.00	\$ 60,000.00	40.25%	\$ 35,850.00
High End Tape Library		IBM	1016	FICON VTC H: SW/SV	\$ 60,000	40.25%	\$ 35,850.00	\$ 60,000.00	40.25%	\$ 35,850.00
High End Tape Library		IBM	1017	FICON VTC H: LW/SV	\$ 60,000	40.25%	\$ 35,850.00	\$ 60,000.00	40.25%	\$ 35,850.00
High End Tape Library		IBM	1018	FICON VTC H: LW/SV	\$ 60,000	40.25%	\$ 35,850.00	\$ 60,000.00	40.25%	\$ 35,850.00
High End Tape Library		IBM	1019	FICON VTC H: LW/SV	\$ 60,000	40.25%	\$ 35,850.00	\$ 60,000.00	40.25%	\$ 35,850.00
High End Tape Library		IBM	1020	FICON VTC H: LW/LV	\$ 60,000	40.25%	\$ 35,850.00	\$ 60,000.00	40.25%	\$ 35,850.00
High End Tape Library		IBM	1021	FICON VTC H: SW/SV	\$ 60,000	40.25%	\$ 35,850.00	\$ 60,000.00	40.25%	\$ 35,850.00
High End Tape Library		IBM	1022	FICON VTC H: LW/SV	\$ 60,000	40.25%	\$ 35,850.00	\$ 60,000.00	40.25%	\$ 35,850.00
High End Tape Library		IBM	1023	CONVERT LW TO SV	\$ 10,000	40.25%	\$ 5,975.00	\$ 10,000.00	40.25%	\$ 5,975.00
High End Tape Library		IBM	1024	CONVERT SW TO LV	\$ 10,000	40.25%	\$ 5,975.00	\$ 10,000.00	40.25%	\$ 5,975.00
High End Tape Library		IBM	1025	REPOSITION LW AN	\$ 2,900	40.25%	\$ 1,732.75	\$ 2,900.00	40.25%	\$ 1,732.75
High End Tape Library		IBM	1101	ESCON VTC - FIELD	\$ 31,250	40.25%	\$ 18,671.88	\$ 31,250.00	40.25%	\$ 18,671.88
High End Tape Library		IBM	1111	FICON VTC H: LW/LV	\$ 75,000	40.25%	\$ 44,812.50	\$ 75,000.00	40.25%	\$ 44,812.50
High End Tape Library		IBM	1112	FICON VTC H: LW/LV	\$ 75,000	40.25%	\$ 44,812.50	\$ 75,000.00	40.25%	\$ 44,812.50
High End Tape Library		IBM	1113	FICON VTC H: LW/LV	\$ 75,000	40.25%	\$ 44,812.50	\$ 75,000.00	40.25%	\$ 44,812.50
High End Tape Library		IBM	1114	FICON VTC H: SW/SV	\$ 75,000	40.25%	\$ 44,812.50	\$ 75,000.00	40.25%	\$ 44,812.50
High End Tape Library		IBM	1115	FICON VTC H: SW/SV	\$ 75,000	40.25%	\$ 44,812.50	\$ 75,000.00	40.25%	\$ 44,812.50
High End Tape Library		IBM	1116	FICON VTC H: SW/SV	\$ 75,000	40.25%	\$ 44,812.50	\$ 75,000.00	40.25%	\$ 44,812.50
High End Tape Library		IBM	1117	FICON VTC H: LW/SV	\$ 75,000	40.25%	\$ 44,812.50	\$ 75,000.00	40.25%	\$ 44,812.50
High End Tape Library		IBM	1118	FICON VTC H: LW/SV	\$ 75,000	40.25%	\$ 44,812.50	\$ 75,000.00	40.25%	\$ 44,812.50
High End Tape Library		IBM	1119	FICON VTC H: LW/SV	\$ 75,000	40.25%	\$ 44,812.50	\$ 75,000.00	40.25%	\$ 44,812.50
High End Tape Library		IBM	1120	FICON VTC H: LW/LV	\$ 75,000	40.25%	\$ 44,812.50	\$ 75,000.00	40.25%	\$ 44,812.50
High End Tape Library		IBM	1121	FICON VTC H: SW/SV	\$ 75,000	40.25%	\$ 44,812.50	\$ 75,000.00	40.25%	\$ 44,812.50
High End Tape Library		IBM	1122	FICON VTC H: LW/SV	\$ 75,000	40.25%	\$ 44,812.50	\$ 75,000.00	40.25%	\$ 44,812.50
High End Tape Library		IBM	2711	REMOTE SUPPORT	\$ 2,450	40.25%	\$ 1,463.88	\$ 2,450.00	40.25%	\$ 1,463.88

High End Tape Library		IBM	2713	MASTER CONSOLE	\$	5,000	40.25%	\$	2,987.50	\$	5,000.00	40.25%	\$	2,987.50
High End Tape Library		IBM	3000	FICON ENABLEMEN	\$	150,000	40.25%	\$	89,625.00	\$	150,000.00	40.25%	\$	89,625.00
High End Tape Library		IBM	3302	ADD'S ENHANCED E	\$	25,940	40.25%	\$	15,499.15	\$	25,940.00	40.25%	\$	15,499.15
High End Tape Library		IBM	3400	EXTENDED HIGH PE	\$	59,060	40.25%	\$	35,288.35	\$	59,060.00	40.25%	\$	35,288.35
High End Tape Library		IBM	3412	EXTENDED PERF. E	\$	25,940	40.25%	\$	15,499.15	\$	25,940.00	40.25%	\$	15,499.15
High End Tape Library		IBM	3415	FICON ATTACH-LON	\$	30,000	40.25%	\$	17,925.00	\$	30,000.00	40.25%	\$	17,925.00
High End Tape Library		IBM	3416	FICON ATTACH-SHO	\$	30,000	40.25%	\$	17,925.00	\$	30,000.00	40.25%	\$	17,925.00
High End Tape Library		IBM	3418	ACTIVATE ADD'L ES	\$	25,940	40.25%	\$	15,499.15	\$	25,940.00	40.25%	\$	15,499.15
High End Tape Library		IBM	3422	SCSI HOST ATTACH	\$	12,500	40.25%	\$	7,468.75	\$	12,500.00	40.25%	\$	7,468.75
High End Tape Library		IBM	3464	SC FIBRE DRIVE AT	\$	3,000	40.25%	\$	1,792.50	\$	3,000.00	40.25%	\$	1,792.50
High End Tape Library		IBM	3474	LC FIBRE DRIVE AT	\$	3,000	40.25%	\$	1,792.50	\$	3,000.00	40.25%	\$	1,792.50
High End Tape Library		IBM	3511	INSTALL FIBRE CHA	\$	300	40.25%	\$	179.25	\$	300.00	40.25%	\$	179.25
High End Tape Library		IBM	3702	DISK STORAGE CAF	\$	70,000	40.25%	\$	41,825.00	\$	70,000.00	40.25%	\$	41,825.00
High End Tape Library		IBM	3704	144/216 GB DISK ST	\$	75,000	40.25%	\$	44,812.50	\$	75,000.00	40.25%	\$	44,812.50
High End Tape Library		IBM	3705	288/432 GB DISK ST	\$	135,000	40.25%	\$	80,662.50	\$	135,000.00	40.25%	\$	80,662.50
High End Tape Library		IBM	4000	ADVANCED FUNCTIO	\$	25,000	40.25%	\$	14,937.50	\$	25,000.00	40.25%	\$	14,937.50
High End Tape Library		IBM	4001	ADV. POLICY MGMT	\$	30,000	40.25%	\$	17,925.00	\$	30,000.00	40.25%	\$	17,925.00
High End Tape Library		IBM	4002	ADV. POLICY MGMT	\$	5,000	40.25%	\$	2,987.50	\$	5,000.00	40.25%	\$	2,987.50
High End Tape Library		IBM	4003	ADV. POLICY MGMT	\$	10,000	40.25%	\$	5,975.00	\$	10,000.00	40.25%	\$	5,975.00
High End Tape Library		IBM	4004	ADV. POLICY MGMT	\$	20,000	40.25%	\$	11,950.00	\$	20,000.00	40.25%	\$	11,950.00
High End Tape Library		IBM	4010	PEER-TO-PEER COF	\$	20,000	40.25%	\$	11,950.00	\$	20,000.00	40.25%	\$	11,950.00
High End Tape Library		IBM	4011	PEER-TO-PEER COF	\$	10,000	40.25%	\$	5,975.00	\$	10,000.00	40.25%	\$	5,975.00
High End Tape Library		IBM	4012	PEER-TO-PEER COF	\$	10,000	40.25%	\$	5,975.00	\$	10,000.00	40.25%	\$	5,975.00
High End Tape Library		IBM	4013	PEER-TO-PEER COF	\$	10,000	40.25%	\$	5,975.00	\$	10,000.00	40.25%	\$	5,975.00
High End Tape Library		IBM	4060	ADJACENT FRAME	\$	1,500	40.25%	\$	896.25	\$	1,500.00	40.25%	\$	896.25
High End Tape Library		IBM	4062	ADJACENT FRAME	\$	1,500	40.25%	\$	896.25	\$	1,500.00	40.25%	\$	896.25
High End Tape Library		IBM	4064	ADJACENT FRAME	\$	1,500	40.25%	\$	896.25	\$	1,500.00	40.25%	\$	896.25
High End Tape Library		IBM	4065	ADJACENT FRAME	\$	3,000	40.25%	\$	1,792.50	\$	3,000.00	40.25%	\$	1,792.50
High End Tape Library		IBM	4074	LC ADJACENT FRAM	\$	1,500	40.25%	\$	896.25	\$	1,500.00	40.25%	\$	896.25
High End Tape Library		IBM	4075	ADJACENT FRAME	\$	3,000	40.25%	\$	1,792.50	\$	3,000.00	40.25%	\$	1,792.50
High End Tape Library		IBM	4630	FIELD INSTALL DRIV	\$	2,500	40.25%	\$	1,493.75	\$	2,500.00	40.25%	\$	1,493.75
High End Tape Library		IBM	4635	FIELD INSTALL 3590	\$	1,000	40.25%	\$	597.50	\$	1,000.00	40.25%	\$	597.50
High End Tape Library		IBM	4650	REPLACE 3590 A00	\$	1,500	40.25%	\$	896.25	\$	1,500.00	40.25%	\$	896.25
High End Tape Library		IBM	4655	FIELD INSTALL 3590	\$	1,500	40.25%	\$	896.25	\$	1,500.00	40.25%	\$	896.25
High End Tape Library		IBM	4660	REPLACE A00/A50 V	\$	1,500	40.25%	\$	896.25	\$	1,500.00	40.25%	\$	896.25
High End Tape Library		IBM	4665	FIELD INSTALL A60	\$	1,500	40.25%	\$	896.25	\$	1,500.00	40.25%	\$	896.25
High End Tape Library		IBM	4671	FIELD INSTALL H1A	\$	2,500	40.25%	\$	1,493.75	\$	2,500.00	40.25%	\$	1,493.75
High End Tape Library		IBM	4674	FIELD INSTALL J1A	\$	700	40.25%	\$	418.25	\$	700.00	40.25%	\$	418.25
High End Tape Library		IBM	4690	FIELD INSTALL AX0	\$	1,500	40.25%	\$	896.25	\$	1,500.00	40.25%	\$	896.25
High End Tape Library		IBM	4691	FIELD INSTALL AX0	\$	1,500	40.25%	\$	896.25	\$	1,500.00	40.25%	\$	896.25
High End Tape Library		IBM	4730	REMOVE 3590 DRIV	\$	350	40.25%	\$	209.13	\$	350.00	40.25%	\$	209.13
High End Tape Library		IBM	4735	REMOVE 3590-A00	\$	750	40.25%	\$	448.13	\$	750.00	40.25%	\$	448.13
High End Tape Library		IBM	4755	REMOVE 3590-A50	\$	750	40.25%	\$	448.13	\$	750.00	40.25%	\$	448.13
High End Tape Library		IBM	4765	REMOVE A60 FROM	\$	350	40.25%	\$	209.13	\$	350.00	40.25%	\$	209.13
High End Tape Library		IBM	4772	REMOVE J1A FROM	\$	350	40.25%	\$	209.13	\$	350.00	40.25%	\$	209.13
High End Tape Library		IBM	4800	INSTALL CRADLE PA	\$	6,000	40.25%	\$	3,585.00	\$	6,000.00	40.25%	\$	3,585.00
High End Tape Library		IBM	4801	REMOVE CRADLE P	\$	1,400	40.25%	\$	836.50	\$	1,400.00	40.25%	\$	836.50
High End Tape Library		IBM	4803	REINSTALL CRADLE	\$	3,500	40.25%	\$	2,091.25	\$	3,500.00	40.25%	\$	2,091.25
High End Tape Library		IBM	4855	FIELD INSTALL J70 I	\$	1,500	40.25%	\$	896.25	\$	1,500.00	40.25%	\$	896.25
High End Tape Library		IBM	4860	REPLACE CTRLR WIT	\$	1,500	40.25%	\$	896.25	\$	1,500.00	40.25%	\$	896.25
High End Tape Library		IBM	4865	REMOVE J70 FROM	\$	350	40.25%	\$	209.13	\$	350.00	40.25%	\$	209.13
High End Tape Library		IBM	5001	4.5M SCSI CABLE	\$	175	40.25%	\$	104.56	\$	175.00	40.25%	\$	104.56
High End Tape Library		IBM	5002	10M SCSI CABLE	\$	225	40.25%	\$	134.44	\$	225.00	40.25%	\$	134.44
High End Tape Library		IBM	5003	20M SCSI CABLE	\$	275	40.25%	\$	164.31	\$	275.00	40.25%	\$	164.31
High End Tape Library		IBM	5004	10M SCSI VHD CI CA	\$	175	40.25%	\$	104.56	\$	175.00	40.25%	\$	104.56
High End Tape Library		IBM	5050	DUAL ACTIVE ACCE	\$	25,000	40.25%	\$	14,937.50	\$	25,000.00	40.25%	\$	14,937.50
High End Tape Library		IBM	5210	INPUT/OUTPUT STA	\$	3,630	40.25%	\$	2,168.93	\$	3,630.00	40.25%	\$	2,168.93
High End Tape Library		IBM	5214	2ND DSK DRV FOR U	\$	500	40.25%	\$	298.75	\$	500.00	40.25%	\$	298.75
High End Tape Library		IBM	5215	DUAL GRIPPER	\$	10,000	40.25%	\$	5,975.00	\$	10,000.00	40.25%	\$	5,975.00
High End Tape Library		IBM	5216	REMOTE POWER	\$	1,600	40.25%	\$	956.00	\$	1,600.00	40.25%	\$	956.00
High End Tape Library		IBM	5217	RS-232 CABLE 50'	\$	275	40.25%	\$	164.31	\$	275.00	40.25%	\$	164.31
High End Tape Library		IBM	5219	TOKEN RING LAN AD	\$	2,250	40.25%	\$	1,344.38	\$	2,250.00	40.25%	\$	1,344.38
High End Tape Library		IBM	5220	ETHERNET LAN AD	\$	2,250	40.25%	\$	1,344.38	\$	2,250.00	40.25%	\$	1,344.38
High End Tape Library		IBM	5226	REMOTE CONSOLE	\$	1,000	40.25%	\$	597.50	\$	1,000.00	40.25%	\$	597.50
High End Tape Library		IBM	5227	32 PORT ATTACHME	\$	12,000	40.25%	\$	7,170.00	\$	12,000.00	40.25%	\$	7,170.00
High End Tape Library		IBM	5228	TAPE CONTROL UN	\$	2,000	40.25%	\$	1,195.00	\$	2,000.00	40.25%	\$	1,195.00
High End Tape Library		IBM	5229	TAPE CONTROL UN	\$	6,000	40.25%	\$	3,585.00	\$	6,000.00	40.25%	\$	3,585.00
High End Tape Library		IBM	5230	30 CARTRIDGE I/O S	\$	8,710	40.25%	\$	5,204.23	\$	8,710.00	40.25%	\$	5,204.23
High End Tape Library		IBM	5232	ATTACHMENT CONN	\$	3,750	40.25%	\$	2,240.63	\$	3,750.00	40.25%	\$	2,240.63
High End Tape Library		IBM	5233	SCSI EXTENDER	\$	3,250	40.25%	\$	1,941.88	\$	3,250.00	40.25%	\$	1,941.88
High End Tape Library		IBM	5235	20 M SCSI DRIVE CA	\$	300	40.25%	\$	179.25	\$	300.00	40.25%	\$	179.25

High End Tape Library		IBM	5236	PERFORMANCE AC	\$ 100,000	40.25%	\$ 59,750.00	\$ 100,000.00	40.25%	\$ 59,750.00
High End Tape Library		IBM	5237	ADDITIONAL VTS DF	\$ 2,500	40.25%	\$ 1,493.75	\$ 2,500.00	40.25%	\$ 1,493.75
High End Tape Library		IBM	5244	MIRRORED VTS BO	\$ 2,000	40.25%	\$ 1,195.00	\$ 2,000.00	40.25%	\$ 1,195.00
High End Tape Library		IBM	5245	DUAL PATH ATTACH	\$ 10,000	40.25%	\$ 5,975.00	\$ 10,000.00	40.25%	\$ 5,975.00
High End Tape Library		IBM	5246	DUAL PATH CONCE	\$ 25,000	40.25%	\$ 14,937.50	\$ 25,000.00	40.25%	\$ 14,937.50
High End Tape Library		IBM	5250	FICON PERFORMAN	\$ 100,000	40.25%	\$ 59,750.00	\$ 100,000.00	40.25%	\$ 59,750.00
High End Tape Library		IBM	5264	64 ADD'L VIRTUAL D	\$ 64,000	40.25%	\$ 38,240.00	\$ 64,000.00	40.25%	\$ 38,240.00
High End Tape Library		IBM	5302	UPGRADE 5300 TO 3	\$ 3,500	40.25%	\$ 2,091.25	\$ 3,500.00	40.25%	\$ 2,091.25
High End Tape Library		IBM	5304	UPGRADE 5300 TO 3	\$ 3,500	40.25%	\$ 2,091.25	\$ 3,500.00	40.25%	\$ 2,091.25
High End Tape Library		IBM	5503	SCSI DRIVE UNIT	\$ 3,500	40.25%	\$ 2,091.25	\$ 3,500.00	40.25%	\$ 2,091.25
High End Tape Library		IBM	5504	ESCON DRIVE UNIT	\$ 3,500	40.25%	\$ 2,091.25	\$ 3,500.00	40.25%	\$ 2,091.25
High End Tape Library		IBM	8002	1-3590 CLEANING C	\$ 96	40.25%	\$ 57.36	\$ 96.00	40.25%	\$ 57.36
High End Tape Library		IBM	8005	1-3490E CLEANING C	\$ 35	40.25%	\$ 20.91	\$ 35.00	40.25%	\$ 20.91
High End Tape Library		IBM	8510	210-3590 DATA CAR	\$ 12,850	40.25%	\$ 7,677.88	\$ 12,850.00	40.25%	\$ 7,677.88
High End Tape Library		IBM	8610	210 EXTENDED LEN	\$ 20,370	40.25%	\$ 12,171.08	\$ 20,370.00	40.25%	\$ 12,171.08
High End Tape Library		IBM	8802	3592 CLEANING CAF	\$ 140	40.25%	\$ 83.65	\$ 140.00	40.25%	\$ 83.65
High End Tape Library		IBM	8820	20-3592 DATA CART	\$ 4,400	40.25%	\$ 2,629.00	\$ 4,400.00	40.25%	\$ 2,629.00
				1 Year Warranty. 9x5 coverage						
High End Tape Library		IBM	3494-D22	Tape Library	\$ 35,000	40.25%	\$ 20,912.50	\$ 35,000.00	40.25%	\$ 20,912.50
High End Tape Library		IBM	201	9 MICRON LC/LC 31	\$ 250	40.25%	\$ 149.38	\$ 250.00	40.25%	\$ 149.38
High End Tape Library		IBM	202	9 MICRON LC/SC 31	\$ 220	40.25%	\$ 131.45	\$ 220.00	40.25%	\$ 131.45
High End Tape Library		IBM	203	50 MICRON LC/LC 31	\$ 210	40.25%	\$ 125.48	\$ 210.00	40.25%	\$ 125.48
High End Tape Library		IBM	204	50 MICRON LC/SC 31	\$ 225	40.25%	\$ 134.44	\$ 225.00	40.25%	\$ 134.44
High End Tape Library		IBM	205	62.5 MICRON LC/LC	\$ 250	40.25%	\$ 149.38	\$ 250.00	40.25%	\$ 149.38
High End Tape Library		IBM	206	62.5 MICRON LC/SC	\$ 250	40.25%	\$ 149.38	\$ 250.00	40.25%	\$ 149.38
High End Tape Library		IBM	1001	ESCON VTC - PLAN	\$ 25,000	40.25%	\$ 14,937.50	\$ 25,000.00	40.25%	\$ 14,937.50
High End Tape Library		IBM	1011	FICON VTC H:LW/LV	\$ 60,000	40.25%	\$ 35,850.00	\$ 60,000.00	40.25%	\$ 35,850.00
High End Tape Library		IBM	1012	FICON VTC H:LW/LV	\$ 60,000	40.25%	\$ 35,850.00	\$ 60,000.00	40.25%	\$ 35,850.00
High End Tape Library		IBM	1013	FICON VTC H:LW/LV	\$ 60,000	40.25%	\$ 35,850.00	\$ 60,000.00	40.25%	\$ 35,850.00
High End Tape Library		IBM	1014	FICON VTC H:SW/SV	\$ 60,000	40.25%	\$ 35,850.00	\$ 60,000.00	40.25%	\$ 35,850.00
High End Tape Library		IBM	1015	FICON VTC H:SW/SV	\$ 60,000	40.25%	\$ 35,850.00	\$ 60,000.00	40.25%	\$ 35,850.00
High End Tape Library		IBM	1016	FICON VTC H:SW/SV	\$ 60,000	40.25%	\$ 35,850.00	\$ 60,000.00	40.25%	\$ 35,850.00
High End Tape Library		IBM	1017	FICON VTC H:LW/SV	\$ 60,000	40.25%	\$ 35,850.00	\$ 60,000.00	40.25%	\$ 35,850.00
High End Tape Library		IBM	1018	FICON VTC H:LW/SV	\$ 60,000	40.25%	\$ 35,850.00	\$ 60,000.00	40.25%	\$ 35,850.00
High End Tape Library		IBM	1019	FICON VTC H:LW/SV	\$ 60,000	40.25%	\$ 35,850.00	\$ 60,000.00	40.25%	\$ 35,850.00
High End Tape Library		IBM	1020	FICON VTC H:LW/LV	\$ 60,000	40.25%	\$ 35,850.00	\$ 60,000.00	40.25%	\$ 35,850.00
High End Tape Library		IBM	1021	FICON VTC H:SW/SV	\$ 60,000	40.25%	\$ 35,850.00	\$ 60,000.00	40.25%	\$ 35,850.00
High End Tape Library		IBM	1022	FICON VTC H:LW/SV	\$ 60,000	40.25%	\$ 35,850.00	\$ 60,000.00	40.25%	\$ 35,850.00
High End Tape Library		IBM	1023	CONVERT LW TO SV	\$ 10,000	40.25%	\$ 5,975.00	\$ 10,000.00	40.25%	\$ 5,975.00
High End Tape Library		IBM	1024	CONVERT SW TO LV	\$ 10,000	40.25%	\$ 5,975.00	\$ 10,000.00	40.25%	\$ 5,975.00
High End Tape Library		IBM	1025	REPOSITION LW AN	\$ 2,900	40.25%	\$ 1,732.75	\$ 2,900.00	40.25%	\$ 1,732.75
High End Tape Library		IBM	1101	ESCON VTC - FIELD	\$ 31,250	40.25%	\$ 18,671.88	\$ 31,250.00	40.25%	\$ 18,671.88
High End Tape Library		IBM	1111	FICON VTC H:LW/LV	\$ 75,000	40.25%	\$ 44,812.50	\$ 75,000.00	40.25%	\$ 44,812.50
High End Tape Library		IBM	1112	FICON VTC H:LW/LV	\$ 75,000	40.25%	\$ 44,812.50	\$ 75,000.00	40.25%	\$ 44,812.50
High End Tape Library		IBM	1113	FICON VTC H:LW/LV	\$ 75,000	40.25%	\$ 44,812.50	\$ 75,000.00	40.25%	\$ 44,812.50
High End Tape Library		IBM	1114	FICON VTC H:SW/SV	\$ 75,000	40.25%	\$ 44,812.50	\$ 75,000.00	40.25%	\$ 44,812.50
High End Tape Library		IBM	1115	FICON VTC H:SW/SV	\$ 75,000	40.25%	\$ 44,812.50	\$ 75,000.00	40.25%	\$ 44,812.50
High End Tape Library		IBM	1116	FICON VTC H:SW/SV	\$ 75,000	40.25%	\$ 44,812.50	\$ 75,000.00	40.25%	\$ 44,812.50
High End Tape Library		IBM	1117	FICON VTC H:LW/SV	\$ 75,000	40.25%	\$ 44,812.50	\$ 75,000.00	40.25%	\$ 44,812.50
High End Tape Library		IBM	1118	FICON VTC H:LW/SV	\$ 75,000	40.25%	\$ 44,812.50	\$ 75,000.00	40.25%	\$ 44,812.50
High End Tape Library		IBM	1119	FICON VTC H:LW/SV	\$ 75,000	40.25%	\$ 44,812.50	\$ 75,000.00	40.25%	\$ 44,812.50
High End Tape Library		IBM	1120	FICON VTC H:LW/LV	\$ 75,000	40.25%	\$ 44,812.50	\$ 75,000.00	40.25%	\$ 44,812.50
High End Tape Library		IBM	1121	FICON VTC H:SW/SV	\$ 75,000	40.25%	\$ 44,812.50	\$ 75,000.00	40.25%	\$ 44,812.50
High End Tape Library		IBM	1122	FICON VTC H:LW/SV	\$ 75,000	40.25%	\$ 44,812.50	\$ 75,000.00	40.25%	\$ 44,812.50
High End Tape Library		IBM	2711	REMOTE SUPPORT	\$ 2,450	40.25%	\$ 1,463.88	\$ 2,450.00	40.25%	\$ 1,463.88
High End Tape Library		IBM	2713	MASTER CONSOLE	\$ 5,000	40.25%	\$ 2,987.50	\$ 5,000.00	40.25%	\$ 2,987.50
High End Tape Library		IBM	3000	FICON ENABLEMEN	\$ 150,000	40.25%	\$ 89,625.00	\$ 150,000.00	40.25%	\$ 89,625.00
High End Tape Library		IBM	3302	ADD'S ENHANCED E	\$ 25,940	40.25%	\$ 15,499.15	\$ 25,940.00	40.25%	\$ 15,499.15
High End Tape Library		IBM	3400	EXTENDED HIGH PE	\$ 59,060	40.25%	\$ 35,288.35	\$ 59,060.00	40.25%	\$ 35,288.35
High End Tape Library		IBM	3412	EXTENDED PERF. E	\$ 25,940	40.25%	\$ 15,499.15	\$ 25,940.00	40.25%	\$ 15,499.15
High End Tape Library		IBM	3415	FICON ATTACH-LON	\$ 30,000	40.25%	\$ 17,925.00	\$ 30,000.00	40.25%	\$ 17,925.00
High End Tape Library		IBM	3416	FICON ATTACH-SHC	\$ 30,000	40.25%	\$ 17,925.00	\$ 30,000.00	40.25%	\$ 17,925.00
High End Tape Library		IBM	3418	ACTIVATE ADD'L ES	\$ 25,940	40.25%	\$ 15,499.15	\$ 25,940.00	40.25%	\$ 15,499.15
High End Tape Library		IBM	3422	SCSI HOST ATTACH	\$ 12,500	40.25%	\$ 7,468.75	\$ 12,500.00	40.25%	\$ 7,468.75
High End Tape Library		IBM	3464	SC FIBRE DRIVE AT	\$ 3,000	40.25%	\$ 1,792.50	\$ 3,000.00	40.25%	\$ 1,792.50
High End Tape Library		IBM	3474	LC FIBRE DRIVE AT	\$ 3,000	40.25%	\$ 1,792.50	\$ 3,000.00	40.25%	\$ 1,792.50
High End Tape Library		IBM	3511	INSTALL FIBRE CHA	\$ 300	40.25%	\$ 179.25	\$ 300.00	40.25%	\$ 179.25
High End Tape Library		IBM	3702	DISK STORAGE CAF	\$ 70,000	40.25%	\$ 41,825.00	\$ 70,000.00	40.25%	\$ 41,825.00
High End Tape Library		IBM	3704	144/216 GB DISK ST	\$ 75,000	40.25%	\$ 44,812.50	\$ 75,000.00	40.25%	\$ 44,812.50
High End Tape Library		IBM	3705	288/432 GB DISK ST	\$ 135,000	40.25%	\$ 80,662.50	\$ 135,000.00	40.25%	\$ 80,662.50
High End Tape Library		IBM	4000	ADVANCED FUNCTI	\$ 25,000	40.25%	\$ 14,937.50	\$ 25,000.00	40.25%	\$ 14,937.50

High End Tape Library		IBM	4001	ADV. POLICY MGMT	\$	30,000	40.25%	\$	17,925.00	\$	30,000.00	40.25%	\$	17,925.00
High End Tape Library		IBM	4002	ADV. POLICY MGMT	\$	5,000	40.25%	\$	2,987.50	\$	5,000.00	40.25%	\$	2,987.50
High End Tape Library		IBM	4003	ADV. POLICY MGMT	\$	10,000	40.25%	\$	5,975.00	\$	10,000.00	40.25%	\$	5,975.00
High End Tape Library		IBM	4004	ADV. POLICY MGMT	\$	20,000	40.25%	\$	11,950.00	\$	20,000.00	40.25%	\$	11,950.00
High End Tape Library		IBM	4010	PEER-TO-PEER COF	\$	20,000	40.25%	\$	11,950.00	\$	20,000.00	40.25%	\$	11,950.00
High End Tape Library		IBM	4011	PEER-TO-PEER COF	\$	10,000	40.25%	\$	5,975.00	\$	10,000.00	40.25%	\$	5,975.00
High End Tape Library		IBM	4012	PEER-TO-PEER COF	\$	10,000	40.25%	\$	5,975.00	\$	10,000.00	40.25%	\$	5,975.00
High End Tape Library		IBM	4013	PEER-TO-PEER COF	\$	10,000	40.25%	\$	5,975.00	\$	10,000.00	40.25%	\$	5,975.00
High End Tape Library		IBM	4060	ADJACENT FRAME	\$	1,500	40.25%	\$	896.25	\$	1,500.00	40.25%	\$	896.25
High End Tape Library		IBM	4062	ADJACENT FRAME	\$	1,500	40.25%	\$	896.25	\$	1,500.00	40.25%	\$	896.25
High End Tape Library		IBM	4064	ADJACENT FRAME	\$	1,500	40.25%	\$	896.25	\$	1,500.00	40.25%	\$	896.25
High End Tape Library		IBM	4065	ADJACENT FRAME	\$	3,000	40.25%	\$	1,792.50	\$	3,000.00	40.25%	\$	1,792.50
High End Tape Library		IBM	4074	LC ADJACENT FRAM	\$	1,500	40.25%	\$	896.25	\$	1,500.00	40.25%	\$	896.25
High End Tape Library		IBM	4075	ADJACENT FRAME	\$	3,000	40.25%	\$	1,792.50	\$	3,000.00	40.25%	\$	1,792.50
High End Tape Library		IBM	4630	FIELD INSTALL DRIV	\$	2,500	40.25%	\$	1,493.75	\$	2,500.00	40.25%	\$	1,493.75
High End Tape Library		IBM	4635	FIELD INSTALL 3590	\$	1,000	40.25%	\$	597.50	\$	1,000.00	40.25%	\$	597.50
High End Tape Library		IBM	4650	REPLACE 3590 A00	\$	1,500	40.25%	\$	896.25	\$	1,500.00	40.25%	\$	896.25
High End Tape Library		IBM	4655	FIELD INSTALL 3590	\$	1,500	40.25%	\$	896.25	\$	1,500.00	40.25%	\$	896.25
High End Tape Library		IBM	4660	REPLACE A00/A50 V	\$	1,500	40.25%	\$	896.25	\$	1,500.00	40.25%	\$	896.25
High End Tape Library		IBM	4665	FIELD INSTALL A60	\$	1,500	40.25%	\$	896.25	\$	1,500.00	40.25%	\$	896.25
High End Tape Library		IBM	4671	FIELD INSTALL H1A	\$	2,500	40.25%	\$	1,493.75	\$	2,500.00	40.25%	\$	1,493.75
High End Tape Library		IBM	4674	FIELD INSTALL J1A	\$	700	40.25%	\$	418.25	\$	700.00	40.25%	\$	418.25
High End Tape Library		IBM	4690	FIELD INSTALL AX0	\$	1,500	40.25%	\$	896.25	\$	1,500.00	40.25%	\$	896.25
High End Tape Library		IBM	4691	FIELD INSTALL AX0	\$	1,500	40.25%	\$	896.25	\$	1,500.00	40.25%	\$	896.25
High End Tape Library		IBM	4730	REMOVE 3590 DRIV	\$	350	40.25%	\$	209.13	\$	350.00	40.25%	\$	209.13
High End Tape Library		IBM	4735	REMOVE 3590-A00	\$	750	40.25%	\$	448.13	\$	750.00	40.25%	\$	448.13
High End Tape Library		IBM	4755	REMOVE 3590-A50	\$	750	40.25%	\$	448.13	\$	750.00	40.25%	\$	448.13
High End Tape Library		IBM	4765	REMOVE A60 FROM	\$	350	40.25%	\$	209.13	\$	350.00	40.25%	\$	209.13
High End Tape Library		IBM	4772	REMOVE J1A FROM	\$	350	40.25%	\$	209.13	\$	350.00	40.25%	\$	209.13
High End Tape Library		IBM	4800	INSTALL CRADLE PA	\$	6,000	40.25%	\$	3,585.00	\$	6,000.00	40.25%	\$	3,585.00
High End Tape Library		IBM	4801	REMOVE CRADLE P	\$	1,400	40.25%	\$	836.50	\$	1,400.00	40.25%	\$	836.50
High End Tape Library		IBM	4803	REINSTALL CRADLE	\$	3,500	40.25%	\$	2,091.25	\$	3,500.00	40.25%	\$	2,091.25
High End Tape Library		IBM	4855	FIELD INSTALL J70	\$	1,500	40.25%	\$	896.25	\$	1,500.00	40.25%	\$	896.25
High End Tape Library		IBM	4860	REPLACE CTLR WIT	\$	1,500	40.25%	\$	896.25	\$	1,500.00	40.25%	\$	896.25
High End Tape Library		IBM	4865	REMOVE J70 FROM	\$	350	40.25%	\$	209.13	\$	350.00	40.25%	\$	209.13
High End Tape Library		IBM	5001	4.5M SCSI CABLE	\$	175	40.25%	\$	104.56	\$	175.00	40.25%	\$	104.56
High End Tape Library		IBM	5002	10M SCSI CABLE	\$	225	40.25%	\$	134.44	\$	225.00	40.25%	\$	134.44
High End Tape Library		IBM	5003	20M SCSI CABLE	\$	275	40.25%	\$	164.31	\$	275.00	40.25%	\$	164.31
High End Tape Library		IBM	5004	10M SCSI VHDGI CA	\$	175	40.25%	\$	104.56	\$	175.00	40.25%	\$	104.56
High End Tape Library		IBM	5050	DUAL ACTIVE ACCE	\$	25,000	40.25%	\$	14,937.50	\$	25,000.00	40.25%	\$	14,937.50
High End Tape Library		IBM	5210	INPUT/OUTPUT STA	\$	3,630	40.25%	\$	2,168.93	\$	3,630.00	40.25%	\$	2,168.93
High End Tape Library		IBM	5214	2ND DSK DRV FOR I	\$	500	40.25%	\$	298.75	\$	500.00	40.25%	\$	298.75
High End Tape Library		IBM	5215	DUAL GRIPPER	\$	10,000	40.25%	\$	5,975.00	\$	10,000.00	40.25%	\$	5,975.00
High End Tape Library		IBM	5216	REMOTE POWER	\$	1,600	40.25%	\$	956.00	\$	1,600.00	40.25%	\$	956.00
High End Tape Library		IBM	5217	RS-232 CABLE 50'	\$	275	40.25%	\$	164.31	\$	275.00	40.25%	\$	164.31
High End Tape Library		IBM	5219	TOKEN RING LAN AD	\$	2,250	40.25%	\$	1,344.38	\$	2,250.00	40.25%	\$	1,344.38
High End Tape Library		IBM	5220	ETHERNET LAN ADA	\$	2,250	40.25%	\$	1,344.38	\$	2,250.00	40.25%	\$	1,344.38
High End Tape Library		IBM	5226	REMOTE CONSOLE	\$	1,000	40.25%	\$	597.50	\$	1,000.00	40.25%	\$	597.50
High End Tape Library		IBM	5227	32 PORT ATTACHME	\$	12,000	40.25%	\$	7,170.00	\$	12,000.00	40.25%	\$	7,170.00
High End Tape Library		IBM	5228	TAPE CONTROL UN	\$	2,000	40.25%	\$	1,195.00	\$	2,000.00	40.25%	\$	1,195.00
High End Tape Library		IBM	5229	TAPE CONTROL UN	\$	6,000	40.25%	\$	3,585.00	\$	6,000.00	40.25%	\$	3,585.00
High End Tape Library		IBM	5230	30 CARTRIDGE I/O S	\$	8,710	40.25%	\$	5,204.23	\$	8,710.00	40.25%	\$	5,204.23
High End Tape Library		IBM	5232	ATTACHMENT CONC	\$	3,750	40.25%	\$	2,240.63	\$	3,750.00	40.25%	\$	2,240.63
High End Tape Library		IBM	5233	SCSI EXTENDER	\$	3,250	40.25%	\$	1,941.88	\$	3,250.00	40.25%	\$	1,941.88
High End Tape Library		IBM	5235	20 M SCSI DRIVE CA	\$	300	40.25%	\$	179.25	\$	300.00	40.25%	\$	179.25
High End Tape Library		IBM	5236	PERFORMANCE AC	\$	100,000	40.25%	\$	59,750.00	\$	100,000.00	40.25%	\$	59,750.00
High End Tape Library		IBM	5237	ADDITIONAL VTS DR	\$	2,500	40.25%	\$	1,493.75	\$	2,500.00	40.25%	\$	1,493.75
High End Tape Library		IBM	5244	MIRRORED VTS BO	\$	2,000	40.25%	\$	1,195.00	\$	2,000.00	40.25%	\$	1,195.00
High End Tape Library		IBM	5245	DUAL PATH ATTACH	\$	10,000	40.25%	\$	5,975.00	\$	10,000.00	40.25%	\$	5,975.00
High End Tape Library		IBM	5246	DUAL PATH CONCE	\$	25,000	40.25%	\$	14,937.50	\$	25,000.00	40.25%	\$	14,937.50
High End Tape Library		IBM	5250	FICON PERFORMAN	\$	100,000	40.25%	\$	59,750.00	\$	100,000.00	40.25%	\$	59,750.00
High End Tape Library		IBM	5264	64 ADD'L VIRTUAL D	\$	64,000	40.25%	\$	38,240.00	\$	64,000.00	40.25%	\$	38,240.00
High End Tape Library		IBM	5302	UPGRADE 5300 TO	\$	3,500	40.25%	\$	2,091.25	\$	3,500.00	40.25%	\$	2,091.25
High End Tape Library		IBM	5304	UPGRADE 5300 TO	\$	3,500	40.25%	\$	2,091.25	\$	3,500.00	40.25%	\$	2,091.25
High End Tape Library		IBM	5503	SCSI DRIVE UNIT	\$	3,500	40.25%	\$	2,091.25	\$	3,500.00	40.25%	\$	2,091.25
High End Tape Library		IBM	5504	ESCON DRIVE UNIT	\$	3,500	40.25%	\$	2,091.25	\$	3,500.00	40.25%	\$	2,091.25
High End Tape Library		IBM	8002	1-3590 CLEANING C	\$	96	40.25%	\$	57.36	\$	96.00	40.25%	\$	57.36
High End Tape Library		IBM	8005	1-3490E CLEANING	\$	35	40.25%	\$	20.91	\$	35.00	40.25%	\$	20.91
High End Tape Library		IBM	8510	210-3590 DATA CAR	\$	12,850	40.25%	\$	7,677.88	\$	12,850.00	40.25%	\$	7,677.88
High End Tape Library		IBM	8610	210 EXTENDED LEN	\$	20,370	40.25%	\$	12,171.08	\$	20,370.00	40.25%	\$	12,171.08
High End Tape Library		IBM	8802	3592 CLEANING CAR	\$	140	40.25%	\$	83.65	\$	140.00	40.25%	\$	83.65

High End Tape Library		IBM	8820	20-3592 DATA CART	\$ 4,400	40.25%	\$ 2,629.00	\$ 4,400.00	40.25%	\$ 2,629.00
				1 Year Warranty. 9x5 coverage						
High End Tape Library		IBM	3494-D24	Tape Library	\$ 35,000	40.25%	\$ 20,912.50	\$ 35,000.00	40.25%	\$ 20,912.50
High End Tape Library		IBM	201	9 MICRON LC/LC 31	\$ 250	40.25%	\$ 149.38	\$ 250.00	40.25%	\$ 149.38
High End Tape Library		IBM	202	9 MICRON LC/SC 31	\$ 220	40.25%	\$ 131.45	\$ 220.00	40.25%	\$ 131.45
High End Tape Library		IBM	203	50 MICRON LC/LC 3	\$ 210	40.25%	\$ 125.48	\$ 210.00	40.25%	\$ 125.48
High End Tape Library		IBM	204	50 MICRON LC/SC 3	\$ 225	40.25%	\$ 134.44	\$ 225.00	40.25%	\$ 134.44
High End Tape Library		IBM	205	62.5 MICRON LC/LC	\$ 250	40.25%	\$ 149.38	\$ 250.00	40.25%	\$ 149.38
High End Tape Library		IBM	206	62.5 MICRON LC/SC	\$ 250	40.25%	\$ 149.38	\$ 250.00	40.25%	\$ 149.38
High End Tape Library		IBM	1001	ESCON VTC - PLAN	\$ 25,000	40.25%	\$ 14,937.50	\$ 25,000.00	40.25%	\$ 14,937.50
High End Tape Library		IBM	1011	FICON VTC H: LW/LV	\$ 60,000	40.25%	\$ 35,850.00	\$ 60,000.00	40.25%	\$ 35,850.00
High End Tape Library		IBM	1012	FICON VTC H: LW/LV	\$ 60,000	40.25%	\$ 35,850.00	\$ 60,000.00	40.25%	\$ 35,850.00
High End Tape Library		IBM	1013	FICON VTC H: LW/LV	\$ 60,000	40.25%	\$ 35,850.00	\$ 60,000.00	40.25%	\$ 35,850.00
High End Tape Library		IBM	1014	FICON VTC H: SW/SV	\$ 60,000	40.25%	\$ 35,850.00	\$ 60,000.00	40.25%	\$ 35,850.00
High End Tape Library		IBM	1015	FICON VTC H: SW/SV	\$ 60,000	40.25%	\$ 35,850.00	\$ 60,000.00	40.25%	\$ 35,850.00
High End Tape Library		IBM	1016	FICON VTC H: SW/SV	\$ 60,000	40.25%	\$ 35,850.00	\$ 60,000.00	40.25%	\$ 35,850.00
High End Tape Library		IBM	1017	FICON VTC H: LW/SV	\$ 60,000	40.25%	\$ 35,850.00	\$ 60,000.00	40.25%	\$ 35,850.00
High End Tape Library		IBM	1018	FICON VTC H: LW/SV	\$ 60,000	40.25%	\$ 35,850.00	\$ 60,000.00	40.25%	\$ 35,850.00
High End Tape Library		IBM	1019	FICON VTC H: LW/SV	\$ 60,000	40.25%	\$ 35,850.00	\$ 60,000.00	40.25%	\$ 35,850.00
High End Tape Library		IBM	1020	FICON VTC H: LW/LV	\$ 60,000	40.25%	\$ 35,850.00	\$ 60,000.00	40.25%	\$ 35,850.00
High End Tape Library		IBM	1021	FICON VTC H: SW/SV	\$ 60,000	40.25%	\$ 35,850.00	\$ 60,000.00	40.25%	\$ 35,850.00
High End Tape Library		IBM	1022	FICON VTC H: LW/SV	\$ 60,000	40.25%	\$ 35,850.00	\$ 60,000.00	40.25%	\$ 35,850.00
High End Tape Library		IBM	1023	CONVERT LW TO SV	\$ 10,000	40.25%	\$ 5,975.00	\$ 10,000.00	40.25%	\$ 5,975.00
High End Tape Library		IBM	1024	CONVERT SW TO LV	\$ 10,000	40.25%	\$ 5,975.00	\$ 10,000.00	40.25%	\$ 5,975.00
High End Tape Library		IBM	1025	REPOSITION LW AN	\$ 2,900	40.25%	\$ 1,732.75	\$ 2,900.00	40.25%	\$ 1,732.75
High End Tape Library		IBM	1101	ESCON VTC - FIELD	\$ 31,250	40.25%	\$ 18,671.88	\$ 31,250.00	40.25%	\$ 18,671.88
High End Tape Library		IBM	1111	FICON VTC H: LW/LV	\$ 75,000	40.25%	\$ 44,812.50	\$ 75,000.00	40.25%	\$ 44,812.50
High End Tape Library		IBM	1112	FICON VTC H: LW/LV	\$ 75,000	40.25%	\$ 44,812.50	\$ 75,000.00	40.25%	\$ 44,812.50
High End Tape Library		IBM	1113	FICON VTC H: LW/LV	\$ 75,000	40.25%	\$ 44,812.50	\$ 75,000.00	40.25%	\$ 44,812.50
High End Tape Library		IBM	1114	FICON VTC H: SW/SV	\$ 75,000	40.25%	\$ 44,812.50	\$ 75,000.00	40.25%	\$ 44,812.50
High End Tape Library		IBM	1115	FICON VTC H: SW/SV	\$ 75,000	40.25%	\$ 44,812.50	\$ 75,000.00	40.25%	\$ 44,812.50
High End Tape Library		IBM	1116	FICON VTC H: SW/SV	\$ 75,000	40.25%	\$ 44,812.50	\$ 75,000.00	40.25%	\$ 44,812.50
High End Tape Library		IBM	1117	FICON VTC H: LW/SV	\$ 75,000	40.25%	\$ 44,812.50	\$ 75,000.00	40.25%	\$ 44,812.50
High End Tape Library		IBM	1118	FICON VTC H: LW/SV	\$ 75,000	40.25%	\$ 44,812.50	\$ 75,000.00	40.25%	\$ 44,812.50
High End Tape Library		IBM	1119	FICON VTC H: LW/SV	\$ 75,000	40.25%	\$ 44,812.50	\$ 75,000.00	40.25%	\$ 44,812.50
High End Tape Library		IBM	1120	FICON VTC H: LW/LV	\$ 75,000	40.25%	\$ 44,812.50	\$ 75,000.00	40.25%	\$ 44,812.50
High End Tape Library		IBM	1121	FICON VTC H: SW/SV	\$ 75,000	40.25%	\$ 44,812.50	\$ 75,000.00	40.25%	\$ 44,812.50
High End Tape Library		IBM	1122	FICON VTC H: LW/SV	\$ 75,000	40.25%	\$ 44,812.50	\$ 75,000.00	40.25%	\$ 44,812.50
High End Tape Library		IBM	2711	REMOTE SUPPORT	\$ 2,450	40.25%	\$ 1,463.88	\$ 2,450.00	40.25%	\$ 1,463.88
High End Tape Library		IBM	2713	MASTER CONSOLE	\$ 5,000	40.25%	\$ 2,987.50	\$ 5,000.00	40.25%	\$ 2,987.50
High End Tape Library		IBM	3000	FICON ENABLEMEN	\$ 150,000	40.25%	\$ 89,625.00	\$ 150,000.00	40.25%	\$ 89,625.00
High End Tape Library		IBM	3302	ADD'S ENHANCED E	\$ 25,940	40.25%	\$ 15,499.15	\$ 25,940.00	40.25%	\$ 15,499.15
High End Tape Library		IBM	3400	EXTENDED HIGH PE	\$ 59,060	40.25%	\$ 35,288.35	\$ 59,060.00	40.25%	\$ 35,288.35
High End Tape Library		IBM	3412	EXTENDED PERF. E	\$ 25,940	40.25%	\$ 15,499.15	\$ 25,940.00	40.25%	\$ 15,499.15
High End Tape Library		IBM	3415	FICON ATTACH-LON	\$ 30,000	40.25%	\$ 17,925.00	\$ 30,000.00	40.25%	\$ 17,925.00
High End Tape Library		IBM	3416	FICON ATTACH-SHC	\$ 30,000	40.25%	\$ 17,925.00	\$ 30,000.00	40.25%	\$ 17,925.00
High End Tape Library		IBM	3418	ACTIVATE ADD'L ES	\$ 25,940	40.25%	\$ 15,499.15	\$ 25,940.00	40.25%	\$ 15,499.15
High End Tape Library		IBM	3422	SCSI HOST ATTACH	\$ 12,500	40.25%	\$ 7,468.75	\$ 12,500.00	40.25%	\$ 7,468.75
High End Tape Library		IBM	3464	SC FIBRE DRIVE AT	\$ 3,000	40.25%	\$ 1,792.50	\$ 3,000.00	40.25%	\$ 1,792.50
High End Tape Library		IBM	3474	LC FIBRE DRIVE AT	\$ 3,000	40.25%	\$ 1,792.50	\$ 3,000.00	40.25%	\$ 1,792.50
High End Tape Library		IBM	3511	INSTALL FIBRE CHA	\$ 300	40.25%	\$ 179.25	\$ 300.00	40.25%	\$ 179.25
High End Tape Library		IBM	3702	DISK STORAGE CAP	\$ 70,000	40.25%	\$ 41,825.00	\$ 70,000.00	40.25%	\$ 41,825.00
High End Tape Library		IBM	3704	144/216 GB DISK ST	\$ 75,000	40.25%	\$ 44,812.50	\$ 75,000.00	40.25%	\$ 44,812.50
High End Tape Library		IBM	3705	288/432 GB DISK ST	\$ 135,000	40.25%	\$ 80,662.50	\$ 135,000.00	40.25%	\$ 80,662.50
High End Tape Library		IBM	4000	ADVANCED FUNCTI	\$ 25,000	40.25%	\$ 14,937.50	\$ 25,000.00	40.25%	\$ 14,937.50
High End Tape Library		IBM	4001	ADV. POLICY MGMT	\$ 30,000	40.25%	\$ 17,925.00	\$ 30,000.00	40.25%	\$ 17,925.00
High End Tape Library		IBM	4002	ADV. POLICY MGMT	\$ 5,000	40.25%	\$ 2,987.50	\$ 5,000.00	40.25%	\$ 2,987.50
High End Tape Library		IBM	4003	ADV. POLICY MGMT	\$ 10,000	40.25%	\$ 5,975.00	\$ 10,000.00	40.25%	\$ 5,975.00
High End Tape Library		IBM	4004	ADV. POLICY MGMT	\$ 20,000	40.25%	\$ 11,950.00	\$ 20,000.00	40.25%	\$ 11,950.00
High End Tape Library		IBM	4010	PEER-TO-PEER COF	\$ 20,000	40.25%	\$ 11,950.00	\$ 20,000.00	40.25%	\$ 11,950.00
High End Tape Library		IBM	4011	PEER-TO-PEER COF	\$ 10,000	40.25%	\$ 5,975.00	\$ 10,000.00	40.25%	\$ 5,975.00
High End Tape Library		IBM	4012	PEER-TO-PEER COF	\$ 10,000	40.25%	\$ 5,975.00	\$ 10,000.00	40.25%	\$ 5,975.00
High End Tape Library		IBM	4013	PEER-TO-PEER COF	\$ 10,000	40.25%	\$ 5,975.00	\$ 10,000.00	40.25%	\$ 5,975.00
High End Tape Library		IBM	4060	ADJACENT FRAME	\$ 1,500	40.25%	\$ 896.25	\$ 1,500.00	40.25%	\$ 896.25
High End Tape Library		IBM	4062	ADJACENT FRAME	\$ 1,500	40.25%	\$ 896.25	\$ 1,500.00	40.25%	\$ 896.25
High End Tape Library		IBM	4064	ADJACENT FRAME	\$ 1,500	40.25%	\$ 896.25	\$ 1,500.00	40.25%	\$ 896.25
High End Tape Library		IBM	4065	ADJACENT FRAME	\$ 3,000	40.25%	\$ 1,792.50	\$ 3,000.00	40.25%	\$ 1,792.50
High End Tape Library		IBM	4074	LC ADJACENT FRAM	\$ 1,500	40.25%	\$ 896.25	\$ 1,500.00	40.25%	\$ 896.25
High End Tape Library		IBM	4075	ADJACENT FRAME	\$ 3,000	40.25%	\$ 1,792.50	\$ 3,000.00	40.25%	\$ 1,792.50
High End Tape Library		IBM	4630	FIELD INSTALL DRIV	\$ 2,500	40.25%	\$ 1,493.75	\$ 2,500.00	40.25%	\$ 1,493.75
High End Tape Library		IBM	4635	FIELD INSTALL 3590	\$ 1,000	40.25%	\$ 597.50	\$ 1,000.00	40.25%	\$ 597.50

High End Tape Library		IBM	4650	REPLACE 3590 A00	\$ 1,500	40.25%	\$ 896.25	\$ 1,500.00	40.25%	\$ 896.25
High End Tape Library		IBM	4655	FIELD INSTALL 3590	\$ 1,500	40.25%	\$ 896.25	\$ 1,500.00	40.25%	\$ 896.25
High End Tape Library		IBM	4660	REPLACE A00/A50 V	\$ 1,500	40.25%	\$ 896.25	\$ 1,500.00	40.25%	\$ 896.25
High End Tape Library		IBM	4665	FIELD INSTALL A60	\$ 1,500	40.25%	\$ 896.25	\$ 1,500.00	40.25%	\$ 896.25
High End Tape Library		IBM	4671	FIELD INSTALL H1A	\$ 2,500	40.25%	\$ 1,493.75	\$ 2,500.00	40.25%	\$ 1,493.75
High End Tape Library		IBM	4674	FIELD INSTALL J1A	\$ 700	40.25%	\$ 418.25	\$ 700.00	40.25%	\$ 418.25
High End Tape Library		IBM	4690	FIELD INSTALL AX0	\$ 1,500	40.25%	\$ 896.25	\$ 1,500.00	40.25%	\$ 896.25
High End Tape Library		IBM	4691	FIELD INSTALL AX0	\$ 1,500	40.25%	\$ 896.25	\$ 1,500.00	40.25%	\$ 896.25
High End Tape Library		IBM	4730	REMOVE 3590 DRIV	\$ 350	40.25%	\$ 209.13	\$ 350.00	40.25%	\$ 209.13
High End Tape Library		IBM	4735	REMOVE 3590-A00	\$ 750	40.25%	\$ 448.13	\$ 750.00	40.25%	\$ 448.13
High End Tape Library		IBM	4755	REMOVE 3590-A50	\$ 750	40.25%	\$ 448.13	\$ 750.00	40.25%	\$ 448.13
High End Tape Library		IBM	4765	REMOVE A60 FROM	\$ 350	40.25%	\$ 209.13	\$ 350.00	40.25%	\$ 209.13
High End Tape Library		IBM	4772	REMOVE J1A FROM	\$ 350	40.25%	\$ 209.13	\$ 350.00	40.25%	\$ 209.13
High End Tape Library		IBM	4800	INSTALL CRADLE P	\$ 6,000	40.25%	\$ 3,585.00	\$ 6,000.00	40.25%	\$ 3,585.00
High End Tape Library		IBM	4801	REMOVE CRADLE P	\$ 1,400	40.25%	\$ 836.50	\$ 1,400.00	40.25%	\$ 836.50
High End Tape Library		IBM	4803	REINSTALL CRADLE	\$ 3,500	40.25%	\$ 2,091.25	\$ 3,500.00	40.25%	\$ 2,091.25
High End Tape Library		IBM	4855	FIELD INSTALL J70 I	\$ 1,500	40.25%	\$ 896.25	\$ 1,500.00	40.25%	\$ 896.25
High End Tape Library		IBM	4860	REPLACE CTRLR WIT	\$ 1,500	40.25%	\$ 896.25	\$ 1,500.00	40.25%	\$ 896.25
High End Tape Library		IBM	4865	REMOVE J70 FROM	\$ 350	40.25%	\$ 209.13	\$ 350.00	40.25%	\$ 209.13
High End Tape Library		IBM	5001	4.5M SCSI CABLE	\$ 175	40.25%	\$ 104.56	\$ 175.00	40.25%	\$ 104.56
High End Tape Library		IBM	5002	10M SCSI CABLE	\$ 225	40.25%	\$ 134.44	\$ 225.00	40.25%	\$ 134.44
High End Tape Library		IBM	5003	20M SCSI CABLE	\$ 275	40.25%	\$ 164.31	\$ 275.00	40.25%	\$ 164.31
High End Tape Library		IBM	5004	10M SCSI VHDCI CA	\$ 175	40.25%	\$ 104.56	\$ 175.00	40.25%	\$ 104.56
High End Tape Library		IBM	5050	DUAL ACTIVE ACCE	\$ 25,000	40.25%	\$ 14,937.50	\$ 25,000.00	40.25%	\$ 14,937.50
High End Tape Library		IBM	5210	INPUT/OUTPUT STA	\$ 3,630	40.25%	\$ 2,168.93	\$ 3,630.00	40.25%	\$ 2,168.93
High End Tape Library		IBM	5214	2ND DSK DRV FOR I	\$ 500	40.25%	\$ 298.75	\$ 500.00	40.25%	\$ 298.75
High End Tape Library		IBM	5215	DUAL GRIPPER	\$ 10,000	40.25%	\$ 5,975.00	\$ 10,000.00	40.25%	\$ 5,975.00
High End Tape Library		IBM	5216	REMOTE POWER	\$ 1,600	40.25%	\$ 956.00	\$ 1,600.00	40.25%	\$ 956.00
High End Tape Library		IBM	5217	RS-232 CABLE 50'	\$ 275	40.25%	\$ 164.31	\$ 275.00	40.25%	\$ 164.31
High End Tape Library		IBM	5219	TOKEN RING LAN AD	\$ 2,250	40.25%	\$ 1,344.38	\$ 2,250.00	40.25%	\$ 1,344.38
High End Tape Library		IBM	5220	ETHERNET LAN ADA	\$ 2,250	40.25%	\$ 1,344.38	\$ 2,250.00	40.25%	\$ 1,344.38
High End Tape Library		IBM	5226	REMOTE CONSOLE	\$ 1,000	40.25%	\$ 597.50	\$ 1,000.00	40.25%	\$ 597.50
High End Tape Library		IBM	5227	32 PORT ATTACHME	\$ 12,000	40.25%	\$ 7,170.00	\$ 12,000.00	40.25%	\$ 7,170.00
High End Tape Library		IBM	5228	TAPE CONTROL UN	\$ 2,000	40.25%	\$ 1,195.00	\$ 2,000.00	40.25%	\$ 1,195.00
High End Tape Library		IBM	5229	TAPE CONTROL UN	\$ 6,000	40.25%	\$ 3,585.00	\$ 6,000.00	40.25%	\$ 3,585.00
High End Tape Library		IBM	5230	30 CARTRIDGE I/O S	\$ 8,710	40.25%	\$ 5,204.23	\$ 8,710.00	40.25%	\$ 5,204.23
High End Tape Library		IBM	5232	ATTACHMENT CONC	\$ 3,750	40.25%	\$ 2,240.63	\$ 3,750.00	40.25%	\$ 2,240.63
High End Tape Library		IBM	5233	SCSI EXTENDER	\$ 3,250	40.25%	\$ 1,941.88	\$ 3,250.00	40.25%	\$ 1,941.88
High End Tape Library		IBM	5235	20 M SCSI DRIVE CA	\$ 300	40.25%	\$ 179.25	\$ 300.00	40.25%	\$ 179.25
High End Tape Library		IBM	5236	PERFORMANCE AC	\$ 100,000	40.25%	\$ 59,750.00	\$ 100,000.00	40.25%	\$ 59,750.00
High End Tape Library		IBM	5237	ADDITIONAL VTS DF	\$ 2,500	40.25%	\$ 1,493.75	\$ 2,500.00	40.25%	\$ 1,493.75
High End Tape Library		IBM	5244	MIRRORED VTS BO	\$ 2,000	40.25%	\$ 1,195.00	\$ 2,000.00	40.25%	\$ 1,195.00
High End Tape Library		IBM	5245	DUAL PATH ATTACH	\$ 10,000	40.25%	\$ 5,975.00	\$ 10,000.00	40.25%	\$ 5,975.00
High End Tape Library		IBM	5246	DUAL PATH CONCE	\$ 25,000	40.25%	\$ 14,937.50	\$ 25,000.00	40.25%	\$ 14,937.50
High End Tape Library		IBM	5250	FICON PERFORMAN	\$ 100,000	40.25%	\$ 59,750.00	\$ 100,000.00	40.25%	\$ 59,750.00
High End Tape Library		IBM	5264	64 ADD'L VIRTUAL D	\$ 64,000	40.25%	\$ 38,240.00	\$ 64,000.00	40.25%	\$ 38,240.00
High End Tape Library		IBM	5302	UPGRADE 5300 TO 3	\$ 3,500	40.25%	\$ 2,091.25	\$ 3,500.00	40.25%	\$ 2,091.25
High End Tape Library		IBM	5304	UPGRADE 5300 TO 3	\$ 3,500	40.25%	\$ 2,091.25	\$ 3,500.00	40.25%	\$ 2,091.25
High End Tape Library		IBM	5503	SCSI DRIVE UNIT	\$ 3,500	40.25%	\$ 2,091.25	\$ 3,500.00	40.25%	\$ 2,091.25
High End Tape Library		IBM	5504	ESCON DRIVE UNIT	\$ 3,500	40.25%	\$ 2,091.25	\$ 3,500.00	40.25%	\$ 2,091.25
High End Tape Library		IBM	8002	1-3590 CLEANING C	\$ 96	40.25%	\$ 57.36	\$ 96.00	40.25%	\$ 57.36
High End Tape Library		IBM	8005	1-3490E CLEANING C	\$ 35	40.25%	\$ 20.91	\$ 35.00	40.25%	\$ 20.91
High End Tape Library		IBM	8510	210-3590 DATA CAR	\$ 12,850	40.25%	\$ 7,677.88	\$ 12,850.00	40.25%	\$ 7,677.88
High End Tape Library		IBM	8610	210 EXTENDED LEN	\$ 20,370	40.25%	\$ 12,171.08	\$ 20,370.00	40.25%	\$ 12,171.08
High End Tape Library		IBM	8802	3592 CLEANING CAR	\$ 140	40.25%	\$ 83.65	\$ 140.00	40.25%	\$ 83.65
High End Tape Library		IBM	8820	20-3592 DATA CART	\$ 4,400	40.25%	\$ 2,629.00	\$ 4,400.00	40.25%	\$ 2,629.00
				1 Year Warranty. 9x5 coverage						
High End Tape Library		IBM	3494-L12	Tape Library	\$ 86,900	40.25%	\$ 51,922.75	\$ 86,900.00	40.25%	\$ 51,922.75
High End Tape Library		IBM	201	9 MICRON LC/LC 31	\$ 250	40.25%	\$ 149.38	\$ 250.00	40.25%	\$ 149.38
High End Tape Library		IBM	202	9 MICRON LC/SC 31	\$ 220	40.25%	\$ 131.45	\$ 220.00	40.25%	\$ 131.45
High End Tape Library		IBM	203	50 MICRON LC/LC 31	\$ 210	40.25%	\$ 125.48	\$ 210.00	40.25%	\$ 125.48
High End Tape Library		IBM	204	50 MICRON LC/SC 31	\$ 225	40.25%	\$ 134.44	\$ 225.00	40.25%	\$ 134.44
High End Tape Library		IBM	205	62.5 MICRON LC/LC	\$ 250	40.25%	\$ 149.38	\$ 250.00	40.25%	\$ 149.38
High End Tape Library		IBM	206	62.5 MICRON LC/SC	\$ 250	40.25%	\$ 149.38	\$ 250.00	40.25%	\$ 149.38
High End Tape Library		IBM	1001	ESCON VTC - PLANT	\$ 25,000	40.25%	\$ 14,937.50	\$ 25,000.00	40.25%	\$ 14,937.50
High End Tape Library		IBM	1011	FICON VTC H:LW/LV	\$ 60,000	40.25%	\$ 35,850.00	\$ 60,000.00	40.25%	\$ 35,850.00
High End Tape Library		IBM	1012	FICON VTC H:LW/LV	\$ 60,000	40.25%	\$ 35,850.00	\$ 60,000.00	40.25%	\$ 35,850.00
High End Tape Library		IBM	1013	FICON VTC H:LW/LV	\$ 60,000	40.25%	\$ 35,850.00	\$ 60,000.00	40.25%	\$ 35,850.00
High End Tape Library		IBM	1014	FICON VTC H:SW/SV	\$ 60,000	40.25%	\$ 35,850.00	\$ 60,000.00	40.25%	\$ 35,850.00
High End Tape Library		IBM	1015	FICON VTC H:SW/SV	\$ 60,000	40.25%	\$ 35,850.00	\$ 60,000.00	40.25%	\$ 35,850.00
High End Tape Library		IBM	1016	FICON VTC H:SW/SV	\$ 60,000	40.25%	\$ 35,850.00	\$ 60,000.00	40.25%	\$ 35,850.00

High End Tape Library		IBM	1017	FICON VTC H: LW/SV	\$	60,000	40.25%	\$	35,850.00	\$	60,000.00	40.25%	\$	35,850.00
High End Tape Library		IBM	1018	FICON VTC H: LW/SV	\$	60,000	40.25%	\$	35,850.00	\$	60,000.00	40.25%	\$	35,850.00
High End Tape Library		IBM	1019	FICON VTC H: LW/SV	\$	60,000	40.25%	\$	35,850.00	\$	60,000.00	40.25%	\$	35,850.00
High End Tape Library		IBM	1020	FICON VTC H: LW/LV	\$	60,000	40.25%	\$	35,850.00	\$	60,000.00	40.25%	\$	35,850.00
High End Tape Library		IBM	1021	FICON VTC H: SW/SV	\$	60,000	40.25%	\$	35,850.00	\$	60,000.00	40.25%	\$	35,850.00
High End Tape Library		IBM	1022	FICON VTC H: LW/SV	\$	60,000	40.25%	\$	35,850.00	\$	60,000.00	40.25%	\$	35,850.00
High End Tape Library		IBM	1023	CONVERT LW TO SV	\$	10,000	40.25%	\$	5,975.00	\$	10,000.00	40.25%	\$	5,975.00
High End Tape Library		IBM	1024	CONVERT SW TO LV	\$	10,000	40.25%	\$	5,975.00	\$	10,000.00	40.25%	\$	5,975.00
High End Tape Library		IBM	1025	REPOSITION LW AN	\$	2,900	40.25%	\$	1,732.75	\$	2,900.00	40.25%	\$	1,732.75
High End Tape Library		IBM	1101	ESCON VTC - FIELD	\$	31,250	40.25%	\$	18,671.88	\$	31,250.00	40.25%	\$	18,671.88
High End Tape Library		IBM	1111	FICON VTC H: LW/LV	\$	75,000	40.25%	\$	44,812.50	\$	75,000.00	40.25%	\$	44,812.50
High End Tape Library		IBM	1112	FICON VTC H: LW/LV	\$	75,000	40.25%	\$	44,812.50	\$	75,000.00	40.25%	\$	44,812.50
High End Tape Library		IBM	1113	FICON VTC H: LW/LV	\$	75,000	40.25%	\$	44,812.50	\$	75,000.00	40.25%	\$	44,812.50
High End Tape Library		IBM	1114	FICON VTC H: SW/SV	\$	75,000	40.25%	\$	44,812.50	\$	75,000.00	40.25%	\$	44,812.50
High End Tape Library		IBM	1115	FICON VTC H: SW/SV	\$	75,000	40.25%	\$	44,812.50	\$	75,000.00	40.25%	\$	44,812.50
High End Tape Library		IBM	1116	FICON VTC H: SW/SV	\$	75,000	40.25%	\$	44,812.50	\$	75,000.00	40.25%	\$	44,812.50
High End Tape Library		IBM	1117	FICON VTC H: LW/SV	\$	75,000	40.25%	\$	44,812.50	\$	75,000.00	40.25%	\$	44,812.50
High End Tape Library		IBM	1118	FICON VTC H: LW/SV	\$	75,000	40.25%	\$	44,812.50	\$	75,000.00	40.25%	\$	44,812.50
High End Tape Library		IBM	1119	FICON VTC H: LW/SV	\$	75,000	40.25%	\$	44,812.50	\$	75,000.00	40.25%	\$	44,812.50
High End Tape Library		IBM	1120	FICON VTC H: LW/LV	\$	75,000	40.25%	\$	44,812.50	\$	75,000.00	40.25%	\$	44,812.50
High End Tape Library		IBM	1121	FICON VTC H: SW/SV	\$	75,000	40.25%	\$	44,812.50	\$	75,000.00	40.25%	\$	44,812.50
High End Tape Library		IBM	1122	FICON VTC H: LW/SV	\$	75,000	40.25%	\$	44,812.50	\$	75,000.00	40.25%	\$	44,812.50
High End Tape Library		IBM	2711	REMOTE SUPPORT	\$	2,450	40.25%	\$	1,463.88	\$	2,450.00	40.25%	\$	1,463.88
High End Tape Library		IBM	2713	MASTER CONSOLE	\$	5,000	40.25%	\$	2,987.50	\$	5,000.00	40.25%	\$	2,987.50
High End Tape Library		IBM	3000	FICON ENABLEMEN	\$	150,000	40.25%	\$	89,625.00	\$	150,000.00	40.25%	\$	89,625.00
High End Tape Library		IBM	3302	ADD'S ENHANCED E	\$	25,940	40.25%	\$	15,499.15	\$	25,940.00	40.25%	\$	15,499.15
High End Tape Library		IBM	3400	EXTENDED HIGH PE	\$	59,060	40.25%	\$	35,288.35	\$	59,060.00	40.25%	\$	35,288.35
High End Tape Library		IBM	3412	EXTENDED PERF. E	\$	25,940	40.25%	\$	15,499.15	\$	25,940.00	40.25%	\$	15,499.15
High End Tape Library		IBM	3415	FICON ATTACH-LON	\$	30,000	40.25%	\$	17,925.00	\$	30,000.00	40.25%	\$	17,925.00
High End Tape Library		IBM	3416	FICON ATTACH-SHC	\$	30,000	40.25%	\$	17,925.00	\$	30,000.00	40.25%	\$	17,925.00
High End Tape Library		IBM	3418	ACTIVATE ADD'L ES	\$	25,940	40.25%	\$	15,499.15	\$	25,940.00	40.25%	\$	15,499.15
High End Tape Library		IBM	3422	SCSI HOST ATTACH	\$	12,500	40.25%	\$	7,468.75	\$	12,500.00	40.25%	\$	7,468.75
High End Tape Library		IBM	3464	SC FIBRE DRIVE AT	\$	3,000	40.25%	\$	1,792.50	\$	3,000.00	40.25%	\$	1,792.50
High End Tape Library		IBM	3474	LC FIBRE DRIVE AT	\$	3,000	40.25%	\$	1,792.50	\$	3,000.00	40.25%	\$	1,792.50
High End Tape Library		IBM	3511	INSTALL FIBRE CHA	\$	300	40.25%	\$	179.25	\$	300.00	40.25%	\$	179.25
High End Tape Library		IBM	3702	DISK STORAGE CAP	\$	70,000	40.25%	\$	41,825.00	\$	70,000.00	40.25%	\$	41,825.00
High End Tape Library		IBM	3704	144/216 GB DISK ST	\$	75,000	40.25%	\$	44,812.50	\$	75,000.00	40.25%	\$	44,812.50
High End Tape Library		IBM	3705	288/432 GB DISK ST	\$	135,000	40.25%	\$	80,662.50	\$	135,000.00	40.25%	\$	80,662.50
High End Tape Library		IBM	4000	ADVANCED FUNCTIO	\$	25,000	40.25%	\$	14,937.50	\$	25,000.00	40.25%	\$	14,937.50
High End Tape Library		IBM	4001	ADV. POLICY MGMT	\$	30,000	40.25%	\$	17,925.00	\$	30,000.00	40.25%	\$	17,925.00
High End Tape Library		IBM	4002	ADV. POLICY MGMT	\$	5,000	40.25%	\$	2,987.50	\$	5,000.00	40.25%	\$	2,987.50
High End Tape Library		IBM	4003	ADV. POLICY MGMT	\$	10,000	40.25%	\$	5,975.00	\$	10,000.00	40.25%	\$	5,975.00
High End Tape Library		IBM	4004	ADV. POLICY MGMT	\$	20,000	40.25%	\$	11,950.00	\$	20,000.00	40.25%	\$	11,950.00
High End Tape Library		IBM	4010	PEER-TO-PEER COF	\$	20,000	40.25%	\$	11,950.00	\$	20,000.00	40.25%	\$	11,950.00
High End Tape Library		IBM	4011	PEER-TO-PEER COF	\$	10,000	40.25%	\$	5,975.00	\$	10,000.00	40.25%	\$	5,975.00
High End Tape Library		IBM	4012	PEER-TO-PEER COF	\$	10,000	40.25%	\$	5,975.00	\$	10,000.00	40.25%	\$	5,975.00
High End Tape Library		IBM	4013	PEER-TO-PEER COF	\$	10,000	40.25%	\$	5,975.00	\$	10,000.00	40.25%	\$	5,975.00
High End Tape Library		IBM	4060	ADJACENT FRAME 3	\$	1,500	40.25%	\$	896.25	\$	1,500.00	40.25%	\$	896.25
High End Tape Library		IBM	4062	ADJACENT FRAME 1	\$	1,500	40.25%	\$	896.25	\$	1,500.00	40.25%	\$	896.25
High End Tape Library		IBM	4064	ADJACENT FRAME 1	\$	1,500	40.25%	\$	896.25	\$	1,500.00	40.25%	\$	896.25
High End Tape Library		IBM	4065	ADJACENT FRAME 3	\$	3,000	40.25%	\$	1,792.50	\$	3,000.00	40.25%	\$	1,792.50
High End Tape Library		IBM	4074	LC ADJACENT FRAM	\$	1,500	40.25%	\$	896.25	\$	1,500.00	40.25%	\$	896.25
High End Tape Library		IBM	4075	ADJACENT FRAME 3	\$	3,000	40.25%	\$	1,792.50	\$	3,000.00	40.25%	\$	1,792.50
High End Tape Library		IBM	4630	FIELD INSTALL DRIV	\$	2,500	40.25%	\$	1,493.75	\$	2,500.00	40.25%	\$	1,493.75
High End Tape Library		IBM	4635	FIELD INSTALL 3590	\$	1,000	40.25%	\$	597.50	\$	1,000.00	40.25%	\$	597.50
High End Tape Library		IBM	4650	REPLACE 3590 A00	\$	1,500	40.25%	\$	896.25	\$	1,500.00	40.25%	\$	896.25
High End Tape Library		IBM	4655	FIELD INSTALL 3590	\$	1,500	40.25%	\$	896.25	\$	1,500.00	40.25%	\$	896.25
High End Tape Library		IBM	4660	REPLACE A00/A50 V	\$	1,500	40.25%	\$	896.25	\$	1,500.00	40.25%	\$	896.25
High End Tape Library		IBM	4665	FIELD INSTALL A60	\$	1,500	40.25%	\$	896.25	\$	1,500.00	40.25%	\$	896.25
High End Tape Library		IBM	4671	FIELD INSTALL H1A	\$	2,500	40.25%	\$	1,493.75	\$	2,500.00	40.25%	\$	1,493.75
High End Tape Library		IBM	4674	FIELD INSTALL J1A	\$	700	40.25%	\$	418.25	\$	700.00	40.25%	\$	418.25
High End Tape Library		IBM	4690	FIELD INSTALL AX0	\$	1,500	40.25%	\$	896.25	\$	1,500.00	40.25%	\$	896.25
High End Tape Library		IBM	4691	FIELD INSTALL AX0	\$	1,500	40.25%	\$	896.25	\$	1,500.00	40.25%	\$	896.25
High End Tape Library		IBM	4730	REMOVE 3590 DRIV	\$	350	40.25%	\$	209.13	\$	350.00	40.25%	\$	209.13
High End Tape Library		IBM	4735	REMOVE 3590-A00	\$	750	40.25%	\$	448.13	\$	750.00	40.25%	\$	448.13
High End Tape Library		IBM	4755	REMOVE 3590-A50	\$	750	40.25%	\$	448.13	\$	750.00	40.25%	\$	448.13
High End Tape Library		IBM	4765	REMOVE A60 FROM	\$	350	40.25%	\$	209.13	\$	350.00	40.25%	\$	209.13
High End Tape Library		IBM	4772	REMOVE J1A FROM	\$	350	40.25%	\$	209.13	\$	350.00	40.25%	\$	209.13
High End Tape Library		IBM	4800	INSTALL CRADLE PA	\$	6,000	40.25%	\$	3,585.00	\$	6,000.00	40.25%	\$	3,585.00
High End Tape Library		IBM	4801	REMOVE CRADLE P	\$	1,400	40.25%	\$	836.50	\$	1,400.00	40.25%	\$	836.50
High End Tape Library		IBM	4803	REINSTALL CRADLE	\$	3,500	40.25%	\$	2,091.25	\$	3,500.00	40.25%	\$	2,091.25

High End Tape Library		IBM	4855	FIELD INSTALL J70 I	\$	1,500	40.25%	\$	896.25	\$	1,500.00	40.25%	\$	896.25
High End Tape Library		IBM	4860	REPLACE CTRLR WIT	\$	1,500	40.25%	\$	896.25	\$	1,500.00	40.25%	\$	896.25
High End Tape Library		IBM	4865	REMOVE J70 FROM	\$	350	40.25%	\$	209.13	\$	350.00	40.25%	\$	209.13
High End Tape Library		IBM	5001	4.5M SCSI CABLE	\$	175	40.25%	\$	104.56	\$	175.00	40.25%	\$	104.56
High End Tape Library		IBM	5002	10M SCSI CABLE	\$	225	40.25%	\$	134.44	\$	225.00	40.25%	\$	134.44
High End Tape Library		IBM	5003	20M SCSI CABLE	\$	275	40.25%	\$	164.31	\$	275.00	40.25%	\$	164.31
High End Tape Library		IBM	5004	10M SCSI VHDCI CA	\$	175	40.25%	\$	104.56	\$	175.00	40.25%	\$	104.56
High End Tape Library		IBM	5050	DUAL ACTIVE ACCE	\$	25,000	40.25%	\$	14,937.50	\$	25,000.00	40.25%	\$	14,937.50
High End Tape Library		IBM	5210	INPUT/OUTPUT STA	\$	3,630	40.25%	\$	2,168.93	\$	3,630.00	40.25%	\$	2,168.93
High End Tape Library		IBM	5214	2ND DSK DRV FOR I	\$	500	40.25%	\$	298.75	\$	500.00	40.25%	\$	298.75
High End Tape Library		IBM	5215	DUAL GRIPPER	\$	10,000	40.25%	\$	5,975.00	\$	10,000.00	40.25%	\$	5,975.00
High End Tape Library		IBM	5216	REMOTE POWER	\$	1,600	40.25%	\$	956.00	\$	1,600.00	40.25%	\$	956.00
High End Tape Library		IBM	5217	RS-232 CABLE 50'	\$	275	40.25%	\$	164.31	\$	275.00	40.25%	\$	164.31
High End Tape Library		IBM	5219	TOKEN RING LAN AD	\$	2,250	40.25%	\$	1,344.38	\$	2,250.00	40.25%	\$	1,344.38
High End Tape Library		IBM	5220	ETHERNET LAN ADA	\$	2,250	40.25%	\$	1,344.38	\$	2,250.00	40.25%	\$	1,344.38
High End Tape Library		IBM	5226	REMOTE CONSOLE	\$	1,000	40.25%	\$	597.50	\$	1,000.00	40.25%	\$	597.50
High End Tape Library		IBM	5227	32 PORT ATTACHME	\$	12,000	40.25%	\$	7,170.00	\$	12,000.00	40.25%	\$	7,170.00
High End Tape Library		IBM	5228	TAPE CONTROL UN	\$	2,000	40.25%	\$	1,195.00	\$	2,000.00	40.25%	\$	1,195.00
High End Tape Library		IBM	5229	TAPE CONTROL UN	\$	6,000	40.25%	\$	3,585.00	\$	6,000.00	40.25%	\$	3,585.00
High End Tape Library		IBM	5230	30 CARTRIDGE I/O S	\$	8,710	40.25%	\$	5,204.23	\$	8,710.00	40.25%	\$	5,204.23
High End Tape Library		IBM	5232	ATTACHMENT CONN	\$	3,750	40.25%	\$	2,240.63	\$	3,750.00	40.25%	\$	2,240.63
High End Tape Library		IBM	5233	SCSI EXTENDER	\$	3,250	40.25%	\$	1,941.88	\$	3,250.00	40.25%	\$	1,941.88
High End Tape Library		IBM	5235	20 M SCSI DRIVE CA	\$	300	40.25%	\$	179.25	\$	300.00	40.25%	\$	179.25
High End Tape Library		IBM	5236	PERFORMANCE AC	\$	100,000	40.25%	\$	59,750.00	\$	100,000.00	40.25%	\$	59,750.00
High End Tape Library		IBM	5237	ADDITIONAL VTS DF	\$	2,500	40.25%	\$	1,493.75	\$	2,500.00	40.25%	\$	1,493.75
High End Tape Library		IBM	5244	MIRRORED VTS BO	\$	2,000	40.25%	\$	1,195.00	\$	2,000.00	40.25%	\$	1,195.00
High End Tape Library		IBM	5245	DUAL PATH ATTACH	\$	10,000	40.25%	\$	5,975.00	\$	10,000.00	40.25%	\$	5,975.00
High End Tape Library		IBM	5246	DUAL PATH CONCE	\$	25,000	40.25%	\$	14,937.50	\$	25,000.00	40.25%	\$	14,937.50
High End Tape Library		IBM	5250	FICON PERFORMAN	\$	100,000	40.25%	\$	59,750.00	\$	100,000.00	40.25%	\$	59,750.00
High End Tape Library		IBM	5264	64 ADD'L VIRTUAL D	\$	64,000	40.25%	\$	38,240.00	\$	64,000.00	40.25%	\$	38,240.00
High End Tape Library		IBM	5302	UPGRADE 5300 TO 5	\$	3,500	40.25%	\$	2,091.25	\$	3,500.00	40.25%	\$	2,091.25
High End Tape Library		IBM	5304	UPGRADE 5300 TO 4	\$	3,500	40.25%	\$	2,091.25	\$	3,500.00	40.25%	\$	2,091.25
High End Tape Library		IBM	5503	SCSI DRIVE UNIT	\$	3,500	40.25%	\$	2,091.25	\$	3,500.00	40.25%	\$	2,091.25
High End Tape Library		IBM	5504	ESCON DRIVE UNIT	\$	3,500	40.25%	\$	2,091.25	\$	3,500.00	40.25%	\$	2,091.25
High End Tape Library		IBM	8002	1-3590 CLEANING C	\$	96	40.25%	\$	57.36	\$	96.00	40.25%	\$	57.36
High End Tape Library		IBM	8005	1-3490E CLEANING C	\$	35	40.25%	\$	20.91	\$	35.00	40.25%	\$	20.91
High End Tape Library		IBM	8510	210-3590 DATA CAR	\$	12,850	40.25%	\$	7,677.88	\$	12,850.00	40.25%	\$	7,677.88
High End Tape Library		IBM	8610	210 EXTENDED LEN	\$	20,370	40.25%	\$	12,171.08	\$	20,370.00	40.25%	\$	12,171.08
High End Tape Library		IBM	8802	3592 CLEANING CAR	\$	140	40.25%	\$	83.65	\$	140.00	40.25%	\$	83.65
High End Tape Library		IBM	8820	20-3592 DATA CART	\$	4,400	40.25%	\$	2,629.00	\$	4,400.00	40.25%	\$	2,629.00
				1 Year Warranty. 9x5 coverage										
High End Tape Library		IBM	3494-L22	Tape Library	\$	86,900	40.25%	\$	51,922.75	\$	86,900.00	40.25%	\$	51,922.75
High End Tape Library		IBM	201	9 MICRON LC/LC 31	\$	250	40.25%	\$	149.38	\$	250.00	40.25%	\$	149.38
High End Tape Library		IBM	202	9 MICRON LC/SC 31	\$	220	40.25%	\$	131.45	\$	220.00	40.25%	\$	131.45
High End Tape Library		IBM	203	50 MICRON LC/LC 31	\$	210	40.25%	\$	125.48	\$	210.00	40.25%	\$	125.48
High End Tape Library		IBM	204	50 MICRON LC/SC 31	\$	225	40.25%	\$	134.44	\$	225.00	40.25%	\$	134.44
High End Tape Library		IBM	205	62.5 MICRON LC/LC	\$	250	40.25%	\$	149.38	\$	250.00	40.25%	\$	149.38
High End Tape Library		IBM	206	62.5 MICRON LC/SC	\$	250	40.25%	\$	149.38	\$	250.00	40.25%	\$	149.38
High End Tape Library		IBM	1001	ESCON VTC - PLAN	\$	25,000	40.25%	\$	14,937.50	\$	25,000.00	40.25%	\$	14,937.50
High End Tape Library		IBM	1011	FICON VTC H:1W/LV	\$	60,000	40.25%	\$	35,850.00	\$	60,000.00	40.25%	\$	35,850.00
High End Tape Library		IBM	1012	FICON VTC H:1W/LV	\$	60,000	40.25%	\$	35,850.00	\$	60,000.00	40.25%	\$	35,850.00
High End Tape Library		IBM	1013	FICON VTC H:1W/LV	\$	60,000	40.25%	\$	35,850.00	\$	60,000.00	40.25%	\$	35,850.00
High End Tape Library		IBM	1014	FICON VTC H:SW/SV	\$	60,000	40.25%	\$	35,850.00	\$	60,000.00	40.25%	\$	35,850.00
High End Tape Library		IBM	1015	FICON VTC H:SW/SV	\$	60,000	40.25%	\$	35,850.00	\$	60,000.00	40.25%	\$	35,850.00
High End Tape Library		IBM	1016	FICON VTC H:SW/SV	\$	60,000	40.25%	\$	35,850.00	\$	60,000.00	40.25%	\$	35,850.00
High End Tape Library		IBM	1017	FICON VTC H:1W/SV	\$	60,000	40.25%	\$	35,850.00	\$	60,000.00	40.25%	\$	35,850.00
High End Tape Library		IBM	1018	FICON VTC H:1W/SV	\$	60,000	40.25%	\$	35,850.00	\$	60,000.00	40.25%	\$	35,850.00
High End Tape Library		IBM	1019	FICON VTC H:1W/SV	\$	60,000	40.25%	\$	35,850.00	\$	60,000.00	40.25%	\$	35,850.00
High End Tape Library		IBM	1020	FICON VTC H:1W/LV	\$	60,000	40.25%	\$	35,850.00	\$	60,000.00	40.25%	\$	35,850.00
High End Tape Library		IBM	1021	FICON VTC H:SW/SV	\$	60,000	40.25%	\$	35,850.00	\$	60,000.00	40.25%	\$	35,850.00
High End Tape Library		IBM	1022	FICON VTC H:1W/SV	\$	60,000	40.25%	\$	35,850.00	\$	60,000.00	40.25%	\$	35,850.00
High End Tape Library		IBM	1023	CONVERT LW TO SV	\$	10,000	40.25%	\$	5,975.00	\$	10,000.00	40.25%	\$	5,975.00
High End Tape Library		IBM	1024	CONVERT SW TO LV	\$	10,000	40.25%	\$	5,975.00	\$	10,000.00	40.25%	\$	5,975.00
High End Tape Library		IBM	1025	REPOSITION LW AN	\$	2,900	40.25%	\$	1,732.75	\$	2,900.00	40.25%	\$	1,732.75
High End Tape Library		IBM	1101	ESCON VTC - FIELD	\$	31,250	40.25%	\$	18,671.88	\$	31,250.00	40.25%	\$	18,671.88
High End Tape Library		IBM	1111	FICON VTC H:1W/LV	\$	75,000	40.25%	\$	44,812.50	\$	75,000.00	40.25%	\$	44,812.50
High End Tape Library		IBM	1112	FICON VTC H:1W/LV	\$	75,000	40.25%	\$	44,812.50	\$	75,000.00	40.25%	\$	44,812.50
High End Tape Library		IBM	1113	FICON VTC H:1W/LV	\$	75,000	40.25%	\$	44,812.50	\$	75,000.00	40.25%	\$	44,812.50
High End Tape Library		IBM	1114	FICON VTC H:SW/SV	\$	75,000	40.25%	\$	44,812.50	\$	75,000.00	40.25%	\$	44,812.50
High End Tape Library		IBM	1115	FICON VTC H:SW/SV	\$	75,000	40.25%	\$	44,812.50	\$	75,000.00	40.25%	\$	44,812.50
High End Tape Library		IBM	1116	FICON VTC H:SW/SV	\$	75,000	40.25%	\$	44,812.50	\$	75,000.00	40.25%	\$	44,812.50

High End Tape Library		IBM	1117	FICON VTC H:LV/SV	\$ 75,000	40.25%	\$ 44,812.50	\$ 75,000.00	40.25%	\$ 44,812.50
High End Tape Library		IBM	1118	FICON VTC H:LV/SV	\$ 75,000	40.25%	\$ 44,812.50	\$ 75,000.00	40.25%	\$ 44,812.50
High End Tape Library		IBM	1119	FICON VTC H:LV/SV	\$ 75,000	40.25%	\$ 44,812.50	\$ 75,000.00	40.25%	\$ 44,812.50
High End Tape Library		IBM	1120	FICON VTC H:LV/LV	\$ 75,000	40.25%	\$ 44,812.50	\$ 75,000.00	40.25%	\$ 44,812.50
High End Tape Library		IBM	1121	FICON VTC H:SV/SV	\$ 75,000	40.25%	\$ 44,812.50	\$ 75,000.00	40.25%	\$ 44,812.50
High End Tape Library		IBM	1122	FICON VTC H:LV/SV	\$ 75,000	40.25%	\$ 44,812.50	\$ 75,000.00	40.25%	\$ 44,812.50
High End Tape Library		IBM	2711	REMOTE SUPPORT	\$ 2,450	40.25%	\$ 1,463.88	\$ 2,450.00	40.25%	\$ 1,463.88
High End Tape Library		IBM	2713	MASTER CONSOLE	\$ 5,000	40.25%	\$ 2,987.50	\$ 5,000.00	40.25%	\$ 2,987.50
High End Tape Library		IBM	3000	FICON ENABLEMEN	\$ 150,000	40.25%	\$ 89,625.00	\$ 150,000.00	40.25%	\$ 89,625.00
High End Tape Library		IBM	3302	ADD'S ENHANCED E	\$ 25,940	40.25%	\$ 15,499.15	\$ 25,940.00	40.25%	\$ 15,499.15
High End Tape Library		IBM	3400	EXTENDED HIGH PE	\$ 59,060	40.25%	\$ 35,288.35	\$ 59,060.00	40.25%	\$ 35,288.35
High End Tape Library		IBM	3412	EXTENDED PERF. E	\$ 25,940	40.25%	\$ 15,499.15	\$ 25,940.00	40.25%	\$ 15,499.15
High End Tape Library		IBM	3415	FICON ATTACH-LOH	\$ 30,000	40.25%	\$ 17,925.00	\$ 30,000.00	40.25%	\$ 17,925.00
High End Tape Library		IBM	3416	FICON ATTACH-SHC	\$ 30,000	40.25%	\$ 17,925.00	\$ 30,000.00	40.25%	\$ 17,925.00
High End Tape Library		IBM	3418	ACTIVATE ADD'L ES	\$ 25,940	40.25%	\$ 15,499.15	\$ 25,940.00	40.25%	\$ 15,499.15
High End Tape Library		IBM	3422	SCSI HOST ATTACH	\$ 12,500	40.25%	\$ 7,468.75	\$ 12,500.00	40.25%	\$ 7,468.75
High End Tape Library		IBM	3464	SC FIBRE DRIVE AT	\$ 3,000	40.25%	\$ 1,792.50	\$ 3,000.00	40.25%	\$ 1,792.50
High End Tape Library		IBM	3474	LC FIBRE DRIVE AT	\$ 3,000	40.25%	\$ 1,792.50	\$ 3,000.00	40.25%	\$ 1,792.50
High End Tape Library		IBM	3511	INSTALL FIBRE CHA	\$ 300	40.25%	\$ 179.25	\$ 300.00	40.25%	\$ 179.25
High End Tape Library		IBM	3702	DISK STORAGE CAP	\$ 70,000	40.25%	\$ 41,825.00	\$ 70,000.00	40.25%	\$ 41,825.00
High End Tape Library		IBM	3704	144/216 GB DISK ST	\$ 75,000	40.25%	\$ 44,812.50	\$ 75,000.00	40.25%	\$ 44,812.50
High End Tape Library		IBM	3705	288/432 GB DISK ST	\$ 135,000	40.25%	\$ 80,662.50	\$ 135,000.00	40.25%	\$ 80,662.50
High End Tape Library		IBM	4000	ADVANCED FUNCTIO	\$ 25,000	40.25%	\$ 14,937.50	\$ 25,000.00	40.25%	\$ 14,937.50
High End Tape Library		IBM	4001	ADV. POLICY MGMT	\$ 30,000	40.25%	\$ 17,925.00	\$ 30,000.00	40.25%	\$ 17,925.00
High End Tape Library		IBM	4002	ADV. POLICY MGMT	\$ 5,000	40.25%	\$ 2,987.50	\$ 5,000.00	40.25%	\$ 2,987.50
High End Tape Library		IBM	4003	ADV. POLICY MGMT	\$ 10,000	40.25%	\$ 5,975.00	\$ 10,000.00	40.25%	\$ 5,975.00
High End Tape Library		IBM	4004	ADV. POLICY MGMT	\$ 20,000	40.25%	\$ 11,950.00	\$ 20,000.00	40.25%	\$ 11,950.00
High End Tape Library		IBM	4010	PEER-TO-PEER COF	\$ 20,000	40.25%	\$ 11,950.00	\$ 20,000.00	40.25%	\$ 11,950.00
High End Tape Library		IBM	4011	PEER-TO-PEER COF	\$ 10,000	40.25%	\$ 5,975.00	\$ 10,000.00	40.25%	\$ 5,975.00
High End Tape Library		IBM	4012	PEER-TO-PEER COF	\$ 10,000	40.25%	\$ 5,975.00	\$ 10,000.00	40.25%	\$ 5,975.00
High End Tape Library		IBM	4013	PEER-TO-PEER COF	\$ 10,000	40.25%	\$ 5,975.00	\$ 10,000.00	40.25%	\$ 5,975.00
High End Tape Library		IBM	4060	ADJACENT FRAME S	\$ 1,500	40.25%	\$ 896.25	\$ 1,500.00	40.25%	\$ 896.25
High End Tape Library		IBM	4062	ADJACENT FRAME C	\$ 1,500	40.25%	\$ 896.25	\$ 1,500.00	40.25%	\$ 896.25
High End Tape Library		IBM	4064	ADJACENT FRAME F	\$ 1,500	40.25%	\$ 896.25	\$ 1,500.00	40.25%	\$ 896.25
High End Tape Library		IBM	4065	ADJACENT FRAME S	\$ 3,000	40.25%	\$ 1,792.50	\$ 3,000.00	40.25%	\$ 1,792.50
High End Tape Library		IBM	4074	LC ADJACENT FRAM	\$ 1,500	40.25%	\$ 896.25	\$ 1,500.00	40.25%	\$ 896.25
High End Tape Library		IBM	4075	ADJACENT FRAME S	\$ 3,000	40.25%	\$ 1,792.50	\$ 3,000.00	40.25%	\$ 1,792.50
High End Tape Library		IBM	4630	FIELD INSTALL DRIV	\$ 2,500	40.25%	\$ 1,493.75	\$ 2,500.00	40.25%	\$ 1,493.75
High End Tape Library		IBM	4635	FIELD INSTALL 3590	\$ 1,000	40.25%	\$ 597.50	\$ 1,000.00	40.25%	\$ 597.50
High End Tape Library		IBM	4650	REPLACE 3590 A00	\$ 1,500	40.25%	\$ 896.25	\$ 1,500.00	40.25%	\$ 896.25
High End Tape Library		IBM	4655	FIELD INSTALL 3590	\$ 1,500	40.25%	\$ 896.25	\$ 1,500.00	40.25%	\$ 896.25
High End Tape Library		IBM	4660	REPLACE A00/A50 V	\$ 1,500	40.25%	\$ 896.25	\$ 1,500.00	40.25%	\$ 896.25
High End Tape Library		IBM	4665	FIELD INSTALL A60	\$ 1,500	40.25%	\$ 896.25	\$ 1,500.00	40.25%	\$ 896.25
High End Tape Library		IBM	4671	FIELD INSTALL H1A	\$ 2,500	40.25%	\$ 1,493.75	\$ 2,500.00	40.25%	\$ 1,493.75
High End Tape Library		IBM	4674	FIELD INSTALL J1A	\$ 700	40.25%	\$ 418.25	\$ 700.00	40.25%	\$ 418.25
High End Tape Library		IBM	4690	FIELD INSTALL AX0	\$ 1,500	40.25%	\$ 896.25	\$ 1,500.00	40.25%	\$ 896.25
High End Tape Library		IBM	4691	FIELD INSTALL AX0	\$ 1,500	40.25%	\$ 896.25	\$ 1,500.00	40.25%	\$ 896.25
High End Tape Library		IBM	4730	REMOVE 3590 DRIV	\$ 350	40.25%	\$ 209.13	\$ 350.00	40.25%	\$ 209.13
High End Tape Library		IBM	4735	REMOVE 3590-A00	\$ 750	40.25%	\$ 448.13	\$ 750.00	40.25%	\$ 448.13
High End Tape Library		IBM	4755	REMOVE 3590-A50	\$ 750	40.25%	\$ 448.13	\$ 750.00	40.25%	\$ 448.13
High End Tape Library		IBM	4765	REMOVE A60 FROM	\$ 350	40.25%	\$ 209.13	\$ 350.00	40.25%	\$ 209.13
High End Tape Library		IBM	4772	REMOVE J1A FROM	\$ 350	40.25%	\$ 209.13	\$ 350.00	40.25%	\$ 209.13
High End Tape Library		IBM	4800	INSTALL CRADLE PA	\$ 6,000	40.25%	\$ 3,585.00	\$ 6,000.00	40.25%	\$ 3,585.00
High End Tape Library		IBM	4801	REMOVE CRADLE P	\$ 1,400	40.25%	\$ 836.50	\$ 1,400.00	40.25%	\$ 836.50
High End Tape Library		IBM	4803	REINSTALL CRADLE	\$ 3,500	40.25%	\$ 2,091.25	\$ 3,500.00	40.25%	\$ 2,091.25
High End Tape Library		IBM	4855	FIELD INSTALL J70 I	\$ 1,500	40.25%	\$ 896.25	\$ 1,500.00	40.25%	\$ 896.25
High End Tape Library		IBM	4860	REPLACE CTRLR WIT	\$ 1,500	40.25%	\$ 896.25	\$ 1,500.00	40.25%	\$ 896.25
High End Tape Library		IBM	4865	REMOVE J70 FROM	\$ 350	40.25%	\$ 209.13	\$ 350.00	40.25%	\$ 209.13
High End Tape Library		IBM	5001	4.5M SCSI CABLE	\$ 175	40.25%	\$ 104.56	\$ 175.00	40.25%	\$ 104.56
High End Tape Library		IBM	5002	10M SCSI CABLE	\$ 225	40.25%	\$ 134.44	\$ 225.00	40.25%	\$ 134.44
High End Tape Library		IBM	5003	20M SCSI CABLE	\$ 275	40.25%	\$ 164.31	\$ 275.00	40.25%	\$ 164.31
High End Tape Library		IBM	5004	10M SCSI VHDCI CA	\$ 175	40.25%	\$ 104.56	\$ 175.00	40.25%	\$ 104.56
High End Tape Library		IBM	5050	DUAL ACTIVE ACCE	\$ 25,000	40.25%	\$ 14,937.50	\$ 25,000.00	40.25%	\$ 14,937.50
High End Tape Library		IBM	5210	INPUT/OUTPUT STA	\$ 3,630	40.25%	\$ 2,168.93	\$ 3,630.00	40.25%	\$ 2,168.93
High End Tape Library		IBM	5214	2ND DSK DRV FOR L	\$ 500	40.25%	\$ 298.75	\$ 500.00	40.25%	\$ 298.75
High End Tape Library		IBM	5215	DUAL GRIPPER	\$ 10,000	40.25%	\$ 5,975.00	\$ 10,000.00	40.25%	\$ 5,975.00
High End Tape Library		IBM	5216	REMOTE POWER	\$ 1,600	40.25%	\$ 956.00	\$ 1,600.00	40.25%	\$ 956.00
High End Tape Library		IBM	5217	RS-232 CABLE 50'	\$ 275	40.25%	\$ 164.31	\$ 275.00	40.25%	\$ 164.31
High End Tape Library		IBM	5219	TOKEN RING LAN AD	\$ 2,250	40.25%	\$ 1,344.38	\$ 2,250.00	40.25%	\$ 1,344.38
High End Tape Library		IBM	5220	ETHERNET LAN AD	\$ 2,250	40.25%	\$ 1,344.38	\$ 2,250.00	40.25%	\$ 1,344.38
High End Tape Library		IBM	5226	REMOTE CONSOLE	\$ 1,000	40.25%	\$ 597.50	\$ 1,000.00	40.25%	\$ 597.50

High End Tape Library		IBM	5227	32 PORT ATTACHME	\$ 12,000	40.25%	\$ 7,170.00	\$ 12,000.00	40.25%	\$ 7,170.00
High End Tape Library		IBM	5228	TAPE CONTROL UN	\$ 2,000	40.25%	\$ 1,195.00	\$ 2,000.00	40.25%	\$ 1,195.00
High End Tape Library		IBM	5229	TAPE CONTROL UN	\$ 6,000	40.25%	\$ 3,585.00	\$ 6,000.00	40.25%	\$ 3,585.00
High End Tape Library		IBM	5230	30 CARTRIDGE I/O S	\$ 8,710	40.25%	\$ 5,204.23	\$ 8,710.00	40.25%	\$ 5,204.23
High End Tape Library		IBM	5232	ATTACHMENT CONQ	\$ 3,750	40.25%	\$ 2,240.63	\$ 3,750.00	40.25%	\$ 2,240.63
High End Tape Library		IBM	5233	SCSI EXTENDER	\$ 3,250	40.25%	\$ 1,941.88	\$ 3,250.00	40.25%	\$ 1,941.88
High End Tape Library		IBM	5235	20 M SCSI DRIVE CA	\$ 300	40.25%	\$ 179.25	\$ 300.00	40.25%	\$ 179.25
High End Tape Library		IBM	5236	PERFORMANCE AC	\$ 100,000	40.25%	\$ 59,750.00	\$ 100,000.00	40.25%	\$ 59,750.00
High End Tape Library		IBM	5237	ADDITIONAL VTS DF	\$ 2,500	40.25%	\$ 1,493.75	\$ 2,500.00	40.25%	\$ 1,493.75
High End Tape Library		IBM	5244	MIRRORED VTS BO	\$ 2,000	40.25%	\$ 1,195.00	\$ 2,000.00	40.25%	\$ 1,195.00
High End Tape Library		IBM	5245	DUAL PATH ATTACH	\$ 10,000	40.25%	\$ 5,975.00	\$ 10,000.00	40.25%	\$ 5,975.00
High End Tape Library		IBM	5246	DUAL PATH CONCE	\$ 25,000	40.25%	\$ 14,937.50	\$ 25,000.00	40.25%	\$ 14,937.50
High End Tape Library		IBM	5250	FICON PERFORMAN	\$ 100,000	40.25%	\$ 59,750.00	\$ 100,000.00	40.25%	\$ 59,750.00
High End Tape Library		IBM	5264	64 ADD'L VIRTUAL D	\$ 64,000	40.25%	\$ 38,240.00	\$ 64,000.00	40.25%	\$ 38,240.00
High End Tape Library		IBM	5302	UPGRADE 5300 TO 3	\$ 3,500	40.25%	\$ 2,091.25	\$ 3,500.00	40.25%	\$ 2,091.25
High End Tape Library		IBM	5304	UPGRADE 5300 TO 3	\$ 3,500	40.25%	\$ 2,091.25	\$ 3,500.00	40.25%	\$ 2,091.25
High End Tape Library		IBM	5503	SCSI DRIVE UNIT	\$ 3,500	40.25%	\$ 2,091.25	\$ 3,500.00	40.25%	\$ 2,091.25
High End Tape Library		IBM	5504	ESCON DRIVE UNIT	\$ 3,500	40.25%	\$ 2,091.25	\$ 3,500.00	40.25%	\$ 2,091.25
High End Tape Library		IBM	8002	1-3590 CLEANING C	\$ 96	40.25%	\$ 57.36	\$ 96.00	40.25%	\$ 57.36
High End Tape Library		IBM	8005	1-3490E CLEANING C	\$ 35	40.25%	\$ 20.91	\$ 35.00	40.25%	\$ 20.91
High End Tape Library		IBM	8510	210-3590 DATA CAR	\$ 12,850	40.25%	\$ 7,677.88	\$ 12,850.00	40.25%	\$ 7,677.88
High End Tape Library		IBM	8610	210 EXTENDED LEN	\$ 20,370	40.25%	\$ 12,171.08	\$ 20,370.00	40.25%	\$ 12,171.08
High End Tape Library		IBM	8802	3592 CLEANING CAF	\$ 140	40.25%	\$ 83.65	\$ 140.00	40.25%	\$ 83.65
High End Tape Library		IBM	8820	20-3592 DATA CART	\$ 4,400	40.25%	\$ 2,629.00	\$ 4,400.00	40.25%	\$ 2,629.00
				1 Year Warranty. 9x5 coverage						
High End Tape Library		IBM	3494-S10	Tape Library	\$ 30,000	40.25%	\$ 17,925.00	\$ 30,000.00	40.25%	\$ 17,925.00
High End Tape Library		IBM	201	9 MICRON LC/LC 31	\$ 250	40.25%	\$ 149.38	\$ 250.00	40.25%	\$ 149.38
High End Tape Library		IBM	202	9 MICRON LC/SC 31	\$ 220	40.25%	\$ 131.45	\$ 220.00	40.25%	\$ 131.45
High End Tape Library		IBM	203	50 MICRON LC/LC 31	\$ 210	40.25%	\$ 125.48	\$ 210.00	40.25%	\$ 125.48
High End Tape Library		IBM	204	50 MICRON LC/SC 31	\$ 225	40.25%	\$ 134.44	\$ 225.00	40.25%	\$ 134.44
High End Tape Library		IBM	205	62.5 MICRON LC/LC	\$ 250	40.25%	\$ 149.38	\$ 250.00	40.25%	\$ 149.38
High End Tape Library		IBM	206	62.5 MICRON LC/SC	\$ 250	40.25%	\$ 149.38	\$ 250.00	40.25%	\$ 149.38
High End Tape Library		IBM	1001	ESCON VTC - PLAN	\$ 25,000	40.25%	\$ 14,937.50	\$ 25,000.00	40.25%	\$ 14,937.50
High End Tape Library		IBM	1011	FICON VTC H:LW/LV	\$ 60,000	40.25%	\$ 35,850.00	\$ 60,000.00	40.25%	\$ 35,850.00
High End Tape Library		IBM	1012	FICON VTC H:LW/LV	\$ 60,000	40.25%	\$ 35,850.00	\$ 60,000.00	40.25%	\$ 35,850.00
High End Tape Library		IBM	1013	FICON VTC H:LW/LV	\$ 60,000	40.25%	\$ 35,850.00	\$ 60,000.00	40.25%	\$ 35,850.00
High End Tape Library		IBM	1014	FICON VTC H:SW/SV	\$ 60,000	40.25%	\$ 35,850.00	\$ 60,000.00	40.25%	\$ 35,850.00
High End Tape Library		IBM	1015	FICON VTC H:SW/SV	\$ 60,000	40.25%	\$ 35,850.00	\$ 60,000.00	40.25%	\$ 35,850.00
High End Tape Library		IBM	1016	FICON VTC H:SW/SV	\$ 60,000	40.25%	\$ 35,850.00	\$ 60,000.00	40.25%	\$ 35,850.00
High End Tape Library		IBM	1017	FICON VTC H:LW/SV	\$ 60,000	40.25%	\$ 35,850.00	\$ 60,000.00	40.25%	\$ 35,850.00
High End Tape Library		IBM	1018	FICON VTC H:LW/SV	\$ 60,000	40.25%	\$ 35,850.00	\$ 60,000.00	40.25%	\$ 35,850.00
High End Tape Library		IBM	1019	FICON VTC H:LW/SV	\$ 60,000	40.25%	\$ 35,850.00	\$ 60,000.00	40.25%	\$ 35,850.00
High End Tape Library		IBM	1020	FICON VTC H:LW/LV	\$ 60,000	40.25%	\$ 35,850.00	\$ 60,000.00	40.25%	\$ 35,850.00
High End Tape Library		IBM	1021	FICON VTC H:SW/SV	\$ 60,000	40.25%	\$ 35,850.00	\$ 60,000.00	40.25%	\$ 35,850.00
High End Tape Library		IBM	1022	FICON VTC H:LW/SV	\$ 60,000	40.25%	\$ 35,850.00	\$ 60,000.00	40.25%	\$ 35,850.00
High End Tape Library		IBM	1023	CONVERT LW TO SV	\$ 10,000	40.25%	\$ 5,975.00	\$ 10,000.00	40.25%	\$ 5,975.00
High End Tape Library		IBM	1024	CONVERT SW TO LV	\$ 10,000	40.25%	\$ 5,975.00	\$ 10,000.00	40.25%	\$ 5,975.00
High End Tape Library		IBM	1025	REPOSITION LW AN	\$ 2,900	40.25%	\$ 1,732.75	\$ 2,900.00	40.25%	\$ 1,732.75
High End Tape Library		IBM	1101	ESCON VTC - FIELD	\$ 31,250	40.25%	\$ 18,671.88	\$ 31,250.00	40.25%	\$ 18,671.88
High End Tape Library		IBM	1111	FICON VTC H:LW/LV	\$ 75,000	40.25%	\$ 44,812.50	\$ 75,000.00	40.25%	\$ 44,812.50
High End Tape Library		IBM	1112	FICON VTC H:LW/LV	\$ 75,000	40.25%	\$ 44,812.50	\$ 75,000.00	40.25%	\$ 44,812.50
High End Tape Library		IBM	1113	FICON VTC H:LW/LV	\$ 75,000	40.25%	\$ 44,812.50	\$ 75,000.00	40.25%	\$ 44,812.50
High End Tape Library		IBM	1114	FICON VTC H:SW/SV	\$ 75,000	40.25%	\$ 44,812.50	\$ 75,000.00	40.25%	\$ 44,812.50
High End Tape Library		IBM	1115	FICON VTC H:SW/SV	\$ 75,000	40.25%	\$ 44,812.50	\$ 75,000.00	40.25%	\$ 44,812.50
High End Tape Library		IBM	1116	FICON VTC H:SW/SV	\$ 75,000	40.25%	\$ 44,812.50	\$ 75,000.00	40.25%	\$ 44,812.50
High End Tape Library		IBM	1117	FICON VTC H:LW/SV	\$ 75,000	40.25%	\$ 44,812.50	\$ 75,000.00	40.25%	\$ 44,812.50
High End Tape Library		IBM	1118	FICON VTC H:LW/SV	\$ 75,000	40.25%	\$ 44,812.50	\$ 75,000.00	40.25%	\$ 44,812.50
High End Tape Library		IBM	1119	FICON VTC H:LW/SV	\$ 75,000	40.25%	\$ 44,812.50	\$ 75,000.00	40.25%	\$ 44,812.50
High End Tape Library		IBM	1120	FICON VTC H:LW/LV	\$ 75,000	40.25%	\$ 44,812.50	\$ 75,000.00	40.25%	\$ 44,812.50
High End Tape Library		IBM	1121	FICON VTC H:SW/SV	\$ 75,000	40.25%	\$ 44,812.50	\$ 75,000.00	40.25%	\$ 44,812.50
High End Tape Library		IBM	1122	FICON VTC H:LW/SV	\$ 75,000	40.25%	\$ 44,812.50	\$ 75,000.00	40.25%	\$ 44,812.50
High End Tape Library		IBM	2711	REMOTE SUPPORT	\$ 2,450	40.25%	\$ 1,463.88	\$ 2,450.00	40.25%	\$ 1,463.88
High End Tape Library		IBM	2713	MASTER CONSOLE	\$ 5,000	40.25%	\$ 2,987.50	\$ 5,000.00	40.25%	\$ 2,987.50
High End Tape Library		IBM	3000	FICON ENABLEMEN	\$ 150,000	40.25%	\$ 89,625.00	\$ 150,000.00	40.25%	\$ 89,625.00
High End Tape Library		IBM	3302	ADD'S ENHANCED E	\$ 25,940	40.25%	\$ 15,499.15	\$ 25,940.00	40.25%	\$ 15,499.15
High End Tape Library		IBM	3400	EXTENDED HIGH PE	\$ 59,060	40.25%	\$ 35,288.35	\$ 59,060.00	40.25%	\$ 35,288.35
High End Tape Library		IBM	3412	EXTENDED PERF. E	\$ 25,940	40.25%	\$ 15,499.15	\$ 25,940.00	40.25%	\$ 15,499.15
High End Tape Library		IBM	3415	FICON ATTACH-LON	\$ 30,000	40.25%	\$ 17,925.00	\$ 30,000.00	40.25%	\$ 17,925.00
High End Tape Library		IBM	3416	FICON ATTACH-SHC	\$ 30,000	40.25%	\$ 17,925.00	\$ 30,000.00	40.25%	\$ 17,925.00
High End Tape Library		IBM	3418	ACTIVATE ADD'L ES	\$ 25,940	40.25%	\$ 15,499.15	\$ 25,940.00	40.25%	\$ 15,499.15
High End Tape Library		IBM	3422	SCSI HOST ATTACH	\$ 12,500	40.25%	\$ 7,468.75	\$ 12,500.00	40.25%	\$ 7,468.75

High End Tape Library		IBM	3464	SC FIBRE DRIVE AT	\$	3,000	40.25%	\$	1,792.50	\$	3,000.00	40.25%	\$	1,792.50
High End Tape Library		IBM	3474	LC FIBRE DRIVE AT	\$	3,000	40.25%	\$	1,792.50	\$	3,000.00	40.25%	\$	1,792.50
High End Tape Library		IBM	3511	INSTALL FIBRE CHA	\$	300	40.25%	\$	179.25	\$	300.00	40.25%	\$	179.25
High End Tape Library		IBM	3702	DISK STORAGE CAP	\$	70,000	40.25%	\$	41,825.00	\$	70,000.00	40.25%	\$	41,825.00
High End Tape Library		IBM	3704	144/216 GB DISK ST	\$	75,000	40.25%	\$	44,812.50	\$	75,000.00	40.25%	\$	44,812.50
High End Tape Library		IBM	3705	288/432 GB DISK ST	\$	135,000	40.25%	\$	80,662.50	\$	135,000.00	40.25%	\$	80,662.50
High End Tape Library		IBM	4000	ADVANCED FUNCTI	\$	25,000	40.25%	\$	14,937.50	\$	25,000.00	40.25%	\$	14,937.50
High End Tape Library		IBM	4001	ADV. POLICY MGMT	\$	30,000	40.25%	\$	17,925.00	\$	30,000.00	40.25%	\$	17,925.00
High End Tape Library		IBM	4002	ADV. POLICY MGMT	\$	5,000	40.25%	\$	2,987.50	\$	5,000.00	40.25%	\$	2,987.50
High End Tape Library		IBM	4003	ADV. POLICY MGMT	\$	10,000	40.25%	\$	5,975.00	\$	10,000.00	40.25%	\$	5,975.00
High End Tape Library		IBM	4004	ADV. POLICY MGMT	\$	20,000	40.25%	\$	11,950.00	\$	20,000.00	40.25%	\$	11,950.00
High End Tape Library		IBM	4010	PEER-TO-PEER COF	\$	20,000	40.25%	\$	11,950.00	\$	20,000.00	40.25%	\$	11,950.00
High End Tape Library		IBM	4011	PEER-TO-PEER COF	\$	10,000	40.25%	\$	5,975.00	\$	10,000.00	40.25%	\$	5,975.00
High End Tape Library		IBM	4012	PEER-TO-PEER COF	\$	10,000	40.25%	\$	5,975.00	\$	10,000.00	40.25%	\$	5,975.00
High End Tape Library		IBM	4013	PEER-TO-PEER COF	\$	10,000	40.25%	\$	5,975.00	\$	10,000.00	40.25%	\$	5,975.00
High End Tape Library		IBM	4060	ADJACENT FRAME	\$	1,500	40.25%	\$	896.25	\$	1,500.00	40.25%	\$	896.25
High End Tape Library		IBM	4062	ADJACENT FRAME	\$	1,500	40.25%	\$	896.25	\$	1,500.00	40.25%	\$	896.25
High End Tape Library		IBM	4064	ADJACENT FRAME	\$	1,500	40.25%	\$	896.25	\$	1,500.00	40.25%	\$	896.25
High End Tape Library		IBM	4065	ADJACENT FRAME	\$	3,000	40.25%	\$	1,792.50	\$	3,000.00	40.25%	\$	1,792.50
High End Tape Library		IBM	4074	LC ADJACENT FRAM	\$	1,500	40.25%	\$	896.25	\$	1,500.00	40.25%	\$	896.25
High End Tape Library		IBM	4075	ADJACENT FRAME	\$	3,000	40.25%	\$	1,792.50	\$	3,000.00	40.25%	\$	1,792.50
High End Tape Library		IBM	4630	FIELD INSTALL DRIV	\$	2,500	40.25%	\$	1,493.75	\$	2,500.00	40.25%	\$	1,493.75
High End Tape Library		IBM	4635	FIELD INSTALL 3590	\$	1,000	40.25%	\$	597.50	\$	1,000.00	40.25%	\$	597.50
High End Tape Library		IBM	4650	REPLACE 3590 A00	\$	1,500	40.25%	\$	896.25	\$	1,500.00	40.25%	\$	896.25
High End Tape Library		IBM	4655	FIELD INSTALL 3590	\$	1,500	40.25%	\$	896.25	\$	1,500.00	40.25%	\$	896.25
High End Tape Library		IBM	4660	REPLACE A00/A50 V	\$	1,500	40.25%	\$	896.25	\$	1,500.00	40.25%	\$	896.25
High End Tape Library		IBM	4665	FIELD INSTALL A60	\$	1,500	40.25%	\$	896.25	\$	1,500.00	40.25%	\$	896.25
High End Tape Library		IBM	4671	FIELD INSTALL H1A	\$	2,500	40.25%	\$	1,493.75	\$	2,500.00	40.25%	\$	1,493.75
High End Tape Library		IBM	4674	FIELD INSTALL J1A	\$	700	40.25%	\$	418.25	\$	700.00	40.25%	\$	418.25
High End Tape Library		IBM	4690	FIELD INSTALL AX0	\$	1,500	40.25%	\$	896.25	\$	1,500.00	40.25%	\$	896.25
High End Tape Library		IBM	4691	FIELD INSTALL AX0	\$	1,500	40.25%	\$	896.25	\$	1,500.00	40.25%	\$	896.25
High End Tape Library		IBM	4730	REMOVE 3590 DRIV	\$	350	40.25%	\$	209.13	\$	350.00	40.25%	\$	209.13
High End Tape Library		IBM	4735	REMOVE 3590-A00	\$	750	40.25%	\$	448.13	\$	750.00	40.25%	\$	448.13
High End Tape Library		IBM	4755	REMOVE 3590-A50	\$	750	40.25%	\$	448.13	\$	750.00	40.25%	\$	448.13
High End Tape Library		IBM	4765	REMOVE A60 FROM	\$	350	40.25%	\$	209.13	\$	350.00	40.25%	\$	209.13
High End Tape Library		IBM	4772	REMOVE J1A FROM	\$	350	40.25%	\$	209.13	\$	350.00	40.25%	\$	209.13
High End Tape Library		IBM	4800	INSTALL CRADLE PA	\$	6,000	40.25%	\$	3,585.00	\$	6,000.00	40.25%	\$	3,585.00
High End Tape Library		IBM	4801	REMOVE CRADLE P	\$	1,400	40.25%	\$	836.50	\$	1,400.00	40.25%	\$	836.50
High End Tape Library		IBM	4803	REINSTALL CRADLE	\$	3,500	40.25%	\$	2,091.25	\$	3,500.00	40.25%	\$	2,091.25
High End Tape Library		IBM	4855	FIELD INSTALL J70	\$	1,500	40.25%	\$	896.25	\$	1,500.00	40.25%	\$	896.25
High End Tape Library		IBM	4860	REPLACE CTRLR WIT	\$	1,500	40.25%	\$	896.25	\$	1,500.00	40.25%	\$	896.25
High End Tape Library		IBM	4865	REMOVE J70 FROM	\$	350	40.25%	\$	209.13	\$	350.00	40.25%	\$	209.13
High End Tape Library		IBM	5001	4.5M SCSI CABLE	\$	175	40.25%	\$	104.56	\$	175.00	40.25%	\$	104.56
High End Tape Library		IBM	5002	10M SCSI CABLE	\$	225	40.25%	\$	134.44	\$	225.00	40.25%	\$	134.44
High End Tape Library		IBM	5003	20M SCSI CABLE	\$	275	40.25%	\$	164.31	\$	275.00	40.25%	\$	164.31
High End Tape Library		IBM	5004	10M SCSI VHDCA	\$	175	40.25%	\$	104.56	\$	175.00	40.25%	\$	104.56
High End Tape Library		IBM	5050	DUAL ACTIVE ACCE	\$	25,000	40.25%	\$	14,937.50	\$	25,000.00	40.25%	\$	14,937.50
High End Tape Library		IBM	5210	INPUT/OUTPUT STA	\$	3,630	40.25%	\$	2,168.93	\$	3,630.00	40.25%	\$	2,168.93
High End Tape Library		IBM	5214	2ND DSK DRV FOR	\$	500	40.25%	\$	298.75	\$	500.00	40.25%	\$	298.75
High End Tape Library		IBM	5215	DUAL GRIPPER	\$	10,000	40.25%	\$	5,975.00	\$	10,000.00	40.25%	\$	5,975.00
High End Tape Library		IBM	5216	REMOTE POWER	\$	1,600	40.25%	\$	956.00	\$	1,600.00	40.25%	\$	956.00
High End Tape Library		IBM	5217	RS-232 CABLE 50'	\$	275	40.25%	\$	164.31	\$	275.00	40.25%	\$	164.31
High End Tape Library		IBM	5219	TOKEN RING LAN A	\$	2,250	40.25%	\$	1,344.38	\$	2,250.00	40.25%	\$	1,344.38
High End Tape Library		IBM	5220	ETHERNET LAN ADA	\$	2,250	40.25%	\$	1,344.38	\$	2,250.00	40.25%	\$	1,344.38
High End Tape Library		IBM	5226	REMOTE CONSOLE	\$	1,000	40.25%	\$	597.50	\$	1,000.00	40.25%	\$	597.50
High End Tape Library		IBM	5227	32 PORT ATTACHME	\$	12,000	40.25%	\$	7,170.00	\$	12,000.00	40.25%	\$	7,170.00
High End Tape Library		IBM	5228	TAPE CONTROL UN	\$	2,000	40.25%	\$	1,195.00	\$	2,000.00	40.25%	\$	1,195.00
High End Tape Library		IBM	5229	TAPE CONTROL UN	\$	6,000	40.25%	\$	3,585.00	\$	6,000.00	40.25%	\$	3,585.00
High End Tape Library		IBM	5230	30 CARTRIDGE I/O	\$	8,710	40.25%	\$	5,204.23	\$	8,710.00	40.25%	\$	5,204.23
High End Tape Library		IBM	5232	ATTACHMENT CONC	\$	3,750	40.25%	\$	2,240.63	\$	3,750.00	40.25%	\$	2,240.63
High End Tape Library		IBM	5233	SCSI EXTENDER	\$	3,250	40.25%	\$	1,941.88	\$	3,250.00	40.25%	\$	1,941.88
High End Tape Library		IBM	5235	20 M SCSI DRIVE CA	\$	300	40.25%	\$	179.25	\$	300.00	40.25%	\$	179.25
High End Tape Library		IBM	5236	PERFORMANCE AC	\$	100,000	40.25%	\$	59,750.00	\$	100,000.00	40.25%	\$	59,750.00
High End Tape Library		IBM	5237	ADDITIONAL VTS DF	\$	2,500	40.25%	\$	1,493.75	\$	2,500.00	40.25%	\$	1,493.75
High End Tape Library		IBM	5244	MIRRORED VTS BO	\$	2,000	40.25%	\$	1,195.00	\$	2,000.00	40.25%	\$	1,195.00
High End Tape Library		IBM	5245	DUAL PATH ATTACH	\$	10,000	40.25%	\$	5,975.00	\$	10,000.00	40.25%	\$	5,975.00
High End Tape Library		IBM	5246	DUAL PATH CONCE	\$	25,000	40.25%	\$	14,937.50	\$	25,000.00	40.25%	\$	14,937.50
High End Tape Library		IBM	5250	FICON PERFORMAN	\$	100,000	40.25%	\$	59,750.00	\$	100,000.00	40.25%	\$	59,750.00
High End Tape Library		IBM	5264	64 ADD'L VIRTUAL D	\$	64,000	40.25%	\$	38,240.00	\$	64,000.00	40.25%	\$	38,240.00
High End Tape Library		IBM	5302	UPGRADE 5300 TO	\$	3,500	40.25%	\$	2,091.25	\$	3,500.00	40.25%	\$	2,091.25
High End Tape Library		IBM	5304	UPGRADE 5300 TO	\$	3,500	40.25%	\$	2,091.25	\$	3,500.00	40.25%	\$	2,091.25

High End Tape Library		IBM	5503	SCSI DRIVE UNIT	\$ 3,500	40.25%	\$ 2,091.25	\$ 3,500.00	40.25%	\$ 2,091.25
High End Tape Library		IBM	5504	ESCON DRIVE UNIT	\$ 3,500	40.25%	\$ 2,091.25	\$ 3,500.00	40.25%	\$ 2,091.25
High End Tape Library		IBM	8002	1-3590 CLEANING C	\$ 96	40.25%	\$ 57.36	\$ 96.00	40.25%	\$ 57.36
High End Tape Library		IBM	8005	1-3490E CLEANING C	\$ 35	40.25%	\$ 20.91	\$ 35.00	40.25%	\$ 20.91
High End Tape Library		IBM	8510	210-3590 DATA CAR	\$ 12,850	40.25%	\$ 7,677.88	\$ 12,850.00	40.25%	\$ 7,677.88
High End Tape Library		IBM	8610	210 EXTENDED LEN	\$ 20,370	40.25%	\$ 12,171.08	\$ 20,370.00	40.25%	\$ 12,171.08
High End Tape Library		IBM	8802	3592 CLEANING CAP	\$ 140	40.25%	\$ 83.65	\$ 140.00	40.25%	\$ 83.65
High End Tape Library		IBM	8820	20-3592 DATA CART	\$ 4,400	40.25%	\$ 2,629.00	\$ 4,400.00	40.25%	\$ 2,629.00
				1 Year Warranty. 9x5 coverage						
High End Tape Library		IBM	3494-HA1	Tape Library	\$ 86,900	34.25%	\$ 57,136.75	\$ 86,900.00	34.25%	\$ 57,136.75
High End Tape Library		IBM	201	9 MICRON LC/LC 31	\$ 250	34.25%	\$ 164.38	\$ 250.00	34.25%	\$ 164.38
High End Tape Library		IBM	202	9 MICRON LC/SC 31	\$ 220	34.25%	\$ 144.65	\$ 220.00	34.25%	\$ 144.65
High End Tape Library		IBM	203	50 MICRON LC/LC 31	\$ 210	34.25%	\$ 138.08	\$ 210.00	34.25%	\$ 138.08
High End Tape Library		IBM	204	50 MICRON LC/SC 31	\$ 225	34.25%	\$ 147.94	\$ 225.00	34.25%	\$ 147.94
High End Tape Library		IBM	205	62.5 MICRON LC/LC	\$ 250	34.25%	\$ 164.38	\$ 250.00	34.25%	\$ 164.38
High End Tape Library		IBM	206	62.5 MICRON LC/SC	\$ 250	34.25%	\$ 164.38	\$ 250.00	34.25%	\$ 164.38
High End Tape Library		IBM	1001	ESCON VTC - PLANT	\$ 25,000	34.25%	\$ 16,437.50	\$ 25,000.00	34.25%	\$ 16,437.50
High End Tape Library		IBM	1011	FICON VTC H: LW/LV	\$ 60,000	34.25%	\$ 39,450.00	\$ 60,000.00	34.25%	\$ 39,450.00
High End Tape Library		IBM	1012	FICON VTC H: LW/LV	\$ 60,000	34.25%	\$ 39,450.00	\$ 60,000.00	34.25%	\$ 39,450.00
High End Tape Library		IBM	1013	FICON VTC H: LW/LV	\$ 60,000	34.25%	\$ 39,450.00	\$ 60,000.00	34.25%	\$ 39,450.00
High End Tape Library		IBM	1014	FICON VTC H: SW/SV	\$ 60,000	34.25%	\$ 39,450.00	\$ 60,000.00	34.25%	\$ 39,450.00
High End Tape Library		IBM	1015	FICON VTC H: SW/SV	\$ 60,000	34.25%	\$ 39,450.00	\$ 60,000.00	34.25%	\$ 39,450.00
High End Tape Library		IBM	1016	FICON VTC H: SW/SV	\$ 60,000	34.25%	\$ 39,450.00	\$ 60,000.00	34.25%	\$ 39,450.00
High End Tape Library		IBM	1017	FICON VTC H: LW/SV	\$ 60,000	34.25%	\$ 39,450.00	\$ 60,000.00	34.25%	\$ 39,450.00
High End Tape Library		IBM	1018	FICON VTC H: LW/SV	\$ 60,000	34.25%	\$ 39,450.00	\$ 60,000.00	34.25%	\$ 39,450.00
High End Tape Library		IBM	1019	FICON VTC H: LW/SV	\$ 60,000	34.25%	\$ 39,450.00	\$ 60,000.00	34.25%	\$ 39,450.00
High End Tape Library		IBM	1020	FICON VTC H: LW/LV	\$ 60,000	34.25%	\$ 39,450.00	\$ 60,000.00	34.25%	\$ 39,450.00
High End Tape Library		IBM	1021	FICON VTC H: SW/SV	\$ 60,000	34.25%	\$ 39,450.00	\$ 60,000.00	34.25%	\$ 39,450.00
High End Tape Library		IBM	1022	FICON VTC H: LW/SV	\$ 60,000	34.25%	\$ 39,450.00	\$ 60,000.00	34.25%	\$ 39,450.00
High End Tape Library		IBM	1023	CONVERT LW TO LV	\$ 10,000	34.25%	\$ 6,575.00	\$ 10,000.00	34.25%	\$ 6,575.00
High End Tape Library		IBM	1024	CONVERT SW TO LV	\$ 10,000	34.25%	\$ 6,575.00	\$ 10,000.00	34.25%	\$ 6,575.00
High End Tape Library		IBM	1025	REPOSITION LW AND	\$ 2,900	34.25%	\$ 1,906.75	\$ 2,900.00	34.25%	\$ 1,906.75
High End Tape Library		IBM	1101	ESCON VTC - FIELD	\$ 31,250	34.25%	\$ 20,546.88	\$ 31,250.00	34.25%	\$ 20,546.88
High End Tape Library		IBM	1111	FICON VTC H: LW/LV	\$ 75,000	34.25%	\$ 49,312.50	\$ 75,000.00	34.25%	\$ 49,312.50
High End Tape Library		IBM	1112	FICON VTC H: LW/LV	\$ 75,000	34.25%	\$ 49,312.50	\$ 75,000.00	34.25%	\$ 49,312.50
High End Tape Library		IBM	1113	FICON VTC H: LW/LV	\$ 75,000	34.25%	\$ 49,312.50	\$ 75,000.00	34.25%	\$ 49,312.50
High End Tape Library		IBM	1114	FICON VTC H: SW/SV	\$ 75,000	34.25%	\$ 49,312.50	\$ 75,000.00	34.25%	\$ 49,312.50
High End Tape Library		IBM	1115	FICON VTC H: SW/SV	\$ 75,000	34.25%	\$ 49,312.50	\$ 75,000.00	34.25%	\$ 49,312.50
High End Tape Library		IBM	1116	FICON VTC H: SW/SV	\$ 75,000	34.25%	\$ 49,312.50	\$ 75,000.00	34.25%	\$ 49,312.50
High End Tape Library		IBM	1117	FICON VTC H: LW/SV	\$ 75,000	34.25%	\$ 49,312.50	\$ 75,000.00	34.25%	\$ 49,312.50
High End Tape Library		IBM	1118	FICON VTC H: LW/SV	\$ 75,000	34.25%	\$ 49,312.50	\$ 75,000.00	34.25%	\$ 49,312.50
High End Tape Library		IBM	1119	FICON VTC H: LW/SV	\$ 75,000	34.25%	\$ 49,312.50	\$ 75,000.00	34.25%	\$ 49,312.50
High End Tape Library		IBM	1120	FICON VTC H: LW/LV	\$ 75,000	34.25%	\$ 49,312.50	\$ 75,000.00	34.25%	\$ 49,312.50
High End Tape Library		IBM	1121	FICON VTC H: SW/SV	\$ 75,000	34.25%	\$ 49,312.50	\$ 75,000.00	34.25%	\$ 49,312.50
High End Tape Library		IBM	1122	FICON VTC H: LW/SV	\$ 75,000	34.25%	\$ 49,312.50	\$ 75,000.00	34.25%	\$ 49,312.50
High End Tape Library		IBM	2711	REMOTE SUPPORT	\$ 2,450	34.25%	\$ 1,610.88	\$ 2,450.00	34.25%	\$ 1,610.88
High End Tape Library		IBM	2713	MASTER CONSOLE	\$ 5,000	34.25%	\$ 3,287.50	\$ 5,000.00	34.25%	\$ 3,287.50
High End Tape Library		IBM	3000	FICON ENABLEMENT	\$ 150,000	34.25%	\$ 98,625.00	\$ 150,000.00	34.25%	\$ 98,625.00
High End Tape Library		IBM	3302	ADD'S ENHANCED E	\$ 25,940	34.25%	\$ 17,055.55	\$ 25,940.00	34.25%	\$ 17,055.55
High End Tape Library		IBM	3400	EXTENDED HIGH PE	\$ 59,060	34.25%	\$ 38,831.95	\$ 59,060.00	34.25%	\$ 38,831.95
High End Tape Library		IBM	3412	EXTENDED PERF. E	\$ 25,940	34.25%	\$ 17,055.55	\$ 25,940.00	34.25%	\$ 17,055.55
High End Tape Library		IBM	3415	FICON ATTACH-LOH	\$ 30,000	34.25%	\$ 19,725.00	\$ 30,000.00	34.25%	\$ 19,725.00
High End Tape Library		IBM	3416	FICON ATTACH-SHC	\$ 30,000	34.25%	\$ 19,725.00	\$ 30,000.00	34.25%	\$ 19,725.00
High End Tape Library		IBM	3418	ACTIVATE ADD'L ES	\$ 25,940	34.25%	\$ 17,055.55	\$ 25,940.00	34.25%	\$ 17,055.55
High End Tape Library		IBM	3422	SCSI HOST ATTACH	\$ 12,500	34.25%	\$ 8,218.75	\$ 12,500.00	34.25%	\$ 8,218.75
High End Tape Library		IBM	3464	SC FIBRE DRIVE AT	\$ 3,000	34.25%	\$ 1,972.50	\$ 3,000.00	34.25%	\$ 1,972.50
High End Tape Library		IBM	3474	LC FIBRE DRIVE AT	\$ 3,000	34.25%	\$ 1,972.50	\$ 3,000.00	34.25%	\$ 1,972.50
High End Tape Library		IBM	3511	INSTALL FIBRE CHA	\$ 300	34.25%	\$ 197.25	\$ 300.00	34.25%	\$ 197.25
High End Tape Library		IBM	3702	DISK STORAGE CAP	\$ 70,000	34.25%	\$ 46,025.00	\$ 70,000.00	34.25%	\$ 46,025.00
High End Tape Library		IBM	3704	144/216 GB DISK ST	\$ 75,000	34.25%	\$ 49,312.50	\$ 75,000.00	34.25%	\$ 49,312.50
High End Tape Library		IBM	3705	288/432 GB DISK ST	\$ 135,000	34.25%	\$ 88,762.50	\$ 135,000.00	34.25%	\$ 88,762.50
High End Tape Library		IBM	4000	ADVANCED FUNCTIO	\$ 25,000	34.25%	\$ 16,437.50	\$ 25,000.00	34.25%	\$ 16,437.50
High End Tape Library		IBM	4001	ADV. POLICY MGMT	\$ 30,000	34.25%	\$ 19,725.00	\$ 30,000.00	34.25%	\$ 19,725.00
High End Tape Library		IBM	4002	ADV. POLICY MGMT	\$ 5,000	34.25%	\$ 3,287.50	\$ 5,000.00	34.25%	\$ 3,287.50
High End Tape Library		IBM	4003	ADV. POLICY MGMT	\$ 10,000	34.25%	\$ 6,575.00	\$ 10,000.00	34.25%	\$ 6,575.00
High End Tape Library		IBM	4004	ADV. POLICY MGMT	\$ 20,000	34.25%	\$ 13,150.00	\$ 20,000.00	34.25%	\$ 13,150.00
High End Tape Library		IBM	4010	PEER-TO-PEER COF	\$ 20,000	34.25%	\$ 13,150.00	\$ 20,000.00	34.25%	\$ 13,150.00
High End Tape Library		IBM	4011	PEER-TO-PEER COF	\$ 10,000	34.25%	\$ 6,575.00	\$ 10,000.00	34.25%	\$ 6,575.00
High End Tape Library		IBM	4012	PEER-TO-PEER COF	\$ 10,000	34.25%	\$ 6,575.00	\$ 10,000.00	34.25%	\$ 6,575.00
High End Tape Library		IBM	4013	PEER-TO-PEER COF	\$ 10,000	34.25%	\$ 6,575.00	\$ 10,000.00	34.25%	\$ 6,575.00
High End Tape Library		IBM	4060	ADJACENT FRAME	\$ 1,500	34.25%	\$ 986.25	\$ 1,500.00	34.25%	\$ 986.25

High End Tape Library		IBM	4062	ADJACENT FRAME 1	\$ 1,500	34.25%	\$ 986.25	\$ 1,500.00	34.25%	\$ 986.25
High End Tape Library		IBM	4064	ADJACENT FRAME 1	\$ 1,500	34.25%	\$ 986.25	\$ 1,500.00	34.25%	\$ 986.25
High End Tape Library		IBM	4065	ADJACENT FRAME 3	\$ 3,000	34.25%	\$ 1,972.50	\$ 3,000.00	34.25%	\$ 1,972.50
High End Tape Library		IBM	4074	LC ADJACENT FRAM	\$ 1,500	34.25%	\$ 986.25	\$ 1,500.00	34.25%	\$ 986.25
High End Tape Library		IBM	4075	ADJACENT FRAME 3	\$ 3,000	34.25%	\$ 1,972.50	\$ 3,000.00	34.25%	\$ 1,972.50
High End Tape Library		IBM	4630	FIELD INSTALL DRIV	\$ 2,500	34.25%	\$ 1,643.75	\$ 2,500.00	34.25%	\$ 1,643.75
High End Tape Library		IBM	4635	FIELD INSTALL 3590	\$ 1,000	34.25%	\$ 657.50	\$ 1,000.00	34.25%	\$ 657.50
High End Tape Library		IBM	4650	REPLACE 3590 A00	\$ 1,500	34.25%	\$ 986.25	\$ 1,500.00	34.25%	\$ 986.25
High End Tape Library		IBM	4655	FIELD INSTALL 3590	\$ 1,500	34.25%	\$ 986.25	\$ 1,500.00	34.25%	\$ 986.25
High End Tape Library		IBM	4660	REPLACE A00/A50 V	\$ 1,500	34.25%	\$ 986.25	\$ 1,500.00	34.25%	\$ 986.25
High End Tape Library		IBM	4665	FIELD INSTALL A60	\$ 1,500	34.25%	\$ 986.25	\$ 1,500.00	34.25%	\$ 986.25
High End Tape Library		IBM	4671	FIELD INSTALL H1A	\$ 2,500	34.25%	\$ 1,643.75	\$ 2,500.00	34.25%	\$ 1,643.75
High End Tape Library		IBM	4674	FIELD INSTALL J1A	\$ 700	34.25%	\$ 460.25	\$ 700.00	34.25%	\$ 460.25
High End Tape Library		IBM	4690	FIELD INSTALL AX0	\$ 1,500	34.25%	\$ 986.25	\$ 1,500.00	34.25%	\$ 986.25
High End Tape Library		IBM	4691	FIELD INSTALL AX0	\$ 1,500	34.25%	\$ 986.25	\$ 1,500.00	34.25%	\$ 986.25
High End Tape Library		IBM	4730	REMOVE 3590 DRIV	\$ 350	34.25%	\$ 230.13	\$ 350.00	34.25%	\$ 230.13
High End Tape Library		IBM	4735	REMOVE 3590-A00	\$ 750	34.25%	\$ 493.13	\$ 750.00	34.25%	\$ 493.13
High End Tape Library		IBM	4755	REMOVE 3590-A50	\$ 750	34.25%	\$ 493.13	\$ 750.00	34.25%	\$ 493.13
High End Tape Library		IBM	4765	REMOVE A60 FROM	\$ 350	34.25%	\$ 230.13	\$ 350.00	34.25%	\$ 230.13
High End Tape Library		IBM	4772	REMOVE J1A FROM	\$ 350	34.25%	\$ 230.13	\$ 350.00	34.25%	\$ 230.13
High End Tape Library		IBM	4800	INSTALL CRADLE P	\$ 6,000	34.25%	\$ 3,945.00	\$ 6,000.00	34.25%	\$ 3,945.00
High End Tape Library		IBM	4801	REMOVE CRADLE P	\$ 1,400	34.25%	\$ 920.50	\$ 1,400.00	34.25%	\$ 920.50
High End Tape Library		IBM	4803	REINSTALL CRADLE	\$ 3,500	34.25%	\$ 2,301.25	\$ 3,500.00	34.25%	\$ 2,301.25
High End Tape Library		IBM	4855	FIELD INSTALL J70 I	\$ 1,500	34.25%	\$ 986.25	\$ 1,500.00	34.25%	\$ 986.25
High End Tape Library		IBM	4860	REPLACE CTRLR WIT	\$ 1,500	34.25%	\$ 986.25	\$ 1,500.00	34.25%	\$ 986.25
High End Tape Library		IBM	4865	REMOVE J70 FROM	\$ 350	34.25%	\$ 230.13	\$ 350.00	34.25%	\$ 230.13
High End Tape Library		IBM	5001	4.5M SCSI CABLE	\$ 175	34.25%	\$ 115.06	\$ 175.00	34.25%	\$ 115.06
High End Tape Library		IBM	5002	10M SCSI CABLE	\$ 225	34.25%	\$ 147.94	\$ 225.00	34.25%	\$ 147.94
High End Tape Library		IBM	5003	20M SCSI CABLE	\$ 275	34.25%	\$ 180.81	\$ 275.00	34.25%	\$ 180.81
High End Tape Library		IBM	5004	10M SCSI VHDCI CA	\$ 175	34.25%	\$ 115.06	\$ 175.00	34.25%	\$ 115.06
High End Tape Library		IBM	5050	DUAL ACTIVE ACCE	\$ 25,000	34.25%	\$ 16,437.50	\$ 25,000.00	34.25%	\$ 16,437.50
High End Tape Library		IBM	5210	INPUT/OUTPUT STA	\$ 3,630	34.25%	\$ 2,386.73	\$ 3,630.00	34.25%	\$ 2,386.73
High End Tape Library		IBM	5214	2ND DSK DRV FOR U	\$ 500	34.25%	\$ 328.75	\$ 500.00	34.25%	\$ 328.75
High End Tape Library		IBM	5215	DUAL GRIPPER	\$ 10,000	34.25%	\$ 6,575.00	\$ 10,000.00	34.25%	\$ 6,575.00
High End Tape Library		IBM	5216	REMOTE POWER	\$ 1,600	34.25%	\$ 1,052.00	\$ 1,600.00	34.25%	\$ 1,052.00
High End Tape Library		IBM	5217	RS-232 CABLE 50'	\$ 275	34.25%	\$ 180.81	\$ 275.00	34.25%	\$ 180.81
High End Tape Library		IBM	5219	TOKEN RING LAN AD	\$ 2,250	34.25%	\$ 1,479.38	\$ 2,250.00	34.25%	\$ 1,479.38
High End Tape Library		IBM	5220	ETHERNET LAN ADA	\$ 2,250	34.25%	\$ 1,479.38	\$ 2,250.00	34.25%	\$ 1,479.38
High End Tape Library		IBM	5226	REMOTE CONSOLE	\$ 1,000	34.25%	\$ 657.50	\$ 1,000.00	34.25%	\$ 657.50
High End Tape Library		IBM	5227	32 PORT ATTACHME	\$ 12,000	34.25%	\$ 7,890.00	\$ 12,000.00	34.25%	\$ 7,890.00
High End Tape Library		IBM	5228	TAPE CONTROL UN	\$ 2,000	34.25%	\$ 1,315.00	\$ 2,000.00	34.25%	\$ 1,315.00
High End Tape Library		IBM	5229	TAPE CONTROL UN	\$ 6,000	34.25%	\$ 3,945.00	\$ 6,000.00	34.25%	\$ 3,945.00
High End Tape Library		IBM	5230	30 CARTRIDGE I/O S	\$ 8,710	34.25%	\$ 5,726.83	\$ 8,710.00	34.25%	\$ 5,726.83
High End Tape Library		IBM	5232	ATTACHMENT CONN	\$ 3,750	34.25%	\$ 2,465.63	\$ 3,750.00	34.25%	\$ 2,465.63
High End Tape Library		IBM	5233	SCSI EXTENDER	\$ 3,250	34.25%	\$ 2,136.88	\$ 3,250.00	34.25%	\$ 2,136.88
High End Tape Library		IBM	5235	20 M SCSI DRIVE CA	\$ 300	34.25%	\$ 197.25	\$ 300.00	34.25%	\$ 197.25
High End Tape Library		IBM	5236	PERFORMANCE AC	\$ 100,000	34.25%	\$ 65,750.00	\$ 100,000.00	34.25%	\$ 65,750.00
High End Tape Library		IBM	5237	ADDITIONAL VTS DR	\$ 2,500	34.25%	\$ 1,643.75	\$ 2,500.00	34.25%	\$ 1,643.75
High End Tape Library		IBM	5244	MIRRORED VTS BO	\$ 2,000	34.25%	\$ 1,315.00	\$ 2,000.00	34.25%	\$ 1,315.00
High End Tape Library		IBM	5245	DUAL PATH ATTACH	\$ 10,000	34.25%	\$ 6,575.00	\$ 10,000.00	34.25%	\$ 6,575.00
High End Tape Library		IBM	5246	DUAL PATH CONCE	\$ 25,000	34.25%	\$ 16,437.50	\$ 25,000.00	34.25%	\$ 16,437.50
High End Tape Library		IBM	5250	FICON PERFORMAN	\$ 100,000	34.25%	\$ 65,750.00	\$ 100,000.00	34.25%	\$ 65,750.00
High End Tape Library		IBM	5264	64 ADD'L VIRTUAL D	\$ 64,000	34.25%	\$ 42,080.00	\$ 64,000.00	34.25%	\$ 42,080.00
High End Tape Library		IBM	5302	UPGRADE 5300 TO 3	\$ 3,500	34.25%	\$ 2,301.25	\$ 3,500.00	34.25%	\$ 2,301.25
High End Tape Library		IBM	5304	UPGRADE 5300 TO 3	\$ 3,500	34.25%	\$ 2,301.25	\$ 3,500.00	34.25%	\$ 2,301.25
High End Tape Library		IBM	5503	SCSI DRIVE UNIT	\$ 3,500	34.25%	\$ 2,301.25	\$ 3,500.00	34.25%	\$ 2,301.25
High End Tape Library		IBM	5504	ESCON DRIVE UNIT	\$ 3,500	34.25%	\$ 2,301.25	\$ 3,500.00	34.25%	\$ 2,301.25
High End Tape Library		IBM	8002	1-3590 CLEANING C	\$ 96	34.25%	\$ 63.12	\$ 96.00	34.25%	\$ 63.12
High End Tape Library		IBM	8005	1-3490E CLEANING C	\$ 35	34.25%	\$ 23.01	\$ 35.00	34.25%	\$ 23.01
High End Tape Library		IBM	8510	210-3590 DATA CAR	\$ 12,850	34.25%	\$ 8,448.88	\$ 12,850.00	34.25%	\$ 8,448.88
High End Tape Library		IBM	8610	210 EXTENDED LEN	\$ 20,370	34.25%	\$ 13,393.28	\$ 20,370.00	34.25%	\$ 13,393.28
High End Tape Library		IBM	8802	3592 CLEANING CAR	\$ 140	34.25%	\$ 92.05	\$ 140.00	34.25%	\$ 92.05
High End Tape Library		IBM	8820	20-3592 DATA CART	\$ 4,400	34.25%	\$ 2,893.00	\$ 4,400.00	34.25%	\$ 2,893.00
LTO Tape Cartridge		IBM	3589	LTO Cartridge	\$ 151	34.25%	\$ 99.28	\$ 151.00	34.25%	\$ 99.28
LTO Tape Cartridge		IBM	2020	100GB ULTRIUM TA	\$ 2,187	34.25%	\$ 1,437.95	\$ 2,187.00	34.25%	\$ 1,437.95
LTO Tape Cartridge		IBM	2030	100GB ULTRIUM TA	\$ 2,144	34.25%	\$ 1,409.68	\$ 2,144.00	34.25%	\$ 1,409.68
LTO Tape Cartridge		IBM	4005	ULTRIUM CLEANING	\$ 565	34.25%	\$ 371.49	\$ 565.00	34.25%	\$ 371.49
LTO Tape Cartridge		IBM	6020	200GB ULTRIUM TA	\$ 3,875	34.25%	\$ 2,547.81	\$ 3,875.00	34.25%	\$ 2,547.81
LTO Tape Cartridge		IBM	7020	200GB ULTRIUM TA	\$ 3,820	34.25%	\$ 2,511.65	\$ 3,820.00	34.25%	\$ 2,511.65
LTO Tape Drive		IBM	3580-H11	LTO Tape Drive	\$ 5,375	4.25%	\$ 5,146.56	\$ 5,375.00	4.25%	\$ 5,146.56
LTO Tape Drive		IBM	2895	INTERPOSER AS/40	\$ 71	4.25%	\$ 67.98	\$ 71.00	4.25%	\$ 67.98

LTO Tape Drive		IBM	5060	RACK POWER COR	\$	20	4.25%	\$	19.15	\$	20.00	4.25%	\$	19.15
LTO Tape Drive		IBM	5061	RACK POWER COR	\$	42	4.25%	\$	40.22	\$	42.00	4.25%	\$	40.22
LTO Tape Drive		IBM	5098	INLINE HVD SCSI TE	\$	113	4.25%	\$	108.20	\$	113.00	4.25%	\$	108.20
LTO Tape Drive		IBM	5099	VHDCI/HD68 CABLE	\$	127	4.25%	\$	121.60	\$	127.00	4.25%	\$	121.60
LTO Tape Drive		IBM	5301	0.4M HD68/HD68 SC	\$	88	4.25%	\$	84.26	\$	88.00	4.25%	\$	84.26

Commonwealth of Virginia Enterprise Storage Devices
Attachment D - Additional Services Price List

Supplier Name:	ViON Corporation
Submitted By:	ViON Corporation

Additional Services Price List

Product Description Fields						Government Pricing			Academic Pricing		
Product Category	Your Product Number (if different than manuf. Product #)	Manufacturer	Manufacturer Product Number	Product Description	Pricing Description	Index Price	Percentage Discount	Net Price Offered to Commonwealth	Index Price	Percentage Discount	Net Price Offered to Commonwealth
Professional Services		ViON	none	Network Project Management: Project Management services complement the full life cycle support of a network operation. Proven methodologies are utilized that result in comprehensive and effective project management. This service augments your staff with dedicated project managers who have both the management and technology expertise to deliver network services and technology solutions spanning, Internetworking, Security, Optical Internet, SAN, Convergence, and Operations Management Solutions. Program office/management covers concurrent, multiple service delivery efforts, including projects and ongoing project-related activities. This service includes administration and management of program office personnel, project plan and deliverable review and evaluation, resource scheduling and coordination, variance analysis and reporting, status reporting, and client relationship building and support. Project management is a single service delivery effort that includes strategy development, planning and project monitoring, resource coordination, status reporting, ongoing risk assessment, and pro					\$ -	0%	\$ -
Professional Services		ViON	none	Project Manager	Hourly Fee	\$ 226.00	0%	\$ 226.00			\$ -
Professional Services		ViON	none	Network Assessment: The network assessment provides the client with vital information about the network infrastructure. Discovery and review includes, but is not limited to, LAN & WAN design (physical and logical topology), technology, documentation, intranet, equipment, application and routing protocols. Management reporting on observations and recommendations is provided as part of the network assessment.							\$ -
Professional Services		ViON	none	Network Architect	Hourly Fee	\$ 272.00	0%	\$ 272.00			\$ -
Professional Services		ViON	none	Senior Network Consultant	Hourly Fee	\$ 226.00	0%	\$ 226.00			\$ -
Professional Services		ViON	none	Network Consultant	Hourly Fee	\$ 206.00	0%	\$ 206.00			\$ -
Professional Services				Security Network and Vulnerability Assessment							\$ -

				The security network and vulnerability assessment provides the client with an independent and objective view relating to network security. The service can be tailored to identify and evaluate organization, policies, standards and procedures, business risks, change management, awareness and education, compliance, incident management, and operations/processing. The service can provide an assessment of a client's security readiness, strengthen the underlying infrastructure, develop enforceable security policies, and respond to security events. Management reporting on observations and recommendations is provided as part of the security network and vulnerability assessment.							\$	-	
Professional Services		VION	none	Security Architect		\$ 272.00	0%	\$ 272.00				\$	-
Professional Services		VION	non e	Senior Security Consultant		\$ 226.00	0%	\$ 226.00				\$	-
Professional Services		VION	none	Security Consultant		\$ 204.00	0%	\$ 204.00				\$	-
Professional Services				Storage Consultant								\$	-
				In-depth experience managing, consulting, and implementing large, complex internetworking and storage systems. Complete knowledge of IT infrastructure as it relates to all aspects of storage including: architecture, file systems, storage resource management, network operating systems, security, capacity planning, performance analysis, backup/restore, disaster recovery, and business continuance. Experienced in advising senior executives on effective utilization of IT storage systems and its reengineering to meet critical business objectives. In addition, the Storage Consultant's skills include assessing storage and server environments, capturing objectives and goals, documenting inventory, highlighting major challenges and road blocks, defining success and analysis goals, analyze cost and feasibility results, storage networking End to End device connectivity map, logical and physical partitioning and grouping, cable plan, SAN to LAN to WAN, optical, security, and operations management.								\$	-
												\$	-
Professional Services		VION	none	Senior Storage Networking Architect	Hourly Fee	\$ 272.00	0%	\$ 272.00				\$	-
Professional Services		VION	none	Storage Networking Architect	Hourly Fee	\$ 226.00	0%	\$ 226.00				\$	-
Professional Services		VION	none	Storage Networking Specialist	Hourly Fee	\$ 181.00	0%	\$ 181.00				\$	-